From cloud chaos to cloud smart

Reaching the multi-cloud tipping point

Brad Engstrom
APJ Director, Solutions

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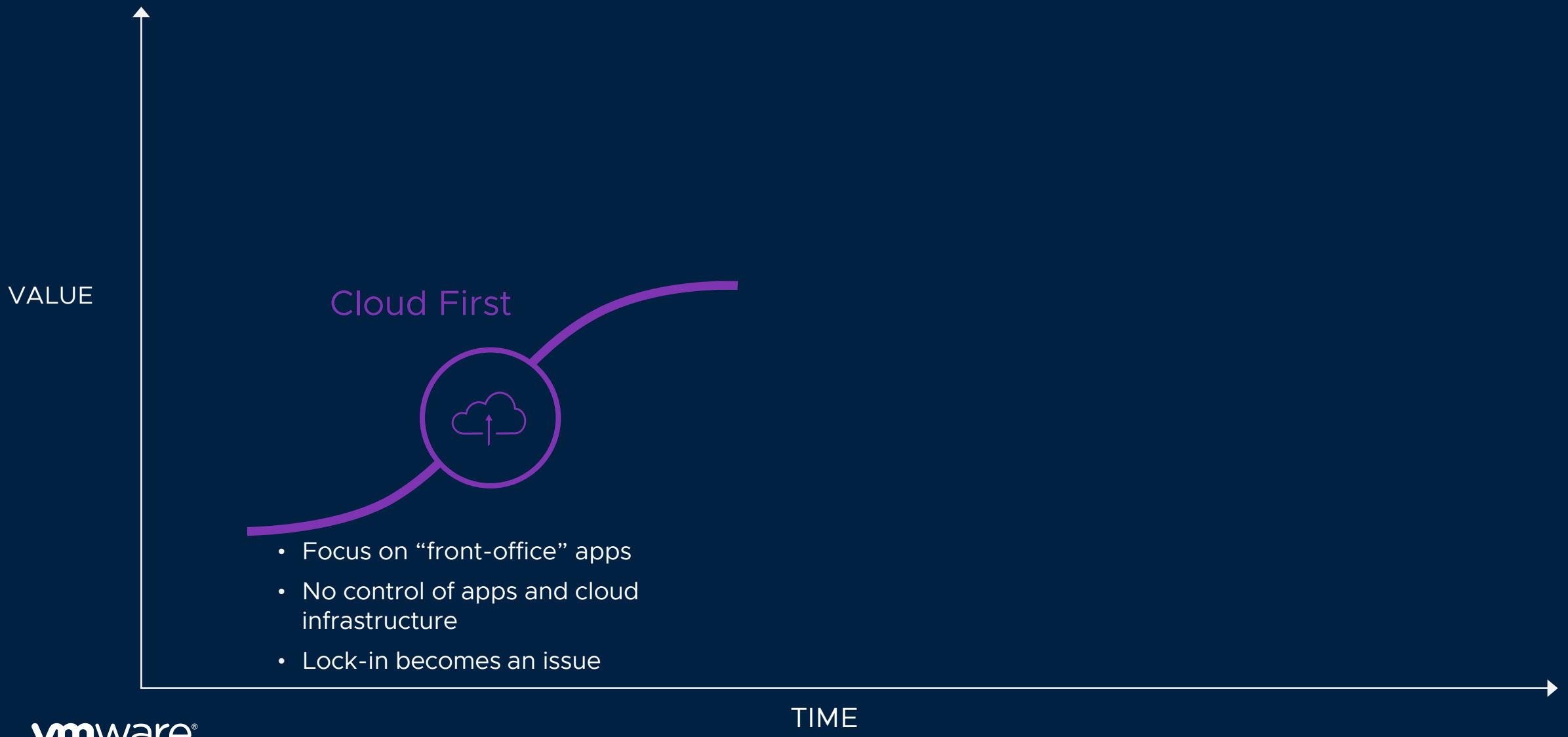
A Typical (Multi-) Cloud Journey



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The Multi-Cloud Enterprise

73% Of Enterprises Use Two or More Clouds Today (*)

* VMware FY22 H2 Benchmark Study on Digital Momentum

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Siloed Infrastructure, Management and Security

