

Oracle Global Price List Siebel CRM Pricing

November 1, 2024 Prices in USA Dollar-USD

Siebel CRM Applications Pricing Siebel Base Applications

Every Siebel customer must license, at a minimum, one Siebel CRM Base Application. Typically, each employee user of Siebel applications requires a base. Start by selecting the Siebel CRM Base for each Siebel user. All users requiring a base must license the Siebel CRM Base. Then, if the customer requires industry specific functionality, select the industry base option(s) that most appropriately meet customer needs—in addition to the CRM Base. Note that if the customer requires an industry solution, all users must have an industry base option and the Siebel CRM Base (exceptions require HQAPP approval).

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Base Applications				
L35107	Siebel CRM Base	3,750.00	825.00	Application User	
L34953	Siebel Communications, Media and Energy CRM Base Option	400.00	88.00	Application User	
L35532	Siebel Financial Services CRM Base Option	400.00	88.00	Application User	
L35798	Siebel Life Sciences CRM Base Option	400.00	88.00	Application User	
L35966	Siebel Manufacturing CRM Base Option	400.00	88.00	Application User	
L35322	Siebel Distribution CRM Base Option	400.00	88.00	Application User	
L36405	Siebel Public Sector CRM Base Option	400.00	88.00	Application User	
	Siebel CRM Tools and Servers				
L103896	Siebel Tools	20,000.00	4,400.00	Application User	
L36748	Siebel Test Automation Interfaces	5,800.00	1,276.00	Application User	
	Application Testing & Management				
L93151	Oracle Application Management Suite for Siebel	300.00	66.00	Named User Plus	200
L86565	Oracle Application Management Suite for Siebel	15,000.00	3,300.00	Processor	4

Siebel CRM Applications Pricing Siebel CRM - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

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Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel CRM General				
128837	7 Siebel Advanced Market Development Funds	500.00	110.00	Application User	
	9 Siebel Anywhere	200.00	44.00	Application User	
	5 Siebel Server Sync - Microsoft Exchange Server	120.00	26.40	Application User	
	7 Siebel Content Publishing	120.00	26.40	Application User	
	5 Siebel Contracts	700.00	154.00	Application User	
	4 Siebel CRM Desktop	300.00	66.00	Application User	
	3 Siebel CTI	200.00	44.00	Application User	
	9 Siebel Customer Content	350.00	77.00	Application User	
	L Siebel Data Quality	120.00	26.40	Application User	
L35413	3 Siebel Employee Self-Service	120.00	26.40	Application User	
	3 Siebel Events Manager	350.00	77.00	Application User	
L35560) Siebel Forecasting	300.00	66.00	Application User	
L35665	5 Siebel HelpDesk Online	60.00	13.20	Application User	
L70542	2 Siebel Lead Management	230.00	50.60	Application User	
L96641	L Siebel Mobile	575.00	126.50	Application User	
L36182	2 Siebel Partner Manager	500.00	110.00	Application User	
L103888	3 Siebel Remote Client	300.00	66.00	Application User	
L72577	7 Siebel Smart Answer Connector	200.00	44.00	Application User	
L36699	Siebel SmartScript	300.00	66.00	Application User	
L36741	L Siebel Territory Management	575.00	126.50	Application User	
L21525	5 Siebel Time and Expense Reporting	120.00	26.40	Application User	
L28823	3 Siebel Connector for Satmetrix Exchange	60.00	13.20	Application User	
	Siebel CRM Customer Order Management				
L37659	Siebel Advisor	1,600.00	352.00	Application User	
L34967	7 Siebel Configurator Administration Server	115,000.00	25,300.00	Computer	
L34974	1 Siebel Configurator Runtime	2,200.00	484.00	Application User	
L35163	3 Siebel Customer Order Management Administration Server	230,000.00	50,600.00	Customer	
L35170) Siebel Customer Order Management Administrator	5,800.00	1,276.00	Application User	
L35336	5 Siebel Dynamic Catalog	1,000.00	220.00	Application User	
L35343	3 Siebel Dynamic Pricer	1,400.00	308.00	Application User	
L36433	3 Siebel Quote and Order Capture	1,150.00	253.00	Application User	
	7 Siebel Quotes	460.00	101.20	Application User	
	Siebel CRM Sales				
L69660	Oracle Business Approvals Connector for Sales Managers	350.00	77.00	Application User	25
L35427	7 Siebel Enterprise Selling Process (ESP)	200.00	44.00	Application User	
L43766	5 Siebel Portfolio Management Process (PMP)	200.00	44.00	Application User	
	D Siebel Proposals and Presentations	400.00	88.00	Application User	
L36734	Siebel Target Account Selling (TAS)	200.00	44.00	Application User	
	Siebel CRM Service				
L37681	L Siebel Asset Management	350.00	77.00	Application User	
L70466	5 Siebel Change Management	230.00	50.60	Application User	
L35399	Siebel Email Response	800.00	176.00	Application User	
L35469	Siebel Field Service	575.00	126.50	Application User	
L35658	3 Siebel HelpDesk Option	500.00	110.00	Application User	
L36426	5 Siebel Quality Management	300.00	66.00	Application User	
L85236	5 Siebel Smart Answer for Service	1,050.00	231.00	Application User	
	Siebel CRM Field Service				
) Siebel Barcode	120.00	26.40	Application User	
	2 Siebel Logistics Manager	300.00	66.00	Application User	
	7 Siebel Preventive Maintenance	200.00	44.00	Application User	
	5 Siebel Repair	200.00	44.00	Application User	
	 Siebel Scheduling Oracle Real-Time Scheduler 	400.00	88.00	Application User	40
101905		2,650.00	583.00	Field Resource	40

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Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel CRM Marketing Automation				
L70466	Siebel Campaign Management	2,530.00	556.60	Application User	
L96679	Siebel Email/Web Offer Designer	175.00	38.50	Application User	
L35385	Siebel Email Marketing Server	115,000.00	25,300.00	Computer	
L35973	Siebel Marketing Resource Manager	230.00	50.60	Application User	
	Siebel CRM Marketing Server				
L36022	Siebel Marketing Server - up to 500,000 records	172,500.00	37,950.00	Computer	
L35994	Siebel Marketing Server - up to 1,000,000 records	230,000.00	50,600.00	Computer	
L36008	Siebel Marketing Server - up to 3,000,000 records	316,500.00	69,630.00	Computer	
L36015	Siebel Marketing Server - up to 5,000,000 records	402,500.00	88,550.00	Computer	
L36001	Siebel Marketing Server - up to 10,000,000 records	490,000.00	107,800.00	Computer	
L35987	Siebel Marketing Server - unlimited records	575,000.00	126,500.00	Computer	
	Siebel CRM Loyalty				
L60503	Siebel Loyalty Engine Standard Edition	46,000.00	10,120.00	100K Member Records	5
L60495	Siebel Loyalty Engine Multi-Partner Edition	105,000.00	23,100.00	100K Member Records	5
L35924	Siebel Loyalty Manager	1,150.00	253.00	Application User	
L35931	Siebel Loyalty Member Services Representative	575.00	126.50	Application User	
	Siebel CRM Warranty				
L89132	Siebel Warranty Claims	1,500.00	330.00	Application User	10
L89124	Siebel Warranty Validation Server	100,000.00	22,000.00	Computer	2
L89116	Siebel Warranty Processing	3,000.00	660.00	1,000 Claims	
L89150	Siebel Warranty Management Administrator	25,000.00	5,500.00	Application User	2

