### ORACLE



# Consulting Services For Food and Beverage Operators of All Sizes

**In-Person and Remote Services** 

Whether you're a local bar or a global restaurant chain, together with Oracle you can accelerate your business goals. With more than 400 consulting resources available to deliver remote or in-person services all over the world. Our deep industry and technology expertise bring the best to you. From planning to configuration and implementation, we work closely with you and your teams to make sure you have access to both product and industry-based best practices, we bring the knowledge to optimize your business along with access to a wide range of capabilities and support across the entire Oracle portfolio.





Cloud confidence starts with Oracle Food and Beverage Consulting

### **Getting Cloud Confident**

You know the benefits of cloud applications. With a lower total cost of ownership, accelerated time to value, and seamless upgrades, you can achieve your business goals faster. However, knowing what the benefits are and unlocking them are two different things. You want cloud solutions that are delivered rapidly, efficiently, and with predictability. You want high-quality, low-risk solutions. But where do you begin?



# Mapping your Journey to the Cloud





Moving from on-premises to cloud applications changes more than your technology.

It changes your operating model.

# We know Oracle Food and Beverage Technology best,

which makes us a natural partner to advise, consult, and guide our clients for Oracle's entire suite. Whatever your operating model from Quick Service Resturants to Table Service and Food Service Management models we have you covered across the entire Oracle MICROS Technology stack and beyond. Underpinning all our work is the Oracle True Cloud Method, our solution-first, time-tested approach that utilizes visualization techniques to accelerate your high-value business outcomes.



With unwavering accountability and engagement, no one else is as motivated to ensure you unlock the full value of Oracle Food and Beverage Technology.

#### **Oracle Food and Beverage consulting**

works with you to create a business case with incremental, achievable goals. The implementation plan to accomplish those goals, powered by the Oracle True Cloud Method, is transparent and infused with rigor from end to end. Defined responsibilities, clear milestones, and modern best practices ensure you achieve your objectives predictably and reliably, with our compensation scaled according to your success.

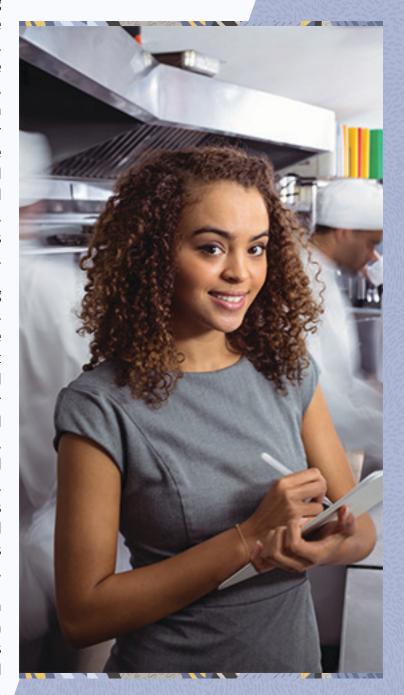
As a result, your Oracle investment is maximized—and shielded from risk.

# Oracle Food and Beverage consulting delivers all of that and more.

We can help you map your comprehensive path to the cloud because we exist at the intersection of people, process, and technology. We know that understanding your goals, team, and operational dynamics—and earning your trust—are critical from day one. Your unique business realities are supported by our deep industry and technology expertise.

We work with you to infuse your business with the versatility you need to respond to challenges and opportunities with speed and intelligence.

You need a trusted advisor and an experienced partner to support you with strategic thinking to guide process changes that complement your technology and define a future-state business model.



# Your Success Is Our Mission

It's simple: no partner can stand behind their work on Oracle MICROS technology like Oracle Food and Beverage Consulting.

We are inherently invested in our mission: to catapult your success. That mission is supported by a set of values that we live by —and it's our goal to demonstrate them in every client interaction.

#### **Our core values:**

#### **Client Service**



Our entire practice takes a "client first" approach to everything we do. We design solutions for what you need—scaled to your business—nothing more, nothing less

#### Candor



We will not only act in the best interests of your business, but also clearly convey and explain how any steps we take will benefit you—and how actions you may want to take could impede progress.