Increase risk, vulnerability and management costs

Private Cloud

aws Microsoft Azure Google Cloud

IBM Cloud ORACLE Cloud Alibaba Cloud

Sovereign Clouds

Edge

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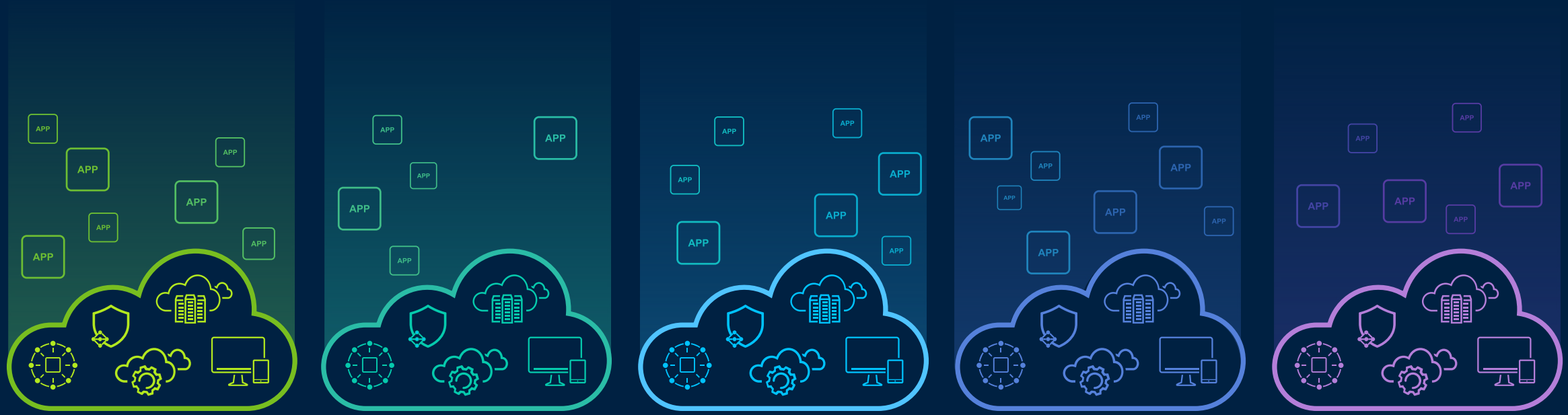
Siloed Development Environments

Slows down application development



Private Cloud

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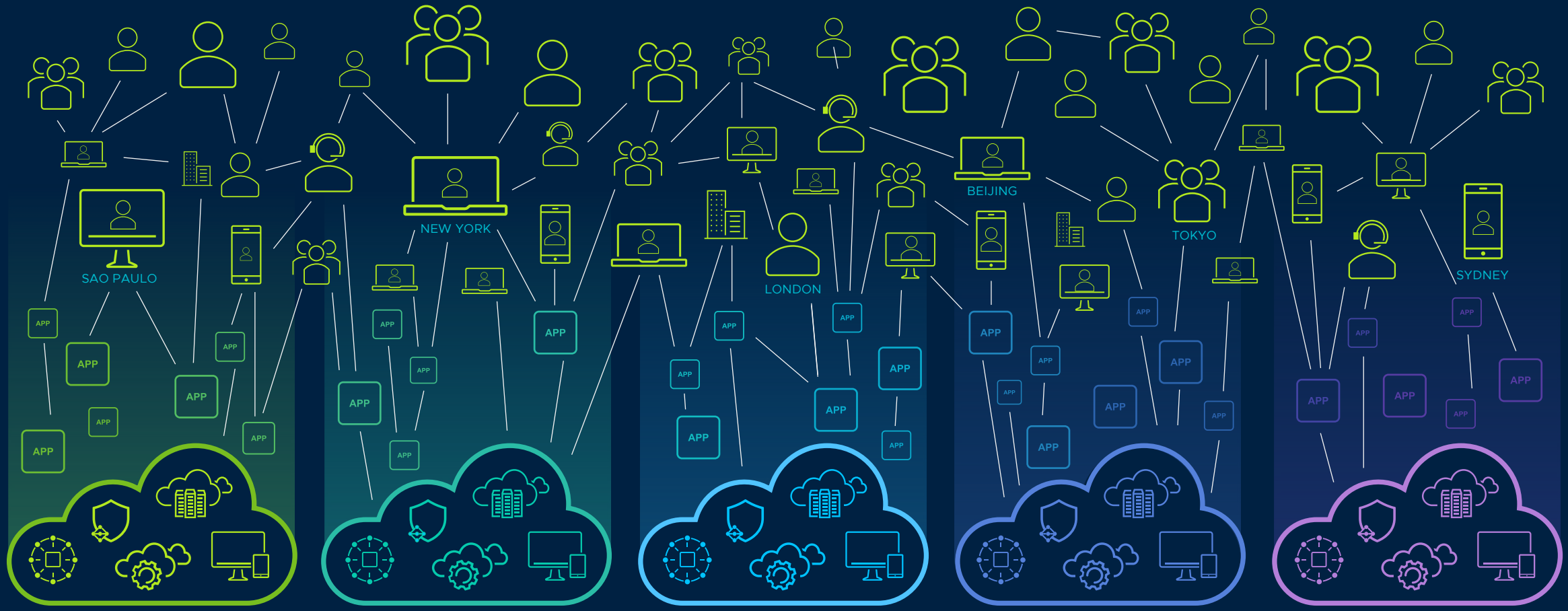
Disjointed Networking and User Access Stacks

