Cloud ERP Financials Strategy and Innovation Roadmap

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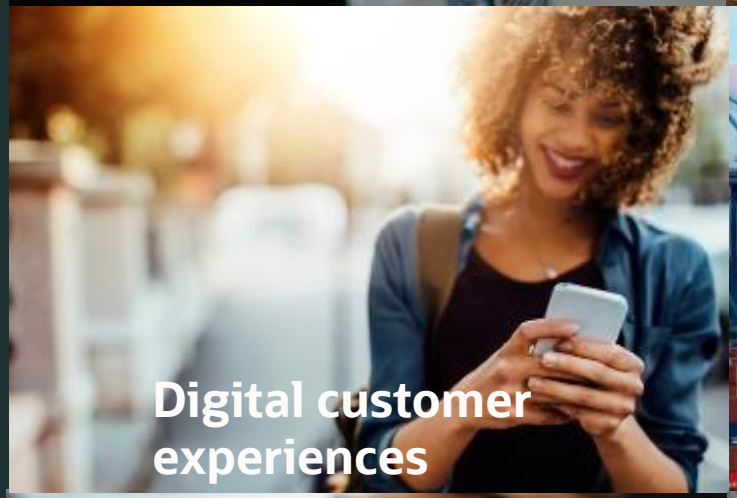
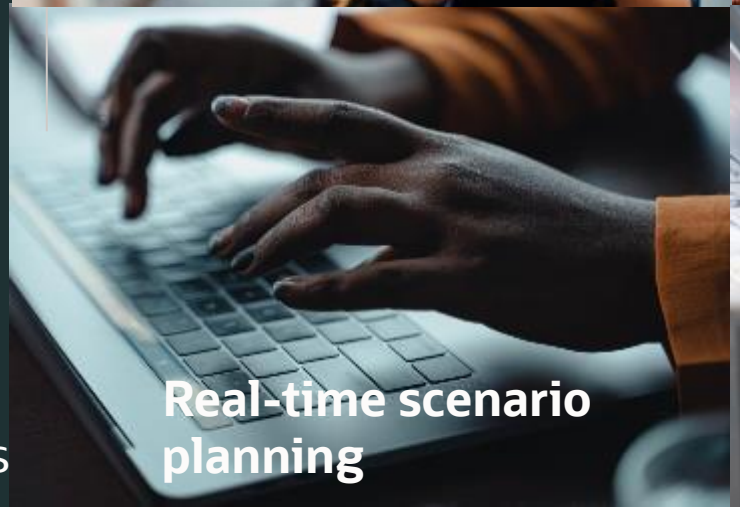
The future of business arrived–sooner than expected.

For most businesses these days, change is not an option—it's an imperative driven by customer expectations and the pace of innovation.





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10K

customers around the world run Oracle Fusion Cloud ERP & EPM

Broad and Deep ERP Suite

Financials

Accounting & Control
Asset & Lease Management
Payables & Payments
Receivables & Collections
Revenue Management
Cash Management
Expense Management
Subscription Management
Joint Venture Management
Fusion Tax Engine for India GST/TDS

Enterprise Performance Management

Enterprise Planning
Profitability &
Cost Management
Narrative Reporting
Financial Consolidation
& Close
Account Reconciliation
Tax Reporting
Enterprise Data Mgmt.

Procurement

Supplier Qualification
Management
Sourcing
Procurement Contracts
Self Service Procurement
Mobile Self Service
Procurement
Purchasing
Supplier Portal

Risk Management

Security Monitoring
Pre-built SOD Controls
User Access Certifications
Optimize Security Design
Fraud & Payment Monitoring
Configuration Monitoring
Audit & Compliance
Risk Management
Business Continuity Management

Project Management

Cost Management
Billing & Revenue
Planning & Forecasting
Management & Scheduling
Resource Management
Grants Management
Task Management
Time and Progress

Supply Chain Management

Procurement
Inventory & Costing
Order Management
Logistics
Manufacturing
Supply Chain Planning
Maintenance
PLM & Product MDM
IOT & Blockchain

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Cloud ERP Financials Investment Strategy

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Cloud ERP Financials Investment Strategy

