

Cloud ERP Financials Strategy and Innovation Roadmap

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The future of business arrived—sooner than expected.

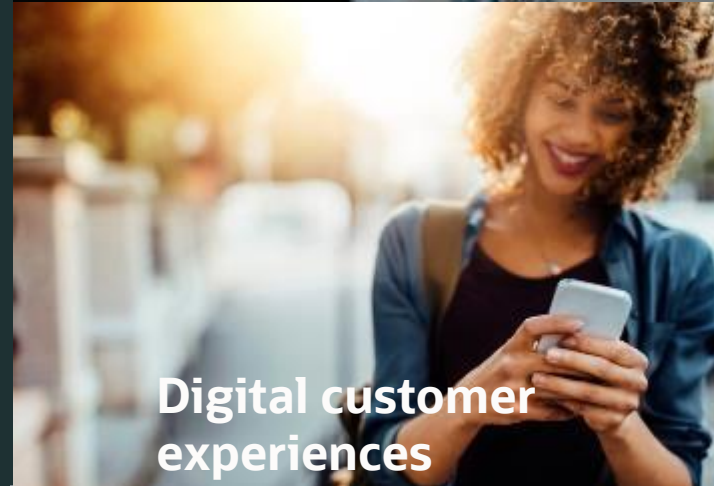
For most businesses these days, change is not an option—it's an imperative driven by customer expectations and the pace of innovation.



Employee/customer health & safety



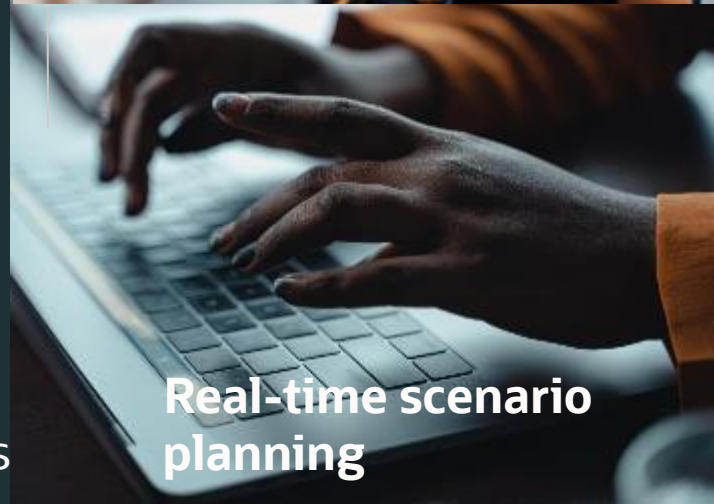
Work-from-anywhere



Digital customer experiences



Resilient and agile supply chains



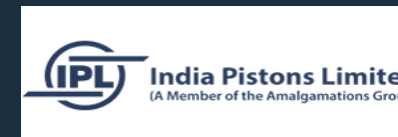
Real-time scenario planning



Industry-specific needs

10K

customers around the world run Oracle Fusion Cloud ERP & EPM



Broad and Deep ERP Suite



Financials

Accounting & Control
Asset & Lease Management
Payables & Payments
Receivables & Collections
Revenue Management
Cash Management
Expense Management
Subscription Management
Joint Venture Management
Fusion Tax Engine for India GST/TDS



Enterprise Performance Management

Enterprise Planning
Profitability &
Cost Management
Narrative Reporting
Financial Consolidation
& Close
Account Reconciliation
Tax Reporting
Enterprise Data Mgmt.



Procurement

Supplier Qualification
Management
Sourcing
Procurement Contracts
Self Service Procurement
Mobile Self Service
Procurement
Purchasing
Supplier Portal



Risk Management

Security Monitoring
Pre-built SOD Controls
User Access Certifications
Optimize Security Design
Fraud & Payment Monitoring
Configuration Monitoring
Audit & Compliance
Risk Management
Business Continuity Management



Project Management

Cost Management
Billing & Revenue
Planning & Forecasting
Management & Scheduling
Resource Management
Grants Management
Task Management
Time and Progress



Supply Chain Management

Procurement
Inventory & Costing
Order Management
Logistics
Manufacturing
Supply Chain Planning
Maintenance
PLM & Product MDM
IOT & Blockchain

