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Sec. Code 4716

August 5, 2014

To Our Shareholders

Shigeru Nosaka

Director

**Oracle Corporation Japan** 

Kita-Aoyama 2-5-8, Minato-ku, Tokyo

# NOTICE OF THE 29<sup>th</sup> ANNUAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 29<sup>th</sup> Annual Meeting of Shareholders.

If you are unable to attend the meeting, you may vote on the proposals in advance by mail or via the Internet. To do so, please exercise your voting right after examination with reference materials. Please refer to the "Procedure for exercising voting rights via the Internet" on pages if you plan to vote on the proposals via the Internet.

**1. Date: Thursday**, August 21, 2014, at 10:00 a.m.

2. Place: Banquet room "Tsuru", Banquet Floor The Main Building, Hotel New Otani Tokyo,

4-1 Kioi-cho, Chiyoda-ku, Tokyo, Japan 102-8578

Note: The place has been changed from previous place. Please kindly refer to the last page for details.

# 3. Meeting Objectives:

# Reporting:

Presentation of the Business Report, Balance Sheet and Statement of Income for the 29<sup>th</sup> Business Period (from June 1, 2013 to May 31, 2014)

#### Agenda:

**Proposal 1** Election of 8 Directors

**Proposal 2** Issuance of share warrants to Directors, Executive Officers and Employees of

the Company

# 4. Guidance for the exercise of voting rights:

[Vote on the proposals by mail]

Please indicate your approval or disapproval of each proposal on the enclosed document for the exercise of voting rights, and then mail it to arrive by 5:00 p.m. on Wednesday, August 20, 2014.

[Vote on the proposals via the Internet]

Please vote on the proposals from the e-vote website (http://www.evote.jp/) by 5:00 p.m. on Wednesday, August 20, 2014. Please refer to the "Procedure for exercising voting rights via the Internet" on pages 3-4 if you plan to vote on the proposals via the Internet. Please refer to the "Procedure for exercising voting rights via the Internet" on next page.

End of proposals

If you plan on attending the meeting, please submit the enclosed document for the exercise of voting rights to the receptionist at the meeting.

If the entries of the business report, statements of account or reference material for the meeting of shareholders need to be amended, we post all revised subjects on our website (http://www.oracle.com/jp/corporate/investor-relations/index.html).

Please tell us your questions and opinions about the Company's management and meeting of shareholders. Refer to the page for accepting opinions and questions on the Company's website shown below.

# http://www.oracle.co.jp/K29

You do not need to provide personal information, such as your address and your name.

Period: August 5, 2014 to August 29, 2014

# Other requests

Please note that in the event of unforeseeable circumstances, the proceedings may need to be changed. Please see information on evacuation routes at the end of this notice or at the site and at the place.

We will have turned down the air conditioning, and our officers and staffs are wearing light clothing. We ask for your understanding and cooperation.

# [Procedure for Exercising Voting Rights via the Internet]

When exercising your voting rights by using the Internet, keep the following in mind:

#### Notes:

- 1. E-vote website
- (1) You may exercise your right to vote at our specified site (<a href="http://www.evote.jp/">http://www.evote.jp/</a>) from a personal computer, Smartphone, or cellular phone (i-mode, Ezweb, Yahoo!mobile). (i-mode, Ezweb, Yahoo! are trademarks or registered trademarks of NTT DoCoMo, KDDI and Yahoo! Inc. respectively.).
- (2) Votes by personal computer or Smartphone will depend on your environment for the usage of Internet services. When you use Internet firewalls or antivirus software or proxy servers, votes by the Internet may not be possible.
- (3) Note that service by i-mode or Ezweb or Yahoo!mobile is necessary for exercising your right to vote by cellular phone. In that case, votes by cellular phone will depend on model of your cellular phones. For security, cellular phone models of which SSL communication and cellular phone information transmission are available are only applicable.
- (4) Votes by the Internet will be accepted until up to 5:00 p.m. of the day prior to the day of the Annual Meeting of Shareholders (Wednesday, August 20, 2014). However, for consideration of totaling the results of exercising voting rights, please exercise your voting rights as early as possible. If you have questions, please contact our help desk.
- 2. Procedure for exercising voting rights by the Internet
- (1) At our e-vote website (<a href="http://www.evote.jp/">http://www.evote.jp/</a>), please exercise your voting rights following the guidance on the screen, using the voting rights code and temporary password given on the voting form (or your registered password).
- (2) To avoid incorrect access by person who is not our shareholder and falsification of your exercise, we will request the change of your temporary password and the acquisition of our specified electronic certificate.
- (3) Concerning the voting rights code, new one will be given every Notice of Annual Meeting of Shareholders.

- 3. Treatment when the exercise of voting rights is conducted several times
- (1) If you exercise your right to vote by using the Internet, to vote by document is unnecessary. When you exercise your right to vote both by document and by using the Internet, the vote submitted by using the Internet will be accepted.
- (2) The last exercise of voting rights will be assumed to be valid when the exercise of voting rights is conducted more than once via the Internet. The last exercise of voting rights will be assumed to be valid when you exercise your right to vote both by personal computer, Smartphone, and cellar phone.

# 4. Expenses for the access to the site for exercising voting rights

When you access a site to exercise your voting rights, connection fees for internet access and telephone fees payable to communication carriers will be charged, and you bear those expenses. When you use cellar phone, packet communication fees and other fees will be charged, and you bear those expenses.

# 5. Receiving a Notice of the Annual Meeting

From next general shareholders meeting, you can receive a Notice of the Annual Meeting by E-mail. If you are interested, take the necessary procedure at the site at which you exercise your right to vote through personal computer or Smartphone. (You neither take procedure by cellar phone nor designate mail-address of cellar phone.)

Contact related to the system

Mitsubishi UFJ Trust Bank Custody service (help desk)

TEL:0120-173-027 (9:00-21:00 free dial)

\*Note: This service is available in Japanese language only.

# **Business Report**

(From June 1, 2013 to May 31, 2014)

#### 1. OVERVIEW OF THE COMPANY

#### (1) Progress and Results of Business

During the fiscal year under review (hereinafter "this year"), the Japanese economy had been on the way to recovery at a moderate pace during this year, which had been driving the improvement of stock market momentum and the consumer demands. The customers' willingness to make IT investment had also showed the improvement especially in the financial industry and the distribution service industry.

Under such business environment, during this year, the Company posted revenue of 154,972 million yen (up 1.2% year on year), operating income of 44,315 million yen (increasing 3.8%), ordinary income of 44,314 million yen (rising 3.3%), and net income of 27,171 million yen (up 2.6%). Each of these figures represents new record highs.

The results of each business segment are as follows:

### [New software licenses and Cloud software subscriptions]

The customers' willingness to invest had been showing improvement for such as IT infrastructure especially in the financial industry and the distribution service industry. In the first half of the fiscal year under review, revenue in the New software licenses and Cloud software subscriptions segment declined from a year ago, when there were large-scale projects. Revenue increased in the second half, but was 45,466 million yen (down 4.4% year on year) in the full year.

This segment consists of the New software licenses that sells new licenses for database management software, a range of middleware, and ERP and other business applications that are used for the IT infrastructure of companies, etc. Cloud software subscriptions provides access to select Oracle software applications and software platforms on a subscription basis through a cloud-based computing environment.

Revenue in the New software licenses was 42,874 million yen (decreasing 4.4% year on year), and revenue in the Cloud software subscriptions was 2,591 million yen (down 4.3% year on year).

In the New software licenses, in July 2013, the Company launched "Oracle Database 12c", the latest database product, "Oracle WebLogic Server 12.1.2", the latest application server, "Oracle Coherence 12.1.2", the most recent in-memory data grid, "Oracle Cloud Application Foundation 12c", the latest group of cloud application foundation products, in-memory applications of "JD Edwards EnterpriseOne", an ERP product for medium-sized companies, and the latest version of "Oracle Utilities", an application for the public utility industries. In August, the Company launched "Oracle Enterprise Manager 12c", the latest operation management solution that works in the cloud environment. The Company launched the latest version of "Oracle WebCenter" in September, and "Oracle E-Business Suite R12.2", a latest version of ERP product in October. In December the Company launched "Oracle Edeca information Discovery 3.1", the latest version of the only complete data discovery solution for the enterprises with new self-service discovery capabilities including agile data mashup and extended support for unstructured analytics. In January 2014, the Company launched the latest version of data integration products, "Oracle Golden Gate 12c" and "Oracle Data integrator 12c". In February the Company launched "Oracle In-Memory Cost Management for Process Industries.

In the Cloud software subscriptions, sales of customer experience products that increase customer satisfaction by improving customer experience—which refers to the set of perceptions a customer has with a company throughout the purchase and ownership interactions—were solid. In July 2013, the Company introduced the latest version of "Oracle Taleo Cloud Service". The Company started offering "Oracle Social Relationship Management" which helps users to manage and scale the relationship with their customers on social media channels in October, and "Oracle Eloqua" which automates marketing activities in November. In January 2014, the Company launched "Oracle Cloud Adapter for Salesforce.com", the first Oracle Cloud Adapter and also introduced the package product including this adapter for a single integration platform to unify cloud and on-premises applications. In April, the Company launched "Oracle HCM Cloud", which has enhanced the social media, mobile, and business analytics functions.

# [Software license updates & product support]

Revenue in the Software license updates & product support segment was 68,594 million yen, increasing 2.2% from the corresponding period of the previous fiscal year.

This segment updates software for customers using the Company's software licenses and provides technical support.

The Company continued to highlight the quality of support offerings through "My Oracle Support", which provides personalized, proactive and preventative support experience. Meanwhile, it stepped up collaboration with partners and took steps to increase support attach rate to new products and maintain and boost the support contract renewal rate.

# [Hardware systems]

Revenue in the Hardware systems segment was 23,532 million yen, up 6.0% from the corresponding period of the previous fiscal year.

This segment consists of the Hardware systems product division, which sells servers, storage products, engineered systems, and network devices, and provides operating systems and related software, and the Hardware systems support division, which provides technical support for hardware products, the maintenance and repair of hardware, and updated versions of software, including operating systems. Revenue in the Hardware systems product division stood at 13,724 million yen (rising 10.9% year on year).

Sales of engineered systems and storage products were strong. In July 2013, the Company launched "Oracle SuperCluster T5-8", an engineered system containing the SPARC T5 processor and in August, "Oracle Exalytics In-Memory Machine X3-4", the latest machine for fast analysis. The Company launched "Oracle Virtual Compute Appliance" in September, an engineered system that simplifies the way customers install, deploy, and manage virtual computing infrastructures. In October, "SPARC M6-32 Server", the server products equipped with SPARC M6 processor, "Oracle SuperCluster M6-32", an engineered system containing the SPARC M6-32 Server, "Oracle ZFS Storage ZS3", which simplifies Oracle Database deployments and managements, "StorageTek T10000D", a latest product of tape drive storage, and "Sun Server X-4" series, the x86 server products equipped with Intel Xeon processors. In January 2014, the Company launched "Oracle Exadata Database Machine X4", a latest extremely high speed database machine and "Oracle Exalogic Elastic Cloud X4-2", a latest version of engineered system Oracle Exalogic Elastic Cloud providing extreme performance, reliability and scalability for Oracle, Java and other applications.

Revenue in the Hardware Systems Support division was 9,808 million yen (down 0.2% year on year).

#### [Services]

Revenue in the Services segment was 17,378 million yen, increasing 6.8% from the corresponding period of the previous fiscal year.

This segment consists of Consulting Services, which support the introduction of products of the Company; Advanced customer support services, which provide a preventive maintenance service and a comprehensive operation management service for customers' IT environments; Education services, which provide training for engineers and users, and also encompasses a technology qualification business; and.

Revenue from preventive maintenance services, especially services for the engineered systems was strong and revenue from consulting services was solid. In education services, the Company started offering new training courses and certification programs for "Oracle Database 12c" in September and November 2013, respectively.