Customer-Led Innovations

Revolutionizing Finance

B2B Commerce

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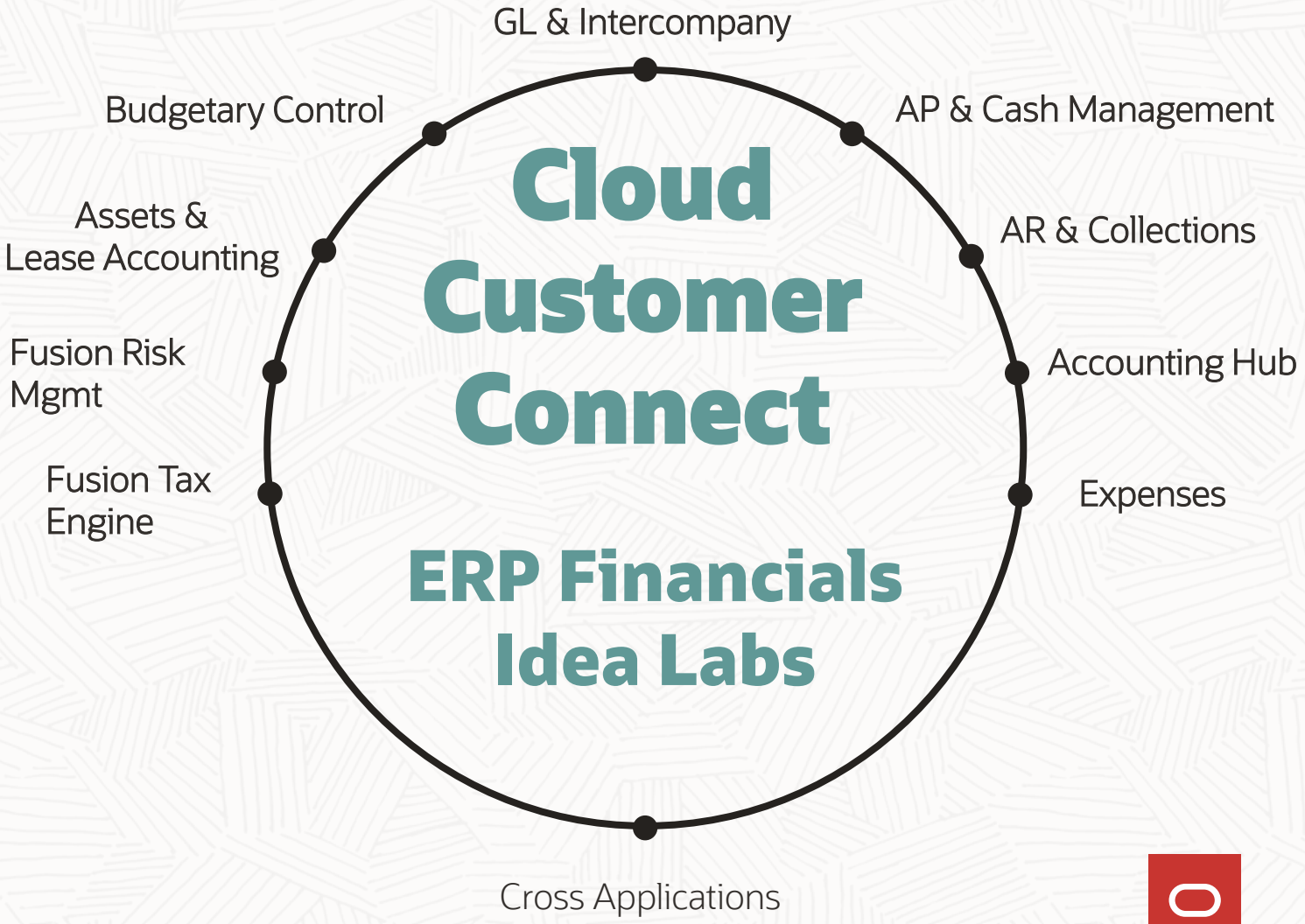
Customer-led Innovations

Peer-to-peer engagement and Oracle expert-led online events

- Enhancement delivery based on user votes and customer feedback
- Quarterly release webinars and product sessions
- Best practice blogs published by Oracle Development experts



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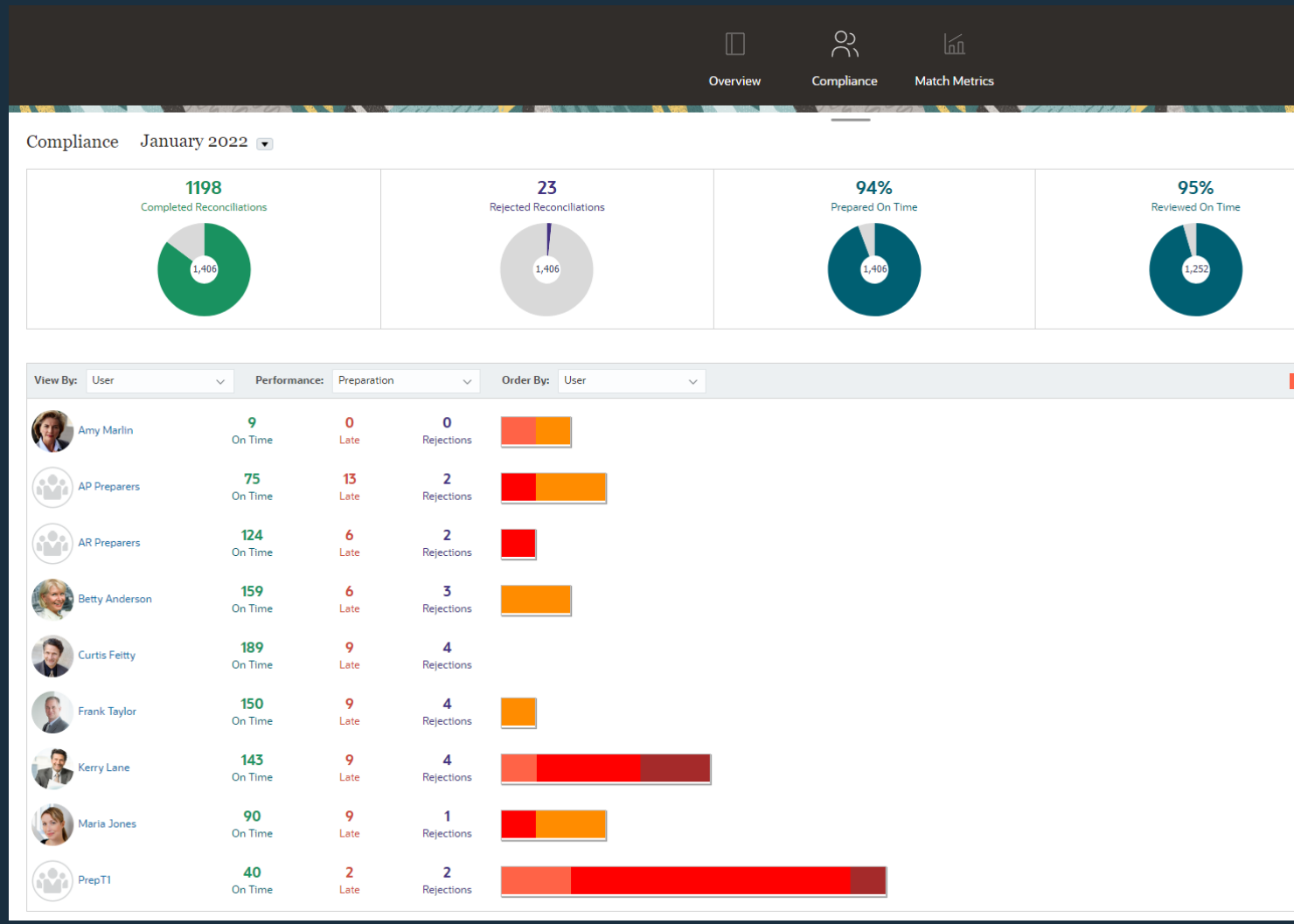
GL and Financial Close

