

# Oracle Cloud Applications

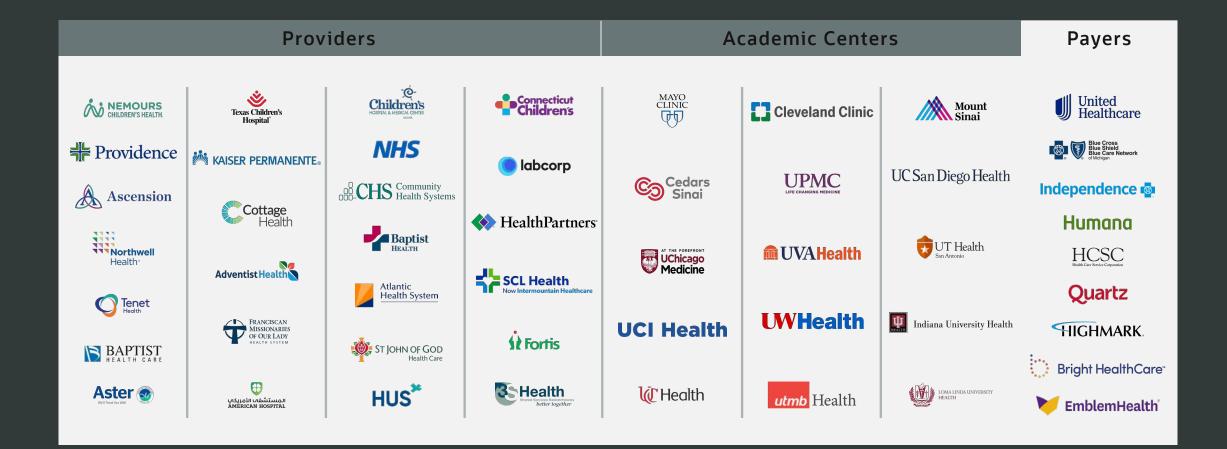
#### **Steve Miranda**

**Executive Vice President Oracle Applications Development** September 21, 2023

#### **Safe Harbor Statement**

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#### **Healthcare customers**



#### **Financial services customers**

#### Banking Insurance cîti 燃 **♦** Santander JPMorganChase 🚺 BANK OF AMERICA 🌮 **UBS** CHUBB **VSAA** HSBC **BARCLAYS MetLife** CRÉDIT AGRICOLE GENERALI LLOYDS BANK **BNY MELLON** SOCIETE GENERALE QBE SMFG **MIZHO ₽NC Mestpac** Gallagher **TIAA ₱** SMBC **⊘**ASSURANT° Alderm re Bank **BPER**: STATE STREET TRAVELERS PR@SPERITY MACQUARIE Nippon Life X Fannie Mae **AVIVA** NatWest

## **Communications and professional services customers**

#### Communications **Professional Services kpn** SAT&T **O** vodafone BT) BDO Charter **KPMG** рис **OROGERS**... **VEON** MTN **UNISYS** WASTE MANAGEMENT **Securitas** dish orange trueblue trueblue Booz | Allen | Hamilton **T**... **GALLUP** swisscom airtel **ånıma** globo **IRON** slalom ity SKY **ETIM** GRUPPO TIM P Batelco REPUBLIC SERVICES kinetic by windstream **cognizant ARCADIS** nextiva Safaricom

