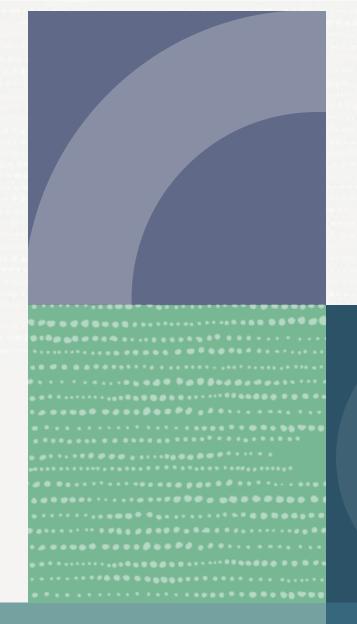


Oracle Cloud EPM Suite

VALUE OF THE SUITE



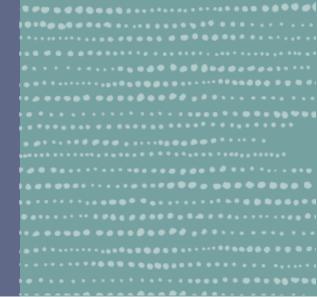




You use a **suite** of applications for your everyday office productivity with MS Office.

Why should your business applications be any different?







A connected suite: Purpose-built, finance-driven platform

- Deploy at your own pace to solve immediate problems and scale as needed.
- Lower implementation costs and gain efficiencies with prebuilt best practices in every process.
- Minimize the learning curve and navigate easily with a common user experience (UX) across the suite.
- Realize ongoing value as modules are updated together. Admin costs are much lower as you do not need to test and develop.
- Embedded with AI/ML and built-in best practice application content.



Start anywhere and choose how to meet your goals—at your pace

Planning and Forecasting

Profitability and Cost Management

Freeform

Consolidation and Close

Account Reconciliation

Tax Reporting

Narrative Reporting

Enterprise Data Management

EPM for Sustainability



Explore more Planning and Forecasting by clicking the links below

Scenario Modeling

Financial Statement Planning

Predictive Cash Forecasting

Strategic Workforce and Workforce Planning

Capital Asset Planning

Project Financial Planning

Sales and Marketing Planning

Integrated Business Planning and Execution

Intelligent Performance Management

Suite Synergies

Up-to-date consolidated actuals feed into planning for more accurate forecasts.

Commentary used in the planning process is captured through Narrative Reporting to deliver accurate reports.

Integrates seamlessly with Profitability and Cost Management to better align allocation costs and Freeform for deeper analysis.

Embed ESG across all financial and operational plans to track and report on ESG performance across all ESG reporting frameworks.

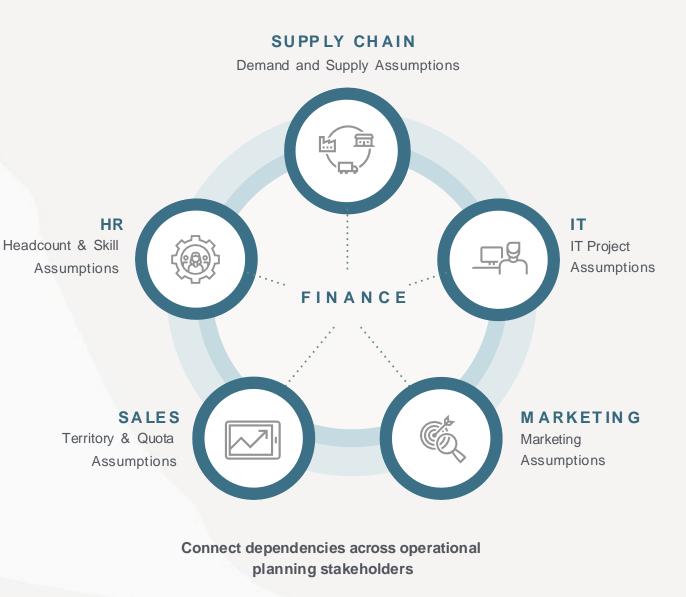
Syncs with Tax Reporting to align tax planning and reporting.

Planning and Forecasting

Drive accurate, connected plans across your business

- Navigate uncertainty with scenario modeling.
- Leverage built-in best practices and predictive intelligence across finance, line of business, and operations.

CONNECTED FINANCIAL AND OPERATIONAL PLANS ACROSS THE ENTERPRISE



Start anywhere and choose how to meet your goals—at your pace



Profitability and Cost Management

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EPM for Sustainability



Intelligent Performance Management

Scenario Modeling

Prepare for anything with Scenario Modeling

- respond to change.

