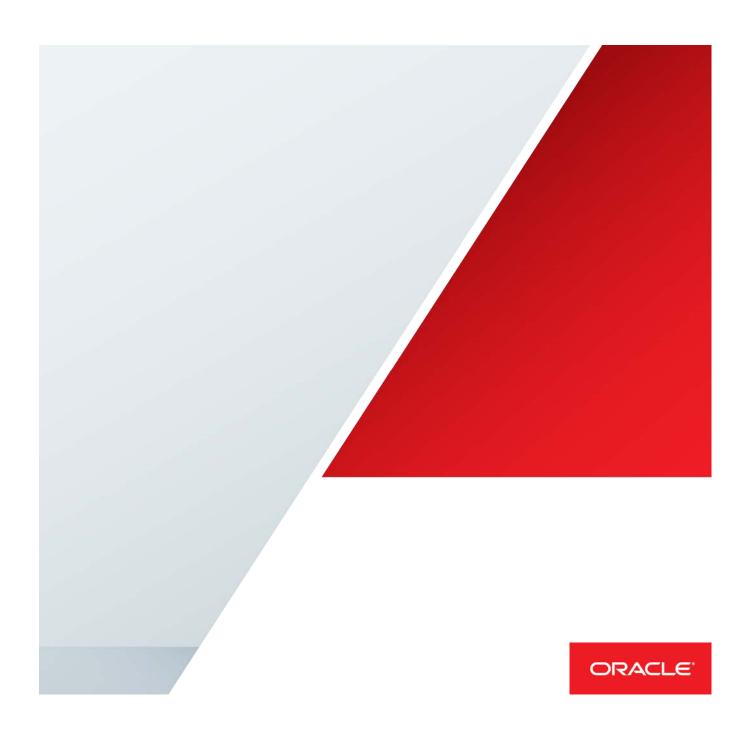


# Contract Lifecycle Management for Public Sector – A Procure to Pay Management System

The Integration of Finance, Supply and Acquisition

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#### Introduction

The Contract Lifecycle Management (CLM) is a fully integrated procure-to-pay (P2P) system that transforms the government's procure to pay process. It provides automated and auditable processes from purchase request generation through solicitation to entitlement to payments.

CLM enables business process standardization, because it is integrated with E-Business Suite Financials and Advanced Procurement and is designed with funds control and auditability in mind. Native integration drives P2P efficiencies even with external contract writing systems for no additional service fees.

With an integrated view of finance, acquisition, and supply, it facilitates the ultimate closeout of the award. It was designed with the intent to help government organizations to achieve business efficiency by transitioning from disconnected operations, characterized by stove-piped systems, to ones that are cost effective and executed in the fewest steps possible.

E-Business Suite Financials allow you to work smarter, increase efficiency and reduce back-office costs with standardized processes for shared services, productivity tools, and integrated performance management. Oracle Advanced Procurement is the integrated suite of applications that dramatically cuts supply management costs. Advanced Procurement reduces spending on goods and services, streamlines procure-to-pay processes, and drives policy compliance. CLM ties everything together for federal clients. The customer can use the appropriate modules as their business practices dictate.

## End to End Integrated Finance, Acquisition, and Supply Solution for Public Sector

From the creation of demand through a purchase request, through the subsequent award of a contract and full spend chain, CLM provides a fully integrated, end-to-end Procure to Pay capability for the Public Sector. CLM allows Acquisition, Finance and Supply Professionals to spend more time on analytics and less on administrative tasks such as reconciliation.

With Oracle Contract Lifecycle Management you can:

- » Link budget to requirement to contract to entitlement to disbursement
- » Have full spend chain visibility
- » Create and execute all types of contracts in a single system
- » Trace requirement to contact to general ledger posting
- » Use extensive business intelligence & analytics for decision support & reporting



## Deliver A Customize-able, Scalable, and Flexible Framework

CLM leverages the Oracle e-Business and Advanced Procurement suite of products to provide a complete seamless P2P process, thereby eliminating disparate processes from planning to close. Oracle CLM supports the FAR, DFARS, FMR, and other finance regulations that define the federal business processes integrating Procurement and Finance. While many Public Sector regulations are built into the CLM offering, CLM provides a flexible and extensible framework that can be used to fit specific business needs of specific Public Sector agencies. This flexibility enables prompt adaptation to changes in policies and regulations. CLM offers out of the box integration with Integrated Acquisition Environment (IAE) systems such as FPDS-NG and FedBizOpps.