<Revenue breakdown by business segments>

|   |   | FY201       | 13    | FY2014      |       |          |
|---|---|-------------|-------|-------------|-------|----------|
|   | Item  | Amount      | Comp. | Amount      | Comp. | Variance |
|   |   | Million Yen | %     | Million Yen | %     | %        |
|   | New software licenses                                 | 44,852      | 29.3  | 42,874      | 27.7  | -4.4     |
|   | Cloud software subscriptions                          | 2,707       | 1.8   | 2,591       | 1.7   | -4.3     |
|   | New software licenses and Clou software subscriptions | d 47,560    | 31.1  | 45,466      | 29.3  | -4.4     |
|   | Software license updates & product support            | 67,109      | 43.8  | 68,594      | 44.3  | 2.2      |
| 5 | Software related                                      | 114,669     | 74.9  | 114,060     | 73.6  | -0.5     |
|   | Hardware systems products                             | 12,370      | 8.1   | 13,724      | 8.9   | 10.9     |
|   | Hardware systems support                              | 9,831       | 6.4   | 9,808       | 6.3   | -0.2     |
| I | Hardware systems                                      | 22,202      | 14.5  | 23,532      | 15.2  | 6.0      |
| 5 | Services  | 16,276      | 10.6  | 17,378      | 11.2  | 6.8      |
|   | Total   | 153,148     | 100.0 | 154,972     | 100.0 | 1.2      |

<sup>\*</sup>Amount is rounded down. Composition ratio and year-to-year comparison (Variance) are rounded off.

# (2) Capital investment

The total amount of the company's capital investment in this period was 1,092 million yen which includes purchase of leasehold improvements due to the office relocation to Akasaka Office. This capital investment includes payments for guarantee deposits.

#### (3) Issues to address

# **①Our basic business policies**

The Company practices a basic philosophy of creating new IT value and contributing to customer success and the development of society. The role of IT has been evolving from tools for operational efficiency and cost cutting, to business infrastructure that transforms corporate processes and business models. The way in which IT is used likewise continues to advance. The Company believes that its purpose is to help customers become more competitive and improve performance, and to offer society with greater convenience by creating roles and values of IT.

Moreover, we have promoted corporate activities designed to make the Company an "IT corporation that is the most highly trusted and respected," under the following three basic business policies:

- 1) The Company will offer products and services that can enhance the productivity of our customers and help develop the Japanese economy.
- 2) The Company will strive for the overall development of the IT industry in Japan, together with our partners.
- 3) The Company will train IT engineers able to assume leading roles globally, through "Oracle Master" and other systems.

We understand that these efforts will enable the Company to continuously enhance its corporate value and to offer benefits to our shareholders and other stakeholders.

#### **2** Targeted business indices

The Company aims to improve corporate value and return profits to shareholders by boosting revenue, operating income and EPS.

# **3** Business strategies for the medium and long terms

1)The Midterm Corporate Strategy from FY12 to FY14.

To achieve its basic business policy of creating new IT value and contributing to customer success and the development of society, the Company has developed the Midterm Corporate Strategy "Grow Grow," which covers the year ended May 2012 through the year ended May 2014, seeking to harness the outcomes of Oracle Corporation's proactive product development and M&A strategies and to build long-term partnerships with its customers. Under the Midterm Corporate Strategy, the Company has pursued two strategies: Growth Initiatives for external growth and a Foundation strategy for bolstering the management base.

Through Growth Initiatives, we have introduced a business model that focuses on developing market-leading solutions based on our databases, which hold a dominant share of the market, and extensive and competitive product lines encompassing hardware and applications and strengthening our market coverage and sales skills.

In the Foundation strategy, to execute the Growth Initiative, the Company has nurtured diversified and professional talented personnel, and has created a comprehensive management foundation to fully utilize its global management resources. Through these initiatives, in the three consecutive years from the year ended May 31, 2011 through the year ended May 31, 2014, the Company achieved rises both in revenue and income.

Results in the three years are as follows:

|                      |         | FY11    | FY12    | FY13    | FY14    | CAGR |
|----------------------|---------|---------|---------|---------|---------|------|
| Revenue              | Mil yen | 132,724 | 142,919 | 153,148 | 154,972 | 5.3% |
| Operating Income     | Mil yen | 37,191  | 40,432  | 42,673  | 44,315  | 6.0% |
| Ordinary Income      | Mil yen | 37,316  | 40,480  | 42,902  | 44,314  | 5.9% |
| Net Income           | Mil yen | 22,065  | 23,709  | 26,494  | 27,171  | 7.2% |
| Net Income per share | Yen     | 173.62  | 186.55  | 208.47  | 213.75  | 7.2% |

Given the revitalization of the financial and distribution markets, the Company won large-scale IT projects through initiatives that included the strengthening of sales capabilities, strategic alliances with partners, and the launch of new competitive products. In the three years to the fiscal year ended May 31, 2014, the final year of the medium-term management plan, the Company recorded a compound annual growth rate (CAGR) of 5.3% in revenue, a CAGR of 6.0% in operating income and a CAGR of 7.2% in the net income per share.

#### 2) The medium and long terms Vision to 2020

In the fiscal year 2015, to aim to earn the long-term trust and respect of our customers and become the No.1 cloud company in 2020, the company will seek to achieve sustainable business growth with (i) the comprehensive promotion of the cloud business, (ii) the strengthening of direct sales capabilities to further enhance customer experience, (iii) the development of a Go-To-Market strategy including alliances for new market development, and (iv) the introduction of best practices overseas in Japan and collaboration with global organizations to support the overseas operations of Japanese customers.

#### (i) Expansion of cloud computing business

We will lead the cloud computing industry by developing an extensive cloud portfolio. Our goal is to provide companies developing private clouds and service providers intending to build public clouds with comprehensive solutions for Platform as a Service (PaaS) and Infrastructure as a Service (IaaS), in addition to Software as a Service (SaaS) that provides access to software over the Internet. By deploying broad portfolio of cloud computing, we would like to demonstrate our leadership for the growth of cloud computing market.

#### (ii) Strengthening of direct sales capabilities to further enhance CX

We will enhance and expand our direct sales and operating structure from our customer's perspective. And we will bolster the development of true partnerships with our customers and support the customer's challenges by delivering Oracle's total value and product specializations which meet their needs.

# (iii) Deployment of Go-To-Market strategy including alliances for new market development

We will meet customers' expectations more swiftly by enhancing our total solution capability consisting of the products/services specialized together with "Product sales", "Marketing development" and "Product management". We will also expand our businesses by seeking strategic cooperation with our partners.

(iv) Collaboration with global organizations to support overseas operations of Japanese customers.

Through these initiatives we aim to achieve strong growth in revenue and operating income and to maximize our corporate value. We respectfully ask for the continued support from our shareholders.

#### (4) Performance and Assets

| Category             |         | 26th fiscal year<br>ending<br>May 2011 | 27th fiscal year<br>ending<br>May 2012 | 28th fiscal year<br>ending<br>May 2013 | 29th fiscal year<br>ending<br>May 2014 |
|----------------------|---------|--|--|--|--|
| Revenue              | (M Yen) | 132,724                                | 142,919                                | 153,148                                | 154,972                                |
| Ordinary income      | (M Yen) | 37,316                                 | 40,480                                 | 42,902                                 | 44,314                                 |
| Net income           | (M Yen) | 22,065                                 | 23,709                                 | 26,494                                 | 27,171                                 |
| Earning per share    | (Yen)   | 173.62                                 | 186.55                                 | 208.47                                 | 213.75                                 |
| Total assets         | (M Yen) | 132,982                                | 111,493                                | 136,810                                | 154,002                                |
| Net assets           | (M Yen) | 86,176                                 | 60,438                                 | 77,473                                 | 94,401                                 |
| Net assets per share | (Yen)   | 671.67                                 | 468.20                                 | 601.77                                 | 734.20                                 |

(Note) The sharp declines in total assets and net assets in the 27th business period (fiscal year ended May 31, 2012) primarily reflected a year-end dividend per share of 390 yen for the 26th business period (including a special dividend of 297 yen, with 221 yen from capital surplus).

# (5) Parent company and consolidated subsidiaries

# ① Relationship with the parent company

Oracle Corporation Japan's parent company is Oracle Japan Holding, Inc. (California, U.S.A), which owns 74.9% of voting rights (94,967 thousand shares) of the company's stock. This company is a subsidiary of Oracle Corporation (California, U.S.A).

Oracle Corporation Japan sells products developed and provided by Oracle Corporation and subsidiary companies of Oracle Corporation, and pays purchasing expenses and a certain percentage of the sales as a royalty to Oracle Corporation.

② Major consolidated subsidiaries Not applicable.

# (6) Major business

Oracle Corporation Japan sells software, such as relational database management software, middleware, and applications; and hardware, including servers, storage devices, and network devices. It's products which are used for building and operating IT environments, including cloud computing environments. Certain products are offered through subscriptions to services in cloud computing environments. In addition, the Company provides services to support the introduction and use of these products.

As of May 31, 2014

|  | Category                     | Description of business  |
|--|------------------------------|--|
| New License<br>& Cloud Software<br>Subscriptions | New Licenses                 | Providing licenses for business application software, including database management software, middleware products, and ERP, which are used for IT infrastructure at companies and other organizations  |
|  | Cloud Software Subscriptions | Providing software and software implementation infrastructure as services under agreements for certain periods in cloud computing environments   |
| Software Update &                                | Product Support              | Providing updated versions of software products, patches (modified programs), and technical support through the Internet and by phone, including My Oracle Support.  |
| Hardware Systems                                 | Hardware Systems Product     | Sales of servers equipped with SPARC micro processors or Intel micro processors, storage devices for managing and storing data assets safely using tapes and disks, and Engineered Systems, such as Oracle Exadata and Oracle Exalogic Elastic Cloud, which integrate hardware and software. Providing operating systems (OS), such as Oracle Solaris and Oracle Linux, and hardware-related software. |
|  | Hardware Systems Support     | Providing repairs, maintenance, and technical support for products including servers and storage devices, as well as updated versions of and patches for OS-related software.  |
| Services   |                              | Providing Consulting Services, which help users implement our products, Advanced Support Customer Services, high-value added services such as preventive maintenance services and managed cloud services, and Education Services, which consist of training of engineers and users and certification of technical qualifications   |

# (7) Major Offices

As of May 31, 2014

Headquarters: Kita- Aoyama 2-5-8, Minato-ku, Tokyo Regional Offices: Hokkaido (Chuo-ku, Sapporo City),

Tohoku (Aoba-ku, Sendai City), Chubu (Naka-ku, Nagoya City), Nishi-Nihon (Kita-ku, Osaka City), Kyushu (Chuo-ku, Fukuoka City)

Branch Offices: Hokuriku (Kanazawa City, Ishikawa Prefecture),

Chugoku/Shikoku (Naka-ku, Hiroshima City), Okinawa (Naha City, Okinawa Prefecture)

Offices / Akasaka Office (Setagaya-ku, Tokyo),

Training Centers: Toyota Office (Toyota City, Aichi Prefecture),

Training Campus Akasaka (Minato-ku, Tokyo), Training Campus Osaka (Kita-ku, Osaka City)

# (8) Employees

As of May 31, 2014

| Number of employees | Difference from end of last fiscal year | Average age | Average service years of employment |
|---------------------|---|-------------|-------------------------------------|
| 2,468               | -29                                     | 40.1        | 7.6                                 |

(Note) Number of employees was including employees on loan from the other companies (476 persons) and temporary employees (2 persons). The employees on loan from the other companies and temporary employees are excluded for the calculation of average age and average service years of employment.

# 2. SHARES

As of May 31, 2014

(1) Number of shares authorized to issue 511,584,909 shares

(2) Number of outstanding shares 127,202,871 shares (including 7,025 own shares)

(3) Number of shareholders 31,797

(4) Major shareholder

| Name of shareholder                            | Number of shares    | Composition |
|--|---------------------|-------------|
| Name of snareholder                            | held (1,000 shares) | %           |
| Oracle Japan Holding, Inc                      | 94,967              | 74.7        |
| Japan Trustee Services Bank, Ltd.              | 1,498               | 1.2         |
| The Master Trust Bank of Japan, Ltd.           | 1,219               | 1.0         |
| STATE STREET BANK AND TRUST COMPANY            | 1,203               | 0.9         |
| Japan Trustee Services Bank, Ltd               | 782                 | 0.6         |
| JPMCB Omnibus US Pension, Treaty Jasdec 380052 | 502                 | 0.4         |
| MELLON BANK TREATY CLIENTS OMNIBUS             | 489                 | 0.4         |
| STATE STREET BANK WEST CLIENT -TREATY          | 460                 | 0.4         |
| RBC IST 15 PCT NON LENDING ACCOUNT             | 460                 | 0.4         |
| SIX SIS SWISS NATIONAL BANK                    | 403                 | 0.3         |

Note: The composition is calculated without treasury stock (7,025 shares) from total shares issued.