Siebel CRM Applications Pricing

Siebel CRM - Employee Applications Not Requiring a Base

Note that while these modules do not require a base application for the individual user, the customer must license some number of base applications.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel CRM Not Requiring a Base - General				
L35037	Siebel Content Publishing	120.00	26.40	Application User	
L35149	Siebel Customer Content	350.00	77.00	Application User	
L20241	Siebel HelpDesk	1,150.00	253.00	Application User	
	Siebel CRM Not Requiring Base - Marketing and Loyalty				
L60277	Siebel Loyalty Service Agent Console	2,700.00	594.00	Application User	
L36593	Siebel Segment Manager Stand Alone	2,900.00	638.00	Application User	
	Siebel CRM Not Requiring Base - Customer Order Management				
L34967	Siebel Configurator Administration Server	115,000.00	25,300.00	Computer	
L35163	Siebel Customer Order Management Administration Server	230,000.00	50,600.00	Customer	
L36154	Siebel Order Validation Engine	0.230	0.0506	Electronic Order Line	
	Siebel CRM Not Requiring Base - HelpDesk				
L37681	Siebel Asset Management	350.00	77.00	Application User	
L37761	Siebel Change Management	230.00	50.60	Application User	
L35665	Siebel HelpDesk Online	60.00	13.20	Application User	

Siebel CRM Applications Pricing

Siebel CRM - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel CRM Customer Portal				
L35371	Siebel eCustomer	172,500.00	37,950.00	Processor	
L43657	Siebel eSales	115,000.00	25,300.00	Processor	
L43666	Siebel eService	57,500.00	12,650.00	Processor	
L43648	Siebel Web Marketing	34,500.00	7,590.00	Processor	
L35826	Siebel Loyalty Customer Portal	11,500.00	2,530.00	Processor	
	Siebel CRM Customer Portal Modules				
L37669	Siebel Advisor for Customers	46,000.00	10,120.00	Processor	
L34981	Siebel Configurator Runtime for Customers	57,500.00	12,650.00	Processor	
L35044	Siebel Content Publishing for Customers	5,800.00	1,276.00	Processor	
L35350	Siebel Dynamic Pricer for Customers	46,000.00	10,120.00	Processor	
L35448	Siebel Events	30,000.00	6,600.00	Processor	
L36706	Siebel SmartScript for Customers	11,500.00	2,530.00	Processor	
	Siebel CRM Customer Modules not Requiring a Customer Portal				
L37661	Siebel Advisor Stand Alone	57,500.00	12,650.00	Processor	

Siebel CRM Applications Pricing Siebel CRM - Partner Applications

For each Partner user, Siebel partner options must be licensed at the same level or less then the Siebel Partner Portal. For Example, if the customer licensed 100 Siebel Partner Portal then Siebel Partner Commerce must have a quantity of 100 or less. This rule applies only to options using the Registered User metric.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel CRM Partner Portal				
L21050	Siebel Partner Portal	500.00	110.00	Registered User	
L35938	Siebel Loyalty Partner Portal	230.00	50.60	Registered User	
	Siebel CRM Partner Portal Modules				
L28844	Siebel Advanced Market Development Funds for Partners	350.00	77.00	Registered User	
L18561	Siebel Advisor for Partners	150.00	33.00	Registered User	
L103886	Siebel Anywhere for Partners	200.00	44.00	Registered User	
L37707	Siebel Basic Pricer for Partners	120.00	26.40	Registered User	
L70493	Siebel Campaign Management for Partners	700.00	154.00	Registered User	
L37747	Siebel Campaigns for Partners	120.00	26.40	Registered User	
L34988	Siebel Configurator Runtime for Partners	575.00	126.50	Registered User	
L35051	Siebel Content Publishing for Partners	60.00	13.20	Registered User	
L35177	Siebel Customer Order Management Administrator for Partners	1,150.00	253.00	Registered User	
L35357	Siebel Dynamic Pricer for Partners	350.00	77.00	Registered User	
L35490	Siebel Field Service for Partners	350.00	77.00	Registered User	
L35567	Siebel Forecasting for Partners	120.00	26.40	Registered User	
L35819	Siebel Logistics Manager for Partners	120.00	26.40	Registered User	
L35980	Siebel Marketing Resource Manager for Partners	120.00	26.40	Registered User	
L36175	Siebel Partner Commerce	400.00	88.00	Registered User	
L36384	Siebel Proposals and Presentations for Partners	175.00	38.50	Registered User	
L103895	Siebel Remote Client for Partners	120.00	26.40	Registered User	
L36713	Siebel SmartScript for Partners	120.00	26.40	Registered User	
L89141	Siebel Warranty for Partners	300.00	66.00	Registered User	

Siebel CRM Applications Pricing Siebel CRM Web Channel

Siebel CRM Web Channel is intended for customers that have an existing Siebel implementation and have a functionality hole or two they need to fill that cannot easily be filled any other way. Siebel CRM Web Channel should never be used where standard Siebel licensing is available.

Siebel CRM Web Channel requires, at a minimum, the customer license one User of Siebel Tools and 100 user of Siebel CRM Base or equivalent.

A licensed user of a Siebel CRM Base does not require additional Web Channel licensing as the Web Channel deployment option is included in their license. Siebel CRM Web Channel pricing is available for Siebel CRM objects as well as Siebel Industry objects and all quote the same set of products.

Siebel CRM Web Channel pricing is designed for Siebel customers who desire to extend the usefulness of their Siebel deployment by providing additional users access to Siebel Business Objects with defined methods, events, and data and reuse Siebel Business Objects and project Siebel Data through an independent User Interface via:

- Built-in scripting of Siebel objects using Siebel VB, Siebel eScript, and Browser Script
- Component Object Model (COM) using the Siebel Web Client Automation Server, Siebel COM Data Control, Siebel COM Data Server, and Siebel Mobile/Dedicated Web Client Automation Server
- CORBA using Siebel CORBA Object Manager
- Java or J2EE using Siebel Java Data Bean, JMS or JCA
- HTTP-based Integration Objects
- Transport technologies such as: MQ Series, MSMQ, BizTalk, OLE DB

Siebel CRM Web Channel user capabilities include:

- Full access to the data model corresponding to the business objects licensed
- Reduced access to specialized application behavior, especially within specialized applet classes - Ability to customize and extend application behavior via Siebel business services and scripting

Part Number	License Price	Software Update License & Support	Licensing Metric	Minimum
Siebel CRM Web Channel				
L35121 Siebel CRM Web Channel for Employees- up to 15 Objects	700.00	154.00	Application User	
L35114 Siebel CRM Web Channel for Customers- up to 15 Objects	69,000.00	15,180.00	Processor	