Benefits

- Integrated GL and EPM account reconciliation and close processes
- Enterprise-wide accounting platform for multi-GAAP accounting and industry accounting requirements
- Interactive analysis of information and valuable decision support

What's Coming

- Simplified Cross Validations
- Automated complex cross-border Intercompany movement



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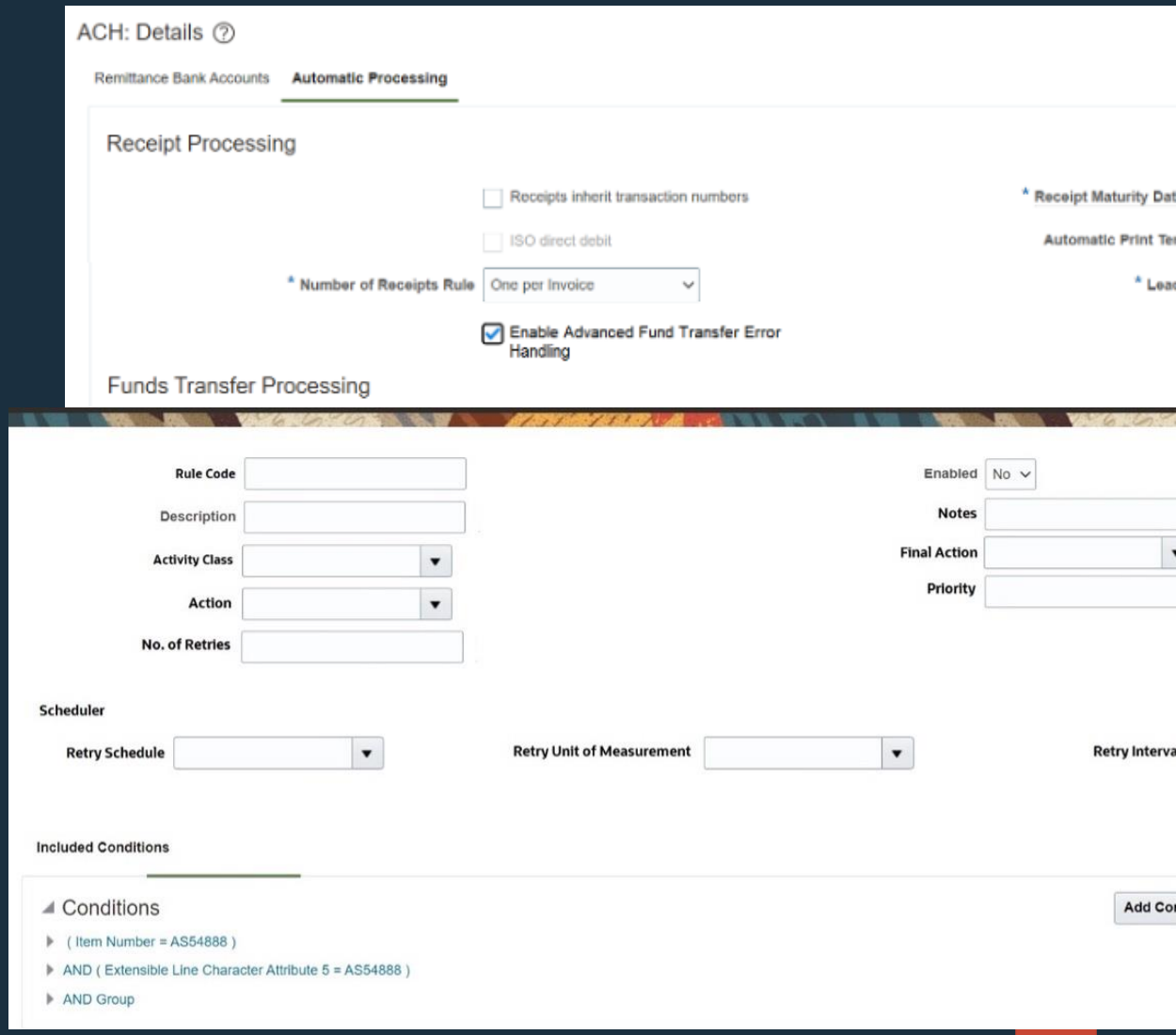
Receivables and Revenue Management