# 3. SHARE WARRANTS

(1) Share warrants held by company directors

As of May 31, 2014

① Share warrants held by directors (exclude outside directors and include executive officer)

| Date that rights were granted | Number of<br>remaining<br>share warrants<br>to be issued<br>(Note) 1 | Type and number of remaining shares to be issued | Number of<br>directors that<br>rights were<br>granted | Exercise value (Yen) | Period in which the rights can be exercised (Note) 2 |
|-------------------------------|--|--|---|----------------------|--|
| October 15, 2008              | 150  | Common stock<br>15,000 shares                    | 1   | 4,787                | From October 15, 2010<br>to September 30, 2018       |
| October 15, 2009              | 87   | Common stock<br>8,700 shares                     | 1   | 3,930                | From October 15, 2011<br>to September 25, ,2019      |
| October 15, 2010              | 150  | Common stock<br>15,000 shares                    | 1   | 4,338                | From October 15, 2012<br>to September 22, 2020       |
| September 28, 2011            | 112  | Common stock<br>11,200 shares                    | 1   | 2,698                | From September 28, 2013<br>to September 13, 2021     |
| September 28, 2012            | 100  | Common stock<br>10,000 shares                    | 1   | 4,025                | From September 28, 2014<br>to September 12, 2022     |
| September 30, 2013            | 200  | Common stock<br>20,000 shares                    | 1   | 3,942                | From September 30, 2015 to September 13, 2023        |
| April 15, 2014                | 350  | Common stock<br>35,000 shares                    | 1   | 4,395                | From April 15, 2016<br>to September 13 ,2023         |

# ② Share warrants held by outside directors

| Date that rights were granted | Number of<br>remaining<br>share warrants<br>to be issued<br>(Note) 1 | Type and number of remaining shares to be issued | Number of<br>directors that<br>rights were<br>granted | Exercise value (Yen) | Period in which the rights can be exercised (Note) 2 |
|-------------------------------|--|--|---|----------------------|--|
| September 28 2011             | 50   | Common stock 5,000 shares                        | 2   | 2,698                | From September 28, 2013<br>to September 13, 2021     |
| September 28 2012             | 50   | Common stock<br>5,000 shares                     | 2   | 4,025                | From September 28, 2014<br>to September 12, 2022     |
| September 30, 2013            | 50   | Common stock<br>5,000 shares                     | 2   | 3,942                | From September 30, 2015 to September 13, 2023        |

(Note) 1. 100 common stock per share warrant

<sup>2.</sup> Please refer to the next (2) Share warrants issued in this fiscal year as a consideration for the execution of the duties "Note 2 and 3".

(2) Share warrants issued to employees in this fiscal year as a consideration for the execution of the duties

| Date that rights were granted | Number of<br>remaining<br>share warrants<br>to be issued<br>(Note) 1 | Type and number of remaining shares to be issued | Number of<br>directors that<br>rights were<br>granted | Exercise value (Yen) | Period in which the rights can be exercised (Note) 2,3 |
|-------------------------------|--|--|---|----------------------|--|
| September 30, 2013            | 2,397  | Common stock 239,700 shares                      | 202   | 3,942                | From September 30, 2015<br>to September 13, 2023       |
| November 15, 2013             | 50   | Common stock 5,000 shares                        | 1   | 4,045                | From November 15, 2015<br>to September 13, 2023        |

- (Note) 1. 100 common stock per share warrant
  - 2. Those who are allocated the share warrants may exercise a part of or all of the rights in accordance with the following classifications:
    - (a) Recipients may exercise half of the allocated rights after the period in which the rights can be exercised starts.
    - (b) Recipients may exercise all of the allocated rights after 2 years from (a).
  - 3. (1) Those allocated the share warrants are required to be a director, Corporate Executive Officer, or an employee of oracle Corporation Japan at the time of exercising the stock purchase warrant. However, as long as the requirements set out in the share warrants allocation agreement executed between Oracle Corporation Japan and the recipient of allocation are met, the recipient may continue to exercise his or her rights after they no longer hold the position of employee, director or Corporate Executive Officer.
    - (2) Those who are allocated the share warrants may not dispose of part or all of the share warrants through assignment, attachment or other methods.
    - (3) Other conditions set out in the share warrants allocation agreement must be followed.

#### 4. DIRECTORS

# (1) Directors and Corporate Executive Officers

| Name               | Position  | Assignment or major contents of work  |
|--------------------|---|---|
| Hiroshige Sugihara | President<br>Chief Executive Officer  | Senior Vice President, Oracle<br>Corporation  |
| Shigeru Nosaka     | Director Executive Deputy President Chief Financial Officer   | -   |
| Derek H. Williams  | Director Nominating Committee Member Compensation Committee Member  | Executive Vice President, Oracle<br>Corporation   |
| John L. Hall       | Director Chairperson of the Nominating Committee Audit Committee Member   | Senior Vice President, Oracle<br>University, Oracle Corporation   |
| Eric R. Ball       | Director Audit Committee Member Compensation Committee Member   | Senior Vice President & Treasurer,<br>Oracle Corporation  |
| Gregory R. Davies  | Director Chairperson of the Audit Committee Chairperson of the Compensation Committee Nominating Committee Member | Vice President, Finance, Oracle<br>Corporation, Asia Pacific & Japan  |
| Satoshi Ogishi     | Director<br>Audit Committee Member  | Partner, Nishimura & Asahi Director, Nozomi Servicing Co. Ltd. External Auditor of Nomura Real Estate Holdings, Inc. External Auditor of Nomura Real Estate Development Co., Ltd. |
| Shuhei Murayama    | Director<br>Audit Committee Member  | President, Shuhei Murayama CPA<br>Office  |

#### (Notes)

- 1. John L.Hall, Eric R.Ball, Gregory R.Davies, Satoshi Ogishi and Shuhei Murayama are ourside Directors.
- 2. Director Shuhei Murayama has a qualification of Certified Public Accountant; he has expertise in finance and accounting.
- 3. Oracle Corporation is our substantial parent company. For information on the relationship of the Company with Oracle Corporation, please refer to "①Relationship with the parent company of (5) Parent company and consolidated subsidiaries in OVERVIEW OF OUR COMPANY"
- 4. Director Satoshi Ogishi is assigned to serve as director of Nozomi Servicing Co.Ltd. and assigned to serve as company auditor of Nomura Real Estate Holdings, Inc and Nomura Real Estate Development Co., Ltd. The Company has no business relationship with the concurrent company.
- 5. Notifications of Directors, Satoshi Ogishi and Shuhei Murayama have been filed regarding these candidates as being independent directors stipulated in Rule of the Securities Listing Regulations of the Tokyo Stock Exchange.
- 6. Mr. Takao Endo resigned as Director and Executive officer of the Company on April 30, 2014.

7. During this financial year, there are the changes positions and responsibilities of Director and Executive officer as below.

| Name              | New position                                    | Previous position  | Transfer date |
|-------------------|---|--|---------------|
| Derek H. Williams | Director, Representative Executive Officer, CEO | Director   | Aug. 23, 2013 |
|                   | Director  | Director, Representative Executive Officer, CEO          | Mar. 31, 2014 |
| Tadahiro Kaneko   | Representative<br>Executive Officer             | Operating Officer,<br>General Manager<br>of Legal Office | Aug. 23, 2013 |
|                   | Operating Officer,<br>Chief Legal Officer       | Representative<br>Executive Officer                      | Mar. 31, 2014 |

#### (2) Remuneration of Directors and Executive Officers

Policy on Determination of Remuneration of Directors and Executive Officers

The remuneration package of Directors and Executive Officers consists of two elements, a base salary and a performance-based bonus, and each element is determined in accordance with the following policy.

#### (a) Base salary

A salary level commensurate with role and responsibility is determined with reference to the salary levels of other companies in the same industry.

### (b) Performance-based bonus

Bonus is determined based on the Company's target management indicator in that particular fiscal year (sales, profits, etc.) and is paid according to the degree of attainment of targets set at the beginning of the fiscal year.

The Company adopted a system that ensures bonuses clearly reflect management responsibilities and results by closely linking them to corporate performance through the inclusion of growth i.e. the year-on-year increase in sales of the Company's licensed products and margin of hardware systems business, as an indicator in addition to degree of attainment of the operating income target.

## Amount of Payments of Directors and Executive Officers

| Classification                          | Number of persons | Amount of payments (Million yen) |
|---|-------------------|----------------------------------|
| Directors (including Outside Directors) | 4<br>(2)          | 104<br>(21)                      |
| Executive Officers                      | 2                 | 23                               |
| Total                                   | 6 (2)             | 127<br>(21)                      |

- (Notes) 1. The above numbers include one Director and one Executive officer who retired during the fiscal year under review.
  - 2. The above table includes expenses on the granting of share warrants to three Directors (including two Outside Directors) and two Executive officers, totaling 11 million yen for Directors (of which, expenses on the granting of share warrants to Outside Directors: 2 million yen) and 2 million yen for Executive officers. The company granted share warrants to three Directors (including two Outside Directors) totaling 250 (of which, share warrants to Outside Directors: 50) and two Executive officers totaling 400.
  - 3. The company has no retirement allowance plan for directors.
  - 4. The above table includes provision for three Directors' bonuses (two of those Directors are Outside Director) in relation to the year under review totaling 8 million yen (of which, 3 million is for Outside Directors) and for one Executive officer totaling 2 million yen.
  - 5. The Executive Officers of the Company concurrently serve as Directors of the Company haven't received payments as Executive Officers.

#### (3) Outside Directors

- ① Significant concurrent positions held and bearing on the Company As stated in "(1) Names, etc. of Directors and Executive Officers"
- ② Major activities during the year under review
- (a) Attendant meetings to the Board of Directors and each Committee in this Fiscal Year.

(Attendant / held, "-" is outside charge)

| Name              | Board of Directors | Audit Committee      | Nominating<br>Committee | Compensation<br>Committee |
|-------------------|--------------------|----------------------|-------------------------|---------------------------|
| John L. Hall      | 10/10              | 6/6                  | 4/4<br>(Chairperson)    | -                         |
| Eric R. Ball      | 9/10               | 4/6                  | -                       | 1/1                       |
| Gregory R. Davies | 10/10              | 6/6<br>(Chairperson) | 4/4                     | 1/1<br>(Chairperson)      |
| Satoshi Ogishi    | 7/10               | 3/6                  | -                       | -                         |
| Shuhei Murayama   | 10/10              | 6/6                  | -                       | -                         |

(Note) 1. Director Shuhei Murayama is a specified corporate auditor in accordance with Article 132, Section 5, Item 3 (a) of the Enforcement Regulations of the Corporate Law.

- (b) Activities and advices, etc.
- John L. Hall provided helpful advice about the Company's management and made other necessary statements, from an expert perspective as a specialist in the business field and in the Company's products and services.
- Eric R. Ball provided helpful advice about the Company's management and made other necessary statements, from an expert perspective as a specialist in the business field and in the Company's products and services, and based on extensive experience in the financial field.
- Gregory R. Davies provided helpful advice about the Company's management and made other necessary statements, from an expert perspective as a specialist in the business field and in the Company's products and services, and based on extensive experience in the financial field.
- Satoshi Ogishi provided helpful advice about the Company's management and made other necessary statements, from an expert perspective as a qualified lawyer through his extensive experience in corporate legal affairs.
- Shuhei Murayama provided helpful advice about the Company's management and made other necessary statements, from an expert perspective as a qualified certified public accountant through his extensive experience in corporate accounting.

# 3 Summary of agreements limiting liability

The Company and each of the Outside Directors have entered into an agreement with the Company limiting their liability as prescribed in Paragraph 1, Article 423, of the Corporate Law and the limit of amount of the liability based on the agreement shall be 20 million yen or more, and shall be a pre-determined amount or an amount provided in laws and ordinances, whichever is higher.