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Siebel Communications, Media and Energy Applications Pricing Siebel Communications, Media and Energy - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Communications, Media and Energy General				
L34841	Siebel CME Contracts	700.00	154.00	Application User	
L35058	Siebel Contract Terms and Conditions	460.00	101.20	Application User	
L36092	Siebel Network Order Entry	460.00	101.20	Application User	
L36273	Siebel Premises	175.00	38.50	Application User	
L36538	Siebel Rollup	200.00	44.00	Application User	
L21813	Siebel Work Orders	175.00	38.50	Application User	
	Siebel Communications, Media and Energy Customer Order Management				
L38652	Siebel Bulk Order Capture	750.00	165.00	Application User	
L38659	Siebel Bulk Orders Administration Server	115,000.00	25,300.00	Customer	
L34869	Siebel CME Quote and Order Capture	1,500.00	330.00	Application User	
L98629	Siebel Multisite Ordering	595.00	130.90	100 Sites	300
L92897	Siebel Promotion Groups	750.00	165.00	Application User	
	Siebel Communications, Media and Energy Sales				
L37733	Siebel Call Reports	120.00	26.40	Application User	
L35240	Siebel Design Opportunity Management	300.00	66.00	Application User	
L35476	Siebel Field Service Assets	175.00	38.50	Application User	
L36308	Siebel Pricing Authorization Management	200.00	44.00	Application User	
L36328	Siebel Pricing Claims Server - Up to 20 Users	115,000.00	25,300.00	Computer	
	Siebel Communications, Media and Energy Service				
L37714	Siebel Billing Management	175.00	38.50	Application User	
L35079	Siebel Credit Management	175.00	38.50	Application User	
L35574	Siebel Fraud Management	120.00	26.40	Application User	
L36294	Siebel Price Comparison	2,500.00	550.00	Application User	

Siebel Communications, Media and Energy Applications Pricing

Siebel Communications, Media and Energy - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number	License Price	Software Update License & Support	Licensing Metric Mi	inimum
Siebel Communications, Media and Energy Custon	r Portal			
L34848 Siebel CME eCustomer	175,000.00	38,500.00	Processor	
L43726 Siebel CME eSales	115,000.00	25,300.00	Processor	
L43676 Siebel CME eService	57,500.00	12,650.00	Processor	
L43736 Siebel CME Web Marketing	34,500.00	7,590.00	Processor	
Siebel Communications, Media and Energy Custon	r Portal Modules			
L36301 Siebel Price Comparison for Customers	57,500.00	12,650.00	Processor	
L34876 Siebel CME Quote and Order Capture for Customer	40,000.00	8,800.00	Processor	

Siebel Communications, Media and Energy Applications Pricing

Siebel Communications, Media and Energy - Partner Applications

For each Partner user, Siebel partner options must be licensed at the same level or less then the Siebel CME Partner Portal. For Example, if the customer licensed 100 Siebel CME Partner Portal then Siebel CME Partner Commerce must have a quantity of 100 or less. This rule applies only to options using the Registered User metric.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Communications, Media and Energy Partner Portal				
L34862	Siebel CME Partner Portal	525.00	115.50	Registered User	
	Siebel Communications, Media and Energy Partner Portal Modules				
L34855	Siebel CME Partner Commerce	400.00	88.00	Registered User	
L97289	Siebel Bulk Order Capture for Partners	175.00	38.50	Registered User	
L35086	Siebel Credit Management for Partners	60.00	13.20	Registered User	
L35253	Siebel Design Opportunity Management for Partners	120.00	26.40	Registered User	
L35581	Siebel Fraud Management for Partners	60.00	13.20	Registered User	
L36314	Siebel Pricing Authorization Management for Partners	175.00	38.50	Registered User	
L97272	Siebel Promotion Groups for Partners	175.00	38.50	Registered User	
L34883	Siebel CME Quote and Order Capture for Partners	400.00	88.00	Registered User	

Siebel Financial Services Applications Pricing Siebel Financial Services Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Financial Services General				
L35184	Siebel Customer Relationship Console - HTML	850.00	187.00	Application User	
L35504	Siebel Finance Events Manager	400.00	88.00	Application User	
L35518	Siebel Financial Accounts	200.00	44.00	Application User	
L36092	Siebel Network Order Entry	460.00	101.20	Application User	
L36377	Siebel Financial Services Proposals and Presentations	400.00	88.00	Application User	
L36538	Siebel Rollup	200.00	44.00	Application User	
	Siebel Financial Services Customer Order Management				
L86705	Siebel Financial Services Customer Order Management for Banking	1,500.00	330.00	Application User	
L36440	Siebel Financial Services Quote and Order Capture	1,150.00	253.00	Application User	
L36454	Siebel Financial Services Quotes	460.00	101.20	Application User	
	Siebel Financial Services Sales				
L37733	Siebel Call Reports	120.00	26.40	Application User	
L36085	Siebel Needs Analysis/Applications - Non credit	200.00	44.00	Application User	
	Siebel Financial Services Finance Line of Business				
L34897	Siebel Collections	575.00	126.50	Application User	
L34904	Siebel Commercial Banking Loan Approval	300.00	66.00	Application User	
L35072	Siebel Corporate and Commercial Banking	200.00	44.00	Application User	
L35093	Siebel Credit Origination	260.00	57.20	Application User	
L35742	Siebel Institutional Sales and Research	300.00	66.00	Application User	
L35763	Siebel Investment Banking	200.00	44.00	Application User	
L35770	Siebel Investment Management	300.00	66.00	Application User	
L36531	Siebel Retirement/Pension Management	300.00	66.00	Application User	
L36664	Siebel Small Business Banking	200.00	44.00	Application User	
L37420	Siebel Wealth Management	300.00	66.00	Application User	
	Siebel Financial Services Healthcare				
L35588	Siebel Group Coverage	300.00	66.00	Application User	
L35651	Siebel Healthcare Providers and Facilities	200.00	44.00	Application User	
L35728	Siebel Individual Coverage	180.00	39.60	Application User	
	Siebel Financial Services Insurance				
	Siebel Group Pensions	300.00	66.00	Application User	
	Siebel Group Policies	300.00	66.00	Application User	
	Siebel Individual Life and Annuities	175.00	38.50	Application User	
	Siebel Personal Lines Claims	230.00	50.60	Application User	
L36217	Siebel Personal Lines Policies	300.00	66.00	Application User	
	Siebel Financial Services Insurance Service				
L35483	Siebel Insurance Field Service	575.00	126.50	Application User	

Siebel Financial Services Applications Pricing

Siebel Financial Services - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number	License Price	Software Update License & Support	Licensing Metric	Minimum
Siebel Financial Services Customer Portal				
L35546 Siebel Financial Services eCustomer	172,500.00	37,950.00	Processor	
L43716 Siebel Financial Services eSales	115,000.00	25,300.00	Processor	
L43686 Siebel Financial Services eService	57,500.00	12,650.00	Processor	
L43746 Siebel Financial Services Web Marketing	34,500.00	7,590.00	Processor	
L35420 Siebel Enrollment Portal	70,000.00	15,400.00	Processor	
Siebel Financial Services Customer Portal Modules				
L35497 Siebel Finance Events	40,000.00	8,800.00	Processor	

Siebel Financial Services Applications Pricing Siebel Financial Services - Partner Applications