Cloud ERP Financials Investment Strategy



Customer-Led
Innovations



Revolutionizing
Finance



B2B Commerce

Cloud ERP Financials Investment Strategy



Customer-Led
Innovations



Revolutionizing
Finance

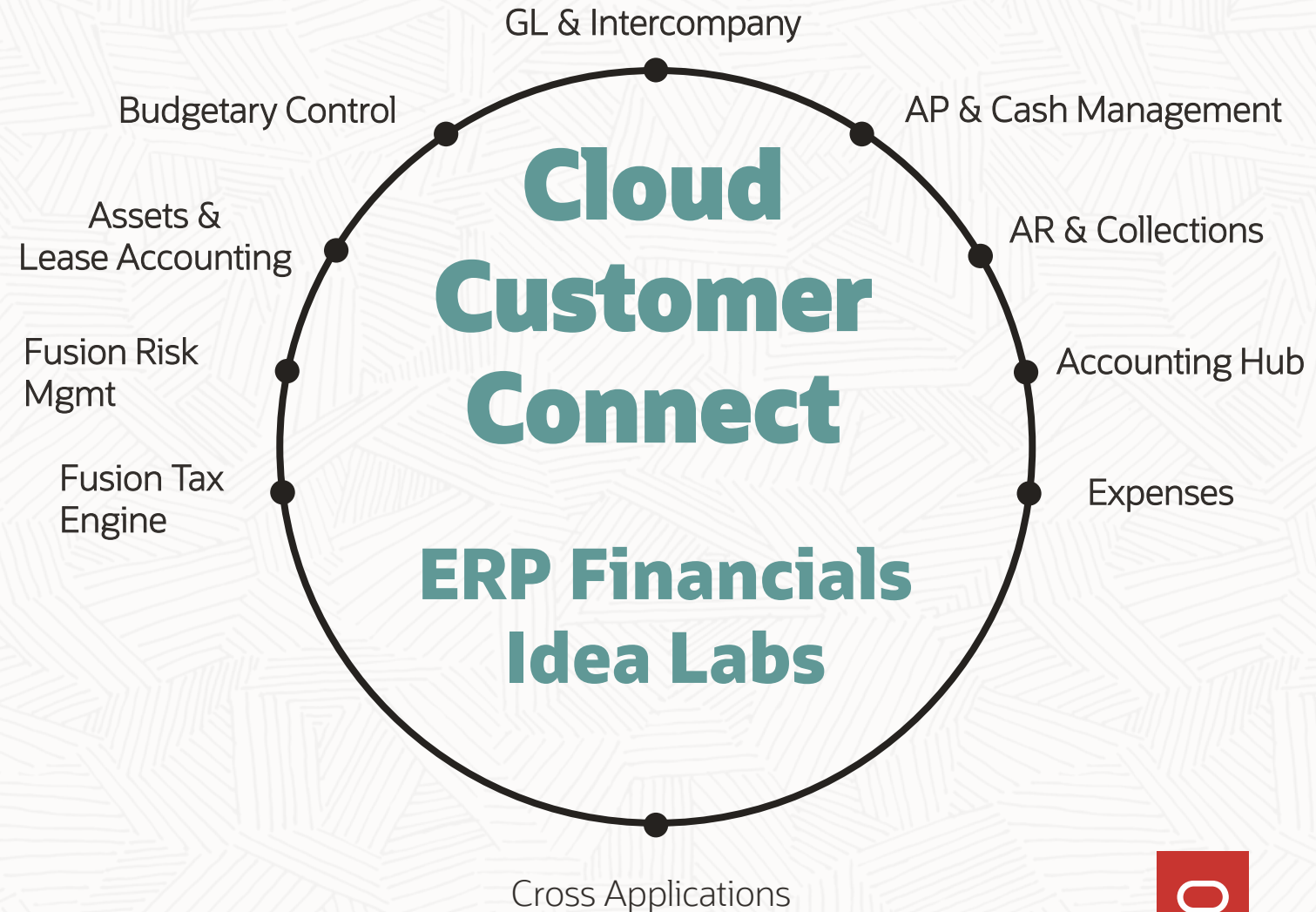


B2B Commerce

Customer-led Innovations

Peer-to-peer engagement and Oracle expert-led online events

- Enhancement delivery based on user votes and customer feedback
- Quarterly release webinars and product sessions
- [Best practice blogs](#) published by Oracle Development experts



