

Connected and complete Oracle Cloud Enterprise Performance Management (EPM)

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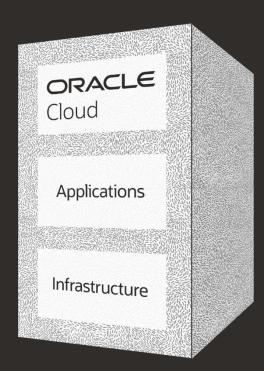
All information in this presentation is current as of October 2022 and Oracle undertakes no duty to update any statement in light of new information or future events.



HOW DOES A

\$42B company with over 140,000 employees, doing business in 175 countries, and serving 430,000 customers transform their business?

We leverage Oracle Cloud to power our business and help us achieve our goals.



ORACLE

Enterprise Resource Planning Cloud

ORACLE

Enterprise Performance Management Cloud ORACLE

Human Capital Management Cloud

ORACLE

Customer Experience Cloud

ORACLE°
Cloud Infrastructure

C' ORACLE'
structure Autonomous
Data Warehouse

ORACLE'

ORACLE

Supply Chain

Management Cloud

Autonomous Transaction Processing



Finance function needs to:
Deliver greater real-time insights,
minimize human error and biases, and
drive speed in workflows and decisionmaking...

Finance 2030: Four imperatives for the next decade McKinsey & Company, November 2020



Connected Planning Planning objectives, data, and measurement vary by Line of Business



Planning, **Budgeting**

- Monthly, quarterly
- Geo, Division, Cost Center
- · P&L, Balance sheet and cashflow
- Revenue, Working Capital, Velocity
- Integrates with ERP



Materials, Production, **Inventory Management**

- Daily, weekly
- Location, Resource, Material
- Units, Capacity
- Utilization, Coverage, Turns, Lead-times



Human Resources

Workforce and Strategic Workforce Planning

- Monthly, quarterly, annually and long-range
- Talent and Skills
- Contractor versus FTE
- Compensation and benefits
- Integrates with HCM



IT

Resource and Project Planning and Forecasting

- Monthly, annually, longrange
- Equipment & Software
- ROI for new Programs & Projects,
- Indirect & Capital Projects
- Integrates with HR & Fixed Assets Systems, PPM



Sales and Sales Ops

Sales **Forecasting and Demand Planning**

- Weekly for next 3 months, monthly
- Compensation Modeling
- Territories and quota
- Product and channels
- Integrates with CX & ERP



Marketing

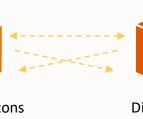
New Products, Promotions, Events

- Event Horizons
- Campaign, Product
- Units & Value
- Return on marketing spend











Aggregation



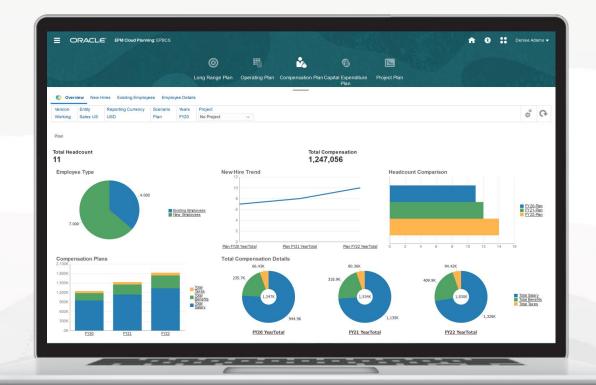


Different Conversions

EPM Reporting and Analytics

Immediate reporting available

- Web based and Smart view reporting options
- Web based: Dashboards, infolets and custom financial reports
- Narrative reporting





Cloud EPM Today: Financial Close

Financial Account Consolidation & Close Reconciliation

- Comprehensive builtin functionality to address management and legal entity consolidation needs
- Enterprise Journals integrated with ERP
- Extended close process management with intelligent process automation

- Global reconciliation process fully integrated into financial close
- Instant visibility into progress of reconciliation lifecycle
- Transaction Matching module for automated high-volume & complex reconciliations
- Monitor and analyze variances

Tax Reporting

- Comprehensive Tax
 Reporting solution:
 Tax Provision, Country
 by Country (CbCR),
 Uncertain Tax
 Positions, Workflow &
 Task Management
- Integration with Cloud and on-premises ERP, financial consolidation and reporting solutions

FreeForm & Narrative Reporting

- FreeForm for ESG, Analysis and/or Reporting
- Narrative Reporting for Management, Tax and Statutory reporting use cases
 - Annual reports
 - Statutory disclosures
 - Country by Country Tax reporting



Thank you

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