## **Enable Intelligence-Driven Decision Making**

Oracle Contract Lifecycle Management for Public Sector (CLM) eliminates the data transformation and reconciliation issues associated with multiple disparate systems for procurement, financials and logistics needs. Contracting, finance and supply officers can concentrate on value-added activities including data analysis and data management yielding better contracts instead of spending their valuable time navigating multiple systems and reconciling data across these disparate systems. By providing the comprehensive business intelligence with a single source of data, CLM provides transactional traceability and empowers contracting officers with strategic planning and improved decision making capabilities. CLM also provides managers with actionable information. Efficient and online capabilities identify and exploit opportunities to optimize fiscal and social objectives.

#### **Ensure Accountability and Transparency**

Oracle Contract Lifecycle Management for Public Sector provides end-to-end flow of finance and procurement information through a single system. This ensures that transactional data integrity is maintained. Also, the information is readily available for any audit and reference requirements. Comprehensive information access will make it easy to track results from public expenditures. Also, contractor compliance capabilities ensure that payment is commensurate with performance.

## Requirements

- √ PRs/PR Line to Fund Mod
- √ Small Bus Coordination
- √ Clauses & Supporting Docs
- ✓ Catalog Purchasing
- ✓ Multi Year Funding
- √ Real-time Commitments
- √ Advanced Contract Planning
- ✓ PALT & Milestone Tracking

## **Solicitation**

- √ RFPs, RFQs, IFBs
- ✓ Intelligent Clause Recommendations
- ✓ CLINs/SLINs/ELINs
- √ Standard Forms
- √ Contract File
- ✓ Attachments
- √ Solicitation Amendments

## Offer

- √ Web-based Supplier Access Portal
- ✓ Reverse Auctions
- √ Sealed Bids
- √ On Line Offer Entry
- √ Evaluation Teams
- ✓ Price and non-priced factors
- √ Supports "Best Value"

Single application – Finance + Contract Writing SOA Architecture with Web-based Services Configurable Workflows & Email Notifications

Clause Library & Rules Engine
Data Migration Processes and Tools
Comprehensive Business Intelligence

## Invoice/Receipt

- √ Financials
- ✓ Invoices
- ✓ Receipts
- ✓ Payments
- ✓ Prompt Payment Compliance

## Administration & Close Out

- √ Modifications
- √ System Generated Description
- ✓ Concurrent Modifications
- ✓ Multi-mod
- ✓ Post-award Requests
- ✓ Definitize UCAs
- √ Exercise Options
- √ Contract Close-Out & Check List

## **Award**

- √ IDVs, Awards, Orders
- ✓ Intelligent Clause Recommendation
- √ CLINs/SLINs/ELINs
- ✓ Options
- √ Umbrella Programs
- ✓ Complex Pricing Structures
- ✓ Real-time Obligations
- √ Electronic Signatures
- ✓ Warrants



Figure 1. CLM provides seamless integration between financial and acquisition areas with a single, integrated system providing transparency and visibility to the entire enterprise. The above graphic displays the CLM functionality available today

## Structure Supplier Communication, Simplify Fulfillment and Payment

Oracle iSupplier Portal module for CLM, with its powerful platform for online collaboration, enables you and your suppliers to become more efficient. Suppliers access the latest information, including awards, delivery information, and payment status. The rich, two-way collaboration enables suppliers to submit advance shipment notices and online invoices and allows the buying organization to get improved service from suppliers by sharing delivery and quality data. For bilateral contracts, CLM provides the ability to capture electronically the supplier's and the contracting officer's signatures on the documents and to display them in the printed formats.



### Enable Strategic Decision Making Using Business Intelligence

CLM users can leverage the comprehensive finance and contract transaction footprint and Oracle's business analytics capabilities to create strategic reports and intelligence dashboards using data that resides in the connected data-model. The enhanced business intelligence will provide deeper business insight, enable strategic planning and enhanced decision making capabilities. Many out-ofthe-box reports are available to capture information related to CLM awards and requisitions and for compliance with finance and procurement systems requirements. Also, users have the ability to build their own custom reports in the system

### Flexible Deployment Options

CLM may be deployed in a number of optional configurations to provide a best fit for your current infrastructure landscape. A number of web-services are available in order to simplify the integration process. Oracle offers the option to configure all of your capabilities or just a few at a time, in order to suit your business needs.

#### Oracle E-Business Suite – The Complete Solution

Oracle E-Business Suite enables Public Sector organizations to efficiently procure goods and services, make payments, track assets, and more - all from applications that are built on unified information architecture. This information architecture provides a single definition of suppliers, employees, and products/services—all aspects of the business. Whether one module or the entire suite is implemented, Oracle E-Business Suite enables procurement professionals to share unified information across the enterprise and make smarter decisions with better information



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#### Hardware and Software, Engineered to Work Together

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