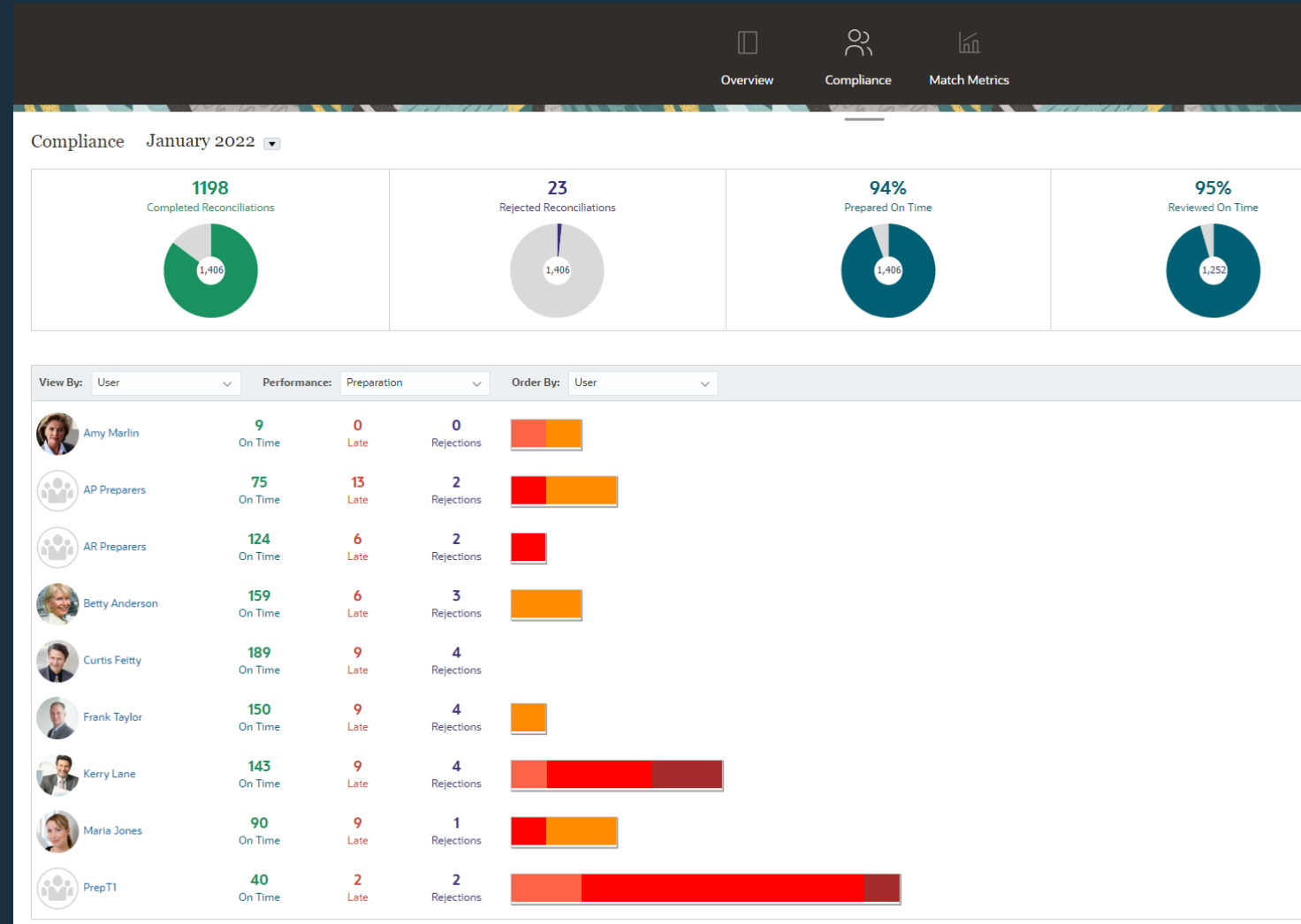
GL and Financial Close

Benefits

- Integrated GL and EPM account reconciliation and close processes
- Enterprise-wide accounting platform for multi-GAAP accounting and industry accounting requirements
- Interactive analysis of information and valuable decision support

What's Coming

- Simplified Cross Validations
- Automated complex cross-border Intercompany movement



Receivables and Revenue Management

Benefits

- End-to-end Credit to Collection processing across diverse lines of business
- Revenue handling for complex global businesses with bundled goods and services

What's Coming

- Enhanced credit attributes on Customer Profile
- Enhanced receipt creation automation for credit card payment processing
- Revenue recognition upon customer acceptance, proof of delivery or payment