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		Strategic Plan	Revenue	e Exp	oense	Balance S	heet	Cash Flow	Fin Integration	Analy	sis		
New Product Exten	ded Dataview Account Group	15											
Expansion v	Standard All 🗸 Revenue Driv											🕂 🚯 🔍 🗗 😪 Save Calcul	late Actio
Expand All	Account Names	2019 2020	2021	2022 2023	2024	2025	2026	2027	2028	2029	2030		
	Revenue Drivers										^		
	Unit Volume	1,273.15 1,438.1	1 1,488.785	1,556.33 1,646.4	1 1,721.85	1,801.00	1,884.043	1,971.180	2,062.627	2,158.611	2,259.369	Simulation C >	
v0300	Unit Volume/Product 1	510.877 543.76	0 570.948 6	605.205 641.51	680.008	720.809	764.057	809.901	858.495	910.004	964.605	1	
	Forecast: as a Growth Rate	510.877 543.76	0 570.948	6.000 6.000	6.000	6.000	6.000	6.000	6.000	6.000	6.000	v1000:010: Product Sales in 2025	885 Mill
v0300	Unit Volume/Product 2	472.259 559.05	4 575.826 5	598.859 622.81	647.726	673.635	700.580	728.603	757.747	788.057	819.579	Forecast 500 of 500 trials (
	Forecast: as a Growth Rate	472.259 559.05	4 575.826	4.000 4.000	4.000	4.000	4.000	4.000	4.000	4.000	4.000	Forecast 500 of 500 trials (100.0%)
v0300	Unit Volume/Product 3	290.020 335.30	5 342.011 3	352.271 362.84	373.725	384.937	396.485	408.379	420.631	433.249	446.247	5.0%	
	Forecast: as a Growth Rate	290.020 335.30	5 342.011	3.000 3.000	3.000	3.000	3.000	3.000	3.000	3.000	3.000	4.0%	
v0300	Unit Volume/Product 4	0.000 0.000	0.000 0	0.000 19.246	6 20.400	21.624	22.922	24.297	25.755	27.300	28.938	≩ ` 3.0%	
	Forecast: as a Percent of Unit Volume/Proc	luct 1 0.000 0.000	0.000	0.000 3.000	3.000	3.000	3.000	3.000	3.000	3.000	3.000		
l v0305	Product Price	0.000 0.000	0 1,475.000	1,535.00 1,535.0	0 1,535.00	1,535.00	1,535.000	1,535.000	1,535.000	1,535.000	1,535.000	2.0%	
v0305	Product Price/Product 1	0.000 0.000	640.000 (640.000 640.00	640.000	640.000	640.000	640.000	640.000	640.000	640.000	1.0%	
	Forecast: in US Dollar	0.000 0.000	9 640.000	640.000 640.00	640.000	640.000	640.000	640.000	640.000	640.000	640.000		
v0305	Product Price/Product 2	0.000 0.000	0 350.000	350.000 350.00	350.000	350.000	350.000	350.000	350.000	350.000	350.000	0.0% 881.8 883.4 884.9 886.4 887.9 889.5 891.0 89.	2.5 894.0
	Forecast: in US Dollar	0.000 0.000	0 <u>350.000</u> :	350.000 350.00	350.000	350.000	350.000	350.000	350.000	350.000	350.000	Base Case	
v0305	Product Price/Product 3	0.000 0.000		485.000 485.00			485.000	485.000	485.000	485.000	485.000		rtainty of chieving
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v0305	Product Price/Product 4	0.000 0.000	000.0 0	60.000 60.000	60.000	60.000	60.000	60.000	60.000	60.000	60.000	Worst Case Best Case	100
	Forecast: in US Dollar	0.000 0.000		60.000 60.000		60.000	60.000	60.000	60.000	60.000	60.000		.400 ions
✓ v1000:010	Product Sales	632.912 706.29	8 732.821	767.783 805.68	7 844.390	885.081	927.870	972.869	1,020.199	1,069.987	1,122.366	Millions	IOIIS
v1000:010	Product Sales/Product 1	326.961 348.00	6 365.407 3	387.331 410.57	1 435.205	461.318	488.997	518.336	549.437	582.403	617.347	Consensus 886.000	rtainty of
	Forecast: as a Freeform: Unit Volume * Pro	duct Pr 326.961 348.00	6 365.407	None None	None	None None					None		chieving
v1000:010	Product Sales/Product 2	165.291 195.66	9 201.539 2	209.601 217.98	5 226.704	235.772	245.203	255.011	265.212	275.820	286.853		
	Forecast: as a Freeform: Unit Volume * Pro				100000	None None					None		
v1000:010	Product Sales/Product 3	140.660 162.62	3 165.875	170.852 175.97	7 181.257	186.694	192.295	198.064	204.006	210.126	216.430 🗸		
	Forecast: as a Freeform: Unit Volume * Pro	iduct Pr 🔨									>		

• Leverage financial intelligence to rapidly model multiple scenarios to quickly

• Understand the impact of strategic decisions across your bottom line, balance sheet, cash flow and capital funding options.

Start anywhere and choose how to meet your goals-at your pace



Profitability and Cost Management

Freeform

Consolidation and Close

Account Reconciliation

Tax Reporting

Narrative Reporting

Enterprise Data Management

EPM for Sustainability



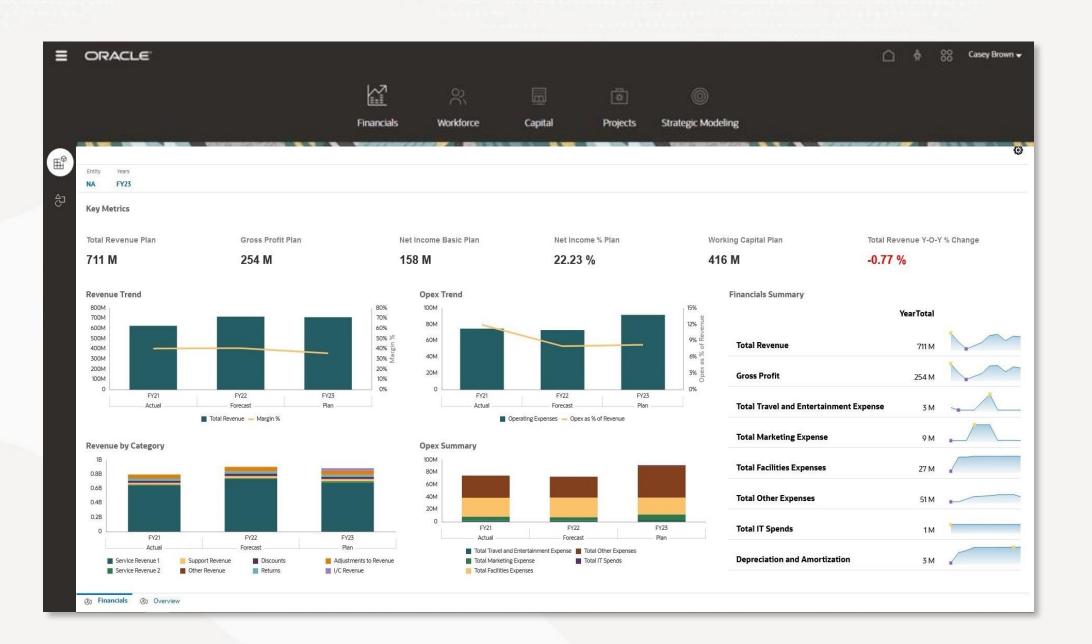
Sales and Marketing Planning

Integrated Business Planning and Execution

Intelligent Performance Management

Plan across all financial statements

- Optimize your revenue plan.
- See the full picture by integrating balance sheets fully with income statements and cash flow.