#### 5. INDEPENDENT AUDITOR

- (1) Name of the Independent Auditor Earnst & Young ShinNihon
- (2) Amount of Fee paid to Independent Auditor
  - (i) Total amount of fee to Independent Auditor 59 million yen
  - (ii) Total amount of fee for which the company must pay 59 million yen
  - (Note) In the Audit contract between the Company and the Independent auditor, the amount of the Audit fee of the Audit based on the Corporate Law and the Audit based on Securities and Exchange Law is not clearly divided, and it is not possible to divide substantially, so these amount of the total fee is described above
- (3) Details of any fee paid to the Independent Auditor for services other than those stipulated in Article 2-1 of the Certified Public Accountant Law (non-audit services).

  The Company took a seminar held by the Independent Auditor.
- (4) Policy on determination of Dismissal and Non-reappointment of Independent Auditor
  When the Audit Committee judges that the Independent Auditor applies to any item of Paragraph 1,
  Article 340 of the Corporate Law, the Audit Committee, subject to prior consent of all Audit Committee
  members, will dismiss the Independent Auditor in accordance with the provisions of said article. In this
  case, an audit committee member elected by the Audit Committee will report the dismissal of the
  Independent Auditor and the reason for dismissal at the first Annual Meeting of Shareholders convened
  after the dismissal.
- (5) Summary of agreements limiting liability Not applicable.

#### 6. COMPANY STRUCTURE AND POLICIES

- (1) The Systems to Ensure Properness of the Company's Businesses
- ①The system concerning the retention and management of information pertaining to the execution of duties of Corporate Executive Officers

Establish regulations on the management of such documents as the minutes of a meeting of shareholders, minutes of a meeting of the board of directors, minutes of any other important meeting concerning management, and keep a record of any important decisions made. Such regulations may not be established or amended without the approval of the board of directors. Documents that will be managed under such regulations will be retained so as to facilitate easy searching and browsing as required.

- ②The regulations and other systems concerning the control of risk of loss.

  With respect to the risks pertaining to compliance, disaster, and information security, the department in charge of each risk will establish regulations/guidelines and provide related education. If a new risk arises, a Corporate Executive Officer will be promptly appointed in charge of said risk.
- 3 The system for securing efficient execution of duties of Corporate Executive Officers
  - (i) Hold meetings to assist execution by the Chief Executive Officer, as well as to discuss and decide matters pertaining to decisions of the board of directors.
  - (ii) Establish regulations on the clarification of responsibilities and authorities of Corporate Executive Officers and employees, thereby establishing the environment in which the Company's businesses can be efficiently executed within their responsibilities and authorities.
- (4) The system for securing compliance of the execution of duties by employees with applicable laws and regulations, and the Articles of Incorporation
  - (i) Establish a basic policy on compliance by applying the corporate code of ethics of the Oracle Group.
  - (ii) Establish a system through which any illegal misconduct by an employee will be reported by using the Oracle Group's internal reporting channel for compliance.
  - (iii) For purposes of building, maintaining, and improving the internal control system, each department in charge will establish and implement internal regulations, and conduct training on applicable laws and regulations as well as internal regulations, etc.
  - (iv) Appoint a person in charge of compliance, thereby establishing the compliance system at the Company.
  - (v) Set up an audit department, which, in accordance with the regulations on internal audits, will audit the business process of each department, and discover or prevent any fraud, and correct the business process as required.

- ⑤The system for securing the properness of business in the business group consisting of the Company and its parent and subsidiaries
- (i) Establish a corporate code of ethics for the Oracle Group.
- (ii) Establish a system through which any violation of laws and regulations can be reported by using the internal reporting channel for compliance. Establish a system through which any wrongful acts of Corporate Executive Officers and employee-status Operating Officers appointed by the Board of Directors can be reported to the Audit Committee, in addition to Company's Internal Reporting Channel for Compliance (Oracle HelpLine).
- (iii) The Company will accept regular audits by the internal audit department of the parent, and will receive reports on the audit results.
- (iv) The Company conducts internal audit on its subsidiaries and reports the result to the Board of Directors and the Audit Committee.
- The matters pertaining to the placement of employees to assist responsibilities of the Audit Committee

Set up an Administrative Office to assist responsibilities of the Audit Committee.

The matters pertaining to the independence of employees from Corporate Executive Officers under the foregoing item

When employees are placed to assist the responsibilities of the Audit Committee, the Audit Committee must be consulted regarding the appointment, transfer, and appraisal, etc. of such employees, and the Corporate Executive Officers must respect it.

®The system for the Corporate Executive Officers and employees to report to the Audit Committee, and other system pertaining to reporting to the Audit Committee

Corporate Executive Officers and employees must promptly report on matters pertaining to business execution whenever requested to do so by Audit Committee Member. The Audit Committee will have the opportunity to hold, if necessary, hearings with the Corporate Executive Officers and employees.

- 9Other systems for securing effective audits by the Audit Committee
- (i) The annual plan for internal audits implemented by the internal audit department will be explained beforehand to the Audit Committee, who may request amendment thereto. The Audit Committee may also occasionally receive reports on the implementation of an internal audit and, if necessary, request the implementation of an additional audit and measures to improve business.
- (ii) The Chief Executive Officer and accounting auditor(s) will arbitrarily meet with the Audit Committee Members, and exchange views on issues that the Company should address, progress on establishing the environment for an audit of the Audit Committee, and material issues relating to audits, so that the Chief Executive Officer accounting auditors, and the Audit Committee Members can increase common awareness.
- (iii) The Audit Committee Members may attend important meetings concerning management, and may access to the minutes and/or materials of the meetings on an as-needed basis, for the purpose of auditing execution of the duties by the Corporate Executive Officers and employees.

#### (2) Guideline about Distribution, etc. of Surpluses

The basic policy for the distribution of surplus is to provide a stable and continuous return to shareholders through dividends, while ensuring a management flexibility by keeping financial indicators such as shareholders' equity ratio and return on equity at a reasonable level, and comprehensively taking into account the balance between the cash required for the Company's business plan, business results, and cash flows.

Based on this policy, we aim to achieve a dividend payout ratio of approximately 40% for the foreseeable future. To minimize administrative costs related to dividends, we will pay only one dividend a year, as a year-end dividend. The company distributes money as the way of distribution of surplus.

With respect to the purchase of treasury stock, the reduction of reserves, and the appropriation of surpluses and other procedures, we will take action as appropriate, based on the financial situation of the Company.

For dividends for the fiscal year under review, we will pay an annual dividend of 86 yen per share.

# Balance Sheet As of May 31, 2014

(Unit: Million yen)

|   |         | ·  | Unit Million yen) |
|---|---------|--|-------------------|
| Items   | Amount  | Items  | Amount            |
| (Assets)  |         | (Liabilities)                                      |                   |
|   |         |  |                   |
| I Current assets                                  |         | I Current liabilities                              |                   |
| 1. Cash and deposits                              | 41,536  | Accounts payable-trade                             | 8,963             |
| Accounts receivable-trade                         | 18,770  | Accounts payable-other                             | 3,534             |
| 3. Merchandise                                    | 0       | <ol> <li>Income taxes payable</li> </ol>           | 8,609             |
| 4. Prepaid expenses                               | 72      | Advances received                                  | 34,118            |
| <ol><li>Deferred tax assets</li></ol>             | 2,634   | <ol><li>Deposits received</li></ol>                | 563               |
| 6. Short-term loans receivable                    | 48,500  | 6. Provision for bonuses                           | 1,880             |
| 7. Other  | 1,324   | <ol><li>Provision for directors' bonuses</li></ol> | 10                |
| 8. Allowance for doubtful accounts                | -2      | 8. Provision for product warranties                | 235               |
| Total current assets                              | 112,835 | 9. Other   | 1,677             |
|   |         | Total current liabilities                          | 59,593            |
|   |         | ■ Noncurrent liabilities                           |                   |
|   |         | Other  | 7                 |
|   |         | Total noncurrent liabilities                       | 7                 |
|   |         | Total liabilities                                  | 59,601            |
|   |         |  |                   |
| ■ Noncurrent assets                               |         |  |                   |
| <ol> <li>Property, plant and equipment</li> </ol> |         |  |                   |
| (1) Buildings                                     | 13,065  |  |                   |
| (2) Tools, furniture and fixtures                 | 1,288   |  |                   |
| (3) Land  | 26,057  |  |                   |
| Total property, plant and equipment               | 40,411  | (Net assets)                                       |                   |
| 2. Intangible assets                              |         | I Shareholders' equity                             |                   |
| (1) Software                                      | 10      | <ol> <li>Capital stock</li> </ol>                  | 22,506            |
| (2) Other   | 0       | <ol><li>Capital surplus</li></ol>                  |                   |
| Total intangible assets                           | 10      | Legal capital surplus                              | 5,857             |
| <ol><li>Investments and other assets</li></ol>    |         | Total capital surplus                              | 5,857             |
| (1) Investment securities                         | 36      | <ol> <li>Retained earnings</li> </ol>              |                   |
| (2) Deferred tax assets                           | 209     | Other retained earnings                            |                   |
| (3) Guarantee deposits                            | 473     | Retained earnings brought forward                  | 65,053            |
| (4) Bankruptcy and reorganization claim           | 0       | Total retained earnings                            | 65,053            |
| (5) Other   | 31      | 4. Treasury stock                                  | -30               |
| (6) Allowance for doubtful accounts               | -4      | Total shareholders' equity                         | 93,387            |
| Total investments and other assets                | 745     | ■ Subscription rights to shares                    | 1,013             |
| Total noncurrent assets                           | 41,167  | Total net assets                                   | 94,401            |
| Total assets                                      | 154,002 | Total liabilities and net assets                   | 154,002           |
|   |         |  |                   |

# **Statement of Income**

(From June 1, 2013 to May 31, 2014)

(Unit: Million yen)

|   | Amount  |
|---|---------|
|   |         |
| Net sales   | 154,972 |
| Cost of sales                                     | 79,838  |
| Gross profit                                      | 75,133  |
| Selling, general and administrative expenses      | 30,818  |
| Operating income                                  | 44,315  |
| Non-operating income                              | 67      |
| Non-operating expenses                            | 67      |
| Ordinary income                                   | 44,314  |
| Extraordinary income                              |         |
| Gain on reversal of subscription rights to shares | 54      |
| Total extraordinary income                        | 54      |
| Extraordinary loss                                |         |
| Loss on sales of investment securities            | 8       |
| Business structure improvement expenses           | 169     |
| Total extraordinary loss                          | 177     |
| Income before income taxes                        | 44,191  |
| Income taxes-current                              | 16,676  |
| Income taxes-deferred                             | 342     |
| Total income taxes                                | 17,019  |
| Net income  | 27,171  |

