

Oracle Cloud Architecture for Data Warehousing

DIRECTV LATAM



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The ultimate entertainment experience

DIRECTV provides best-in-class **digital entertainment experience** through the acquisition, production and distribution of unique and exclusive content, excellence in the area of customer service, and the continuous deployment of the latest technologies for digital entertainment.

DIRECTV is the brand of the companies of **Vrio Corp.** (Vrio) in **9 countries:** Argentina, Barbados, Chile, Colombia, Curaçao, Ecuador, Peru, Trinidad and Tobago and Uruguay.

Vrio also operates in Brazil under the **SKY** brand. All in all, Vrio is a leading provider of digital entertainment services in South America and the Caribbean, with more than **10.5 million subscribers** and more than **9,500 employees in 10 countries** across the region.



Sports 24/7



Enjoy DIRECTV GO



Premium Channels



Download DIRECTV App

Journey to Oracle Cloud (J2OC)

J2OC goal is to improve infrastructure stability, bring scalability, speed up the infrastructure/platform delivery process and reduce costs



Improve 99.95% infrastructure stability and security



Improve Time to Market for Digital Transformation



Enable elastic capacity increases to support Business Events (WC, Sports Events, etc)



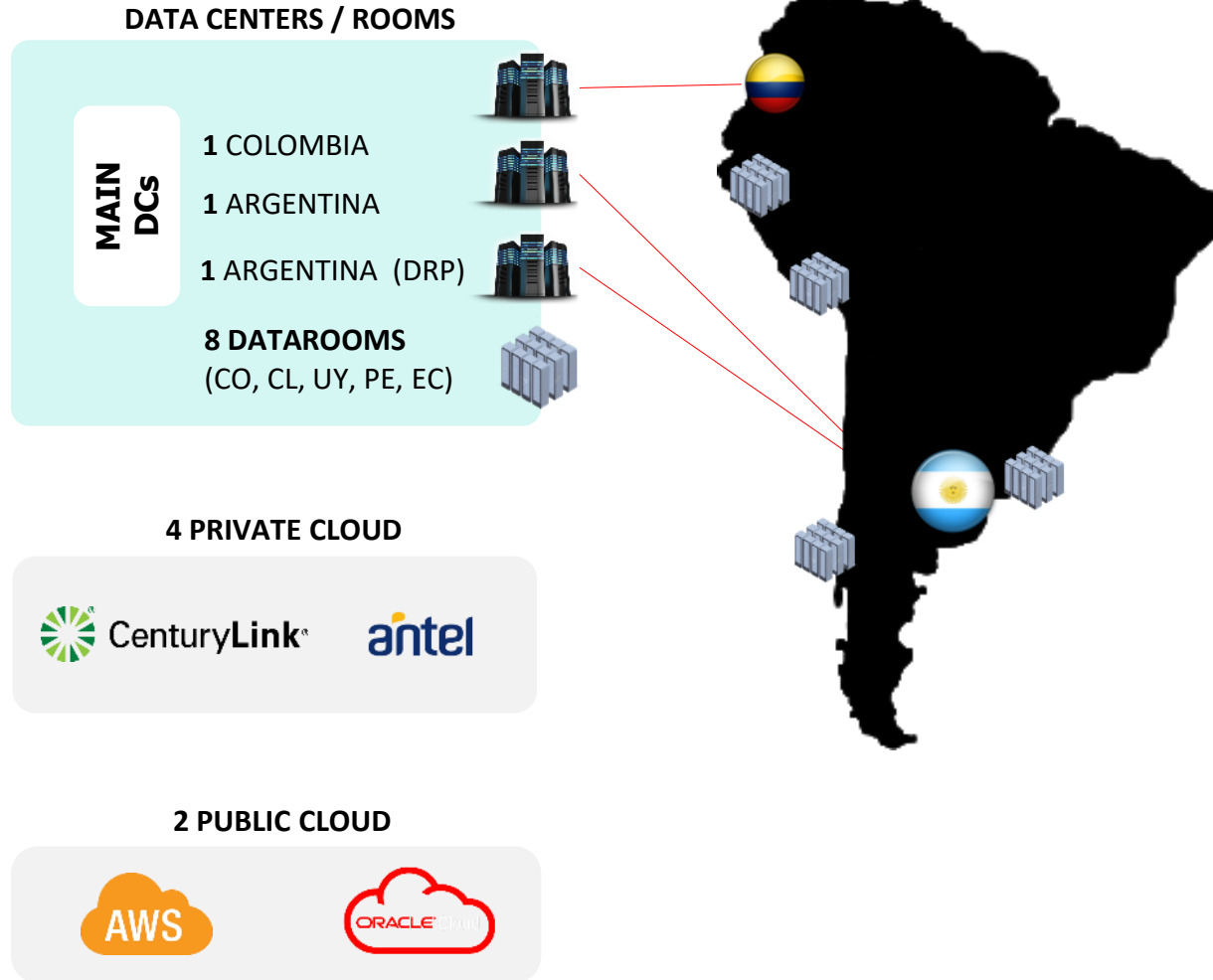
Enhance current DR capabilities



Sunset on premise Datacenters in 3 years (3 main DCs + 8 Datarooms)



