Revenue Management and Fee Billing for Custody and Securities Services

Business-as-usual is no longer an option for custodians and clearing agents, fund administrators and transfer agents faced with a litany of challenges: increasingly sophisticated customers, low interest rates, continuing margin pressures, new business models, demands for greater transparency, more complex product & service portfolio and increased vigilance by customers and regulators. Traditional spreadsheet driven, manual, revenue management and fee billing processes are not designed to address complex services such as safekeeping & portfolio management of assets, performance measurement, taxation services, fund accounting, settlement, recordkeeping and reporting.

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Technology will be the single greatest factor that is going to impact custody and securities services, and the need today is for a securities transaction pricing and fee billing solution that reduces risk, lowers transaction costs and enhances transparency.

THE ONLY COMPLETE TRANSACTION PRICING AND FEE BILLING PLATFORM

Oracle empowers all players in the securities industry, from investment banks to brokerage firms. Oracle's next-generation transaction pricing and fee billing platform is the market's most comprehensive fee calculation and billing platform and provides end-to-end integrated workflows that span across transaction pricing, through fee billing, accounting to clearing and settlements with third-parties. Oracle Financial Services Revenue Management and Billing is the only complete platform that can be used by custodians and clearing agents for service fee billing, fund administrators for service fee billing and expense management, transfer agents for third-party commission management, and fund platforms for distribution support and commission management.

Oracle's platform is built on a single data model that connects end-to-end business processes and ensures all fee decisions are based on a single version of the truth. Oracle provides pre-built integrations for Oracle Financial Services Revenue Management and Billing with back office processing systems to support end-to-end security and fee billing services.

DELIVERS CONTINUOUS INNOVATION TO FUTURE PROOF YOUR INVESTMENT

Oracle's platform offers complete fee calculation flexibility enabling organizations to set fees (settlement fee, safe keeping fee, fund administration fee, performance fee, management fee), charges and rebates based on types of securities, nature of instrument, transaction value/volume, fund/index return, net asset value, market value and client/portfolio parameters.

The 'what-if scenario' fee simulation gives business users the ability to try out several fee computation models and algorithms, analyze the impact on revenue, and choose the best in order to reach revenue and profit objectives.

Oracle Financial Services Revenue Management and Billing includes a robust fee billing engine that provides unmatched flexibility. It supports diverse billing requirements such as ad-hoc, on-demand, scheduled billing and helps generate detailed/summarized invoices. It enables organizations to calculate/create accrual for accounts and also reverse the accrual for accounts.

The platform facilitates greater transparency by helping provide detailed account statements, fee revisions updates, performance analysis and real-time portfolio updates. The solution comes with audit and control mechanisms for accuracy in calculation, accounting and reporting.

TRUSTED AND PROVEN TRANSACTION PRICING AND FEE BILLING PLATFORM

Oracle's customer successes says it all: a clear leader in enterprise pricing and billing for banking with 40+ installations across the globe and purpose-built applications for fund administrators, transfer agents, custodians and clearing agents. Oracle powers 2 out of the Top 2 Custodian Banks and many leading securities services providers in the Nordic region, Belgium, Chicago and the United States.

Oracle Financial Services Revenue Management and Billing is easily scalable to handle the inevitable increase in volume of clients and transactions and/or the addition of new business models and services. It can be deployed on premise or on the cloud.

Key Features

- Pre-defined integration workflow to drive greater efficiency and control
- Straight-through service fee billing processing
- Automated accrual processing
- Flexibility in fee calculation at any level: customer, product, transaction, service and portfolio levels
- Ability to apply fee rules at any level of the customer and product hierarchy
- Flexibility to adjust price based on customer relationship attributes and offer personalized fee schemes

Key Business Benefits

- End-to-end automation reduces the risk of human error drastically
- Single instance solution enabled for multi- currency, multilingual, multi-entity operations
- Handle large data volumes, complex distribution agreements and structures, calculations and payments accurately
- Offer, accurate and timely service fee billing

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Oracle is committed to developing practices and products that help protect the environment