# Statement of changes in shareholders' equity

Current term end (From June 1, 2013 to May 31, 2014)

| (Unit : Million yen |
|---------------------|
|---------------------|

|  | Shareholders' equity |                             |                             |   |                               | ,                 | <u> </u>                         |
|--|----------------------|-----------------------------|-----------------------------|---|-------------------------------|-------------------|----------------------------------|
|  |                      | Capital surplus             |                             | Retained earnings   |                               |                   |                                  |
|  | Capital stock        | Legal<br>capital<br>surplus | Total<br>Capital<br>surplus | Other<br>retained<br>earnings<br>Retained<br>earnings<br>brought<br>forward | Total<br>retained<br>earnings | Treasury<br>stock | Total<br>shareholders'<br>equity |
| Balance at the beginning of current period                       | 22,304               | 5,654                       | 5,654                       | 48,558  | 48,558                        | -25               | 76,491                           |
| Changes of items during the period                               |                      |                             |                             |   |                               |                   |                                  |
| Issuance of new shares-exercise of subscription rights to shares | 202                  | 202                         | 202                         |   |                               |                   | 405                              |
| Dividends from surplus   |                      |                             |                             | -10,675   | -10,675                       |                   | -10,675                          |
| Net income   |                      |                             |                             | 27,171  | 27,171                        |                   | 27,171                           |
| Purchase of treasury stock                                       |                      |                             |                             |   |                               | -5                | -5                               |
| Disposal of treasury stock                                       |                      |                             |                             | -0  | -0                            | 0                 | 0                                |
| Net changes of items other than shareholders' equity             |                      |                             |                             |   |                               |                   | _                                |
| Total changes of items during the period                         | 202                  | 202                         | 202                         | 16,495  | 16,495                        | -5                | 16,895                           |
| Balances at end of current period                                | 22,506               | 5,857                       | 5,857                       | 65,053  | 65,053                        | -30               | 93,387                           |

|  | Valuation and<br>translation<br>adjustments<br>Valuation<br>difference on<br>available-for-<br>sale securities | Subscriptio<br>n rights to<br>shares | Net assets |
|--|--|--------------------------------------|------------|
| Balance at the beginning of current period                       | -10  | 992                                  | 77,473     |
| Changes of items during the period                               |  |                                      |            |
| Issuance of new shares-exercise of subscription rights to shares |  |                                      | 405        |
| Dividends from surplus   |  |                                      | -10,675    |
| Net income   |  |                                      | 27,171     |
| Purchase of treasury stock                                       |  |                                      | -5         |
| Disposal of treasury stock                                       |  |                                      | 0          |
| Net changes of items other than shareholders' equity             | 10   | 21                                   | 32         |
| Total changes of items during the period                         | 10   | 21                                   | 16,927     |
| Balances at end of current period                                | _  | 1,013                                | 94,401     |

# Notes to Non-consolidated Financial Statements

Notes to Significant Accounting Policies

1. Valuation standard and method applied to negotiable securities

Available-for-sale securities

Securities without fair market value: At cost method based on moving average method Debt securities without fair market value: Amortized cost method

#### 2. Depreciation method applied to fixed assets

(1) Tangible fixed assets

Buildings: At straight-line method

Appliances and equipment: At straight-line method

The useful life of major items are as follows:

Buildings: 5 to 38 years Appliances and equipment

Personal computers: 2 years
Computer servers: 3 years
Others: 5 to 15 years

#### (2) Intangible fixed assets: At straight-line method

Based on an in-house estimated available period (5 years) for software for in-house use.

#### 3. Accounting standard for allowances

#### (1) Allowance for doubtful accounts

To reserve for loss on doubtful accounts, general allowances are provided using a rate determined by past experience with bad debts. For specific claims such as claims suspected of being irrecoverable, allowances are provided according to the estimates of amounts considered uncollectible after reviewing the possibility of collection on an individual claim basis.

#### (2) Provision for bonuses

To provide for the payment of bonuses to employees, the estimated liabilities in the current period is recorded based on the estimated amount of bonus payment.

#### (3) Provision for directors' bonuses

To provide for the payment of bonuses to directors, the estimated liabilities in the current period is recorded based on the estimated amount of bonus payment.

# (4) Provision for product warranties

To provide for the expenditure of after-sales service, warranty accrual is established based on estimated future cost of repair and replacement within the warranty period principally using historical experience of warranty claims

# 4. Revenue recognition policy

As to consulting service revenue and part of software product revenue, the company accounts for them on the percentage of completion basis.

# 5. Accounting of consumption tax

Based on pre-tax method

# **Changes in Method of Presentation**

In the statement of balance sheet, "Accounts receivable-other" which was separately disclosed as an item within "Current assets" in the prior fiscal year, is included in the "Other" item in the current fiscal year because of decreased materiality

In the statement of balance sheet, "Accrued consumption taxes" which was separately disclosed as an item within "Current liabilities" in the prior fiscal year, is included in the "Other" item in the current fiscal year because of decreased materiality.

# Notes to the balance sheet

Accumulated depreciation of tangible fixed assets 7,409 million yen

#### Notes to the statement of income

Transactions with affiliated companies

Operating transactions

Sales 599 million yen Purchase amount 185 million yen

# Notes to the Statement of changes in shareholders' equity

1. Type and number of issued shares and treasury stocks

|                 | 2013/5/31         | Increase Decrease |                   | 2014/5/31         |
|-----------------|-------------------|-------------------|-------------------|-------------------|
|                 | (thousand shares) | (thousand shares) | (thousand shares) | (thousand shares) |
| Issued shares   |                   |                   |                   |                   |
| Common stock    | 127,098           | 104               | -                 | 127,202           |
| Treasury stocks |                   |                   |                   |                   |
| Common stock    | 5                 | 1                 | 0                 | 7                 |

(Note) Increase of 104 thousand outstanding shares was due to exercise of share warrants.

#### 2. Dividend

# (1) Amount of paid dividends

| Resolution                                    | Type of share | Total amount<br>of dividends<br>(Million yen) | Resource of dividend | Dividend<br>per share<br>(Yen) | Reference date | Effective date |
|---|---------------|---|----------------------|--------------------------------|----------------|----------------|
| Board of director<br>held on July 19,<br>2013 | Common stock  | 10,675  | Retained earnings    | 84                             | May 31, 2013   | August 8, 2013 |

# (2) Dividend that effective date is in the next term though its reference date was in current term. The board meeting on July 18, 2014

| Type of share | Total amount of<br>dividend<br>(Million yen) | Resource of dividend | Dividend per<br>share<br>(Yen) | Reference date | Effective date |  |
|---------------|--|----------------------|--------------------------------|----------------|----------------|--|
| Common        | 10,938                                       | Retained             | 86                             | May 31, 2014   | August 6, 2014 |  |
| stock         |  | earnings             |                                |                |                |  |

#### 3. Share warrants

| Date that rights were granted | Type of stock | Number of remaining sha<br>be issued | ares to |
|-------------------------------|---------------|--------------------------------------|---------|
| October 1, 2004               | Common stock  | 125,500                              | shares  |
| October 1, 2005               | Common stock  | 149,000                              | shares  |
| December 25, 2006             | Common stock  | 129,200                              | shares  |
| October 15, 2007              | Common stock  | 153,500                              | shares  |
| June 30, 2008                 | Common stock  | 34,000                               | shares  |
| October 15, 2008              | Common stock  | 189,700                              | shares  |
| January 15, 2009              | Common stock  | 3,500                                | shares  |
| October 15, 2009              | Common stock  | 154,600                              | shares  |
| July 15,2010                  | Common stock  | 5,000                                | shares  |
| October 15,2010               | Common stock  | 122,500                              | shares  |
| September 28,2011             | Common stock  | 89,000                               | shares  |
| Total                         |               | 1,155,500                            | shares  |

Note: The plans of which exercise period have not come are excluded.

# Notes to tax-effect accounting

1. Breakdown of major causes of deferred tax assets

As of May 31, 2014

(Unit: Million yen)

| (Current)                 |       |
|---------------------------|-------|
| Deferred tax assets       |       |
| Accounts payable-other    | 576   |
| Accrued business tax      | 576   |
| Advances received         | 569   |
| Provision for bonuses     | 656   |
| Others                    | 255   |
| Total deferred tax assets | 2,634 |
| (Fixed)                   |       |
| Deferred tax assets       |       |
| Depreciation in excess    | 164   |
| Investment securities     | 21    |
| Others                    | 23    |
| Total deferred tax assets | 209   |

2. Remeasurement of deferred tax assets and liabilities due to a change of tax rate

Following the promulgation of "Act for Partial Amendment of the Income Tax Act" (Act No. 10 of 2014) on March 31, 2014, the special reconstruction corporation tax which was imposed from the fiscal year starting on and after April 1, 2012 was abolished one year ahead of its original schedule.

Correspondingly, the statutory effective tax rate used in the calculation of deferred tax assets and liabilities was changed from 38.0% to 35.6% for temporary differences which are expected to be settled in the fiscal year starting on and after Jun 1, 2014.

The effects this change is minor.

#### **Notes to Financial Instruments**

- 1. Qualitative information on financial instruments
  - (1) Policies for using financial instruments

With respect to fund management, the Company ensures a very high level of safety and appropriate liquidity, being limited to investing in highly rated securities and depositing funds at highly rated financial institutions under the Company's fund management regulations (which conform to the global policy of Oracle Corporation).

In addition, we will not conduct derivative transactions.

# (2) Details of financial instruments used and the exposure to risk and how it arises

Notes receivable, accounts receivable-trade, and accounts receivable-other are exposed to the credit risks of counterparties. The Company seeks to mitigate these risks through due date control and balance management for each counterparty, while determining the credit standing of each counterparty regularly under the Company's credit management regulations (which conform to the global policy of Oracle Corporation).

Securities and investment securities are exposed to the market price fluctuation risk and credit risk. The Company seeks to mitigate these risks by limiting investments to investments in highly rated securities in yen and by regularly monitoring the market values of securities and the financial situations of the issuers.

Accounts payable-trade, which are trade payables, are settled in the short term.

#### (3) Supplementary information on fair values

The fair value of financial instruments is calculated based on quoted market price or, in cases where there is no market price, by making a reasonable estimation. Because the preconditions applied include fluctuation factors, estimations of fair value may vary.

#### 2. Market value of financial instruments

Amounts recognized in the balance sheet, market values, and the differences between them on May 31, 2014, are as shown below. Moreover, items for which it is extremely difficult to determine market values are not included in the following table (see (note2)).

(Unit: Million yen)

|                                     | Book value | Market value | Difference |
|-------------------------------------|------------|--------------|------------|
| (1) Cash and deposits               | 41,536     | 41,536       |            |
| (2) Accounts receivable-trade       | 18,770     |              |            |
| Allowance for doubtful accounts (*) | -2         |              |            |
| Net                                 | 18,767     | 18,767       | _          |
| (3)Short-term loans receivable      | 48,500     | 48,500       |            |
| Total assets                        | 108,803    | 108,803      |            |
| (1) Accounts payable-trade          | 8,963      | 8,963        | _          |
| (2) Accounts payable-other          | 3,534      | 3,534        | _          |
| (3) Income taxes payable            | 8,609      | 8,609        |            |
| Total liabilities                   | 21,107     | 21,107       |            |

<sup>(\*)</sup> Allowance for doubtful accounts recognized in accounts receivable-trade.

Note: 1.Calculation of the market value of financial instruments

#### **Assets**

(1) Cash and deposits (2) Accounts receivable-trade (3) Short-term loans receivable

Because, the settlement periods of the above items are short and their market values are almost the same as their book values, the relevant book values are used.

#### Liabilities

(1) Accounts payable-trade (2) Accounts payable-other (3) Income taxes payable

Because the settlement periods of the above items are short and their market values are
almost the same as their book values, the relevant book values are used.

#### 2. Financial instruments for which it is extremely difficult to determine market value

| Item                       | Book value     |
|----------------------------|----------------|
| Unlisted equity securities | 36 Million yen |

Because it is recognized that this does not have market values and the fair market values are extremely difficult to determine, unlisted equity securities don't include in the schedule above.

#### 3. Changes in Method of Presentation

Information of "Accounts receivable-other" which was disclosed in the prior fiscal year, has been omitted in the current fiscal year because of decreased materiality.

# Notes to transactions with related parties

Sister companies, etc.

| S15001 00111                       | pames, etc   |  |   |  |  |                        |                                      |
|------------------------------------|--|--|---|--|--|------------------------|--------------------------------------|
| Attributes                         | Corporate name   | Ratio of<br>voting and<br>other rights<br>in possession<br>(or being<br>possessed) | Relationship  | Description of transactions  | Transaction<br>amount<br>(Million yen) | Item                   | Term-end<br>balance<br>(million yen) |
| Subsidiary<br>of parent<br>company | Oracle America, Inc. —  Oracle International Corporation |  | Settlement of<br>funds for<br>transactions<br>among Oracle<br>Group<br>companies and<br>making a<br>short-term loan | Fund lending<br>(Note) 1   | 48,500                                 | Short-term loan        | 48,500                               |
|                                    |  |  |   | Collection of loans<br>receivable<br>(Note) 1  | 42,200                                 | receivable             |                                      |
|                                    |  |  |   | Settlement of funds for<br>transactions among<br>Oracle Group<br>companies<br>(Note) 2 | 32,773                                 | Accounts payable       | 5,395                                |
|                                    |  |  |   |  | 14,944                                 | Accounts payable-other | 1,371                                |
|                                    |  | Conclusion of sales agency agreements  | Payment of royalties<br>(Note) 3  | 35,122   | Accounts payable                       | 3,381                  |                                      |

(Notes) Terms and conditions of transactions and decision of terms and conditions of transactions

- 1: The interest rate on loans is determined rationally after the market interest rate is taken into account. Cumulative interest income 41 million yen (FY14 25 million yen booked) has been booked.
- 2: The settlement of funds for transactions among Group companies of Oracle Corporation (not including transactions with Oracle International Corporation) is processed through the account of Oracle America, Inc. The above transaction amounts in accounts payable and accounts payable-other are settlements, the majority of which are the payments of royalties (12,047 million yen in FY14) to Oracle Information Systems Japan G.K. (a subsidiary of the parent company) and the purchases of products and services (17,213 million yen in FY14) relating to the Hardware Systems segment. In addition, royalties and prices for products and services purchased are agreed between Oracle Corporation and Group companies, including our Company, using reasonable standards that are identical.
- 3: Royalties are set at certain ratios of sales of Oracle products, with the ratios agreed between Oracle Corporation and Group companies that handle Oracle products, including our Company, using reasonable standards that are identical.