Initial Infrastructure situation (2018)



		SOFTWARE STACK		HARDWARE	
DBS	ON-PREM	ORACLE	350	6	ORACLE® Exadata
		SQL	2500	2	ORACLE® EXALOGIC
SYSTEM				3	ORACLE® DATABASE APPLIANCE
		Windows	1700	3	AVAYA
		Linux	1300	1	teradata.
		Cloud	2100	3	VBlock converged infrastructure DELL EMC
		vmware		215	SERVERS
		MIDDLEWARE	550	56	RACKS
		NETWORK LATAM		19	Storage Systems
		+	500	3000 Tb	
		+	130		
		+	250		

2019 Mobilization

ORACLE CLOUD STARTUP



Program Governance setup



Training with Oracle University



OCI Initial design & Network connectivity



Legacy Applications migration strategy



Non-Prod environments migration



AWS to OCI migration



Business Intelligence Replatform (Teradata to Exadata Cloud Service)



Infrastructure as Code strategy DevOps

Cloud adoption

20% first year

60% May 2021

90% Apr 2022

2020 Adoption

START MOVING PRODUCTIVE WORKLOADS TO OCI



Business Intelligence + SAS Analytics Platform (Go live Sept.20)



Delphix Pre Billing Processes (all countries)



Non-Productive environments migration



Colombia Datacenter applications migration to OCI



Mobile App (Self-care) Oracle Mobile Hub (OMH)



Cloud Disaster Recovery Architecture design and foundation



Big Data and Advanced Analytics Platform construction



Digital Transformation Initiatives

2021-2022 Transformation

COMPLETE THE JOURNEY, REDUCING OPERATIONAL DATACENTER COSTS



Reduce footprint to minimum in Argentina and Colombia Datacenters



Siebel upgrade & migration to OCI



Argentina Datacenter migration to OCI (Argentina, Chile, Uruguay, etc.)



Cloud Disaster Recovery full ready



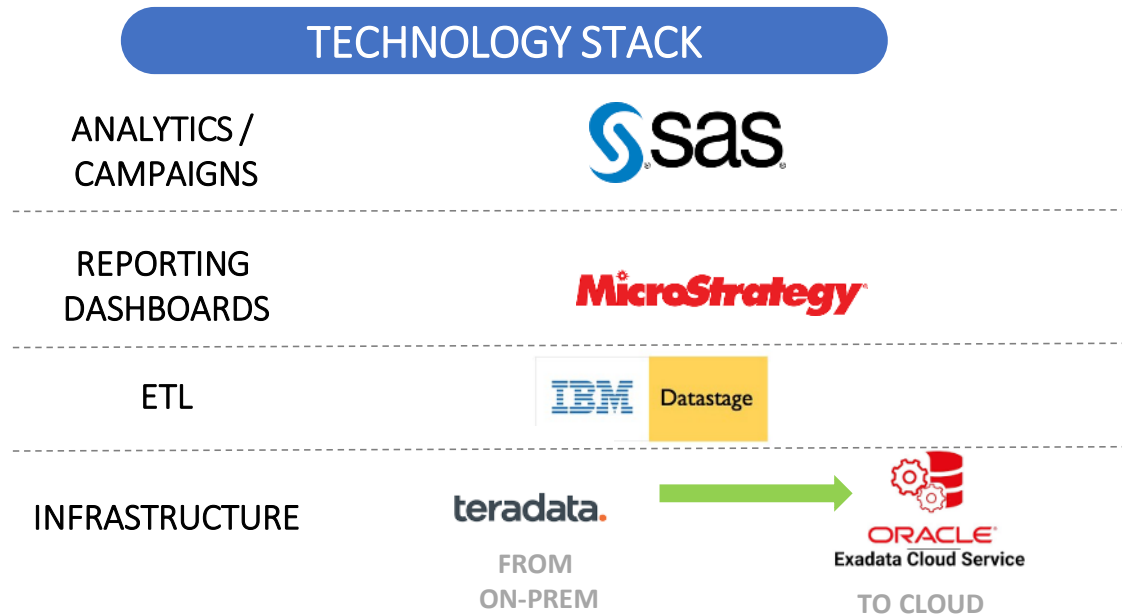
Enable infrastructure automated self-service capabilities

BI / Information Management (IM) Cloud migration

Main Drivers

- Reduce TCO and operation costs of overall IM solution
- Improve scalability and operation with cloud computing and PaaS
- Adapt IM solution to new technologies and best practices