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Financial Services Partner Portal				
L32467	Siebel Agent Portal	500.00	110.00	Registered User	
L35511	Siebel Finance Partner Portal	500.00	110.00	Registered User	
	Siebel Financial Services Agent Portal Options				
L35721	Siebel Individual and Group Coverage for Partners	120.00	26.40	Registered User	
L35784	Siebel Life and Pensions for Partners	120.00	26.40	Registered User	
L36161	Siebel P&C Claims for Partners	120.00	26.40	Registered User	
L36168	Siebel P&C Policies for Partners	175.00	38.50	Registered User	
127942	Siebel Financial Services Partner Portal Modules Siebel Financial Services Proposals and Presentations for Partners	175.00	38.50	Registered User	

Siebel Life Sciences Applications Pricing

Siebel Life Sciences - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Life Sciences General				
L28830	Siebel Advanced Contracts	1,450.00	319.00	Application User	
L19052	Siebel Contract Terms and Conditions	460.00	101.20	Application User	
L35945	Siebel Managed Care	1,150.00	253.00	Application User	
L35952	Siebel Managed Care Profile	300.00	66.00	Application User	
L36036	Siebel Medical Education	200.00	44.00	Application User	
L36092	Siebel Network Order Entry	460.00	101.20	Application User	
L36147	Siebel Opportunities and Contracts	300.00	66.00	Application User	
L36224	Siebel Pharma Campaigns	575.00	126.50	Application User	
L36538	Siebel Rollup	200.00	44.00	Application User	
L36559	Siebel Samples	300.00	66.00	Application User	
	Siebel Life Sciences Sales				
L35240	Siebel Design Opportunity Management	300.00	66.00	Application User	
L36308	Siebel Pricing Authorization Management	200.00	44.00	Application User	
L36328	Siebel Pricing Claims Server-Up to 20 Users	115,000.00	25,300.00	Computer	
	Siebel Life Sciences Service				
L34897	Siebel Collections	575.00	126.50	Application User	
	Siebel Life Sciences Medical Service				
L36050	Siebel Medical Field Service	575.00	126.50	Application User	
	Siebel Life Sciences Pharma Marketing Server				
L36259	Siebel Pharma Marketing Server-First Brand	1.15	0.253	Customer Record	
L36252	Siebel Pharma Marketing Server-Additional Brand	1.15	0.253	Customer Record	
L36266	Siebel Pharma Marketing Server-Unlimited Brands – Unlimited records	345,000.00	75,900.00	Processor	
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Siebel Life Sciences Applications Pricing

Siebel Life Sciences - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Life Sciences Customer Portal				
L36231	Siebel Pharma eService	80,000.00	17,600.00	Processor	
	Siebel Life Sciences Pharma eService Modules				
L36029	Siebel MedEd for Customers	29,000.00	6,380.00	Processor	
L36566	Siebel Samples for Customers	29,000.00	6,380.00	Processor	
L35260	Siebel Details	175.00	38.50	Application User	
L35272	Siebel Details – Server capacity for an additional 10 concurrent users	27,500.00	6,050.00	Computer	
L35293	Siebel Details – Server capacity for an additional 50 concurrent users	55,000.00	12,100.00	Computer	
L35279	Siebel Details – Server capacity for an additional 100 concurrent users	90,000.00	19,800.00	Computer	
L35286	Siebel Details – Server capacity for an additional 200 concurrent users	126,500.00	27,830.00	Computer	

Siebel Life Sciences Applications Pricing Siebel Life Sciences - Partner Applications

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Life Sciences Partner Portal Modules				
L35233	Siebel Delegated Business Rules for Partners	175.00	38.50	Registered User	
L35246	Siebel Design Opportunity Management for Partners	120.00	26.40	Registered User	
L35260	Siebel Details	175.00	38.50	Application User	
L35272	Siebel Details – Server capacity for an additional 10 concurrent users	27,500.00	6,050.00	Computer	
L35293	Siebel Details – Server capacity for an additional 50 concurrent users	55,000.00	12,100.00	Computer	
L35279	Siebel Details – Server capacity for an additional 100 concurrent users	90,000.00	19,800.00	Computer	
L35286	Siebel Details – Server capacity for an additional 200 concurrent users	126,500.00	27,830.00	Computer	
L35805	Siebel Life Sciences Field Service for Partners	350.00	77.00	Registered User	
L36321	Siebel Pricing Authorization Management for Partners	175.00	38.50	Registered User	

Siebel Manufacturing and Distribution Applications Pricing Siebel Manufacturing - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part		Liconco Drice	Software Update License	Liconsing Matric	Minimum
Number	Siebel Manufacturing General	License Price	& Support	Licensing Metric	Minimum
L35058	Siebel Contract Terms and Conditions	460.00	101.20	Application User	
L36092	Siebel Network Order Entry	460.00	101.20	Application User	
	Siebel Manufacturing Automotive				
L37733	Siebel Financial Accounts	200.00	44.00	Application User	
L35777	Siebel Lease End-of-Term Processing	200.00	44.00	Application User	
L36210	Siebel Personal Lines Claims	230.00	50.60	Application User	
L77831	Siebel Remarketing	575.00	126.50	Application User	
L36762	Siebel Title Management	120.00	26.40	Application User	
L37413	Siebel Vehicle Contracts	200.00	44.00	Application User	
	Siebel Manufacturing Oil, Gas and Chemicals				
L36113	Siebel OGC Contracts	700.00	154.00	Application User	
L36134	Siebel OGC Quote and Order Capture	1,150.00	253.00	Application User	
L36273	Siebel Premises	175.00	38.50	Application User	
L36538	Siebel Rollup	200.00	44.00	Application User	
L37441	Siebel Work Orders	175.00	38.50	Application User	
	Siebel Manufacturing Sales				
L35240	Siebel Design Opportunity Management	300.00	66.00	Application User	
L36308	Siebel Pricing Authorization Management	200.00	44.00	Application User	
L36328	Siebel Pricing Claims Server-Up to 20 User	115,000.00	25,300.00	Computer	
	Siebel Manufacturing Automotive Sales				
L19096	Siebel Credit Origination	260.00	57.20	Application User	
	Siebel Manufacturing Oil, Gas and Chemicals Sales				
L37733	Siebel Call Reports	120.00	26.40	Application User	
	Siebel Manufacturing Automotive Service				
L34897	Siebel Collections	575.00	126.50	Application User	
	Siebel Manufacturing Oil, Gas and Chemicals Service				
L37714	Siebel Billing Management	175.00	38.50	Application User	
L35079	Siebel Credit Management	175.00	38.50	Application User	
L35574	Siebel Fraud Management	120.00	26.40	Application User	

Siebel Manufacturing and Distribution Applications Pricing

Siebel Manufacturing - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number	Siebel Manufacturing Customer Portal	License Price	Software Update License & Support	Licensing Metric	Minimum
L36120	Siebel OGC eCustomer	172,500.00	37,950.00	Processor	
L43706	Siebel OGC eSales	115,000.00	25,300.00	Processor	
L43696	Siebel OGC eService	57,500.00	12,650.00	Processor	
L43756	Siebel OGC Web Marketing	34,500.00	7,590.00	Processor	
	Siebel Manufacturing Oil, Gas and Chemicals Customer Portal				
L36140	Siebel OGC Quote and Order Capture for Customers	40,000.00	8,800.00	Processor	