2. Officers and major individual shareholders

| Related party | Name                      | Business or occupation | Ownership<br>ratio of voting<br>rights | Description of transaction               | Transaction<br>amount<br>(Million yen) | Item | Term-end<br>balance<br>(million yen) |
|---------------|---------------------------|------------------------|--|--|--|------|--------------------------------------|
| Officer       | Takao<br>Endo<br>(Note) 1 | Chairman of the board  | _                                      | Exercise of<br>stock options<br>(Note) 2 | 224                                    | _    | _                                    |
| Officer       | Shigeru<br>Nosaka         | Director               | Direct: 0.00%                          | Exercise of<br>stock options<br>(Note) 2 | 48                                     | _    | _                                    |

(Notes) 1. Mr. Takao Endo stepped down as director of the Company on April 30, 2014. The description above is for his term of office in the fiscal year under review.

The exercise of stock options granted under the resolution of the Company's shareholders meeting during the fiscal year under review is described.

#### Per share data

Net assets per share
 Net income per share for the current term
 213.75yen

# Notes to important subsequent events

Not Applicable

# The Accounting Auditor's Report

Independent Auditor's Report

July 17, 2014

Oracle Corporation Japan
The board of Directors

Ernst & Young Shin Nihon LLC
Engagement Limited Partner:
Akira Toda, Certified Public Accountant
Engagement Limited Partner:
Masato Endo, Certified Public Accountant

Pursuant to Article 436, paragraph 2, item 1 of the Japanese Companies Act, we have audited the financial statements of Oracle Corporation Japan. for the 29 term commencing on June 1, 2013, and ending on May 31, 2014, which comprise the balance sheets, the statements of income, the statements of changes in net assets, and the notes to the financial statements. We have also audited the annexed detailed statements thereof.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements and the annexed detailed statements thereof in accordance with the accounting standards generally accepted in Japan. This responsibility includes development and operation of such internal control as management determines necessary to enable the preparation and fair presentation of the financial statements and the annexed detailed statements thereof that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements and the annexed detailed statements thereof from an independent standpoint based on the audit we conducted. We conduct our audit in accordance with the auditing standards generally accepted in Japan.

Those auditing standards require that we formulate an audit plan and perform the audit based on this plan to obtain reasonable assurance about whether the financial statements and the annexed detailed statements thereof are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the annexed detailed statements thereof. According to our decision, the audit procedures are selected and applied based on an assessment of the risk of material misstatement in the financial statements and the annexed detailed statements thereof, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the preparation and fair presentation of the financial statements and the annexed detailed statements thereof in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the

effectiveness of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the annexed detailed statements thereof.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Audit Opinion**

In our opinion, the financial statements and the annexed detailed statements thereof referred to above present fairly, in all material respects, the financial position and the results of operations of Oracle Corporation Japan. for the period of the financial statements and the annexed detailed statements thereof, in accordance with the corporate accounting standards generally accepted in Japan.

#### Interests

No relationship involving interests that must be indicated herein under the provisions of the Certified Public Accountants Act exists between Oracle Corporation Japan. and us or the engagement partners.

End

# Audit Report by Audit Committee

The Audit Committee has completed an audit of the performance of the duties of the directors and executive officers in the 28th fiscal year from June 1, 2013 to May 31, 2014. The following is a report of the methods and results of the audit:

#### 1. Method and content of audit

The Audit Committee received a report regally about the content of the resolutions of the Board of Directors relating to the matters specified in Article 416, Paragraph 1, Items 1b and 1e of the Companies Act and the system developed based on the resolutions (internal control system) from the directors, executive officers and employees regarding its formulation and operation status, requested explanation as needed and expressed a opinion, and examined on the basis of the audit policy and the segregation of duties set out by the Audit Committee, in cooperation with the internal control division of the Company, reviewed processes and contents of decision making in important meetings, contents of major approval documents and other important operation-related documents, performance of the duties of the executive officers (and major employees), and company's operations and financial matters. The Audit Committee also monitored and checked whether the accounting auditor maintained its independent position and carried out an appropriate audit, received reports from the accounting auditor on its performance of duties, and requested explanations as needed. The accounting auditor notified the Audit Committee that the accounting auditor has established a system for ensuring the appropriate performance of duties (each item of Article 131 of the Corporate Accounting Rules) under the accounting "Quality control standards for Audit" (Business Accounting Deliberation Council, October 28, 2005) among others, and the Audit Committee requested explanations as needed.

By the methods above, the Audit Committee examined the business report, accounting statements (balance sheet, statement of income, statement of changes in net assets, and note), and their supplemental schedules.

- 2. Results of audit
- (1) Results of audit of business report
- (i) The Audit Committee acknowledges that the business report and its supplemental schedules show the situation of the Company properly under laws and regulations, and the articles of incorporation.
- (ii) The Audit Committee has found no wrongdoing in relation to directors and executive officers' performance of their duties or significant facts violating laws and regulations, or the articles of incorporation.
- (iii) The Audit Committee acknowledges that the contents of business report and the resolutions of the Board of Directors in relation to the internal control system are appropriate. The Audit Committee has found no matters out of significance in association with directors and executive officers' performance of their duties relating to the internal control system.
- (2) Results of audit of accounting statements and their supplemental schedules

  The Audit Committee acknowledges that the method and results of the audit by the accounting auditor

  Ernst & Young ShinNihon LLC are appropriate.

July 18, 2014

Audit Committee of Oracle Corporation Japan

| Audit Committee Member | Gregory R. Davies | Seal |
|------------------------|-------------------|------|
| Audit Committee Member | John L. Hall      | Seal |
| Audit Committee Member | Eric R. Ball      | Seal |
| Audit Committee Member | Satoshi Ogishi    | Seal |
| Audit Committee Member | Shuhei Murayama   | Seal |

(Note) All Audit Committee Members are outside directors as stipulated in Article 2, Item 15 and Article 400, Item 3 of the Companies Act.

# Reference Material for the Meeting of Shareholders

# **Proposal 1: Election of 8 Directors**

The term of office of all directors (7) expires at the close of this Annual Meeting of Shareholders. In accordance with the re decision of the Nomination Committee, it is proposed that to elect 8 directors.

The candidates for directors are listed below.