Benefits

- End-to-end Credit to Collection processing across diverse lines of business
- Revenue handling for complex global businesses with bundled goods and services

What's Coming

- Enhanced credit attributes on Customer Profile
- **Enhanced receipt creation automation for credit card payment processing**
- Revenue recognition upon customer acceptance, proof of delivery or payment



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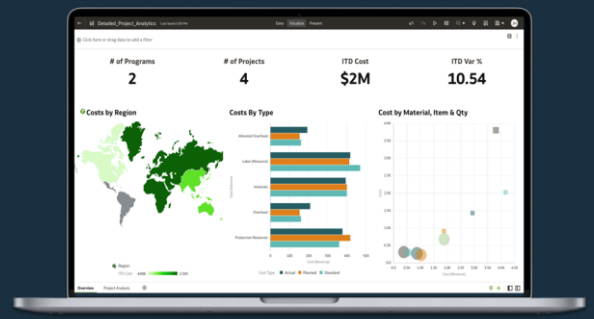
Fusion ERP Analytics



Financial manager

Accountant

P&L head

Audit manager

General Ledger

- Revenue
- Operating expense
- Net income
- EBITDA
- Payroll cost
- Net working capital
- DSO, DPO, DIO
- Current and quick ratio

Accounts Receivable

- AR outstanding
- AR average days outstanding
- AR aging
- AR current due, overdue
- AR average invoices amount
- AR receipts
- AR debit/credit memos amounts
- AR distribution amount

Accounts Payable

- AP current due, overdue
- AP avg supplier payment days
- AP turnover
- AP aging
- AP on time & overdue payments
- AP discount taken and lost %
- AP average days on hold
- AP % interest penalties paid

Fixed Assets

- Remaining Life
- Cost
- Net Book Value
- Salvage Value
- Depreciation
- Impairment
- Remaining Life
- Transactions details

Spend

- Addressable Spend
- PO Matched Spend
- Agreement Leakage Spend
- Negotiated Spend %
- Average Spend Per Invoice
- Top ten suppliers
- PO Matched Spend %
- Max, Min, Average Unit Price

Employee Expense

- Total and avg expense amount
- Credit card expense amount
- Cash expense amount
- Manual and auto audit %
- Expense approval cycle time
- Expense filing cycle time
- Cash expense reimburse cycle time
- Avg days late

Procurement

- Agreement utilization
- Contracts Expiring
- Items on Agreement
- Requisition-to-receipt cycle time
- Purchasing analysis by discounts, shipped, short closed, etc
- Receipt analysis by delivery, rejected, returns, etc

Projects

NEW

- Cost
- Commitments
- Budget
- Forecast
- Material Cost
- Capitalization Cost
- Billable Cost
- Non Billable Cost
- Labour Cost
- Equipment Cost