Siebel Manufacturing and Distribution Applications Pricing

Siebel Manufacturing - Partner Applications

Part Number	Siebel Manufacturing Partner Portal	License Price	Software Update License & Support	Licensing Metric	Minimum
L35212	Siebel Dealer Portal	500.00	110.00	Registered User	
L36127	Siebel OGC Partner Portal	500.00	110.00	Registered User	
	Siebel Manufacturing Partner Portal Modules				
L35253	Siebel Design Opportunity Management for Partners	120.00	26.40	Registered User	
L36314	Siebel Pricing Authorization Management for Partners	175.00	38.50	Registered User	
	Siebel Manufacturing Dealer Portal Modules	(Each user of Dealer Portal Options red	quires a user of Dealer Portal)		
L35100	Siebel Credit Origination for Partners	260.00	57.20	Registered User	
L51315	Siebel Dealer Advanced Marketing	500.00	110.00	Registered User	
L35233	Siebel Delegated Business Rules for Partners	175.00	38.50	Registered User	
L35525	Siebel Financial Accounts for Partners	175.00	38.50	Registered User	
L77841	Siebel Remarketing for Partners	575.00	126.50	Registered User	
L36629	Siebel Showroom for Dealers	575.00	126.50	Registered User	
	Siebel Manufacturing Oil, Gas and Chemicals Partner Portal Modules	(Each user requires	a user of OGC Partner Portal)		
L36099	Siebel OGC Partner Commerce	400.00	88.00	Registered User	
L35086	Siebel Credit Management for Partners	60.00	13.20	Registered User	
L35581	Siebel Fraud Management for Partners	60.00	13.20	Registered User	
L36106	Siebel OGC Quote and Order Capture for Partners	230.00	50.60	Registered User	

Siebel Manufacturing and Distribution Applications Pricing Siebel Distribution - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part Number	Siebel Distribution General	License Price	Software Update License & Support	Licensing Metric	Minimum
L35058	Siebel Contract Terms and Conditions	460.00	101.20	Application User	
L36092	Siebel Network Order Entry	460.00	101.20	Application User	
	Siebel Distribution Consumer Goods General				
L28830	Siebel Advanced Contracts	1,450.00	319.00	Application User	
L34995	Siebel Consumer Goods Customer Order Management Administration Server	138,000.00	30,360.00	Customer	
L35219	Siebel Deductions	200.00	44.00	Application User	
L35002	Siebel Consumer Goods Dynamic Catalog	400.00	88.00	Application User	
L35756	Siebel Inventory and Order Management	1,150.00	253.00	Application User	
L51662	Siebel Consumer Goods Quote and Order Capture	870.00	191.40	Application User	
L36545	Siebel Sales Volume Planning	300.00	66.00	Application User	
L36776	Siebel Trade Promotions	350.00	77.00	Application User	
	Siebel Distribution Hospitality Sales				
L35595	Siebel Group Inventory and Execution	4,200.00	924.00	Application User	
	Siebel Distribution Not Requiring a Base - General				
L35616	Siebel Group Sales and Event Management	200.00	44.00	Guest Room	

Siebel Manufacturing and Distribution Applications Pricing

Siebel Distribution - Partner Applications

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Siebel Distribution Consumer Goods Partner Portal Modules				
L35226	Siebel Deductions for Partners	175.00	38.50	Registered User	
L36552	Siebel Sales Volume Planning for Partners	120.00	26.40	Registered User	
L36783	Siebel Trade Promotions for Partners	300.00	66.00	Registered User	

Siebel Public Sector Applications Pricing

Siebel Public Sector - Employee Applications

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base. All customers can add CRM modules to their solution--including Industry users. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version. (e.g. if the customer licenses the Communications, Media & Energy base option and they want contracts functionality, they should license Siebel CME Contracts not Siebel Contracts.

Part Number	License Price	Software Update License & Support	Licensing Metric	Minimum
Siebel Public Sector General				
L36092 Siebel Network Order Entry	460.00	101.20	Application User	

Siebel Public Sector Applications Pricing Siebel Public Sector Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

Part Number	License Price	Software Update License & Support	Licensing Metric	Minimum
Siebel Public Sector Customer Portal L36412 Siebel Public Sector eService	80,000.00	17,600.00	Processor	

Siebel Public Sector Applications Pricing Siebel Public Sector Partner Applications

Part
NumberSoftware Update License
& SupportLicensing MetricMinimumSiebel Public Sector Partner Portal500.00110.00Registered User

Siebel CRM Applications Pricing Real-Time Decisions (RTD) Applications

RTD L103391 Siebel Next Best Action

92,000.00 20,240.00

Complementary Products to Siebel CRM Oracle Policy Automation Applications

NOTE: The number of licenses required for Oracle Policy Automation Connectors is determined by counting the number of processors or application users for the OPA instances being connected to. For instance, if the customer uses Processor licenses to connect Siebel to OPA, the number of processors needed are based on the OPA instance not the Siebel instance.

Oracle Intelligent Advisor Cloud Service is the preferred offering for Policy Automation functionalty.

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	Policy Automation Authoring				
L70902	Oracle Policy Modeling	100,000.00	22,000.00	Application User	
	Policy Automation Deployment				
L70851	Oracle Policy Automation	200,000.00	44,000.00	Processor	
L76976	Oracle Policy Automation	1,000.00	220.00	Application User	500
L92818	Oracle Policy Automation for Oracle CRM On Demand	500.00	110.00	Application User	50
	Policy Automation General				
L70873	Oracle Policy Automation Connector for Siebel	80,000.00	17,600.00	Processor	
L76982	Oracle Policy Automation Connector for Siebel	400.00	88.00	Application User	500
L92810	Oracle Policy Automation Connector for Oracle CRM On Demand	50,000.00	11,000.00	Connected Instance	

Complementary Products to Siebel CRM Oracle ATG and Endeca Offerings

Part Number		License Price	Software Update License & Support	Licensing Metric	Minimum
	ATG Commerce				
L100585	ATG Web Commerce	500,000.00	110,000.00	250,000 Requests per Day	
L100591	WebCenter Sites for Oracle ATG Web Commerce	40,000.00	8,800.00	250,000 Requests per Day	
L88676	ATG Web Commerce Merchandising	50,000.00	11,000.00	Application User	2
L88692	ATG Web Commerce Service Center	2,500.00	550.00	Application User	20
L88684	ATG Web Commerce Search	160,000.00	35,200.00	Processor	
	ATG Developer and Administrator				
L88730	ATG Web Commerce Developer and Administrator	5,000.00	1,100.00	Application User	
	ATG Knowledge Manager				
L88700	ATG Web Knowledge Manager	10,000.00	2,200.00	Application User	20
L88708	ATG Web Knowledge Manager Self-Service	200,000.00	44,000.00	Processor	
	Endeca Search				
1100597	Endeca Guided Search	150,000.00	33,000.00	500,000 Queries per Day	
L100603	Endeca Experience Manager			250,000 Requests per Day	
L100603		100,000.00	22,000.00		
	Endeca Search Add-Ons				
L94262	Endeca Relationship Discovery	45,000.00	9,900.00	Processor	
	Endeca Developer and Administrator				
L94246	Endeca Developer	5,000.00	1,100.00	Application User	

Complementary Products to Siebel CRM Oracle Knowledge Applications

Oracle Knowledge Notes

- Oracle Knowledge Standard Edition offerings are limited to 10 moderators in the community forums and access by 250 partner organizations.