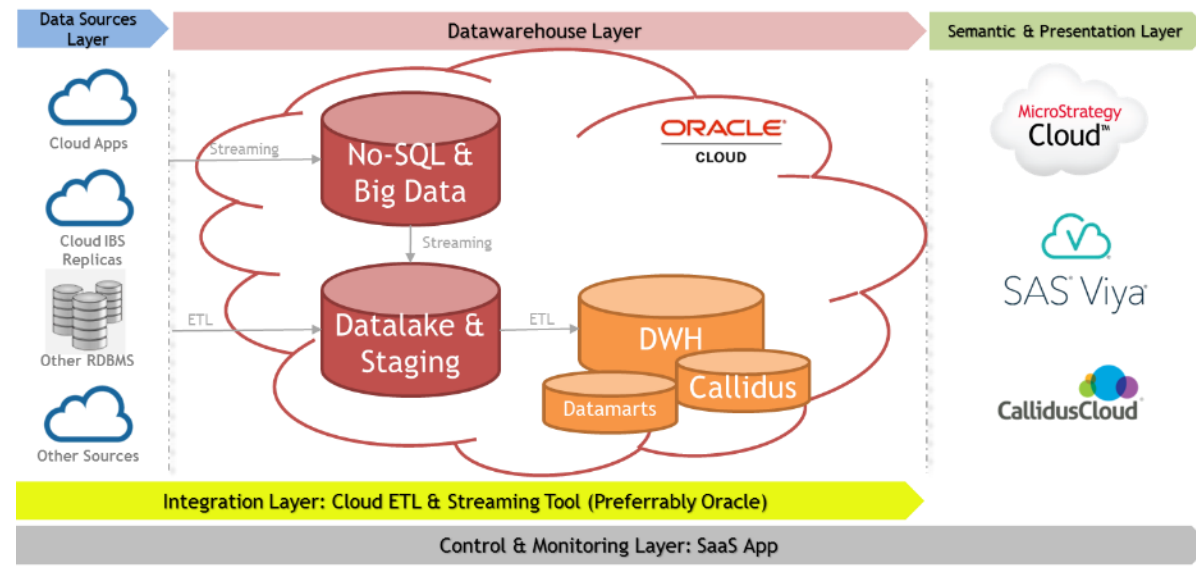
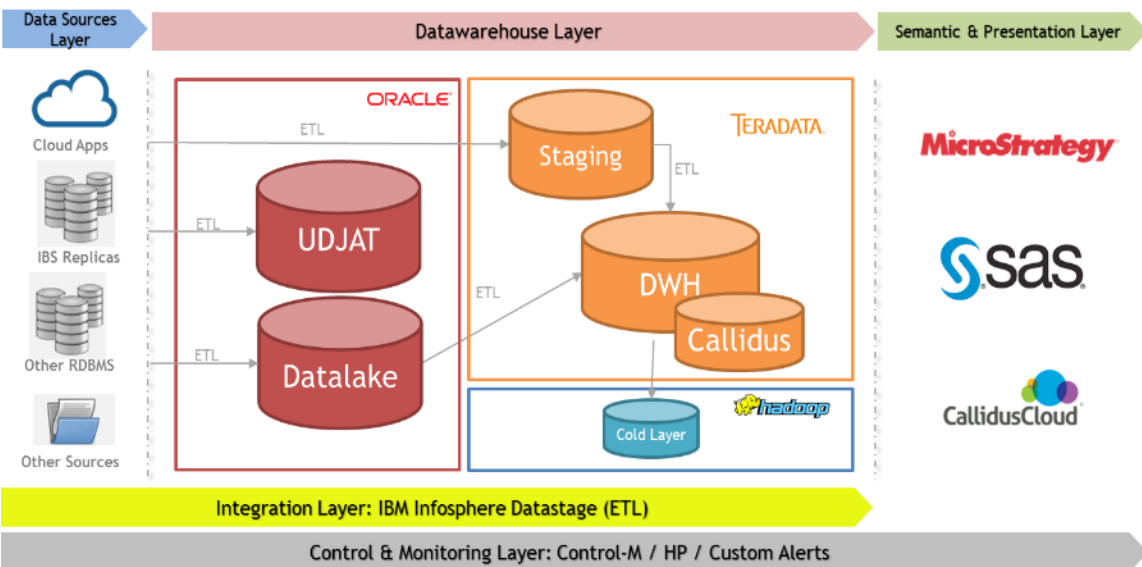
Current on premise based on **Teradata, IBM Infosphere Datastage, and Microstrategy / SAS**



BI / Information Management (IM) Cloud migration

FROM

TO



Staging & DWH

- Size: 30 TB
- Growth: 1.1TB/month
- Tables: +3,400
- Views: +2,000

Datalake:

- Size: 14 TB
- Tables: 3,962
- Views: 60

ETL Jobs & Complexity

- High: 432
- Medium: 456
- Low : 842

Microstrategy / SAS

- Number of users: 1,086

- Exadata Cloud Service
- OCI IaaS for ETL, Microstrategy and SAS
- Staging & DWH & Datalake: 80 TB size
- 9 Billing Systems replication to OCI using Golden Gate



BIG DATA AND ADVANCED ANALYTICS

Working in a rapid test-and-learn processes with cross-functional teams that include members of Marketing, Finance, Operations, IT and Advanced Analytics.