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Revolutionizing Finance

Enabling finance to co-pilot the business

Touchless

Standardize, connect and automate
Eliminate manual work with intelligence

Predictive

Continuous data-driven insights
Blend judgment with machine intelligence

Collaborative

Drive cross-functional actions
Partner with your business ecosystem

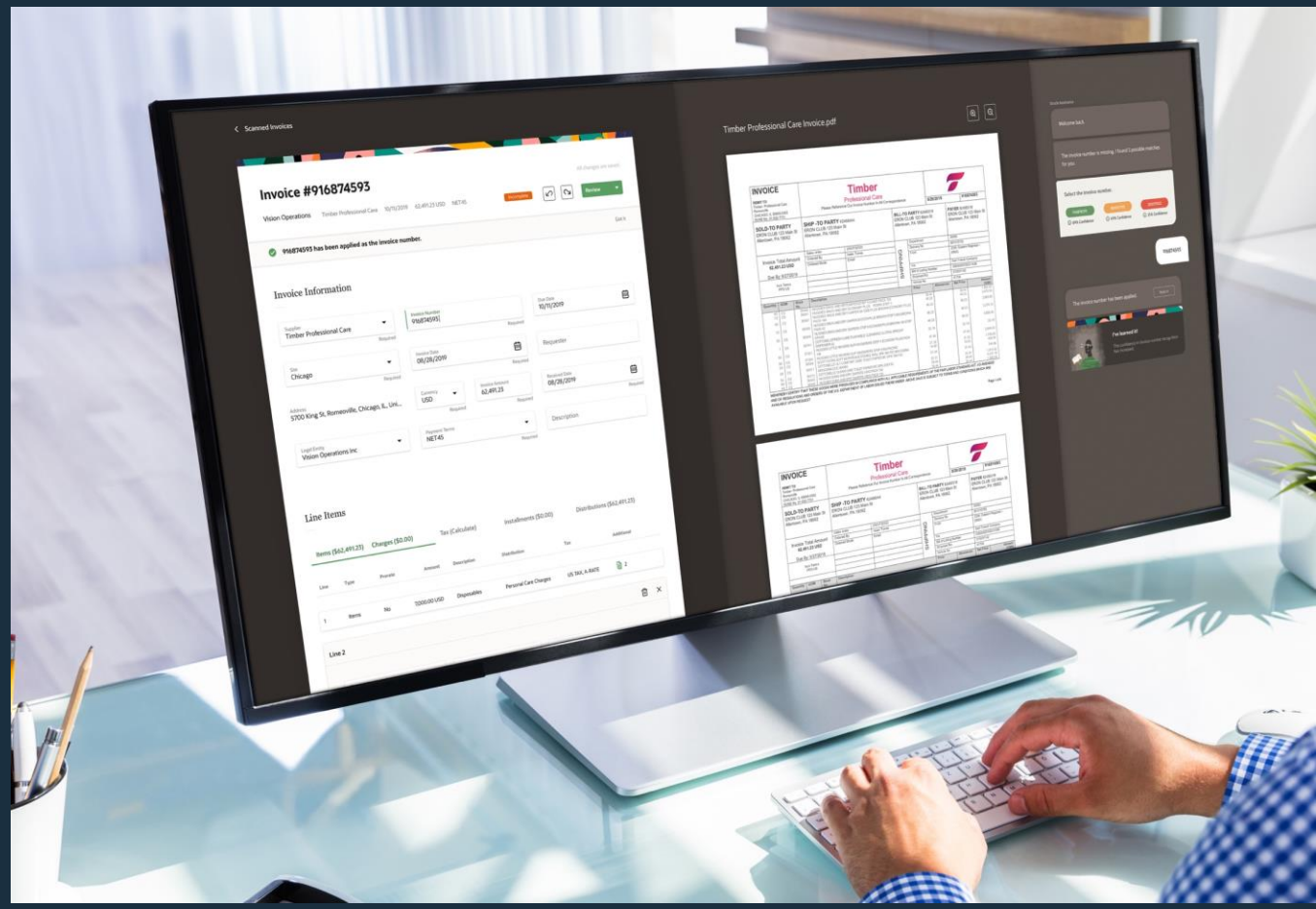
Payables Automation with IDR and Machine Learning

Benefits

- Increased touchless IDR invoice processing
  - Intelligent matching for PO-matched invoices
  - Intelligent defaulting of account combinations
  - Adaptive learning for header and line level
- Reduce manual data entry to focus on value-added activities

What's Coming

- Improved line level detection
- Adaptive learning for Supplier and Freight
- ML-driven Duplicate & Outlier Transaction Detection



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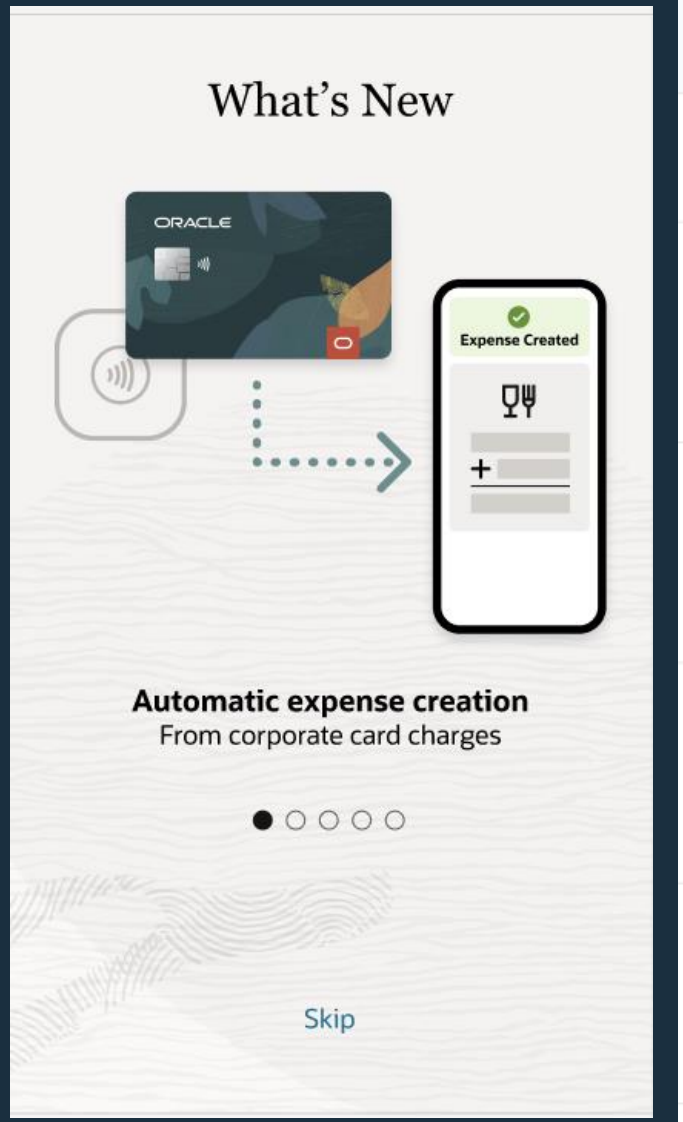
Expenses