| (Representative position for other company)  Apr. 1982 FORVAL CORPORATION Jun. 1989 Director, General Manager of FORVAL AMERICAINC Jun. 1993 Vice President, Asia Pacific Region of Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel, Inc. Representative Director, President of EMC Japan K.K.  May. 2001 Director, Telecom Media Entertainment Sales Division of EMC Japan K.K.  May. 2002 Operations Director, Commercial Operations of Cisco Systems G.K.  Mar. 2010 Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd.  Oct. 2013 Senior Vice President, the Chief of Staff, International of Oracle Corporation Apr. 2014 Representative Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Marubeni Corporation Dec. 1989 Joined Aple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Jun. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Pinance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Oroporate Executive Officer Chief Financial Officer (Current position)   | (Candidate number)<br>Name | Profile     | Number of Oracle<br>Corporation Japan    |              |  |
|--|----------------------------|-------------|--|--------------|--|
| Apr. 1982 FORVAL CORPORATION Jun. 1989 Director, General Manager of FORVAL AMERICA.INC Jun. 1993 Vice President, Asia Pacific Region of Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel Japan, K.K. May. 2001 Director, Telecom Media Entertainment Sales Division of EMC Japan K.K. May. 2009 Operations Director, Commercial Operations of Cisco Systems G.K. Mar. 2010 Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd. Oct. 2013 Senior Vice President, the Chief of Staff, International of Oracle Corporation Apr. 2014 Representative Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position) Apr. 1976 Joined Marubeni Corporation Dec. 1989 Joined Allergan Inc. Nov. 1996 Joined Corporation Japan Vice President under direct control of CEO, Financial Officer Apr. 2002 Director, Senior Executive Officer, Chief Financial Officer Apr. 2002 Director, Executive Vice President, Chief Financial Officer, Finance Prinance Division Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance Prinance Prinance Aug. 2008 Director, Senior Executive Officer, Chief Financial Officer, Finance, Finance, IT and General Affaires, Director of Pinance Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Finance, Finance, Finance, IT and General Affaires, Director Senior Corporate Executive Officer Chief Financial Officer, Finance, Fichity, IT, Internal Audit Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer Deputy President, Director, Chief Financial Officer Deputy President, Director, Administration Jun. 2011 Director, Senior Corporate Executive Officer Chief Financial Officer Deputy President, Director, Chief Financial Officer Deputy President, Chief Financial Officer Deputy President, Chief Financial Officer Chief Pinancial Offic |                            | (Re         | presentative position for other company) |              |  |
| AMERICA.INC  Jun. 1993 Vice President, Asia Pacific Region of Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel Japan, K.K.  May. 2001 Director, Telecom Media Entertainment Sales Division of EMC Japan K.K.  May. 2000 Operations Director, Commercial Operations of Cisco Systems G.K.  May. 2010 Operations Director, Commercial Operations of Cisco Systems G.K.  Mar. 2010 Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd.  Oct. 2013 Senior Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014 Representative Executive Officer, President, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Alpra Computer, Inc.  Mar. 1996 Joined Alpan Communication Inc.  Nov. 1996 Joined Alpan Communication Inc.  Senior Executive Officer, Chief Financial Officer  Apr. 2002 Director, Senior Executive Officer, Chief Financial Officer  Apr. 2002 Director, Senior Executive Officer, Chief Financial Officer  Shigeru Nosaka (Sep. 12, 1953)  Jun. 2004 Director, Senior Executive Officer, Chief Financial Officer, Finance Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2010 Director, Executive Officer Deputy President,  Director, Executive Officer, Deputy President,   | ,                          | Apr. 1982   | FORVAL CORPORATION                       |              |  |
| Inter-Tel, Inc. Representative Director, President and Chief Executive Officer of Inter-Tel Japan, K.K.  May. 2001 Director, Telecom Media Entertainment Sales Division of EMC Japan K.K.  May. 2009 Operations Director, Commercial Operations of Cisco Systems G.K.  May. 2009 Operations Director, Commercial Operations of Cisco Systems G.K.  Mar. 2010 Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014 Representative Executive Officer President and Chief Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation Japan, Senior Vice President, Oracle Corporation Japan, Senior Vice President, Oracle Corporation Japan Chief Executive Officer, Oracle Corporation Japan Chief Executive Officer, Oracle Corporation Dec. 1989 Joined Apple Computer, Inc.  Mar. 1996 Joined Apple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Cracle Corporation Japan Vice President under direct control of CEO, Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Officer, Senior Executive Officer, Chief Financial Officer, Finance Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2010 Director, Senior Orgorate Executive Officer Chief Financial Officer, Executive Officer Deputy President, Director, Executive Officer Deputy President,  |                            | Jun. 1989   |  |              |  |
| President and Chief Executive Officer of Inter-Tel Japan, K.K.   |                            | Jun. 1993   |  |              |  |
| Inter-Tel Japan, K.K.  |                            |             |  |              |  |
| (1)% Hiroshige Sugihara (December 2, 1960)  May. 2009  May. 2009  May. 2010  May. 2011   |                            |             |  |              |  |
| (1)% Hiroshige Sugihara (December 2, 1960)  May. 2009  Operations Director, Commercial Operations of Cisco Systems G.K.  Mar. 2010  Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd.  Oct. 2013  Senior Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014  Apr. 2014  Apr. 2016  Apr. 2014  Apr. 1976  Apr. 2014  Apr. 1976  Apr. 2014  Apr. 1976  Apr. 1976  Joined Marubeni Corporation  Dec. 1989  Joined Apple Computer, Inc.  Mar. 1996  Joined Allergan Inc.  Nov. 1996  Nov. 1996  Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002  Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002  Shigeru Nosaka (Sep. 12, 1953)  Jun. 2004  Director, Senior Executive Officer, Chief Financial Officer, Finance Division  Jun. 2004  Director, Executive Vice President, Chief Financial Officer, Finance Division  Jun. 2005  Retirement from the Company  Oct. 2007  Executive Vice President, Chief Financial Officer, Finance Division  Torrector of Finance  Aug. 2008  Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009  Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009  Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011  Director, Executive Officer Deputy President, Chief Financial Officer Chief Financial Officer Deputy President, Chief Financial Officer Deputy President, Chief Financial Officer Deputy President, Chief Financial Officer Chief Financial Officer Deputy |                            | May 2001    |  |              |  |
| May. 2009   Operations Director, Commercial Operations of Cisco Systems G.K.   | (1) \\(^4\)                | 111ay. 2001 | · · · · · · · · · · · · · · · · · · ·    |              |  |
| (December 2, 1960)  Mar. 2010  Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd.  Oct. 2013  Senior Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014  Apr. 2014  Apr. 2014  Apr. 2014  Apr. 2016  Apr. 2014  Apr. 2016  Apr. 2014  Apr. 2016  Apr. 2016  Apr. 2016  Apr. 2017  Apr. 1976  Joined Marubeni Corporation  Dec. 1989  Joined Apple Computer, Inc.  Mar. 1996  Joined Allergan Inc.  Nov. 1996  Joined Allergan Inc.  Nov. 1996  Joined Japan Communication Inc.  Senior Executive Officer, Chief Financial Officer  Apr. 2002  Joined Oracle Corporation Japan  Vice President under direct control of CEO, Financial Affairs  Aug. 2002  Jirector, Senior Executive Officer, Chief Financial Officer, Director of Financial Officer, Finance/Infrastructure  Development/Application IT, Director of Financial Officer, Finance/Infrastructure  Development/Application IT, Director of Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008  Director, Senior Corporate Executive Officer  Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009  Director, Senior Corporate Executive Officer  Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2010  Director, Senior Corporate Executive Officer  Chief Financial Officer, Administration  Jun. 2011  Director, Executive Officer Deputy President,  |                            | May. 2009   |  |              |  |
| Vice President & General Manager, Enterprise Servers, Storage & Networking of Hewlett-Packard Japan, Ltd.  Oct. 2013 Senior Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014 Representative Executive Officer President and Chief Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Marubeni Corporation  Dec. 1989 Joined Apple Computer, Inc. Mar. 1996 Joined Allergan Inc. Nov. 1996 Joined Allergan Inc.  Nov. 1996 Joined Allergan Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration Jun. 2011 Director, Executive Officer Deputy President,   |                            |             |  | -            |  |
| Hewlett-Packard Japan, Ltd.  | (December 2, 1700)         | Mar. 2010   |  |              |  |
| Oct. 2013 Senior Vice President, the Chief of Staff, International of Oracle Corporation  Apr. 2014 Representative Executive Officer President and Chief Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Marubeni Corporation  Dec. 1989 Joined Apple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2010 Director, Executive Officer Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             |  |              |  |
| International of Oracle Corporation  Apr. 2014 Representative Executive Officer President and Chief Executive Officer, Oracle Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Marubeni Corporation  Dec. 1989 Joined Alple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, In and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            | Oct 2013    |  |              |  |
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| Corporation Japan, Senior Vice President, Oracle Corporation (Current position)  Apr. 1976 Joined Marubeni Corporation  Dec. 1989 Joined Apple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            | Apr. 2014   |  |              |  |
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| Dec. 1989 Joined Apple Computer, Inc.  Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration Jun. 2011 Director, Executive Officer Deputy President,   |                            | 1076        |  |              |  |
| Mar. 1996 Joined Allergan Inc.  Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration Jun. 2011 Director, Executive Officer Deputy President,   |                            |             |  |              |  |
| Nov. 1996 Joined Japan Communication Inc. Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             | <u> </u>                                 |              |  |
| Senior Executive Officer, Chief Financial Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             | Ŭ  |              |  |
| Officer  Apr. 2002 Joined Oracle Corporation Japan Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            | 100. 1990   |  |              |  |
| Vice President under direct control of CEO, Financial Affairs  Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            |             |  |              |  |
| (2) Shigeru Nosaka (Sep. 12, 1953)  Tun. 2004  Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004  Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005  Retirement from the Company  Oct. 2007  Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008  Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009  Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011  Director, Executive Officer Deputy President,   |                            | Apr. 2002   | Joined Oracle Corporation Japan          |              |  |
| Aug. 2002 Director, Senior Executive Officer, Chief Financial Officer, Director of Finance Division  Jun. 2004 Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             |  |              |  |
| (2) Shigeru Nosaka (Sep. 12, 1953)  Financial Officer, Director of Finance Division  Jun. 2004  Director, Executive Vice President, Chief Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005  Retirement from the Company  Oct. 2007  Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008  Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009  Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011  Director, Executive Officer Deputy President,  |                            | 4 2002      |  |              |  |
| Shigeru Nosaka (Sep. 12, 1953)  Financial Officer, Finance/Infrastructure Development/Application IT, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            | Aug. 2002   |  |              |  |
| Shigeru Nosaka (Sep. 12, 1953)    Development/Application IT, Director of Finance  | (2)                        | Jun. 2004   |  |              |  |
| (Sep. 12, 1953)  Development/Application 11, Director of Finance  Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  | ` '                        |             |  | 3,000 shares |  |
| Nov. 2005 Retirement from the Company  Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             |  | ,            |  |
| Oct. 2007 Executive Vice President, Chief Financial Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            | Nov 2005    |  |              |  |
| Officer, Finance, IT and General Affaires, Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            |             |  |              |  |
| Director of Finance  Aug. 2008 Director, Senior Corporate Executive Officer Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            | OCI. 2007   |  |              |  |
| Chief Financial Officer, Finance, Facility, IT, Internal Audit  Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             |  |              |  |
| Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            | Aug. 2008   |  |              |  |
| Jun. 2009 Director, Senior Corporate Executive Officer Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,  |                            |             |  |              |  |
| Chief Financial Officer, Administration  Jun. 2011 Director, Executive Officer Deputy President,   |                            | I 2000      |  |              |  |
| Jun. 2011 Director, Executive Officer Deputy President,  |                            | Jun. 2009   |  |              |  |
|  |                            | Jun 2011    | · · · · · · · · · · · · · · · · · · ·    |              |  |
|  |                            | Jun. 2011   |  |              |  |

| (C 1:1 ( 1 )       |            |   | Number of Oracle |
|--------------------|------------|---|------------------|
| (Candidate number) | Profile    | Corporation   |                  |
| Name               | (Rep       | Japan shares  |                  |
| (Date of birth)    |            | owned   |                  |
|                    | Oct. 1988  | Regional Director of Oracle Corporation                                   |                  |
|                    | T 1001     | U.K.  | -                |
|                    | Jun. 1991  | Vice President, Asia Pacific Division of                                  |                  |
|                    | X 1 1002   | Oracle Corporation  | -                |
|                    | Jul. 1993  | Senior Vice President, Asia Pacific Division                              | <br> -           |
|                    | Oct. 2000  | Executive Vice President, Asia Pacific                                    |                  |
|                    | 4 2001     | Division  | -                |
| (3)                | Aug. 2001  | Director, Oracle Corporation Japan  |                  |
| Derek H. Williams  | I 2006     | (Current position)  | -                |
| (Dec. 30, 1944)    | Jun. 2006  | Chairman and Executive Vice President,                                    |                  |
|                    | Jun. 2008  | Oracle Corporation, Asia Pacific & Japan Executive Vice President, Oracle | -                |
|                    | Juli. 2008 | Corporation (Current position)  |                  |
|                    | Aug. 2013  | Director, Executive Officer President and                                 | -                |
|                    | Aug. 2013  | Chief Executive Officer, Oracle Corporation                               |                  |
|                    |            | Japan   |                  |
|                    | Apr. 2014  | Director, Oracle Corporation Japan  | -                |
|                    | 71pi. 2014 | (Current position)  |                  |
|                    | Jan. 1977  | Joined IBM Corporation  |                  |
|                    | Sep. 1992  | Director of Open Systems Sales and  | -                |
|                    | Sep. 1332  | Marketing of Unisys Corporation   |                  |
|                    | Oct. 1994  | Corporate Global Alliance Manager of                                      | -                |
|                    |            | Oracle Corporation  |                  |
| (4)                | Jun. 1996  | Vice President, Oracle Asia Pacific Alliances                             |                  |
| John L. Hall       | Mar. 1997  | Managing Director, Oracle Thailand  | _                |
| (Oct. 30, 1954)    | Sep. 1997  | Senior Vice President, Oracle Worldwide                                   | -                |
|                    |            | Alliances   |                  |
|                    | Apr. 1999  | Senior Vice President of Oracle University                                |                  |
|                    |            | (Current position)  |                  |
|                    | Aug. 2003  | Director of Oracle Corporation Japan                                      | 1                |
|                    |            | (Current position)  |                  |
|                    | Mar. 1988  | Joined AT&T Corporation (U.S.A.)  |                  |
|                    | Jun. 1994  | Manager of Corporate Finance for Avery                                    | 1                |
|                    |            | Dennison Corporation (U.S.A.)   |                  |
|                    | Jun. 1997  | Director of Finance for Avery Dennison                                    |                  |
|                    |            | Fastener Division (U.K.)  |                  |
|                    | Nov. 1999  | Director of Corporate Finance & Assistant                                 |                  |
| (5)                |            | Treasurer for Cisco Systems Inc. (U.S.A.)                                 |                  |
| Eric R. Ball       | May 2001   | Assistant Treasurer, Flextronics International                            | -                |
| (Jan. 3, 1964)     |            | Ltd (U.S.A.)  |                  |
|                    | Jan 2006   | Vice President & Treasurer, Oracle  |                  |
|                    |            | Corporation   | _                |
|                    | Aug. 2006  | Director of Oracle Corporation Japan                                      |                  |
|                    | N. 2011    | (Current position)  | -                |
|                    | Nov. 2011  | Senior Vice President & Treasurer, Oracle                                 |                  |
|                    |            | Corporation (Current Position)  |                  |

| (Candidate number)<br>Name<br>(Date of birth) | Profile<br>(Rep | Number of Oracle<br>Corporation<br>Japan shares<br>owned  |       |
|---|-----------------|---|-------|
|   | Jun. 2002       | Joined FOXTEL Management Pty Limited (AU)   | o who |
|   | Dec. 2002       | Admitted to the bar in New South Wales, Australia   |       |
| (6)※  | Apr. 2004       | Joined the Australian Communications and Media Authority, a statutory authority   |       |
| Samantha<br>Wellington                        | Nov. 2004       | Joined Oracle Corporation Australia Pty<br>Limited  | -     |
| (Feb 2, 1978)                                 | Jan. 2009       | Joined Oracle America, Inc  |       |
|   | Jan. 2012       | Admitted to the bar in California, USA  |       |
|   | Aug. 2012       | Managing Counsel, Oracle America, Inc. (Current Position)   |       |
|   | Apr. 2013       | Director of Oracle Financial Services<br>Software Limited (Current Position)  |       |
|   | Dec. 1981       | Admitted (Daiichi Tokyo Bar Association)  |       |
|   | Dec. 1981       | Joined Nishimura & Sanada (Currently, Nishimura & Asahi)  |       |
|   | Jan. 1987       | Partner, Nishimura & Sanada (Currently, Nishimura & Asahi) (Current Position)   |       |
| (7)   | Apr. 2005       | Professor, Tokai University Law School (until March 2008)   |       |
| Satoshi Ogishi<br>(March 18, 1957)            | Apr. 2005       | Director, Nozomi Servicing Co. Ltd. (Current Position)  | -     |
|   | Aug. 2011       | Director of Coracle Corporation Japan<br>(Current Position)   |       |
|   | Jun. 2012       | External Auditor of Nomura Real Estate<br>Holdings, Inc. (Current Position)<br>External Auditor of Nomura Real Estate<br>Development Co., Ltd. (Current Position) |       |
|   | Apr. 1972       | Joined Tohmatsu & Aoki (Currently,  |       |
|   | M. 1076         | Deloitte Touche Tohmatsu LLC)   |       |
|   | May. 1976       | CPA Registration  |       |
|   | Aug. 1978       | Los Angeles Office  |       |
| (8)   | Jul. 1986       | Partner, Tohmatsu & Aoki (Currently, Deloitte Touche Tohmatsu LLC)  |       |
|   | Aug. 1993       | New York Office, Tohmatsu (Currently, Deloitte Touche Tohmatsu LLC)   |       |
| Shuhei Murayama                               | Aug. 1996       | Naha Office   | _     |
| (October 22, 1949)                            | Aug. 2000       | Tokyo Office  |       |
|   | Jul. 2011       | Retirement from Deloitte Touche Tohmatsu LLC  |       |
|   | Aug. 2011       | President, Shuhei Murayama CPA Office<br>(Current Position)   |       |
|   | Aug. 2011       | Director of Coracle Corporation Japan<br>(Current Position)   |       |