## Gaming, hospitality and quick serve customers

#### **Gaming and Hospitality**





















































#### **Quick Serve**







































## Industrial manufacturing and logistics customers

## **Industrial Manufacturing**









**ArcelorMittal** 







































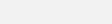














Deutsche Post DHL Group









#### Logistics





























How Fusion
Applications
solves today's
challenges

Everything you need

Innovation that matters

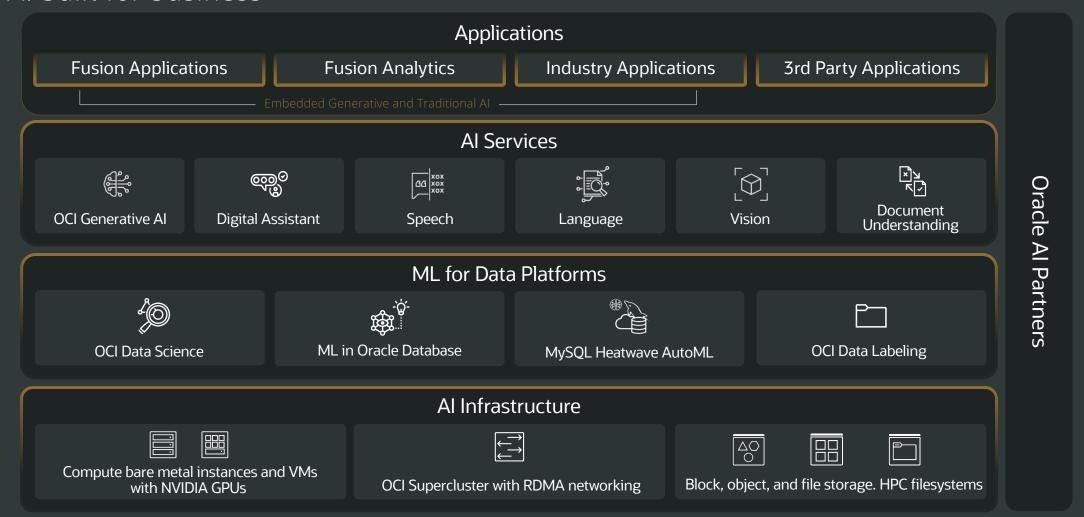
Committed to your success

## **Everything you need**



## **Everything you need**

Al built for business



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## Announcing:

New Generative Al capabilities across Fusion Applications



# Innovation that matters New Generative AI capabilities

#### **Fusion CX**

#### **Assisted Authoring**

Service agent responses

Knowledge articles

Search augmentation

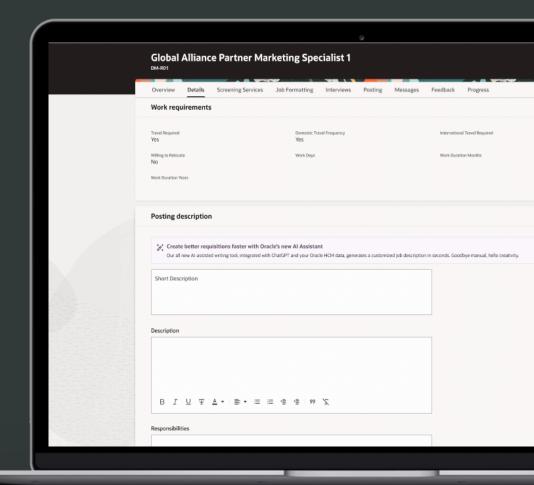
Administrator guidance

#### Suggestions

Field service recommendations

#### Summarization

Customer engagement summaries



# Innovation that matters New Generative AI capabilities

#### **Fusion ERP**

#### **Assisted Authoring**

Management reporting narrative

Financial reporting narrative

Journal entries, reconciliation notes

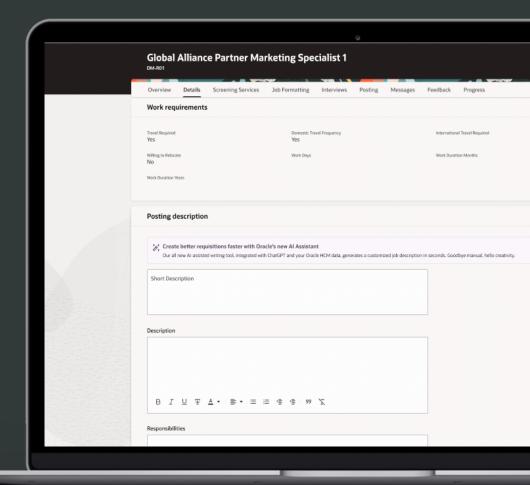
Financial data explanations

#### **Fusion SCM**

#### **Assisted Authoring**

Item descriptions, attributes

Supplier suggestions for negotiations



# Innovation that matters New Generative AI capabilities

#### **Fusion HCM**

#### **Assisted Authoring**

Employee profile

Employee recognition

Goal creation

Job descriptions, requisitions

Knowledge articles

#### Suggestions

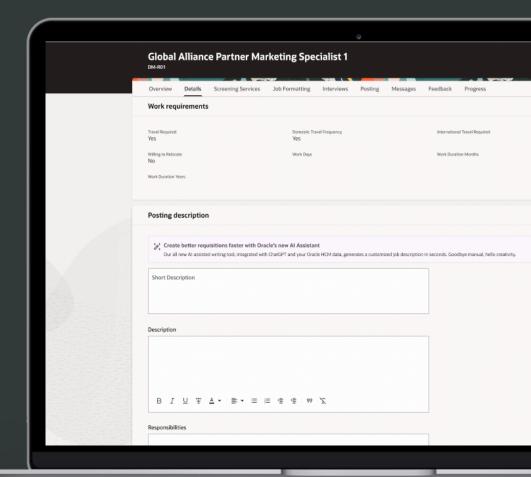
Survey questions

Competency development tips

#### **Summarization**

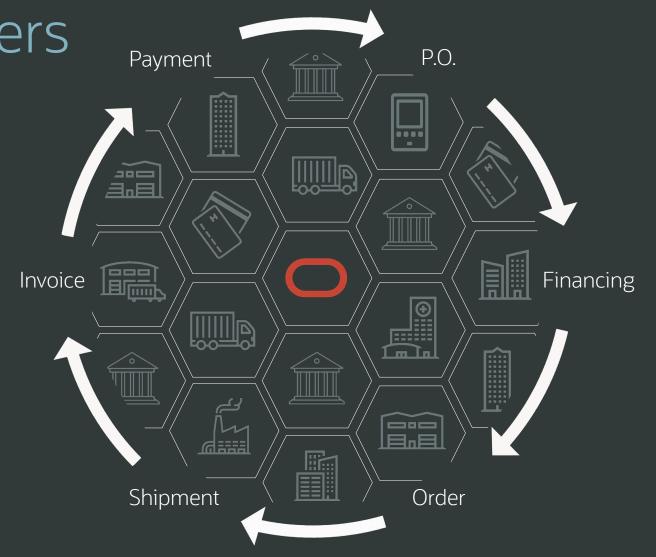
Performance review summaries

Candidate qualifications



## Oracle B2B

Embedded banking, logistics, and digital services streamline and automate end-to-end B2B transactions for 45K Oracle SaaS ERP customers



# Innovation that matters Oracle B2B momentum

#### CloudWorld 2022

B2B Launch with J.P. Morgan and FedFx

#### CloudWorld 2023

50+ mutual Oracle Cloud ERP and J.P. Morgan customers in early adopter program for banking and card services

Ongoing pilot of touchless expenses with Oracle/J.P. Morgan branded card

Integration in development with FedEx for logistics

Announcing:

Partnerships with Mastercard and HSBC



# Embedded virtual card payments

Cards can be used for supplier payments and corporate purchases



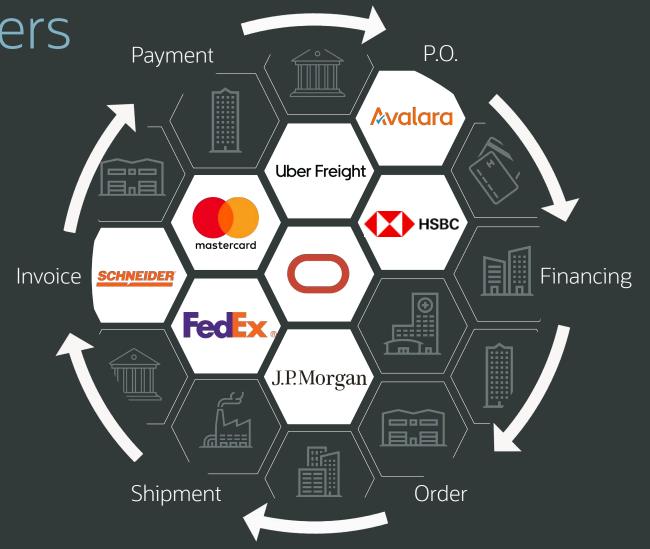
- Automated card payment runs
- Credit float
- Better fraud protection
- Financial rebates

Turnkey integration for virtual cards

- Early payment with straight-through processing
- Automated remittance reconciliation
- Lower fees vs. shortterm financing

# Growing network

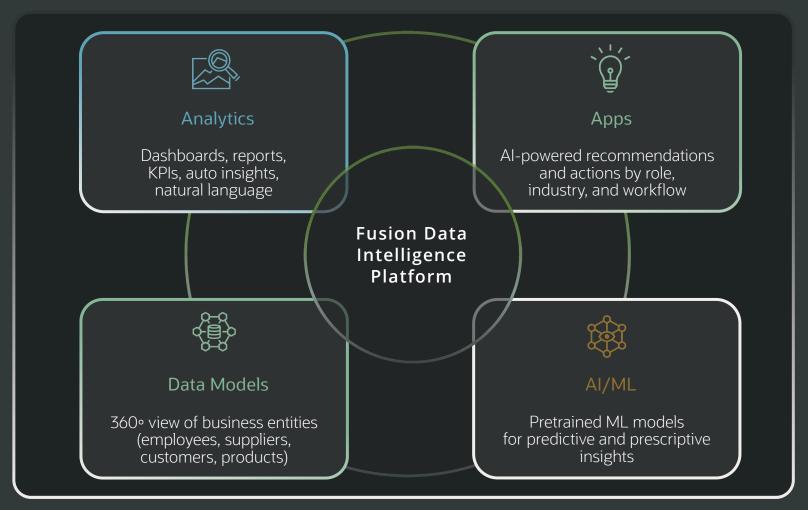
Schneider, Uber Freight, and Avalara expand embedded logistics and digital services in Oracle Cloud ERP



Announcing: Fusion Data Intelligence Platform



Next-generation data, analytics and AI platform





### Faster value

Best practices, methodologies and ISV solutions

# Committed to your success

## Customer-first mindset

Successful track record of helping customers move to the cloud



Oracle Cloud
Customer Connect



# Oracle Fusion Applications

Designed for change. Built for you.

# ORACLE