

# Soar to the Future with Oracle Consulting

*A faster, cost-effective path from on-premises to Oracle ERP and HCM Cloud*

The clock was ticking for one of our long-standing on-premises customers. They had a little over a year to modernize their legacy system to be able to:

- Scale efficiently
- Improve their employee and customer experience
- Be compliant with upcoming regulatory requirements

Their executive team needed to make a decision faced by many organizations:

**upgrade their on-premises solution or make the move to the cloud.**

Their current systems integrator pushed for an on-premises upgrade, but the board had their reservations about this path forward. The system had not been upgraded in a few years and included thousands of outdated components. How long until they found themselves back at square one, needing to invest more time, money, and resources in another massive upgrade?

The more they thought about it, the less an upgrade of their legacy system seemed like the right path forward, but then they had a different set of concerns with moving to the cloud.



Many of our on-premises customers find themselves in a similar dilemma—here are the challenges that keep them up at night:

- *How will we migrate and integrate in the cloud?*
- *How will we address existing customizations?*
- *Do we have the cloud knowledge and required skills to move to the cloud?*
- *How will we drive successful cloud adoption?*
- *What is the migration timeline? will there be disruption, and how do we streamline costs to maximize time to value?*

We get it—there's a lot on the line. The move to the cloud can also feel overwhelming—how does one implement cloud technology, navigate a shift in culture, and take the right steps required for go-live (and beyond)?

What we heard time and again from our on-premises customers was the need for a rapid, predictable, and cost-effective approach to moving to the cloud that:

- Arrives pre-configured
- Provides a well-defined end-to-end plan that is low risk
- Aligns to tight budgets

**This is why we created Oracle Soar, the world's first automated upgrade to the Oracle Cloud.**

Now, moving to the cloud is easier and faster than ever with Oracle Soar, our most reliable and cost-effective path from on-premises to the cloud. It packages the best of Oracle, combining our tried-and-true methodology with new innovations and technology such as AI and machine learning to deliver faster time to value, reduced risk, and increased transparency.

# Every Project Soars with Oracle Consulting

With Oracle Soar, we consistently bring down the cost to deliver by designing a path to the cloud that has demonstrated repeated success for clients. Our proprietary assets and accelerators are designed to address clients' top cloud concerns and lead them to their future state with the goal of achieving autonomy in the cloud:

## 1 Planning and Strategy

Through discovery, we outline a step-by-step process for the implementation, including how we will address existing customizations and data migration through a comprehensive roadmap that will take your organization to the cloud. We find opportunities to cut the migration timeline (and costs) through strategic sequencing.

## 2 Accelerators

Our automated Soar tools and accelerators—supporting configuration, data conversion, integrations, reports, and testing along with our extensive reuse repository—have a proven track record in helping speed delivery and accelerate time to value.

30% reduction in migration time and costs

## 3 Expert Services

Our goal is to get your organization self-sufficient in the cloud. We bring the knowledge and skills to get you and your staff trained and ready for their journey into the cloud, as well as ready for post-go-live quarterly updates.

If you need additional support post go-live, consider our Oracle Evolve services team. They can help with a variety of support levels to meet your budget.

## 4 Cloud Adoption

Moving to the cloud is not just about technology, it's about a shift in mindset. We can help with a variety of levels of premier change navigation services to set you up with a culture for cloud success.

We also help develop a professional, unified branded program and messaging to keep communications consistent, inspired, and human at every step of the process.

## 5 Timeline, Costs, Financing, and Value

Soar implementations typically range from 6 months to 15 months, enabling quick time to value. Our high-availability solution means there is no down time. And, because we are the services arm of Oracle, we can align extremely-competitive pricing with incentives such as flexible financing to align to your budgetary constraints.



## How We Do It

Watch Oracle's Greg Zanowski, SVP, North America Applications Consulting, outline [the case for moving to the cloud](#) and how we do it with Oracle Soar.

Join the more than 400 clients in North America who have used Oracle Soar across SaaS, IaaS, and PaaS. With Soar, you can lower your IT costs and deliver additional business benefits when you move to the cloud, all while gaining more time and resources to focus on what really matters—your business.

Interested in learning more about how Oracle Consulting can partner with your business to help you Soar to the cloud? [Contact us today.](#)