#### Note 1. \*\*indicates new candidate.

- 2. Special interests between the candidates and the Company
  - (1) Mr. Derek H. Williams is Executive Vice Presidents of Oracle Corporation, Mr. John L. Hall and Eric R. Ball are Senior Vice President of Oracle Corporation, The Company belongs to the corporate group centered on Oracle Corporation. Oracle Corporation is special related entities to the Company. For information on the relationship of the Company with Oracle Corporation, please refer to Relationship with the parent company of (5) Parent company and consolidated subsidiaries in 1. OVERVIEW OF THE COMPNY" of attached document.
  - (2) Ms. Samantha Wellington is Managing counsel of Oracle America, Inc and Director of Oracle Financial Services Software Limited. Oracle America and Oracle Financial Services Software Limited belong to the corporate group centered on Oracle Corporation. Oracle America and Oracle Financial Services Software Limited are special related entities to the Company.

#### 3. Candidates for outside directors

 Messrs. John L. Hall, Eric R. Ball, Ms. Samantha Wellington, Messrs. Satoshi Ogishi and Shuhei Murayama are candidates for outside directors.

#### (2) Reason

The reasons Mr. John L. Hall and Mr. Eric R. Ball are Outside Director's candidates are that they make helpful statements about the Company's management from their expert perspective as specialize in our products and services, and to have close coordination with the Company and Oracle Corporation.

Ms. Samantha Wellington and Mr. Satoshi Ogishi are qualified lawyers, and Mr. Shuhei Murayama is a qualified certified public accountant. They have experience and insight in corporate legal affairs and corporate accounting through their extensive experience in these roles and are therefore considered capable of providing oversight and giving advice on the Company's management as appropriate as outside directors.

(3) Tenure of outside director (outside statutory auditor) of the Company (at the end of this shareholders meeting)

| John L. Hall    | Outside Director | 11 years |
|-----------------|------------------|----------|
| Eric R. Ball    | Outside Director | 8 years  |
| Satoshi Ogishi  | Outside Director | 3 year   |
| Shuhei Murayama | Outside Director | 3 year   |

(4) Agreements limiting liability for outside directors

The company stipulates its articles of incorporation for entering into agreement with outside directors and for limiting their liabilities so that directors may perform properly the roles expected of them in carrying out the duties of directors, and valuable human resources may be invited as outside directors. Please refer to "③Summary of agreements limiting liability (3)Outside Directors in 4. DIRECTORS" of attached document for the summary of the agreements. The Company has concluded agreements limiting the liability with current outside directors. If the current outside directors are appointed, the Company renews the current agreements with each of them.

 Notifications of Directors, Satoshi Ogishi and Shuhei Murayama satisfy the requirements of Independent Director stipulated in Rule of the Securities Listing Regulations of the Tokyo Stock Exchange.

# Reason for selecting the candidates:

The nomination committee decided that the each candidate as mentioned above is supposed to be a director who can decide important business judgments and supervision of the business operation of the company properly based on their expertise. The nomination committee also judged that Mr. Satoshi Ogishi and Mr. Shuhei Murayama will be able to perform their duties as outside directors since they have experience and insight in corporate legal affairs and corporate accounting through their extensive experience as a lawyer and as a certified public accountant.

# **Proposal 2:** Issuance of share warrants to Directors, Executive Officers and Employees of the Company

We ask shareholders to approve a proposal that, based on the guidelines below, share warrants be allotted as stock options to the directors, executive officers and employees of the Company under the provisions of Article 236, Article 238 and Article 239 of the Companies Act and the decision on the details of the offer be delegated to the Board of Directors or the Corporate Executive Officer to whom a mandate is given by the a resolution of the Board of Directors.

- Persons to whom share warrants are allotted
   Directors, executive officers and employees of the Company
- 2. Details of share warrants
- (1) Type and number of shares subject to the share warrants

Up to 330,000 shares of the ordinary stock of the Company

When the Company conducts a stock split or a reverse stock split, the number of shares shall be adjusted based on the formula below, and any fraction of less than one share arising from the adjustment shall be rounded off. However, this adjustment shall be made only for the number of shares subject to the share warrants that are not yet exercised at the time by the persons receiving the allotment.

Number of shares after adjustment = Number of shares before adjustment x Ratio of stock split or reverse stock split

Other than the above, when any unavoidable factor that requires the adjustment of the number of shares arises after the date of this resolution, the necessary adjustment shall be made to the number of shares to the extent reasonable.

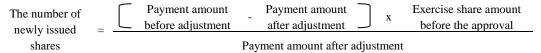
(2) Value of an asset to be purchased at the time of exercising the share warrants

The payment amount per share warrant shall be obtained by multiplying the payment amount per share which is determined as described below by the number of shares per share warrant.

The payment amount per share shall be the average of the closing price of the Company's ordinary shares in regular transactions on the Tokyo Stock Exchange on each day (excluding days when there is no trading) in the month prior to the month to which the day when the share warrants are allotted (hereinafter the "allotment day") belongs. However, if the amount is below the closing price on the allotment day (if there is no trading on that day, the closing price on the day immediately prior to the allotment day), it shall be the closing price on the allotment day. If the Company conducts a stock split or a reverse stock split after the allotment day, the payment amount shall be adjusted based on the formula below, and any fraction of less than one yen arising from the adjustment shall be rounded up.

 Payment amount after adjustment according to above adjustment shall be applied the next day of the reference date in case of share split, and the date of entry into force in case of reverse split. However, if the share split is subject to the approval of shareholders meeting's resolution regarding the proposal of reduction of retained earnings reserves and increases capital stock or legal surplus and reference date of share split is before the shareholders meeting date, the payment amount after adjustment shall be applied right after the approval of the shareholders' meeting, retroactively to the next day of the reference date.

Also, in case of above, the adjustment shall be made to the holders of share warrant who exercised their share warrant between the reference date of share split and by the end of the shareholders meeting (the issued or transferred shares by this execution referred to as "Exercise share amount before the approval"). The allotted share amount shall be adjusted based on the formula below, and any fraction of less than one share arising from the adjustment shall be rounded down.



When issuing ordinary shares after the allotment day at a price below their market value (except for the exercise of share warrants stipulated in the Article 236, 238 and 240 of The Company Law) or when disposing of treasury shares, the payment amount shall be adjusted based on the formula below. Any fraction of less than one yen arising from the adjustment shall be rounded up.

| Payment      |   | Pavment       |   | Number of shares |          | Number of newly | issued share | s x   | Payment amount per share  |
|--------------|---|---------------|---|------------------|----------|-----------------|--------------|-------|---------------------------|
| amount after | = | amount before | X | outstanding      | M. 1 / 1 |                 | r share      |       |                           |
| adjustment   |   | adjustment    |   | Number o         | of sha   | res outstanding | + ]          | Numbe | er of newly issued shares |

The "number of share outstanding" in the above formula shall be the number of shares obtained by subtracting the number of shares of treasury stock held by the Company from the total number of shares issued. When disposing of treasury stock, the "number of newly issued shares" shall be replaced by the "number of shares of treasury stock subject to disposal."

Other than the above, when conducting a merger or a demerger, when conducting a free distribution of shares or when any unavoidable factor that requires the adjustment of the number of shares has occurred after the allotment day, the necessary adjustment may be made to the payment amount to the extent reasonable, taking the conditions for the merger and demerger, etc. into account.

#### (3) Exercise period of the share warrants

From the day when two years have elapsed following the resolution of the Board of Directors of the share warrants to the day when ten years have elapsed following the resolution day.

- (4) Matters relating to increase in capital stock and capital reserve when issuing shares with the exercise of the share warrants
  - ① The increase in capital stock when shares are issued with the exercise of share warrants shall be half of the limit of increase of capital stock, etc. that is calculated in accordance with Article 40, Paragraph 1 of the Corporate Calculation Regulations. Any fraction of less than one yen arising from the calculation shall be rounded up.
  - ② The increase in capital reserve when shares are issued with the exercise of the share warrants shall be the amount obtained by subtracting the increase in capital stock described in ① above from amount of the limit of increase of capital stock in above ①
  - (5) Restriction on the assignment of share warrants

The approval of the Board of Directors shall be required for the assignment of share warrants.

3. Number of share warrants

Up to 3,300 share warrants.

(The number of shares subject to one share warrant shall be 100 shares. However, if the number of shares is adjusted as stipulated in 2. (1), a similar adjustment shall be made.)

4. Payment amount of the share warrants

A payment of cash shall not be required for the share warrants.

- 5. Reason for granting share warrants with especially advantageous conditions

  To implement a stock option system with the purpose of improving motivation and morale for a superior performance by the employees of the Company.
- 6. Conditions for the exercise of the share warrants
- (1) Persons who receive the allotment of share warrant need to be directors, executive officers and employees of the Company at the time of exercising the share warrants. However, only if certain requirements set out in the equity warrant allotment agreement (hereinafter referred to as the "allotment agreement") concluded between the Company and a person who receives the allotment are met, shall a person be able to continue to exercise the share warrants ever after the person has relinquished his/her position as a directors, executive officers and employee of the Company.
- (2) Part or all of the share warrants allotted may be exercised based on the following categories.
  - ① Once two years have elapsed following the allotment day of the share warrants, half of the rights allotted may be exercised.
  - ② Once four years have elapsed following the allotment day of the share warrants, all of the rights allotted may be exercised.

#### 7. Acquisition events of the share warrant

When approval is given to any of the agenda items of ①, ②, ③, ④ or ⑤below at a general meeting of shareholders (or when a resolution of the Board of Directors of the Company is made in the case that a resolution of a general meeting of shareholder is unnecessary), the Company may acquire the share warrants free of charge on a date separately set out by the Board of Directors.

- ①Proposal for approval of a merger agreement by which the Company will become a dissolving company
- ②Proposal for approval of a demerger agreement or a demerger plan by which the Company will become a split company
- ③Proposal for an approval of a stock swap agreement or a stock transfer plan by which the Company will become a wholly owned subsidiary
- ④Proposal for an approval of the amendment of the Articles of Incorporation to set up a provision requiring the Company's approval for the acquisition of shares issued by the Company through assignment as the details of all shares
- ⑤Proposal for an approval of the amendment of the Articles of Incorporation to set up a provision requiring the Company's approval for the acquisition of shares subject to the share warrants through assignment, as the details of the shares or as a provision for the acquisition by the Company of all shares of relevant types based on a resolution of a general meeting of shareholders.

#### 8. Others

Other offering conditions and details of the share warrants shall be subject to the provisions of the allotment agreement concluded between the Company and those who receive the allotment based on a decision made by the corporate executive officer to whom a mandate is given by a resolution of this general meeting of shareholders and the Board of Directors or based on a resolution of the Board of Directors in the future.