- Oracle Knowledge Standard Edition offerings do not include Industry ontology's (pre-packaged dictionaries with common industry terminology) and Guided Flows (decision tree style question-answer diagnostics).

- Oracle Knowledge Enterprise Edition customers receive everything in the Standard Edition version plus unlimited forum moderators, unlimited partner organization access, as well as industry ontology's and Guided Flows.

- Oracle Knowledge for Web Self-Service (Standard and Enterprise) include all Web Self-Service interfaces owned by the client, including the www support site, extranets for partners/distributors, and knowledge intranets for employees (whose primary function is NOT to support human-assisted contact center channels).

- When quoting Knowledge for Web Self-Service only count processors used by the out-of-the-box Web Self-Service UI (Information Center), or processors handling service requests from custom UIs using the web service API layer (Information Manager Web Services).

- Oracle Knowledge for Contact Center licenses are required for all knowledge authors or other users such as approvers and reviewers contributing to knowledge creation workflows. Contact Center employees may access Oracle Knowledge for Web Self-Service, but they must first have an Oracle Knowledge for Contact Center license.

Part Number Knowledge Enterprise Edition		License Price	Software Update License & Support	Licensing Metric	Minimum
L92974 Oracle Knowledge for Contact Center Enter	rprise Edition	2,000.00	440.00	Application User	_
L92966 Oracle Knowledge for Web Self Service En	terprise Edition	300,000.00	66,000.00	Processor	
Knowledge Standard Edition					
L92982 Oracle Knowledge for Contact Center Stan	dard Edition	1,250.00	275.00	Application User	
L92958 Oracle Knowledge for Web Self Service Sta	andard Edition	150,000.00	33,000.00	Processor	
Knowledge Analytics					
L93549 Oracle Knowledge Analytics		5,800.00	1,276.00	Application User	5

Complementary Products to Siebel CRM Oracle Master Data Management Applications

Part Number	Master Data Management - Customer Hub for B2B	License Price	Software Update License & Support	Licensing Metric	Minimum	
L42021	Oracle Customer Hub B2B	9.00	1.98	Record	50,000	
L42063	Oracle Customer Hub Add-on B2B for Siebel CRM and Oracle E-Business Suite	4.50	0.990	Record	50,000	
	Customer Hub & Customer Hub Add-on options	(Customer Hub options are ava	ilable only with Siebel UCM)			
L42028	option: Oracle Activity Hub B2B	3.20	0.704	Record	50,000	
L42035	option: Oracle Field Service Hub B2B	3.20	0.704	Record	50,000	
L42042	option: Oracle Marketing Hub B2B	3.20	0.704	Record	50,000	
L42049	option: Oracle Sales Hub B2B	3.20	0.704	Record	50,000	
L42056	option: Oracle Service Hub B2B	3.20	0.704	Record	50,000	
	Master Data Management - Customer Hub for B2C					
	Oracle Customer Hub B2C	0.460	0.1012	Record	1,000,000	
L42112	Oracle Customer Hub Add-on B2C for Siebel CRM and Oracle E-Business Suite	0.230	0.0506	Record	1,000,000	
	Customer Hub & Customer Hub Add-on options	(Customer Hub options are ava	(Customer Hub options are available only with Siebel UCM)			
L42077	option: Oracle Activity Hub B2C	0.160	0.0352	Record	1,000,000	
L42084	option: Oracle Field Service Hub B2C	0.160	0.0352	Record	1,000,000	
L42091	option: Oracle Marketing Hub B2C	0.160	0.0352	Record	1,000,000	
L45991	option: Oracle Privacy Management Policy Hub B2C	0.320	0.0704	Record	1,000,000	
L42098	option: Oracle Sales Hub B2C	0.160	0.0352	Record	1,000,000	
L42105	option: Oracle Service Hub B2C	0.160	0.0352	Record	1,000,000	
	Master Data Management - Vertical Customer Hub	(Vertical MDM options are available only with Siebel UCM)				
L42147	Oracle Automotive Captive Finance Customer Hub	1.60	0.352	Record	1,000,000	
L42154	Oracle Case Hub	0.370	0.0814	Record	1,000,000	
L74920	Oracle Higher Education Constituent Hub	1.30	0.286	Record	300,000	
L42161	Oracle Life Sciences Customer Hub	2.90	0.638	Record	100,000	
	Master Data Management - Product Information Management (PIM)					
L42168	Oracle Product Hub	14.00	3.08	Record	20,000	
L42175	Oracle Product Hub Add-on	7.00	1.54	Record	20,000	
	Master Data Management - Administrative & Development					
L90103	Oracle Customer Hub Data Steward	5,795.00	1,274.90	Application User	10	
L74931	Oracle Higher Education Constituent Hub Data Steward	5,795.00	1,274.90	Application User	10	
L42140	Oracle Product Hub Data Steward	5,795.00	1,274.90	Application User	20	

Part Number	Master Data Management - Enterprise Data Quality	License Price	Software Update License & Support	Licensing Metric	Minimum
L94196	oracle Enterprise Data Quality Address Verification Server	63,300.00	13,926.00	Processor	4
L99899	Oracle Enterprise Data Quality Standardization and Match	275,000.00	60,500.00	Processor	4
L90986	5 Oracle Enterprise Data Quality Profile and Audit	150,000.00	33,000.00	Processor	4

Definitions

Application User: is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. If you license the Oracle Self Service Work Request option in conjunction with Oracle Enterprise Asset Management, you are required to maintain licenses for the equivalent number of Application users licensed and you are granted unlimited access to initiate work requests, view work request status and view scheduled completion date for your entire employee population. For Order Management, application users are allowed to manually enter orders directly into the programs but any orders entered electronically from other sources must be licensed separately by Electronic Order Line.

\$M in Application Annual Revenue: is defined as one million U.S. dollars excluding taxes processed through the licensed program. For Oracle Self-Service E-Billing products, the Annual Revenue is equivalent to the total invoiced amount for all company accounts that have at least one enrolled user per billing period.

1,000 Claims: is defined as one thousand unique claims processed through the program during a 12 month period. A unique claim is defined as one of the following: OEM Claims entry, supplier claims entry, adjudication. Claims flow through to OPA for automated processing. You may not exceed the licensed number of transactions during a 12 month period unless you acquire additional transaction licenses from Oracle.

Connected Instance: is defined as the configuration between Oracle Policy Automation Connector for Oracle CRM On Demand and the Oracle CRM On Demand instance's web service endpoint. For each Oracle CRM On Demand instance so configured, an additional Connected Instance is required.

Connector: is defined as each connector connecting the software product with an external product. A unique connector is required for each distinct product that the software product is required to interface.

Cost of Goods Sold: is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

\$M Cost of Goods Sold: is defined as one million U.S. dollars of the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

Customer: is defined as the customer entity specified on the ordering document. The programs may not be used or accessed for the business operations of any third party, including but not limited to your customers, partners, or your affiliates. There is no limitation on the number of physical servers on which such programs may be copied, installed and used.

Customer Account: is defined as each unique Customer Account, designated by a unique account number, for which the billing information is managed or displayed using the program, regardless of the number of individual account holders associated with such accounts.

Customer Record: is defined as each unique Customer Record (including contact records, prospect records and records in external data sources) that you may access using the program.

Contact Record: is defined as each database record of an individual contact that is stored in the Siebel Data Model

The Siebel Marketing Server program is licensed on a Computer basis together with the number of unique Customer Records that you may access using the program.