Financial Statement Planning

Start anywhere and choose how to meet your goals-at your pace



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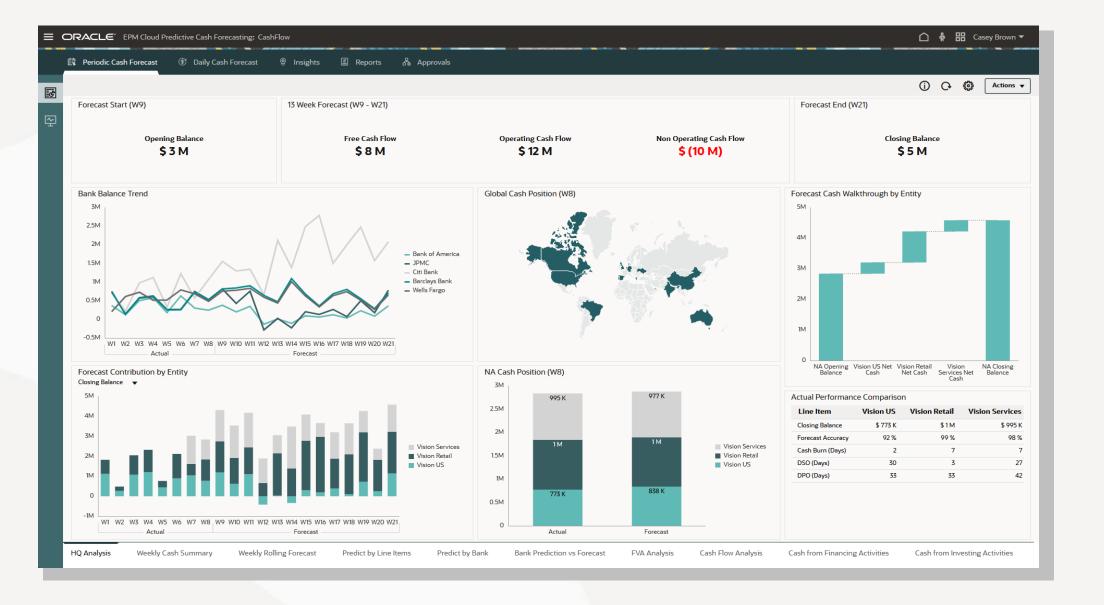


Management

Predictive Cash Forecasting

Data driven cashflow forecasts

- utilization.



• Continuous prescriptive cash forecasts to optimize cash

• Multiple Forecast methods across period ranges to ensure highly accurate cash forecasts.

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Intelligent Performance Management

Retain top talent and align workforce costs, talent and business strategy

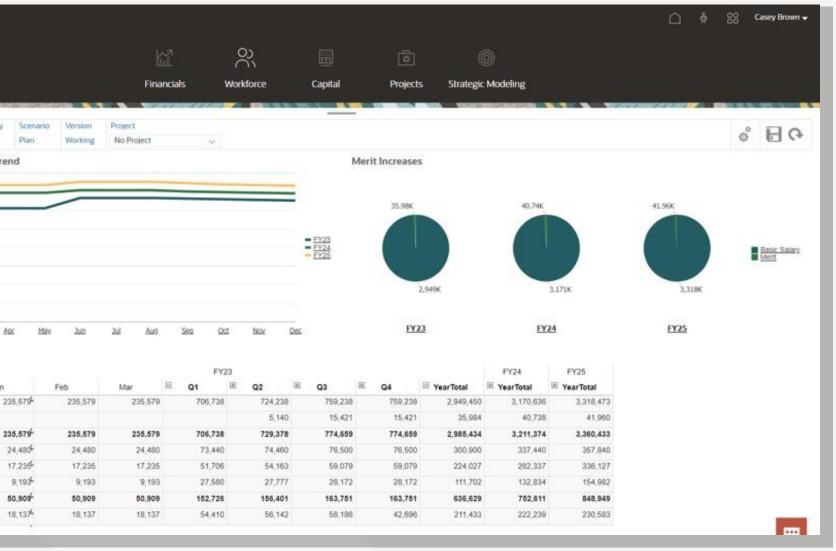
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Strategic Workforce and Workforce Planning

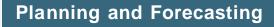
• Build better alignment between HR and finance so your plans are clear.

• Create the workforce you need to execute on your strategic goals.

• Initiate a more effective organization by planning for and hiring the right people (talent) at the right costs.



Start anywhere and choose how to meet your goals-at your pace



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Financial Statement Planning

Predictive Cash Forecasting

Strategic Workforce and Workforce Planning

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Capital Asset Planning

Project Financial Planning

Sales and Marketing Planning

Integrated Business Planning and Execution

Intelligent Performance Management

Capital Asset Planning

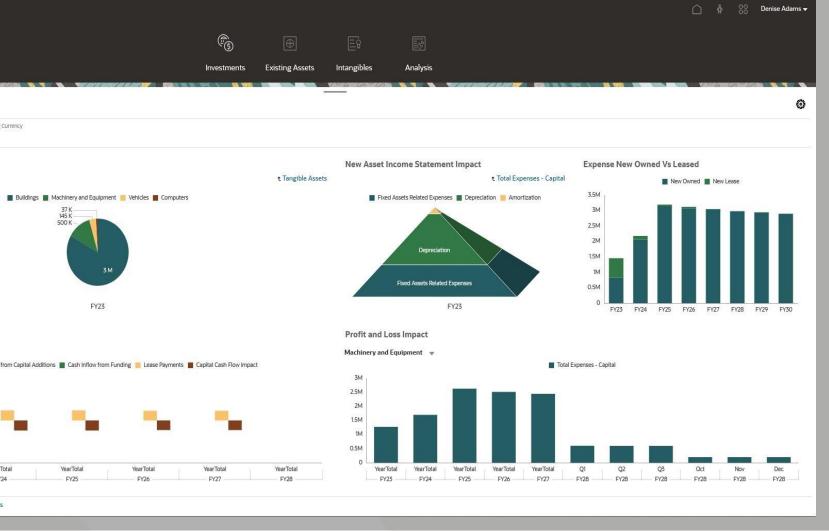
Plan for your capital asset expenses

				6 6
¢	Entity	Scenario	Version	Reporti
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		low Impa		
	Machine	ry and Equi		Cash Outflo
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	400K			
	200K			
	0			
	-200K			
	-400K			
	-600K	Year	Total	Ye

• Better understand the value of your assets by tracking the full lifecycle of your capital investment.