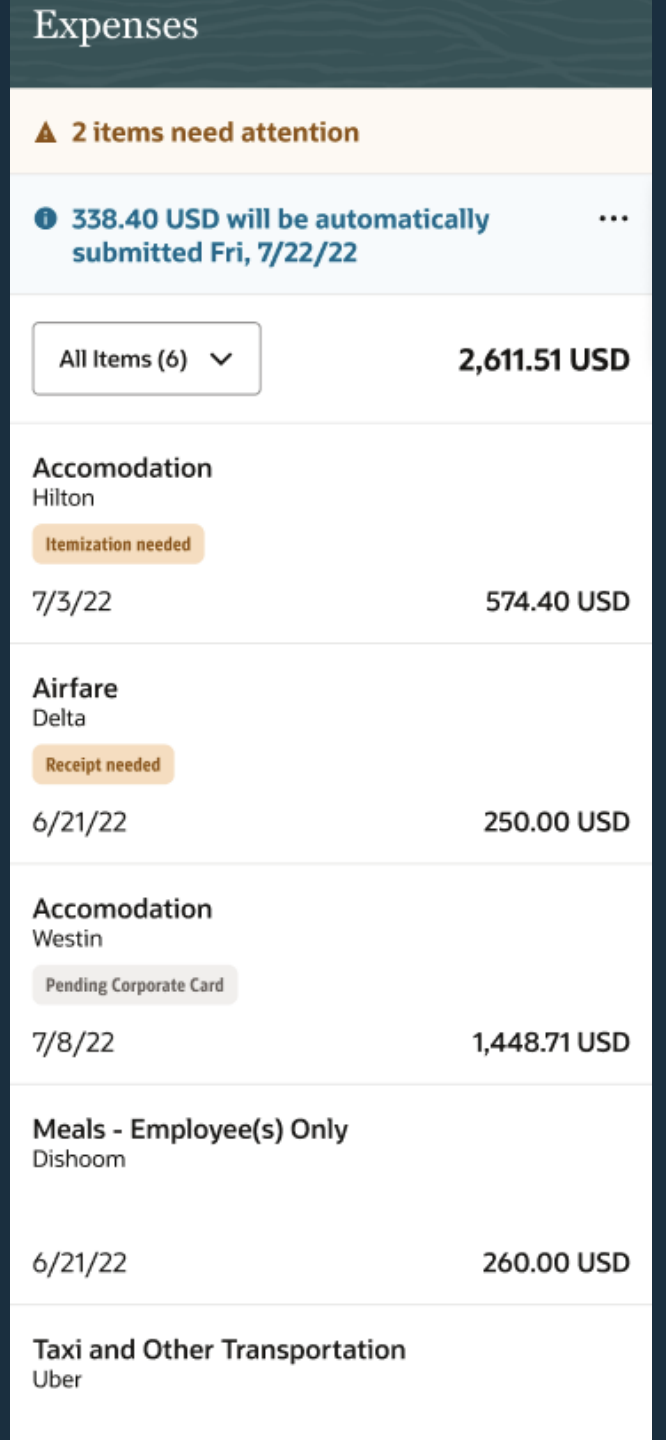
Benefits

- Automated expense entry and submission with conversational experience
- Native integrations for automatic expense creation and faster payment
- Robust policy controls and exception management