Advanced Analytics



Churn Model



Cross Sell Model



Customer Lifetime Value

Retention Campaigns



Churn Propensity



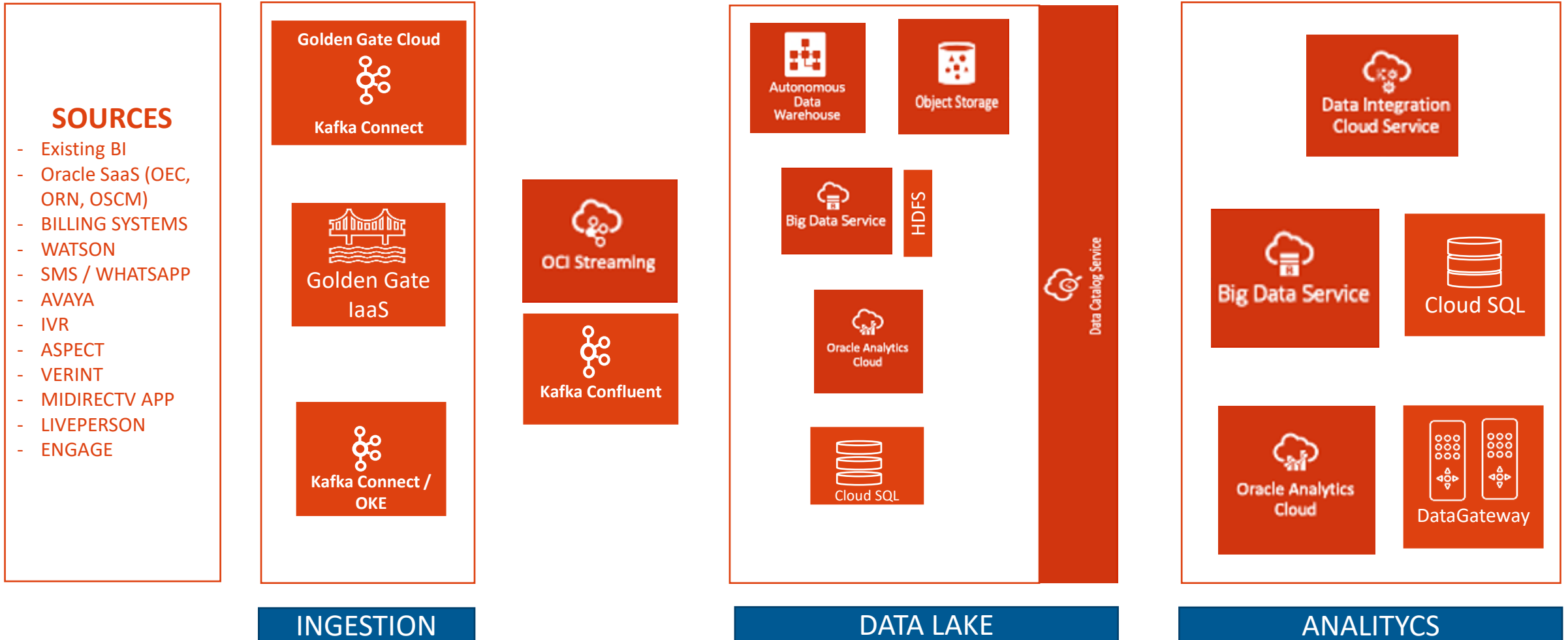
Churn Drivers



Value at stake



BIG DATA AND ADVANCED ANALYTICS (OCI architecture)



LESSONS LEARNED

- Create strong partnership with Oracle, locally and OCI Product Management teams
- Design OCI components, network and security architecture are key since the beginning. Plan accordingly to avoid re-works
- Keep updated your team regarding new OCI releases and products roadmap
- Replication is a must for DW on Cloud (Billing systems and other key sources)
- Agile principles and MVP approach for startup ADW, Big Data, OAC and similar products. Fail fast, iterate and succeed.
- Automate everything you can. Create the Infrastructure Automation Dev team.
- Automate Testing (Comparison Reports, etc.). Key in technical migrations to accelerate delivery.



THANK YOU!!!



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