• Make better decisions on capital investments by planning for and modeling asset expenses, amortization, cash flow and much more.

• See the impact on cash flow, balance sheet, and income statement by asset class and business unit for a more accurate view for all stakeholders.



Start anywhere and choose how to meet your goals—at your pace



Profitability and Cost Management

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Account Reconciliation

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EPM for Sustainability



Integrated Business Planning and Execution

Intelligent Performance Management

Project Financial Planning

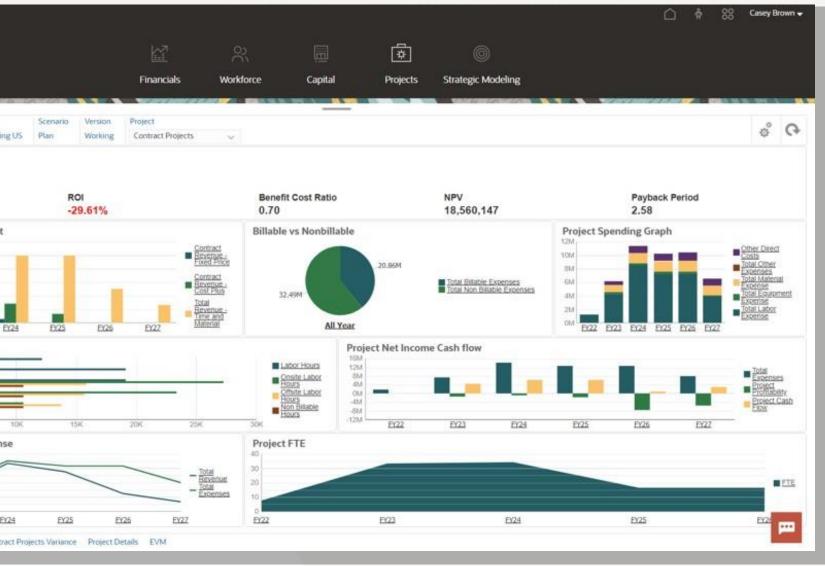
Understand the financial aspects of your projects

- and strategy.

=	ORACLE	
ħ	Reporting Currency	Entity
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ß	Total Investment 57,138,954	
\$	Contract Reven	ue Breakout
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3	4M 2M 0M Ex22	E123
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	E125 E126 E127 OK	5К
	Project Revenue	e and Expen
	814 414	
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	Contract Projects Ov	erview Cont

• Align project plans with growth initiatives.

• Proactively manage project performance and align projects, people,



Start anywhere and choose how to meet your goals-at your pace



Profitability and Cost Management

Freeform

Consolidation and Close

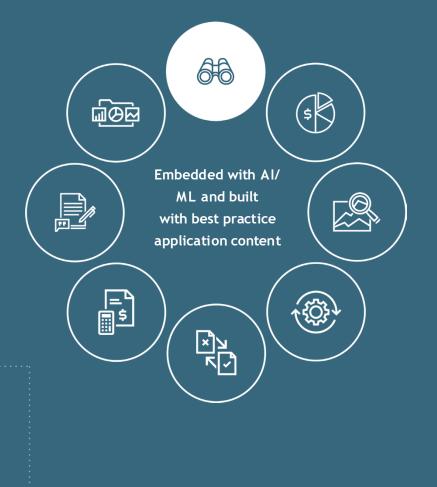
Account Reconciliation

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Narrative Reporting

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Scenario Modeling

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Sales and Marketing Planning

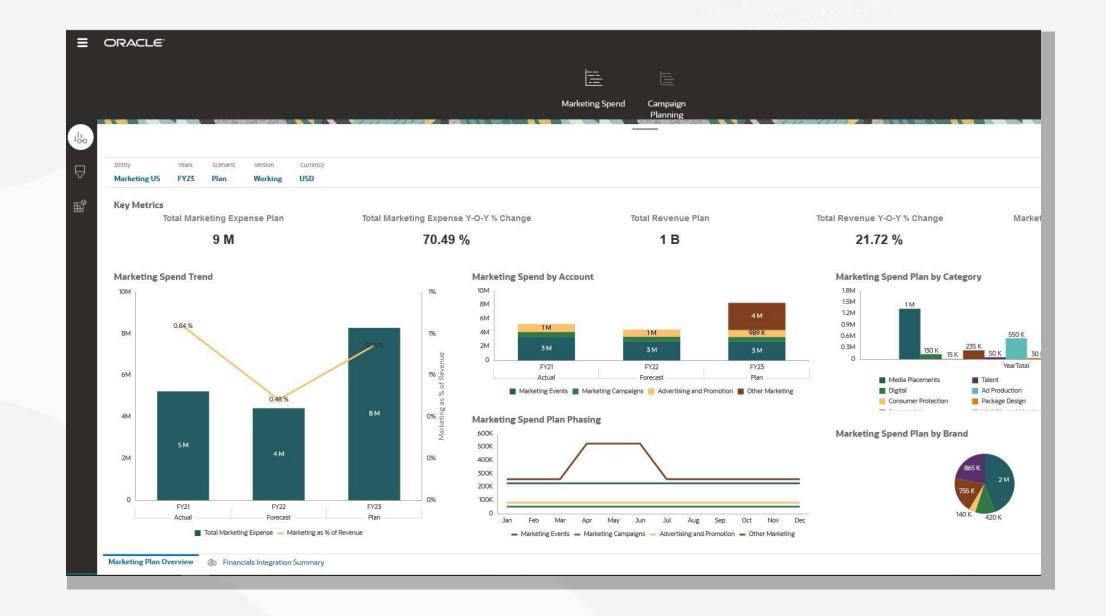
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Integrated Business Planning and Execution

Intelligent Performance Management

Sales and Marketing Planning

Modeling & reporting for territories, quota, campaigns



• Quickly see the optimal sales territory and quota assignments and adjust as needed to meet revenue targets.

• Arm your business leaders with the sales planning needed to achieve revenue targets and motivate the sales force.