The Siebel Pharma Marketing Server is licensed on the basis of the number of unique Customer Records that you may access using the program together with the number of Brands that you may manage using the program.

Brand: is defined as a named product offering that corresponds to a specific molecular entity, including multiple dosage forms and multiple strengths for the same molecular entity.

Computer: is defined as the computer on which the programs are installed. A Computer license allows you to use the licensed program on a single specified computer.

The Siebel Details Program includes a license for 20 Concurrent Users that authorizes you to use the program on only one Physical Server for a maximum of 20 Concurrent Users at any given time.

Each: is defined as a single service requested. Clients may request these services multiple times and will pay for each service per request.

Electronic Order Line: is defined as the total number of distinct electronic order lines entered electronically into the Oracle Order Management application from any source (not manually entered by licensed Order Management Users, Professional Users 2003, or Professional Users 2003 External) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

Employee: Enterprise Employee: is defined as (i) all of your full-time, part-time, temporary employees, and (ii) all of your agents, contractors and consultants who have access to, use, or are tracked by the Oracle Programs. The quantity of the licenses required is determined by the number of Enterprise Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you who have access to, use, or are tracked by the Oracle Programs must be counted for the purposes of determining the number of Enterprise Employees.

Field Resource: is defined as dispatchers using the programs, as well as engineers, technicians, representatives or other persons scheduled by the programs.

Guest Room: is defined as the number of guest rooms managed by the program.

Hosted Named User: is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

1,000 Interactions: is defined as one thousand interactions where one interactions is defined as (a) one completed Click to Call session or (b) one Click to Chat session or (c) three Email Response outbound emails sent from the Live Help Agent Console.

A Click to Call session is defined as a user initiated PC-to-phone or phone-to-phone call which is connected to a destination phone number.

A Click to Chat session is defined as a user initiated chat from any channel that is removed from a chat session queue in the Live Help Agent Console via an automatic or manual queue distribution.

An Email Response is defined as an agent reply to an inbound email or an agent-originated email. Any fraction of Email Responses less than three will be rounded up to three for purposes of license quantity requirements. If at any time the amount of 1K Interactions exceeds the licensed quantity, you are required to order additional services such that the amount of 1K Interactions is equal to or less than the number of licensed quantity.

\$M in Managed Assets: is defined as one million U.S. dollars of the following total: (1) Book value of investment in capital leases, direct financing leases and other finance leases, including residuals, whether owned or managed for others, active on the program, plus (2) Book value of assets on operating leases, whether owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (4) Book value of non earning assets, owned or managed for others, which were previously leased and active on the program, including assets from term terminated leases and repossessed assets, plus (5) Original cost of assets underlying leases and loans, originated and active on the program, then sold within the previous 12 months.

Member Record: is defined as each unique customer loyalty program Member Record managed by the program. 100k Member Records shall mean one hundred thousand Member Records.

Named User Plus / Named User is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. All of the remaining provisions of this definition apply only with respect to Named User Plus licenses, and not to Named User licenses. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.

For the purposes of the following programs: Configuration Management Pack for Applications, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Management Pack for WebCenter Suite, Oracle VM Management Pack, and Provisioning and Patch Automation Pack, only the users of the program that is being managed/monitored are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Change Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, Application Management Pack for Siebel, Application Management Pack for PeopleSoft all users of the middleware and/or database software that support the respective application program are counted for the purpose of determining the number of licenses required.

With respect to the following programs: Load Testing, Load Testing Developer Edition, Load Testing Accelerator for Web Services, Load Testing Accelerator for Siebel, Load Testing Accelerator for Oracle E-Business Suite, and Load Testing Accelerator Application Development Framework Applications, each emulated human user and non human operated device shall be considered as a virtual user and shall be counted for the purposes of determining the number of Named User Plus licenses required.

For the purposes of the following program: Oracle GoldenGate, only (a) the users of the Oracle database from which you capture data and (b) the users of the Oracle database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate for Non Oracle Database, only (a) the users of the Non Oracle database from which you capture data and (b) the users of the Non Oracle database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate for Mainframe, only (a) the users of the database from which you capture data and (b) the users of the database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate for Teradata Replication Services, only (a) the processors running the database from which you capture data and (b) the processors running the database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Database Firewall, only the processors of the database sources which are protected or monitored must be counted for the purpose of determining the number of licenses required.

Partner Organization: is defined as an external third party business entity that provides value-added services in marketing and selling your products. Depending upon the type of industry, partner organizations play different roles and are recognized by different names such as reseller, distributor, agent, dealer or broker.

Physical Server: is defined as each physical server on which the programs are installed.

The Siebel Pricing Claims Server-Up to 20 Application Users is licensed on a Physical Server basis with a limitation on the number of Application Users.

Processor: shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table which can be accessed at http://oracle.com/contracts. All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One, Standard Edition 2, or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One, Standard Edition 2, programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for 'All other multicore chips' equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition, Standard Edition 2, and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Applications, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Diddleware, Management Pack for Non-Oracle Middleware, Management Pack for Non-Oracle Diddleware, Management Pack and, Provisioning and Patch Automation Pack, only the processors on which the program that is being managed/monitored are running are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Change Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, Application Management Pack for Siebel, Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate, only (a) the processors running the Oracle database from which you capture data and (b) the processors running the Oracle database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate for Non Oracle Database, only (a) the processors running the Non Oracle database from which you capture data and (b) the processors running the Non Oracle database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle GoldenGate for Mainframe, only (a) the processors running the database from which you capture data and (b) the processors running the database where you will apply the data must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Oracle ATG Web Commerce Search, only the processors on which queries are processed must be counted. You do not need to count processors on which the program is running for indexing content in configured content sources as long as the foregoing is the only use of the program on all the processors installed in a given server.

Product Catalog: is defined as a single instance of your product offerings in a tabular structure which includes product details such as name, price, category, SKU number, and other data fields. Product Catalogs must be provided from you to Oracle via File Transfer Protocol (FTP) or API feed.

For the purposes of Oracle Recommendations Single-Channel On Demand and Oracle Multi-Channel On Demand, hosting is included for one Product Catalog that includes only up to 500,000 products.

For the purposes of Oracle Recommendations Additional Catalog On Demand, a Product Catalog refers to each of your additional deployed Product Catalogs that each include only up to 500,000 products.

For the purposes of Oracle Recommendations Large Catalog On Demand, a Product Catalog refers to each of your deployed Product Catalogs that each include more than 500,000 products per Product Catalog.

If at any time the amount of Product Catalogs exceeds the licensed quantity, you are required to order additional services such that the amount of Product Catalogs is equal to or less than the number of licensed quantity.

Record: For Customer Hub B2B and Hyperion Data Relationship Management for Customer Hub, record is defined as the number of unique customer database records stored in the Customer Hub B2B application (e.g. stored in a component of Customer Hub B2B). A customer database record is a unique business entity or company record which is stored as an account for the Siebel Universal Customer Master B2B product or as an organization for the Customer Data Hub product.

For Customer Hub B2C, record is defined as the number of unique customer database records stored in the Customer Hub B2C application. A customer database record is a unique consumer (i.e. physical person) record which is stored as a contact for the Universal Customer Master product or as a person for the Customer Data Hub product.