ACH: Details ⓘ

Remittance Bank Accounts **Automatic Processing**

Receipt Processing

Receipts inherit transaction numbers

ISO direct debit

* Number of Receipts Rule: One per Invoice

Enable Advanced Fund Transfer Error Handling

Funds Transfer Processing

* Receipt Maturity Date

Automatic Print Template

* Lease

Rule Code

Description

Activity Class

Action

No. of Retries

Enabled: No

Notes

Final Action

Priority

Scheduler

Retry Schedule

Retry Unit of Measurement

Retry Interval

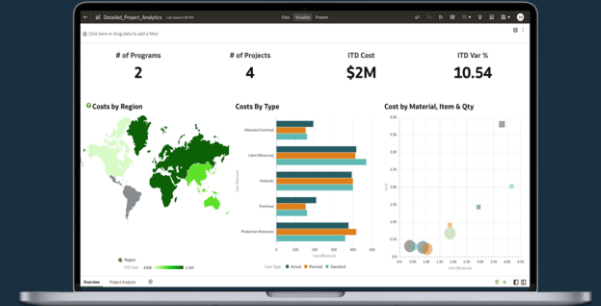
Included Conditions

Conditions

- ▶ (Item Number = AS54888)
- ▶ AND (Extensible Line Character Attribute 5 = AS54888)
- ▶ AND Group

Add Condition

Fusion ERP Analytics



Financial manager



Accountant



P&L head



Audit manager

General Ledger

- Revenue
- Operating expense
- Net income
- EBITDA
- Payroll cost
- Net working capital
- DSO, DPO, DIO
- Current and quick ratio

Accounts Receivable

- AR outstanding
- AR average days outstanding
- AR aging
- AR current due, overdue
- AR average invoices amount
- AR receipts
- AR debit/credit memos amounts
- AR distribution amount

Accounts Payable

- AP current due, overdue
- AP avg supplier payment days
- AP turnover
- AP aging
- AP on time & overdue payments
- AP discount taken and lost %
- AP average days on hold
- AP % interest penalties paid

Fixed Assets

- Remaining Life
- Cost
- Net Book Value
- Salvage Value
- Depreciation
- Impairment
- Remaining Life
- Transactions details

Spend

- Addressable Spend
- PO Matched Spend
- Agreement Leakage Spend
- Negotiated Spend %
- Average Spend Per Invoice
- Top ten suppliers
- PO Matched Spend %
- Max, Min, Average Unit Price

Employee Expense

- Total and avg expense amount
- Credit card expense amount
- Cash expense amount
- Manual and auto audit %
- Expense approval cycle time
- Expense filing cycle time
- Cash expense reimburse cycle time
- Avg days late

Procurement

- Agreement utilization
- Contracts Expiring
- Items on Agreement
- Requisition-to-receipt cycle time
- Purchasing analysis by discounts, shipped, short closed, etc
- Receipt analysis by delivery, rejected, returns, etc

Projects NEW

- Cost
- Commitments
- Budget
- Forecast
- Material Cost
- Capitalization Cost
- Billable Cost
- Non Billable Cost
- Labour Cost
- Equipment Cost



Revolutionizing Finance

Enabling finance to co-pilot the business

Touchless

Standardize, connect and automate
Eliminate manual work with intelligence

Predictive

Continuous data-driven insights
Blend judgment with machine intelligence

Collaborative

Drive cross-functional actions
Partner with your business ecosystem

Payables Automation with IDR and Machine Learning

Benefits

- Increased touchless IDR invoice processing
 - Intelligent matching for PO-matched invoices
 - Intelligent defaulting of account combinations
 - Adaptive learning for header and line level
- Reduce manual data entry to focus on value-added activities

What's Coming

- Improved line level detection
- Adaptive learning for Supplier and Freight
- ML-driven Duplicate & Outlier Transaction Detection