Start anywhere and choose how to meet your goals-at your pace

Planning and Forecasting

Profitability and Cost Management

Freeform

Consolidation and Close

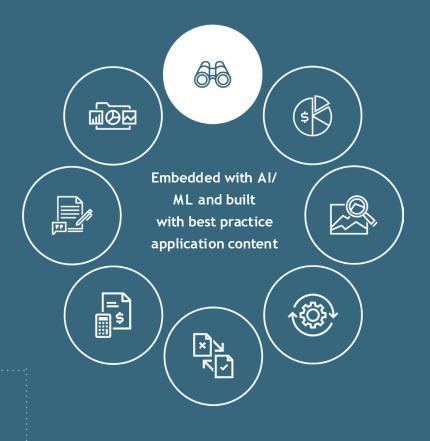
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Narrative Reporting

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Scenario Modeling

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Sales and Marketing Planning

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Integrated Business Planning and Execution

Intelligent Performance Management

Integrated Business Planning and Execution

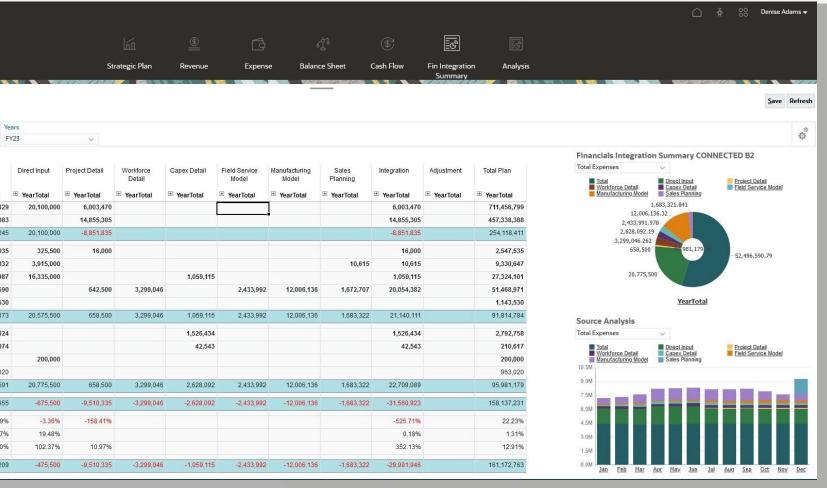
Transform plans into execution

- execution details.
- a single data model.

Financials Integration Su Entity Scenario Version Re NA Plan Working US xP&A Analysis	porting Currence
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Entity Scenario Version Re NA Plan Working US xP6xA Analysis	porting Currenc
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E Total Revenue	🖽 Tota
Total Revenue	
Total Revenue	⊞ YearT
	705,3
Total Cost Of Sales	462,4
Gross Profit	242,
Total Travel and Entertainment Expe	nse 2,
Total Marketing Expense	5,4
Total Facilities Expenses	9,9
Total Other Expenses	31,
⊞ Total IT Spends	1,
Operating Expenses	50,
Depreciation and Amortization	1,
🗄 Other (Income)/Expense	
🗄 Total Taxes	
Bad Debt	1
Total Expenses	52,
Net Income Basic	190,:
Net Income %	
Sales and Marketing Expenses to Reve	nue
Other Operating Expense to Revenue	

• Act on trends faster and more effectively with real-time planning and

• Improve short and long range strategic plans with planning execution in



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Consolidation and Close

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Enterprise Data Management

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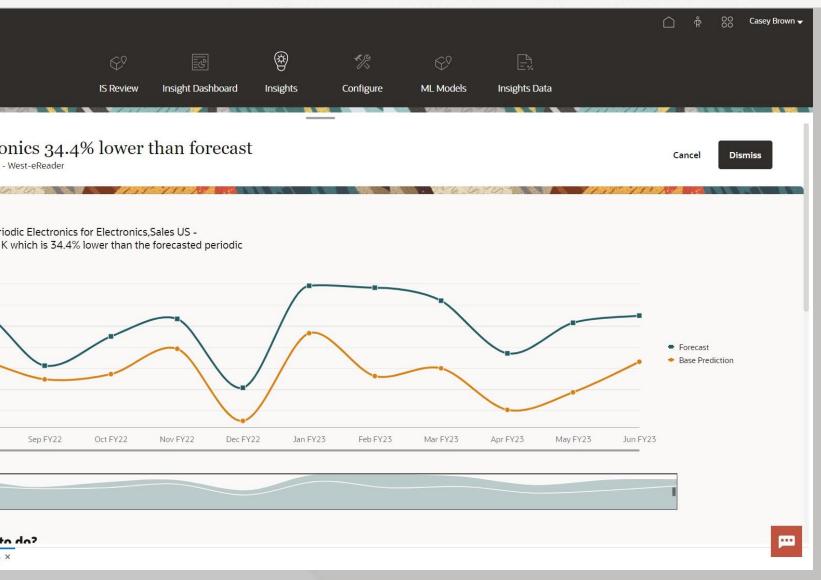
Intelligent Performance Management

Improve decisions with predictive planning

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100 Jak 100	electronics-Sales US - West-eR

• Spend less time analyzing and more time taking action.

• Embedded AI and ML monitors your plans and forecasts and alerts you to any anomalies and insights.



