ORACLE

Oracle Global Price List
Oracle CPQ Cloud Service Price List
November 1, 2024
Prices in USA (Dollar)

Oracle CPQ Cloud Service Pricing
CPQ Subscription Services

Support is bundled into each subscription license and not ordered separately.

Initial quotes for CPQ subscriptions require a minimum three year contract term. Approval is required for terms other then three years.

Note that limits are no longer placed on: Sku's, data tables, documents, languages, currencies, & Processes. Additionally, the High Availability option that used to be sold separately now is included, but it requires customers to request this functionality specifically. It is not automatically requisitioned.

	Part Number	Subscription Price	Price Measure	License Metric	Minimum Metric Quantity
Oracle CPQ Base					
CPQ Cloud Service	B75721	240.00	Monthly	Hosted Named User	25
Oracle CPQ Add-Ons					
CPQ Channel User Cloud Service	B75722	35.00	Monthly	Channel User	50
CPQ Connector Cloud Service for Salesforce	B76573	5.00	Monthly	Hosted Named User	-
CPQ Connector Cloud Service for Salesforce External User Pack	B92043	5.00	Monthly	10 External Connector Users	-
CPQ E-Commerce Interactions Cloud Service	B86735	500.00	Monthly	1,000 Interactions	10
CPQ External API Access Cloud Support	B91067	500.00	Monthly	1,000 Interactions	10
CPQ Shared Test Environment Cloud Service	B75727	995.00	Monthly	Instance	-

Oracle CPQ Cloud Service Pricing
CPQ Support Services

Each CPQ Cloud Service Base Subscription includes Oracle Cloud Support. A customer of any of the other CPQ Bases may purchase Oracle Cloud Priority Service to upgrade their Customer Support level.

Oracle Cloud Priority Service is not available for CPQ Express customers.

	Part Number	Subscription Price	Price Measure	License Metric	Minimum Metric Quantity
Oracle Support Selections					
Oracle Enhanced Support Services for SaaS - Base Fee	B95910	20,000.00	Annual	Each	-
Oracle Enhanced Support Services for SaaS - Proactive	B95911	10% of Net Subscription Fee	Annual	Each	-
Oracle Enhanced Support Services for SaaS - Learning	B95912	10% of Net Subscription Fee	Annual	Each	-
Oracle Enhanced Support Services Expansion Pack	B97347	8,000.00	Annual	Each	-
Oracle Cloud Priority Support for SaaS: Base Fee	B86669	1,250.00	Monthly	Each	-
Oracle Cloud Priority Support for SaaS	B86668	10% of Net Subscription Fee	Monthly	Each	-
Oracle Solution Support Center for SaaS: Base Fee	B90813	10,000.00	Monthly	Each	-
Oracle Solution Support Center for SaaS	B90626	12% of Net Subscription Fee	Annual	Each	-
Oracle Mission Critical Response for Cloud - Infrastructure Base Fee	B97131	4,166.67	Monthly	Each	-
Oracle Mission Critical Response for Cloud - Infrastructure	B97132	5% of Net Subscription Fee	Annual	Each	-
Oracle Mission Critical Response for Cloud - SaaS Base Fee	B97133	4,166.67	Monthly	Each	-
Oracle Mission Critical Response for Cloud - SaaS	B97134	5% of Net Subscription Fee	Annual	Each	-

Definitions

Channel User: is defined as a Hosted Named User associated with a partner organization that is an authorized distributor or reseller. Channel Users are often provided UI layouts, functionality (channel pricing, access to channel-specific parts and configurations), and output documents, that differ from internal users. You may delegate the management of a partner organization's Channel Users to a super user at the Partner Organization.

10 External Connector Users: is defined as the maximum of ten (10) Channel Users accessing the Oracle CPQ program through use of the CPQ Connector Cloud Service for Salesforce.

Hosted Named User: is defined as an individual authorized by You to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

Instance: is defined as a single database instance of Oracle CPQ Cloud Service, including management and administrative capabilities, business rules, process management and reporting, for the service within that instance. For purpose of Oracle CPQ Cloud Service, production, test and development are each considered distinct Instances. References to the term "environment" within these Service Descriptions shall be deemed to refer to "Instance". The "Services Environment" as defined in the Agreement may be composed of one or more Instances.

1,000 Interactions: is defined as the maximum of one thousand (1,000) interactions per each month of the Services Period.

For the purposes of CPQ E-Commerce Interactions, and CPQ External API Access, an interaction is a single access of the CPQ Cloud platform from an external system, anonymous user or registered user.

VPN Connection: is defined as each Oracle virtual private network connection installed between the Oracle data center and Customer.