What's Coming

- Audit with Machine Learning
- Approval Experience with Exception Approval





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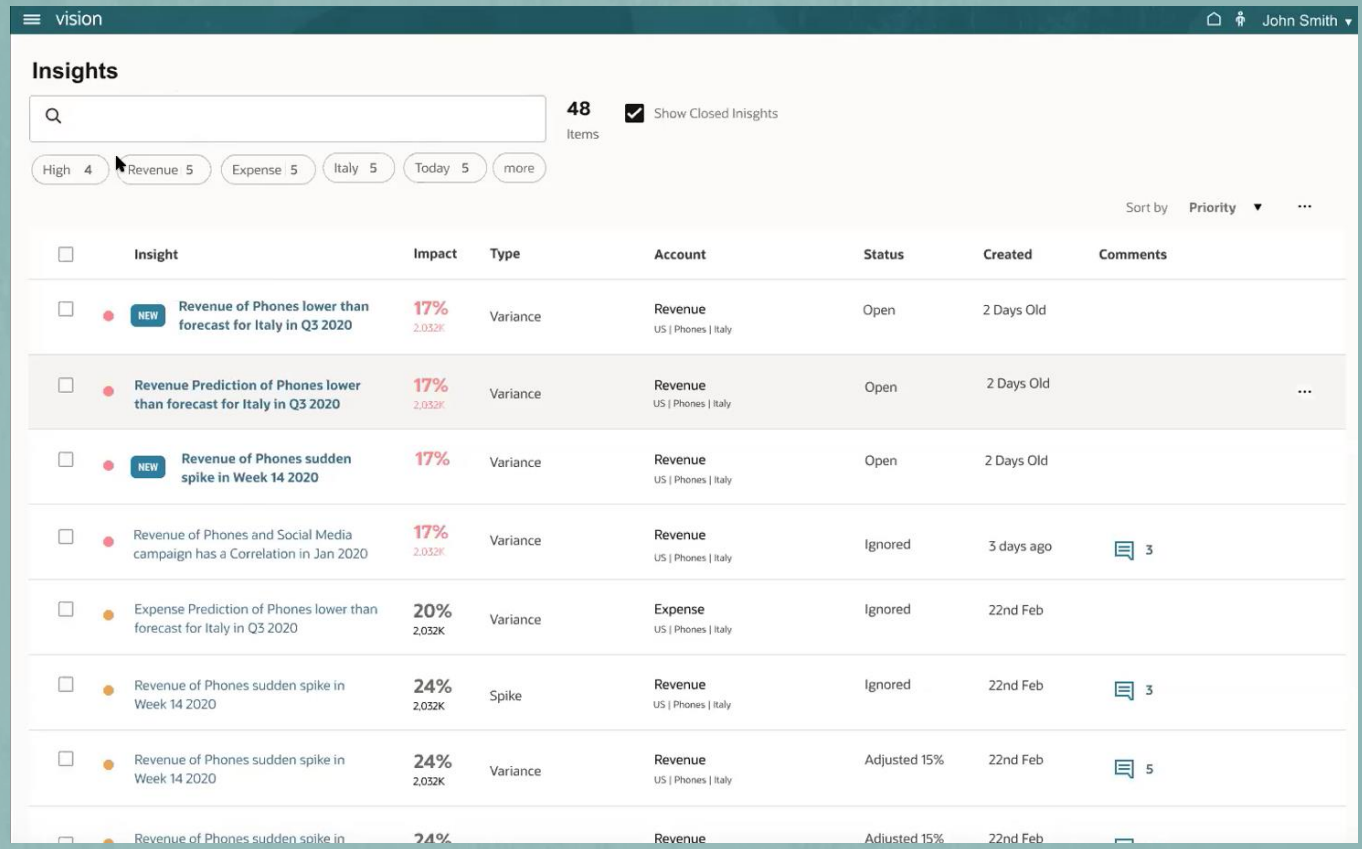
Predictive Insights with Intelligent Performance Management

Add science to the art of finance

Streamline reporting & strengthen decision making with IPM Insights, reveal hidden correlations to help you realize faster time-to-action:

1. Signal detection
2. Root cause analysis
3. Insight discovery



Automate insight discovery and improve decision making by revealing hidden patterns…

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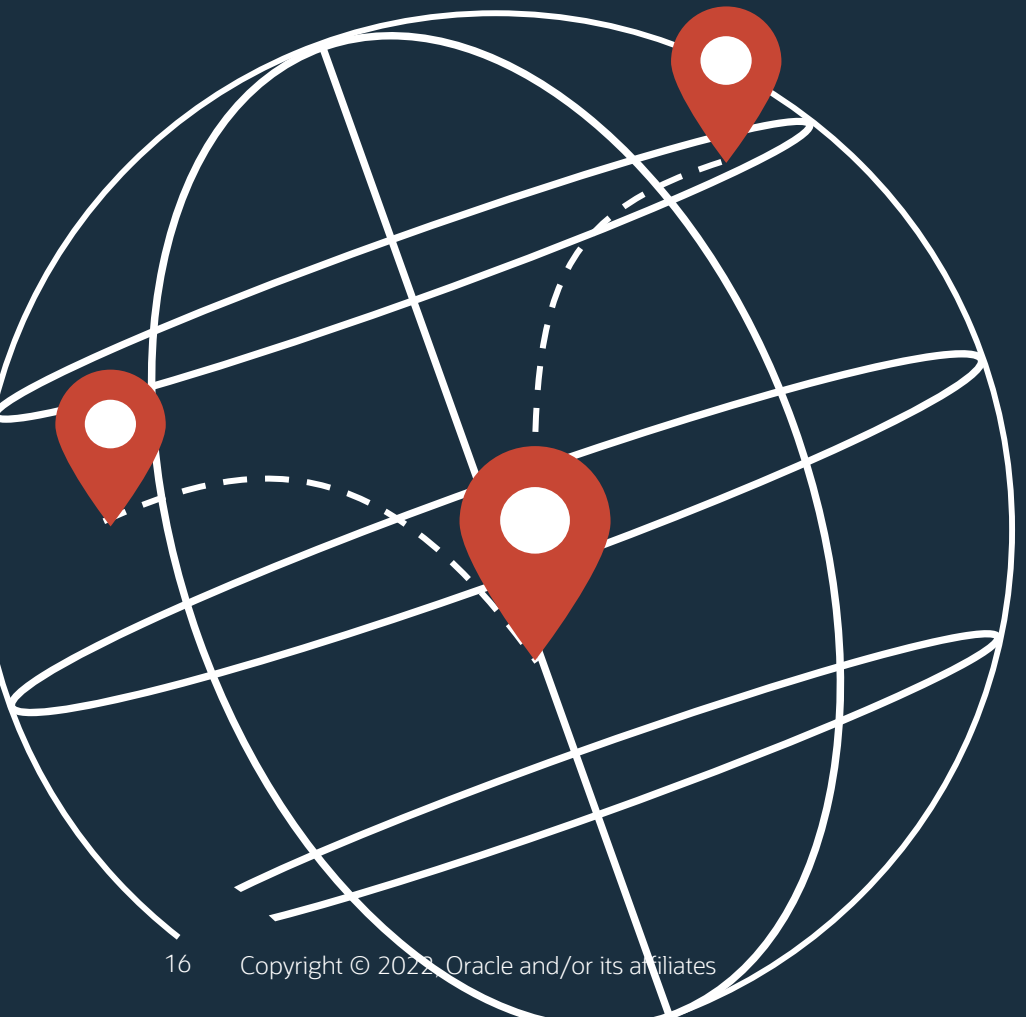