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Planning and Forecasting

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Freeform

Consolidation and Close

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Narrative Reporting

Enterprise Data Management

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Suite Synergies

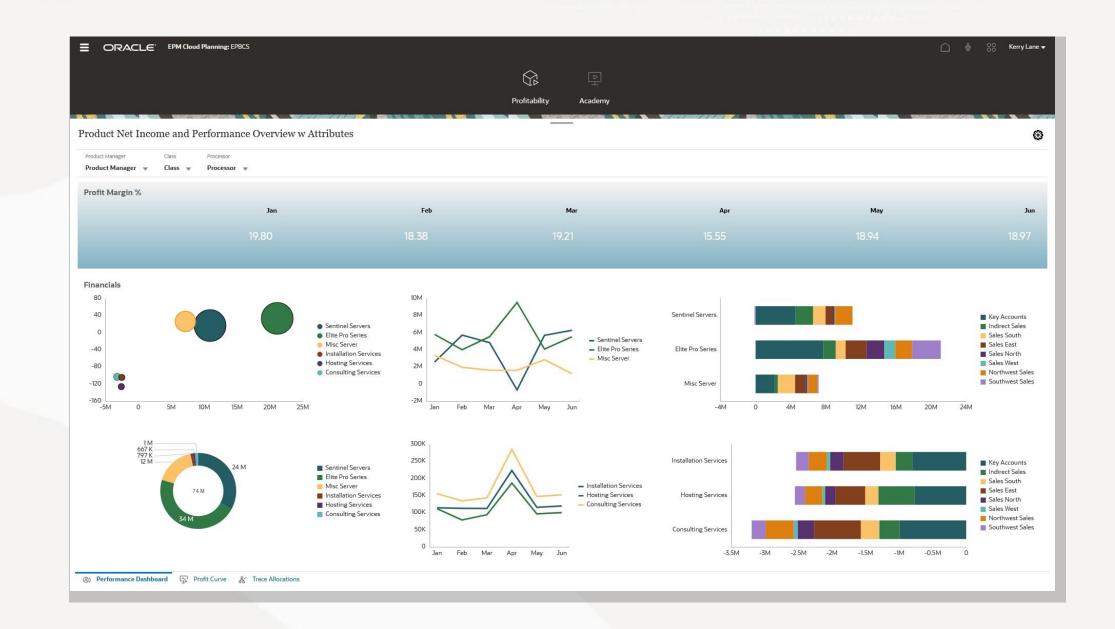
Integrate profitability and cost scenarios with planning to perform zero-based budgeting and other allocation modeling. Run customer, SKU-level, and profitability models to feed into planning. Model different tax provision scenarios and tie to specific country tax reporting.

Key capabilities

- Flexible modeling
- Calculate complex resource allocations
- What-if profitability and cost scenarios
- Pre-built graphs and KPIs
- Ad-hoc analytics using Smart View

Profitability and Cost Management

Gain a deeper understanding of costs and profitability



• Enable business users to take ownership of allocation-based business processes including profitability and cost models.

• Discover and act on hidden profit and costs across products, customers, and other business dimensions.

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Suite Synergies

Quickly create custom models from data in multiple systems and use those results across your planning and reporting applications.

Key capabilities

- Re-imagined Essbase and Excel-based Models
- Unified reporting
- Advanced analysis and complex modeling

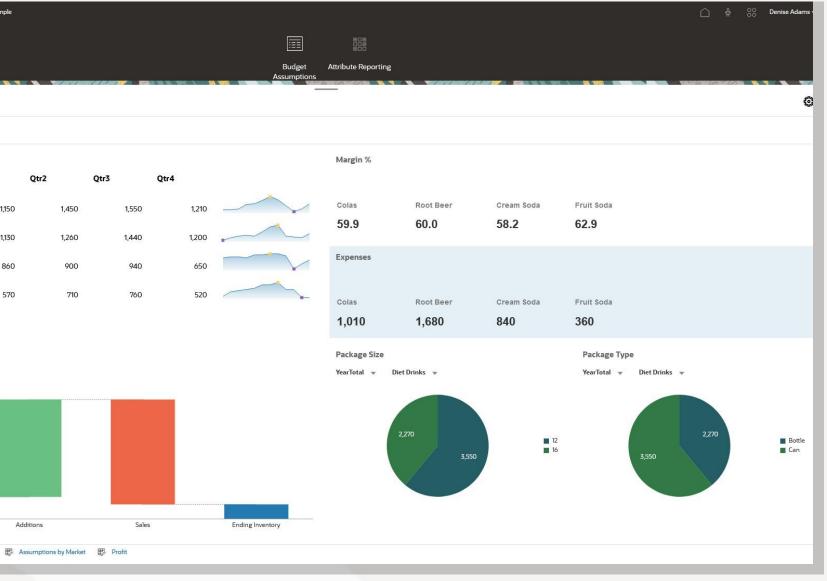
Freeform

Drive better decisions with multidimensional analysis, planning, modeling and reporting

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New Hampshire	
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• Freeform delivers the familiar power and flexibility of Essbase with the flexibility and governance of SaaS.

• If you can imagine it, you can model it.



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Narrative Reporting

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Suite Synergies

Streamline the end-to-end close across consolidation, account reconciliation, tax, reporting, and enterprise data management with automated process monitoring, integration, and workflow capabilities.

Key capabilities

- Perform complex consolidations
- Global consolidations
- Close process orchestration
- Compliance and transparency
- Intelligent process automation

Consolidation and Close

Close your books faster with more accuracy and flexibility

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Argentina	ок	ок	ОК	ок	OK	ОК	Impacted	No Data							
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Netherlands	ок	ок	ОК	ОК	ЮК	ОК	Impacted	No Data	No Data	No Data	No Data	Impacted			
Belgium	ок	ок	OK	OK	OK	OK	Impacted	No Data	No Data	No Data	No Data	Impacted			
Finland	ок	ок	OK	ОК	ЮК	ОК	Impacted	No Data	No Data	No Data	No Data	Impacted			
Austria	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data			
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Greece	ОК	ОК	OK	OK	OK	OK	Impacted	No Data	No Data	No Data	No Data	Impacted			
Turkey	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data	No Data			

• Start quickly with pre-built best practices, and reduce your need for customization, because cash flow, balance sheet, income statement, rollovers, calls to action, and more are automatically calculated.

• Meet global reporting standards, including IFRS and GAAP, with a preconfigured consolidation model.

Start anywhere and choose how to meet your goals-at your pace

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EPM for Sustainability



Suite Synergies

Connect your extended financial close with consolidation, tax reporting, narrative reporting, planning, and enterprise data management. Further streamline your close by posting journals from Oracle Cloud EPM to your ERP systems.

Key capabilities

- Transaction matching
- Automated journal entries
- Support complex reconciliations
- Enterprise journals
- Compliance and audit support

Account Reconciliation

matching

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	Summary Balance Explanations (38) Adjustments (0)								Drill Through to Source
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	Source System								
	Ending Balance 713,116.05								
	Balance Explanations 683,116.05								
	Difference 30,000.00 Adjustments 0.00								
	Unexplained Difference 30,000.00								
Þ									
	Drive Ending Delenges	Page	1 (of 1 (1 of 1 items) K					
	Prior Ending Balances	, age							
	700K								
	600К 500К								Ð
	400K				Functional USD				
	300K								//
	200K 100K						Post Co	mment	
	OK								
	January 2022 February 2022 March 2022 April 202	22	May 2022	2 June 2022					

Close faster by automating account reconciliations and transaction

• Manage the global reconciliation process with real-time visibility into the status of reconciliations.