Create vulnerability and sub-par experiences



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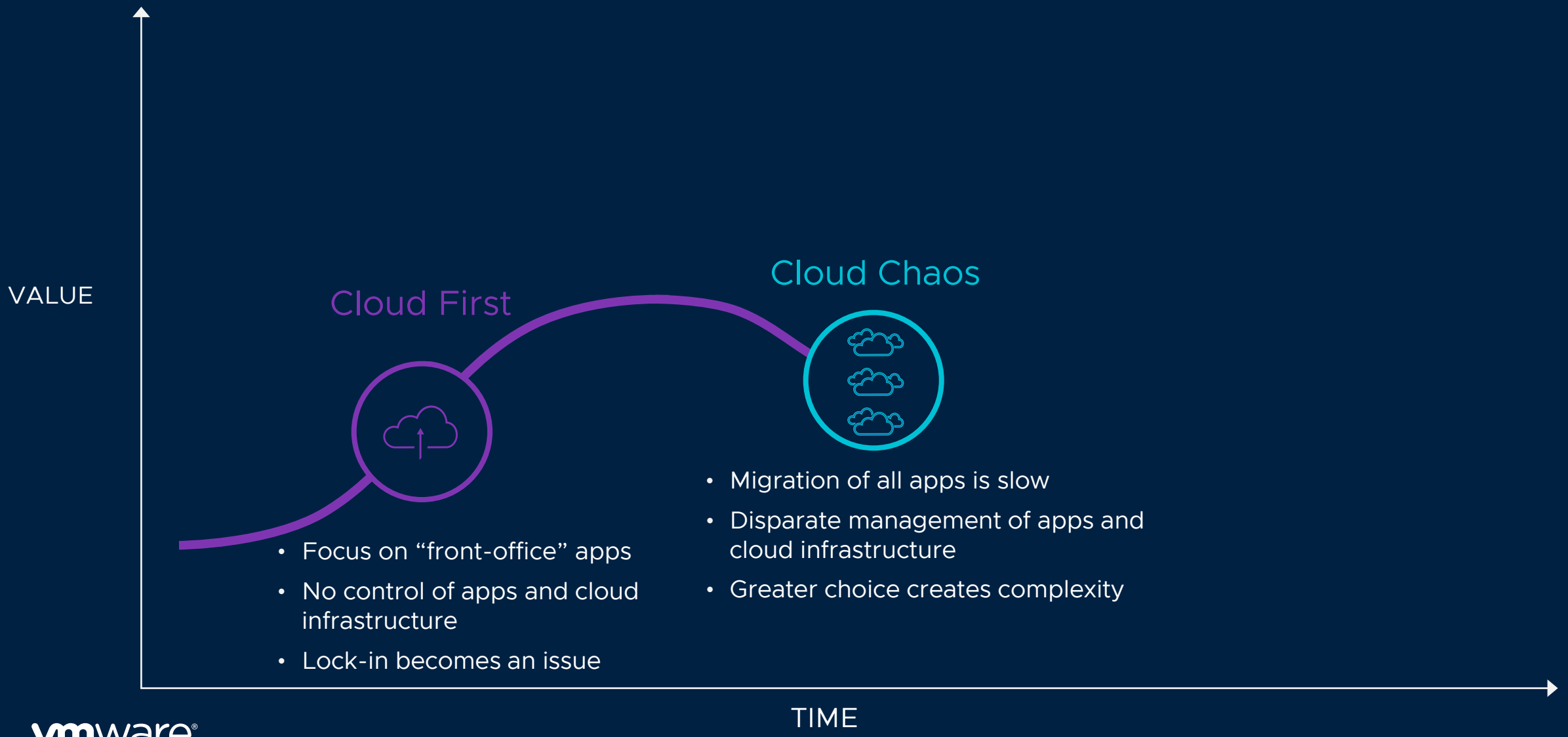