For Product Hub, record is defined as the number of unique product database records stored in the Product Hub application. A product database record is a unique product component or SKU stored in the MTL_SYSTEM_ITEMS table with an active or inactive status and does not include any instance items (i.e. *-star items) or organization assignments of the same item.

The Customer Hub B2B is a bundle that includes two components, Siebel Universal Customer Master B2B and Oracle Customer Data Hub. For the purposes of the Customer Hub B2B application, record is defined as the total number of unique customer database records stored in the Customer Hub B2B application (i.e., stored in a component of Customer Hub B2B). A customer database record is a unique business entity or company record which is stored as an account for the Siebel Universal Customer Master B2B product or as an organization for the Oracle Customer Data Hub product.

The Customer Hub B2C is a bundle that includes two components, Siebel Universal Customer Master B2C and Oracle Customer Data Hub. For the purposes of the Customer Hub B2C application, record is defined as the total number of unique customer database records stored in the Customer Hub B2C application (i.e., stored in a component of Customer Hub B2C). A customer database record is a unique consumer (i.e., physical person) record which is stored as a contact for the Siebel Universal Customer Master product or as a person for the Oracle Customer Data Hub product.

The Product Hub is a bundle that includes two components, Siebel Universal Product Master and Oracle Product Information Management Data Hub. For the purposes of the Product Hub application, record is defined as the total number of unique product database records stored in the Product Hub application (i.e., stored in a component of Product Hub). A product database record is a unique product component or SKU stored in the MTL_SYSTEM_ITEMS table with an active or inactive status and does not include any instance items (i.e. *-star items) or organization assignments of the same item.

For the purposes of the Life Sciences Customer Hub program a record is defined as the number of unique customer database records stored in the application. A Life Sciences customer database record is a unique physician (i.e. physical person) record which is stored as a contact for the Oracle Life Sciences Customer Hub product.

For the purpose of Oracle Supplier Lifecycle Management and Oracle Supplier Hub applications, a record is a unique business entity or company record, which is stored as Supplier in AP_SUPPLIERS table of the Oracle Supplier Lifecycle Management and Oracle Supplier Hub products.

For all programs licensed as record, please see the application licensing prerequisites as specified in the Applications Licensing Table which may be accessed at http://oracle.com/contracts for the grant and restrictions of the underlying Oracle technology.

The Siebel Master Data Application programs (denoted by the word "Master" in the program name) are licensed on the basis of the number of Contact Records that may be stored in the Master Data Application.

The Siebel Master Data Application programs (denoted by the word "Master" in the program name) are subject to the following additional terms: (a) you have no right to use the user interface of such programs except through the Customer Data Steward or Product Data Steward modules, and (b) you can use only those components of the Siebel Master Data application program that have been licensed by you.

Registered User: is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. Registered Users shall be only your business partners and/or customers and shall not be your employees.

500,000 Queries Per Day: is defined as five hundred thousand queries from midnight to the next midnight (e.g., a day) to the production MDEX engine, including but not limited to: text searches; changes to facet (refinement); and page up/down through results (any text box query, change in facet selection, change in results viewed). Queries that can be reasonably shown to be generated via malicious intent, such as Denial of Service attacks, are not counted against the number of licensed queries. You may also use the programs for non-production uses, including but not limited to development, quality assurance, and performance testing.

250,000 Requests Per Day: is defined as two hundred fifty thousand requests from midnight to the next midnight (e.g., a day) in the production systems. Requests that can be reasonably shown to be generated via malicious intent, such as Denial of Service attacks, are not counted against the number of licensed requests. You may also use the program for non-production uses, including but not limited to development, quality assurance. and performance testing.

For the purposes of the following program: ATG Web Commerce, requests for the full ATG pipeline at the ATG DynamoHandler in the Servlet Pipeline made by web browsers or via web service calls in the production systems, including, but not limited to: JSP page requests; Ajax requests; REST service requests; SOAP service requests; web service calls by native mobile applications, rich front end applications or other integrated external systems must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: WebCenter Sites for Oracle ATG Web Commerce, requests to the production WebCenter Sites or production WebCenter Sites Satellite Server programs for page or page fragments, JSP page requests, REST service requests, SOAP service requests or web service calls by browsers or external application must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Endeca Experience Manager, requests at the production Assembler and Presentation API, including but not limited to: any page request for Experience Manager; any single submitted query for the Search Engine (text box queries, selection or changes in facet selection); page requests by an application (e.g. ATG Web Commerce); direct requests from web browsers; web service calls by native mobile applications, rich front end applications or other integrated external systems must be counted for the purpose of determining the number of licenses required.

100 Sites is defined as the number of unique Sites added to Multi-Site Quotes created over the last 12 calendar months. Sites added to Multi-Site Quotes are listed as records in the Site Characteristics View and the Billing Group View of the Multi-Site Quote. A Site record is uniquely defined by its Service Account and Service Point fields. Only unique Sites are counted, i.e., a Site, as defined by its Service Account and Service Point values, added to multiple Multi-Site Quotes created in a 12-month period is only counted once.

100MB per month is defined as 100 megabytes of storage space used each month

Telephone Number is defined as each unique telephone number for which the billing information is managed or displayed using the program, regardless of the number of individual account holders associated with such telephone numbers.

1K Transactions is defined as one thousand unique transactions processed through the program during a 12 month period. You may not exceed the licensed number of transactions during a 12 month period unless you acquire additional transaction licenses from Oracle.

UPK Developer: is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

UPK Module is defined as the functional software component described in the product documentation

The users or processors of the Siebel Web Channel program may access a maximum of 15 Objects. An "Object" is defined as each data entity within the Business Object Layer of the programs that is defined in the Siebel Tools program.

1M Web Sessions is defined as one million web sessions where a web session is defined as a sequence of requests from a uniquely identified client that expire after 30 minutes of inactivity. The total number of Web Sessions per calendar year must be aggregated for the purposes of license quantity requirements. If at any time the amount of 1M Web Sessions exceeds the licensed quantity, you are required to order additional services such that the amount of 1M Web Sessions is equal to or less than the number of licensed quantity.

Wireless handset is defined as a mobile communications device such as a mobile telephone, PDA, or paging device, that has as primary functions wireless voice communications and data services provided through a service provider.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:

http://edelivery.oracle.com

ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at http://www.oracle.com/Support

Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access to Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via My Oracle Support. Features of My Oracle Support include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower CCR or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

Oracle Database Server Support Package 2,300 USD for 10 incidents on one server:

Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters, Advanced Compression

Oracle Application Server Support Package 1,150 USD for 10 incidents on one server:

Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to My Oracle Support, which provides 24x7 web-based technical support, including web-based Service Requests.

Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at http://www.oracle.com/support

Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

- Year 6 after product release: 10% of current year's Software Update License & Support Year 7 after product release: 20% of current year's Software Update License & Support
- Year 8 after product release: 20% of current year's Software Update License & Support
- Extended Support offers the following: Updates, fixes and security alerts Tax, legal and regulatory updates Upgrade scripts Technical support

Major product and technology releases

Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing. found in the "Support Renewals" section above.

Sustaining Support provides: Technical Support

Access to My Oracle Support

- Major product and technology releases
- wajor product and technology relea

Pre-existing fixes

ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.