• Connect your entire financial close and readily connect to data from many sources including other Cloud EPM business processes and ERP systems.

Start anywhere and choose how to meet your goals-at your pace



Profitability and Cost Management

Freeform

Consolidation and Close

Account Reconciliation

Tax Reporting

Narrative Reporting

Enterprise Data Management

EPM for Sustainability



Suite Synergies

Feeds planning and financial consolidation and close processes; greater efficiency for tax processes, stronger controls, and unparalleled integration between tax and finance.

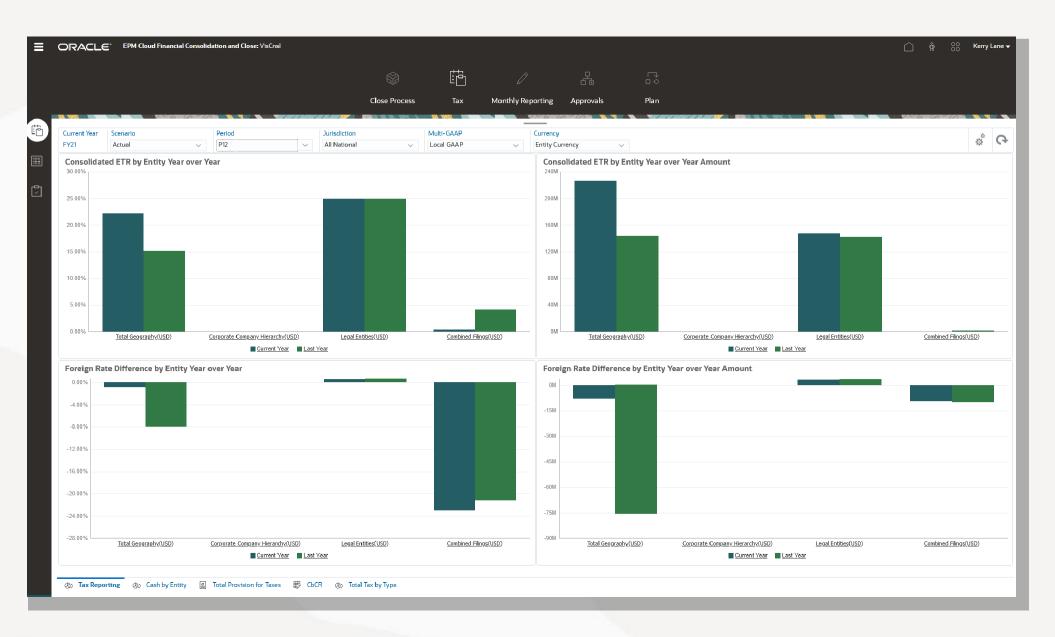
Key capabilities

- Comprehensive tax provision
- Country-by-country reporting
- Tax schedules and dashboards
- Pillar Two compliance

Tax Reporting

Streamline your tax reporting processes

- compliance.
- on the business.



• Align tax with corporate financial reporting for better visibility and

• Improve efficiency through integration of data and metadata with source ERP and financial consolidation systems.

• Manage and accurately report on Pillar Two and model its future impact

Start anywhere and choose how to meet your goals-at your pace

Planning and Forecasting

Profitability and Cost Management

Freeform

Consolidation and Close

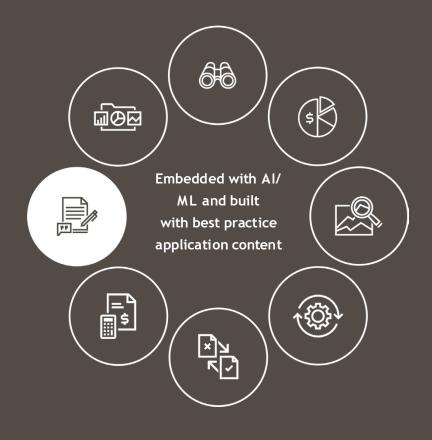
Account Reconciliation

Tax Reporting

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EPM for Sustainability



Suite Synergies

Provides a robust reporting platform across Cloud EPM business processes as well as third-party sources.

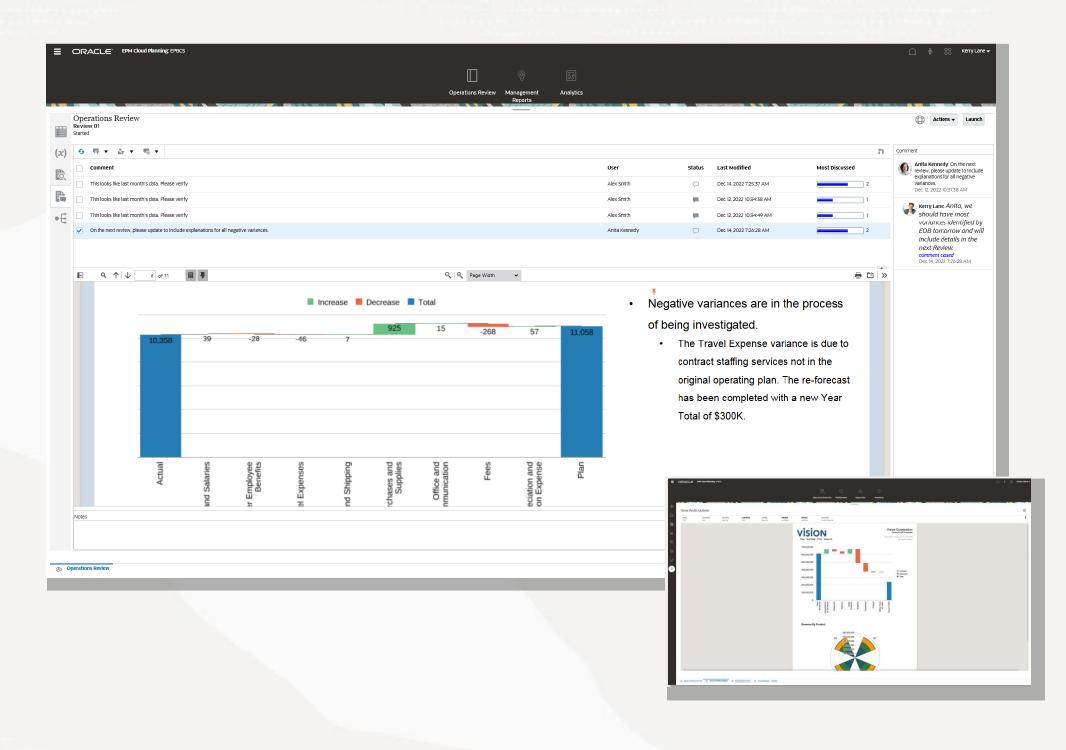
Key capabilities

- Centralized direct reporting and analysis
- Collaboration and workflow
- Combine financial statements and data with comments to reports
- Publish and distribute budget books, presentations, report packages
- Leading office productivity suite integration