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The Multi-Cloud Enterprise with Oracle Cloud Infrastructure (OCI)

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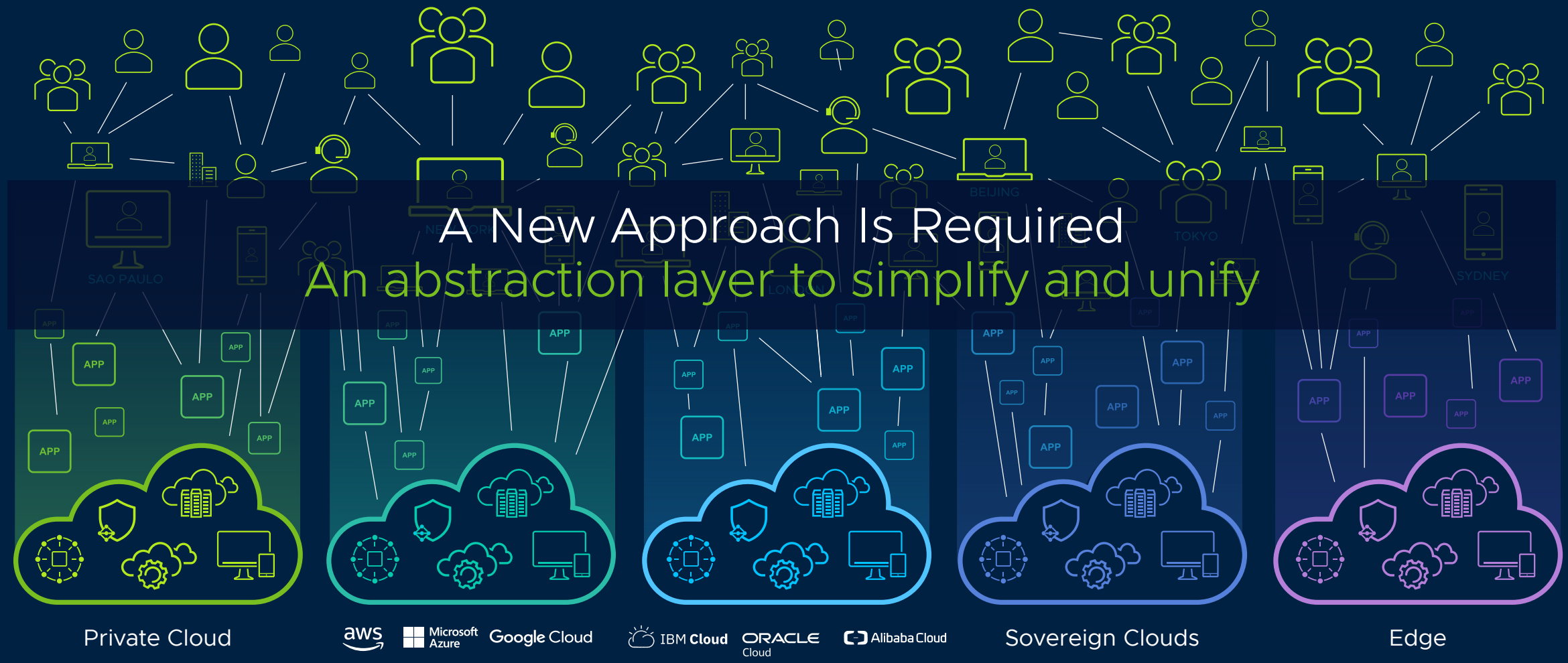
A New Approach Is Required
An abstraction layer to simplify and unify
APP
Private Cloud
aws
Microsoft Azure
Google Cloud
IBM Cloud
ORACLE Cloud
Alibaba Cloud
Sovereign Clouds
Edge