80% of B2B sales interactions between suppliers and buyers to occur in digital channels by 2025

The Future of Sales in 2025: A Gartner Trend Insight Report

Digitally-transformed organizations will make up more than half of the world's nominal GDP by 2023

Statista, March 2022

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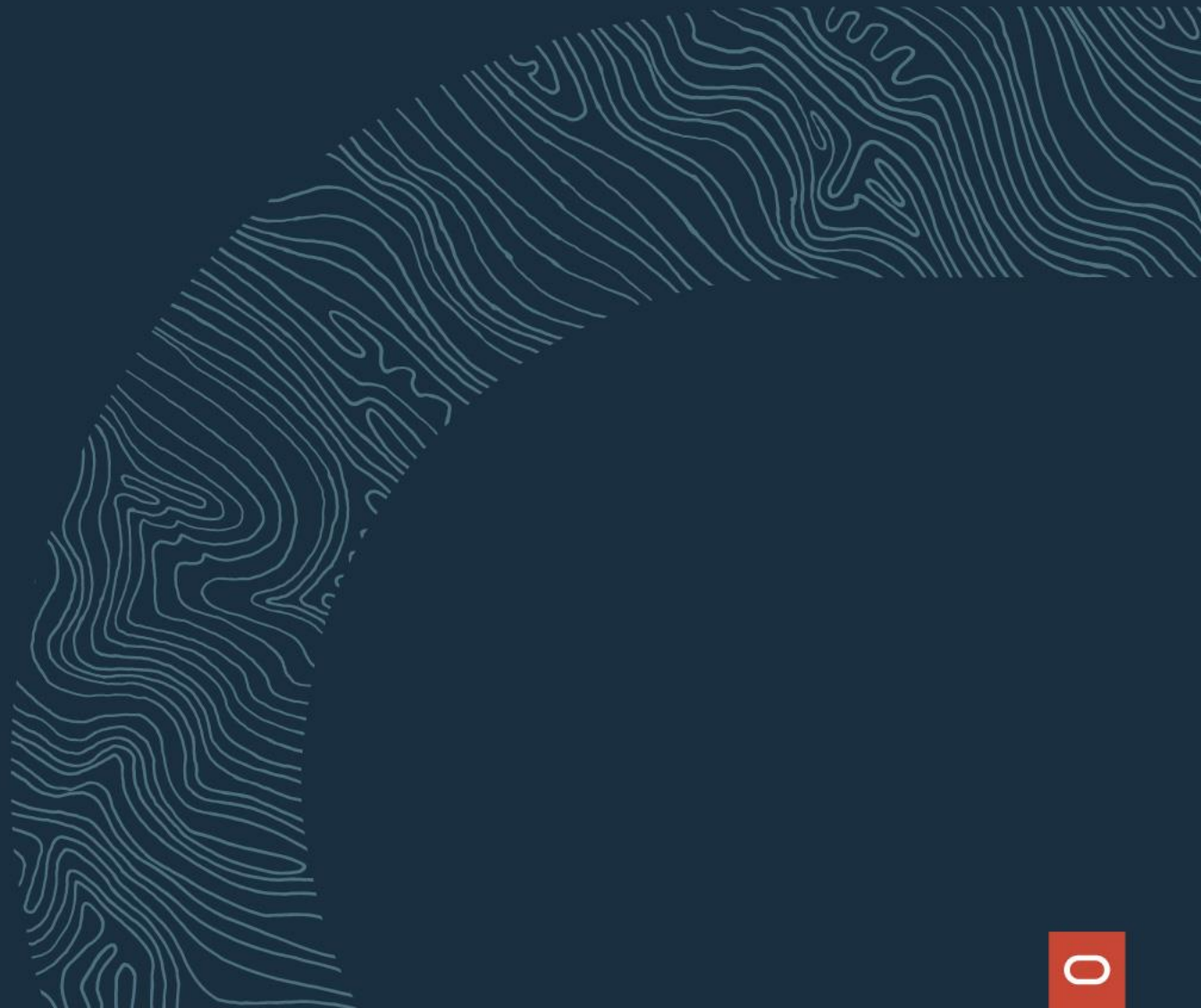
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