Narrative Reporting

Meet internal and external reporting needs

- solution.



• Collaborate across the report creation process to define, author, review, and publish management and regulatory reports.

Combine management, narrative and statutory reporting needs in one

Start anywhere and choose how to meet your goals-at your pace



Profitability and Cost Management

Freeform

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EPM for Sustainability



Suite Synergies

Achieve one source of the truth across an organization by connecting EPM and ERP systems as well as other enterprise applications.

Key capabilities

- Enterprise application adapters
- Hierarchy and master data change management
- Real-time collaboration
- Application- and business- specific views
- Make changes to downstream applications with audit trails

Enterprise Data Management

Accurate, reliable data can help you respond to change faster

- business domains.

≡	ORACLE Enterprise Dat	ta Management	Cloud											🗅 🛛 Alex Smith 🔻
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		Views	Requests	Applications	Node Types	Hierarchy Sets	Node Sets	Properties	Lookup Sets	Connections	Reports	Audit	Academy	
Vie	ews													
Q	∇													10 Views
Na	ame and Description										Created		Last Modified	Actions
8	Account Maintenance Align and map financial accounts b	etween ERP and EP	PM Planning								Denise Adan 11/9/2017	ns	Casey Brown 7/26/2021	
8	Acquired GL (Legacy) Acquired GL Chart of Accounts										Casey Browr 11/9/2017	ı	Casey Brown 11/9/2017	
8	Chart of Accounts Redesign										Casey Brown 12/18/2020	ı	Casey Brown 12/18/2020	
8	Company Maintenance Align and manage companies acros	ss the GL and EPM									Administrato 4/22/2019	or	Administrator 4/22/2019	
8	Cost Center Redesign	enters into enterpris	se structure								Maria Jones 11/16/2017		Denise Adams 11/16/2017	
8	Entity Maintenance Manage business entities										Casey Browr 11/16/2017	1	Casey Brown 3/12/2019	
8	Financials Maintenance Financials Maintenance										Casey Brown 8/4/2021	1	Casey Brown 8/4/2021	
8	Product Maintenance Align and map products between E	RP and EPM									Denise Adan 4/18/2018	ns	Denise Adams 4/18/2018	

• Manage your enterprise master data, whether migrating an application to the cloud; managing the effects of mergers and acquisitions; or reconciling metadata differences across business functions and applications.

• Have a system of reference data for all of your enterprise data across your

Start anywhere and choose how to meet your goals-at your pace

Planning and Forecasting

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Freeform

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EPM for Sustainability



Suite Synergies

Integrating financial and nonfinancial data so that you can fulfill more than just your reporting requirements; it also helps you plan and manage your ESG practices. Key capabilities

- Includes prebuilt KPIs and metrics, dashboards and reports
- Connect to sources to get data
- Combine narrative and data in Narrative reporting
- Create plans for sustainability initiatives
- Supports all ESG frameworks

EPM for Sustainability

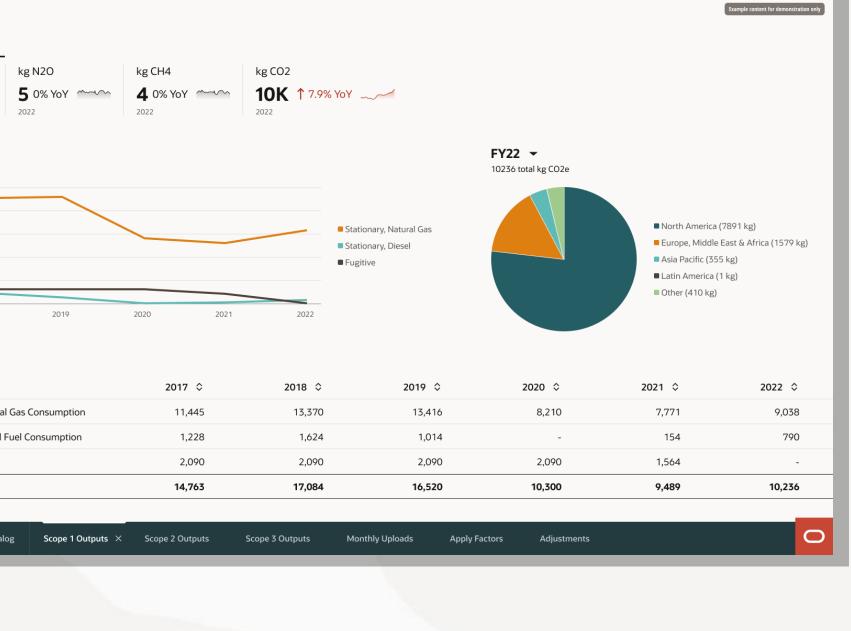
Meet all your ESG planning and reporting needs

- ESG data.

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• Easily communicate sustainability performance and report across multiple frameworks such as CSRD, TCFD, IFRS and more from a single source of

• Turn sustainability goals into short- and long-term plans, aligning initiatives across your operations.



The complete suite for all your EPM needs.

- Deploy at your own pace to solve immediate problems and scale as needed.
- Lower implementation costs and gain efficiencies with prebuilt best practices in every process.
- Minimize the learning curve and navigate easily with a common user experience (UX) across the suite.
- Realize ongoing value as modules are updated together. Admin costs are much lower as you do not need to test and develop.
- Embedded AI/ML to make finance more efficient and numbers more accurate and reliable.