#### Collaboration



We partner with our clients in every way—listening to your goals, guiding you, and serving as a valued extensior of your team.

#### Commitment



We are dedicated to ensuring our consultants are the most deeply and broadly trained —and certified—on Oracle Cloud Applications in the industry.

#### Character

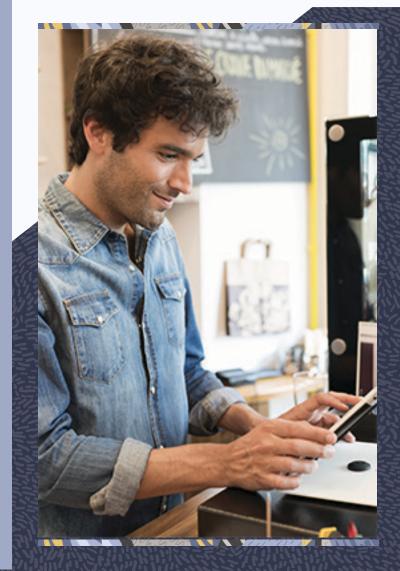


From our leadership team to each individual consultant, we operate with the highest ethical standards. We roll up our sleeves with you to create effective solutions, operating with integrity and respect.

## Jumpstart Your Implementation with True Cloud Method

Faster decision making through a transparent, structured governance process. Clean and accurate data migration through our proven tools helps ensure a seamless transition at go-live.

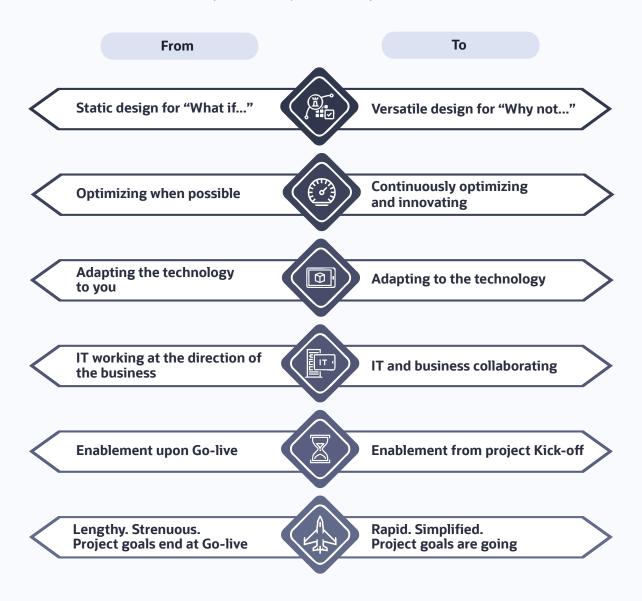
Simplified integration architecture to get you up and running—and realizing benefits—faster. A streamlined model in which your cloud solutions and processes logically converge.



# We Help You Deliver Differently in the Cloud

As your cloud partner, we educate, advise, and guide your journey. Our goal is to catapult your success with applications that instil agility, acceleration, transparency, and simplicity throughout your organization—now and in the future.

What does this mean? Here's what you can expect when you move to the cloud:



# The Last Upgrade You'll ever do

Now it's faster, more cost-effective, and easier than ever to join the future-ready leaders already driving continuous innovation and productivity with Oracle Cloud. Oracle Soar combines our time-proven cloud methodology and automated upgrade utilities with new innovations and technology to help customers migrate to the cloud with up to 30% reduced time and cost. It's a whole new cloud journey with faster time to value, reduced risk, and increased transparency. Get ready to Soar—and add your name to the list of leading organizations driving innovation and business agility with Oracle Cloud.





# **Confidence Starts with Oracle Food** and Beverage Consulting

In today's uncertain times you need a trusted advisor to guide you in ensuring business-driven results, empowered by innovation. No one else is as motivated as we are to help you unlock the full potential of your Oracle MICROS Systems. Whatever your goals from reducing costs to increasing revenue or improving performance and the overall customer experience, we work with you to ensure your success.

#### Speak with a consultant today

#### Connect with us

Call +1.800.ORACLE1 or visit oracle.com
Outside North America, find your local office at oracle.com/contact



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