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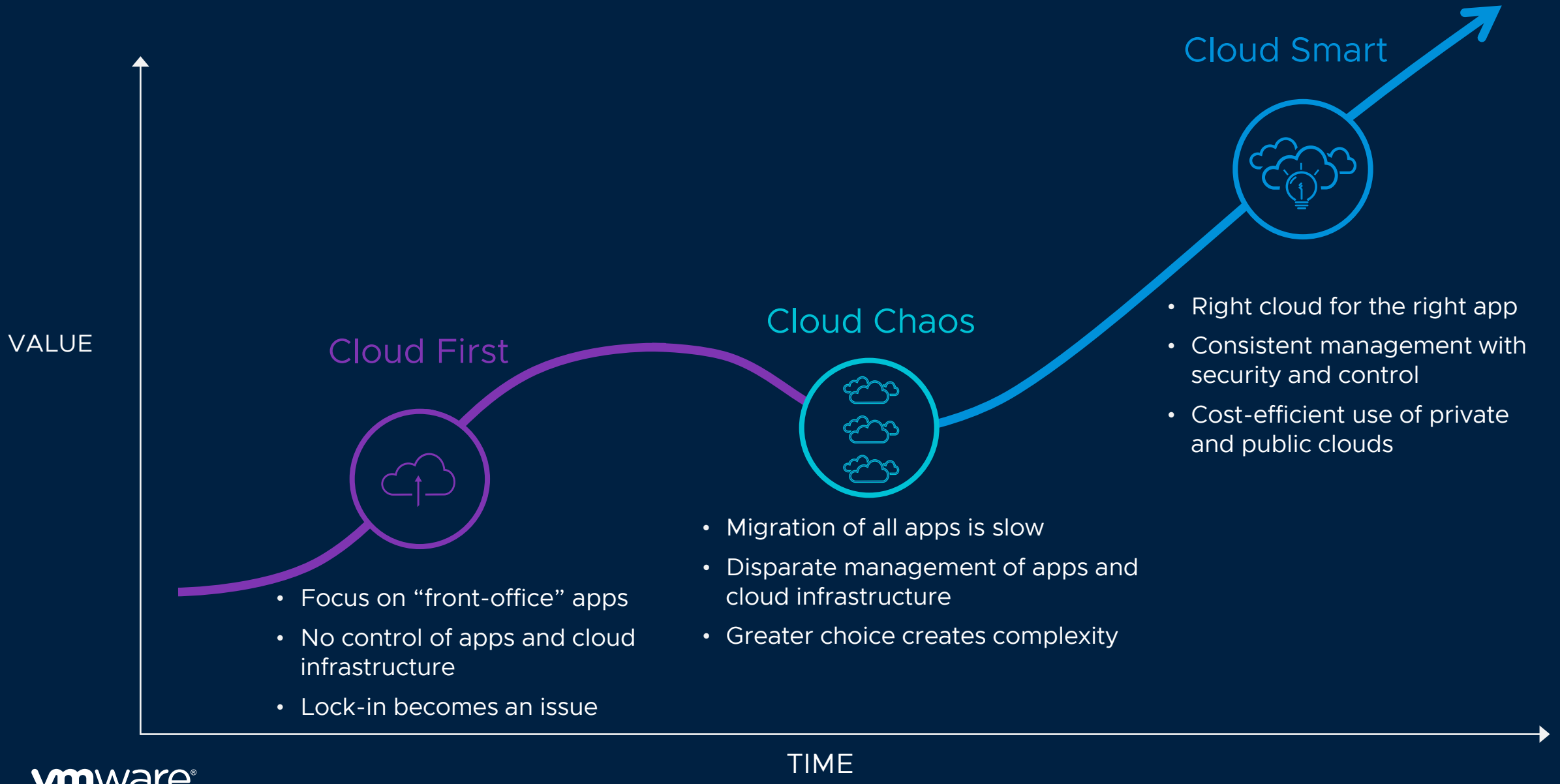
VMware Cross-Cloud Services Enable “Cloud-Smart”



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PROPHECY
“Oracle and VMware have been great at understanding our business and IT needs and helped us become more efficient in terms of resourcing and from a cost perspective”
Steve Challans, CISO
Prophecy International
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Oracle Cloud VMware Solution with Prophecy International

Expedited data centre evacuation without business disruption

Challenges

- On-premises hardware for developers reaching end of life
- Long backup times impacting productivity
- Deliver data centre evacuation within a limited time to prevent business disruption risk

Solution

- Migrated development environments to Oracle Cloud with Oracle Cloud VMware Solution (OCVS)
- Moved workloads from native cloud solutions to OCVS environment

Outcomes

- 50% improvement in compile times leading to increased developer productivity
- Continued use of existing VMware tools, processes and expertise
- 10-12x faster backup speeds
- 15-16x faster restore times
- 40% cost reduction compared to running in native cloud

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Cloud Smart

The Destination of Every Multi-Cloud Journey

Cloud Chaos

Cloud Smart

Cloud Chaos	Cloud Smart
Disparate dev, ops & security	Accelerated app dev on any cloud with automation & secure controls
Siloed cloud infrastructure	Cost-efficient infrastructure with lateral security, resiliency & consistent ops
Fragmented app-access experience	A more secure, frictionless app-access experience

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The Smarter Way to Cloud for Choice, Security and Control.

Thank you.