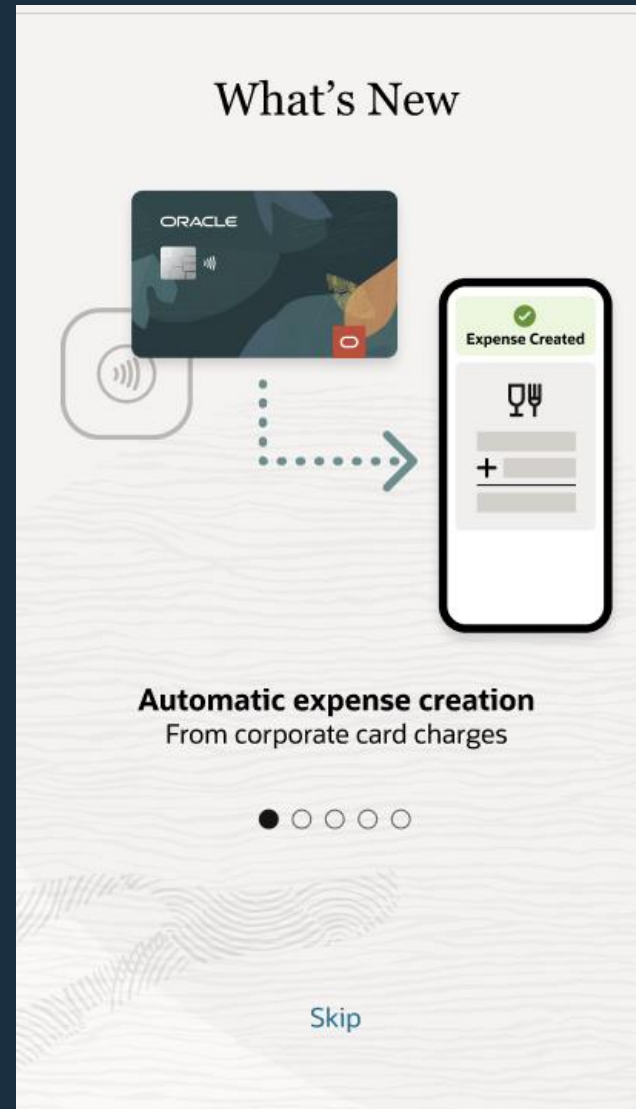
Expenses

Benefits

- Automated expense entry and submission with conversational experience
- Native integrations for automatic expense creation and faster payment
- Robust policy controls and exception management

What's Coming

- Audit with Machine Learning
- Approval Experience with Exception Approval



Expenses

▲ 2 items need attention

📌 338.40 USD will be automatically submitted Fri, 7/22/22

All Items (6) ▾

2,611.51 USD

Accommodation

Hilton

Itemization needed

7/3/22

574.40 USD

Airfare

Delta

Receipt needed

6/21/22

250.00 USD

Accommodation

Westin

Pending Corporate Card

7/8/22

1,448.71 USD

Meals - Employee(s) Only

Dishoom

6/21/22

260.00 USD

Taxi and Other Transportation

Uber

Predictive Insights with Intelligent Performance Management

Add science to the art of finance

Streamline reporting & strengthen decision making with IPM Insights, reveal hidden correlations to help you realize faster time-to-action:

1. Signal detection
2. Root cause analysis
3. Insight discovery

The screenshot shows a dashboard titled 'vision' with a user profile 'John Smith'. The main section is 'Insights', which includes a search bar, a filter for '48 Items', and a checkbox for 'Show Closed Insights'. Below this is a table of insights with columns for 'Insight', 'Impact', 'Type', 'Account', 'Status', 'Created', and 'Comments'. The table lists several insights related to revenue and expense predictions for Italy in Q3 2020, with varying statuses like 'Open', 'Ignored', and 'Adjusted 15%'.

Insight	Impact	Type	Account	Status	Created	Comments
<input type="checkbox"/> NEW Revenue of Phones lower than forecast for Italy in Q3 2020	17% 2.032K	Variance	Revenue US Phones Italy	Open	2 Days Old	
<input type="checkbox"/> Revenue Prediction of Phones lower than forecast for Italy in Q3 2020	17% 2.032K	Variance	Revenue US Phones Italy	Open	2 Days Old	...
<input type="checkbox"/> NEW Revenue of Phones sudden spike in Week 14 2020	17%	Variance	Revenue US Phones Italy	Open	2 Days Old	
<input type="checkbox"/> Revenue of Phones and Social Media campaign has a Correlation in Jan 2020	17% 2.032K	Variance	Revenue US Phones Italy	Ignored	3 days ago	3
<input type="checkbox"/> Expense Prediction of Phones lower than forecast for Italy in Q3 2020	20% 2.052K	Variance	Expense US Phones Italy	Ignored	22nd Feb	
<input type="checkbox"/> Revenue of Phones sudden spike in Week 14 2020	24% 2.032K	Spike	Revenue US Phones Italy	Ignored	22nd Feb	3
<input type="checkbox"/> Revenue of Phones sudden spike in Week 14 2020	24% 2.032K	Variance	Revenue US Phones Italy	Adjusted 15%	22nd Feb	5
<input type="checkbox"/> Revenue of Phones sudden spike in	24%		Revenue	Adjusted 15%	22nd Feb	

Automate insight discovery and improve decision making by revealing hidden patterns...





80% of B2B sales interactions between suppliers and buyers to occur in digital channels by 2025

The Future of Sales in 2025: A Gartner Trend Insight Report

Digitally-transformed organizations will make up more than half of the world's nominal GDP by 2023

Statista, March 2022

Thank You