

Top Reasons Why Cloud-Native Businesses Choose OCI

Cloud-native companies come to Oracle Cloud Infrastructure (OCI) for three critical reasons: consistent global pricing, easy integration with other cloud providers, and robust security and compliance offerings.



1 Consistent Global Pricing [↗](#)

OCI offers a unique pricing model that is ideal for global cloud-native companies that want to expand in multiple geographies without constraints.

Additionally, OCI's built in efficiencies enable customers to limit resource access, control budget, reduce underused resources, and forecast spending accurately.

For companies that want to expand in multiple geographies without constraints, OCI provides a consistent experience in every region, both in performance and cost.

In comparison, cloud competitor costs vary significantly across regions:

- AWS On-demand m5d large costs are 29% more in Tokyo than in the US and 59% more in São Paulo
- Azure D2_v3 costs 34% more in Tokyo and 66% more in São Paulo
- Google Compute Engine e2-highmem-2 costs 9% more in Singapore and 41% more in São Paulo.

With OCI, you can confidently deploy anywhere. Stay within your original budget and forecast cloud spending accurately, regardless of where applications are deployed—from Ashburn to Amsterdam, Singapore to São Paulo.



WorkForce benefits from OCI's consistent pricing structure across regions

WorkForce, a SaaS provider that manages unique work pay rules and regulations, previously ran on a combination of regional collocation facilities and Microsoft Azure.

With a goal to consolidate and improve scalability, WorkForce looked to OCI for its consistent global pricing.

Simple rate structures across regions eliminated cost surprises. Hard-to-estimate usage elements typically seen in other cloud providers—data egress and storage performance—were a non-issue on OCI.

Consistent global pricing allowed WorkForce to benefit from the same rates for all regions without cost variances.

[Read more about WorkForce \[↗\]\(#\)](#)



“We saw a financial performance that allowed us just out of the gate to save 30 to 35% in our CapEx expenditure, and with the great performance we’re getting from OCI, the ROI that we deliver with our suite continues to get better and better.”

— Mike Morini, CEO, WorkForce Software

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Explore Cloud Lift Services



2 Multicloud Deployments [↗](#)

OCI offers a comprehensive set of multicloud solutions in the form of specialized deployments, database services, and extensive monitoring capabilities to fit your organization's needs.

The Oracle-Azure Interconnect provides organizations with a simple path to a multicloud environment that includes Oracle Database capabilities such as Exadata Cloud Service, Autonomous Database, and MySQL Heatwave.

Customers are able to move interdependent applications to the cloud, deploy custom and packaged applications across OCI and Azure, and develop cloud native applications in both cloud environments.

Most importantly, customers can migrate on-premises applications to the cloud while preserving application architectures, optimizations, and interoperability.

With the capability to distribute workloads between various computing infrastructures, multicloud strategies provide competitive advantages for organizations across industries. Companies realize cost savings, improved overall performance, stronger disaster mitigation, and business continuity planning.

3 Security and Compliance [↗](#)

Oracle Cloud Infrastructure is designed to protect your workloads with a security-first approach across compute, network, and storage—down to the hardware. OCI provides the required levels of security for business-critical and transaction heavy workloads.

Strong security is complemented by an array of compliance offerings. Regularly audited, these offerings meet demanding standards set for privacy, security, and data sovereignty requirements across the globe.

With decades of experience securing data with a zero-trust security-first approach and audited to demanding compliance standards, OCI is architected to protect critical workloads.

“Adopting OCI as a partner gives our customers an industry-leading, security-first approach to endpoint management.

— Orion Hindawi, Cofounder and CEO, Tanium



Sky.One eases cloud migrations by adopting OCI to support its multicloud strategy

Brazil-based Sky.One works with multiple cloud vendors when migrating their customers from on-premises workloads into the cloud.

Although Oracle databases are only available on OCI, Sky.One's multicloud deployment approach enables the company to seamlessly integrate customer workloads between OCI and Azure, leveraging the Oracle-Azure Interconnect.

The combination of unique technologies, high performance, lower pricing, and low-latency access to a local OCI region in Brazil, makes the Sky.One offer attractive to their respective customers.

[Read more about Sky.One](#) [↗](#)

“We try to introduce the customer to the world of cloud computing, which is much more than just throwing out every single piece of hardware, it goes far beyond that. It means scalability, redundancy, and access to new technologies associated to the cloud.”

— Ricardo Brandão, CEO, Sky.One



Tanium gains built-in security at the network edge with OCI

During the pandemic, concerns about endpoint security swelled and secure network access became critical for remote workers. Tanium worked to make its endpoint management and security products more accessible to mid-size companies.

OCI enabled Tanium's customers to be up and running in minutes and hours, so they can protect networks while staying ahead of new and sophisticated threats.

Tanium gained built-in security and high availability through OCI. In particular, the company values OCI's performance at the network edge.

[Read more about Tanium](#) [↗](#)

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