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The document is translation of Oracle Japan's FY10 full year result summary released on June 30, 2010, and errors and omissions excepted.

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Fiscal year ending May 2010 result and May 2011 forecast

Oracle Corporation Japan June 30, 2010

Agenda

- May 2010 Result
- May 2011 Forecast
- May 2011 Strategy



SOFTWARE. HARDWARE. COMPLETE.

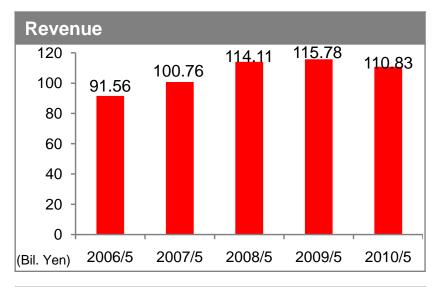
Agenda

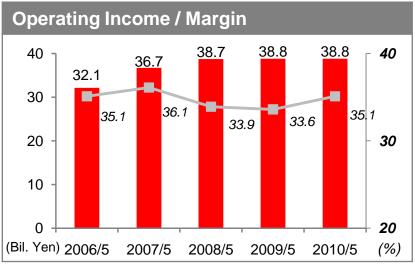
- May 2010 Result
- May 2011 Forecast
- May 2011 Strategy

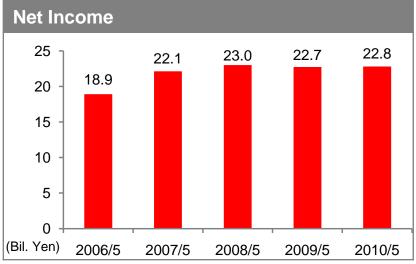


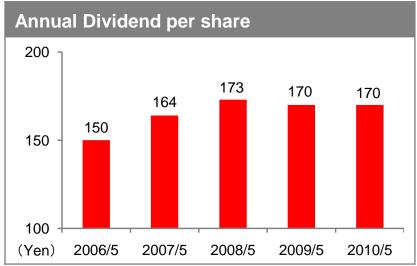
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May 2010 Summary









May 2010 Revenue by Segment

	Segment	May 2010 Result	YoY	May 2009 Result
	Database & Middleware	35,104	1.0%	34,765
	Business Applications	3,039	-47.4%	5,775
Sc	oftware Products	38,144	-5.9%	40,540
	Update & Products Support	59,237	1.2%	58,549
Software Related Sub Total		97,381	-1.7%	99,090
	Advanced Support	2,937	0.8%	2,915
	Education	1,780	-29.7%	2,534
	Consulting	8,732	-22.4%	11,247
Service Sub Total		13,451	-19.4%	16,697
TOTAL		110,833	-4.3%	115,788

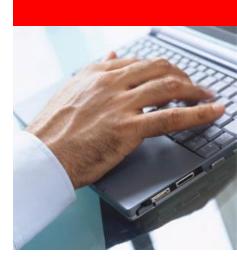
May 2010 COGS and SG&A

Summary of main items in COGS and SG&A

Main items		May 2010 Result	YoY	May 2009 Result
Cost of Goods Sold		47,887	-5.8%	50,823
	Royalty	36,099	-3.1%	37,240
	Human Resources	8,521	-13.3%	9,823
	External Contractor & Outsourcing	1,427	-28.9%	2,007
	Rent	285	-35.2%	441
Selling, General & Administrative		24,082	-7.7%	26,087
	Human Resources	14,075	1.4%	13,881
	External Contractor & Outsourcing	3,850	-4.2%	4,019
	Advertising	1,579	-6.4%	1,687
	Rent	839	-51.7%	1,737

Agenda

- May 2010 Result
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May 2011 term - Overview

Offering former Sun's products



- Newly established segment: Hardware Systems
 - Hardware Systems Products: Servers and storages
 - Hardware Systems Support: Support for the servers and storages
- Former Sun's software, consulting and education, etc are integrated into the existing segment
- Former Sun KK has been merged into Oracle Information Systems KK (OIS), and former Sun KK's employees has been seconded to Oracle Japan
- Change of segment name
 - Software ProductsSoftware License
 - Business Applications-> Applications
- Forecast
 - Full year forecast only. No half year forecast.

May 2011 Forecast

	May 2011 Forecast	YoY	May 2010 Result
Revenue	147,400	+33.0%	110,833
Operating Income	41,400	+6.5%	38,863
Ordinary Income	41,700	+6.5%	39,149
Net Income	24,400	+6.7%	22,862
EPS	JPY191.99	+JPY12.10	JPY179.89
Annual dividend per share (Interim)	JPY170 (JPY70)	-	JPY170 (JPY70)

May 2011 Forecast – Revenue by segment

	Segment	May 2011 Forecast	YoY	May 2010 Result
	Database & Middleware	34,150	-2.7%	35,104
	Applications	4,850	+59.6%	3,039
Software License		39,000	+2.2%	38,144
	Update & Products Support	62,500	+5.5%	59,237
Sof	tware Related Sub Total	101,500	+4.2%	97,381
	Hardware Systems Products	14,500	-	-
	Hardware Systems Support	14,600	-	-
Har	rdware Systems Sub Total	29,100	-	-
	Advanced Support	4,300	+46.4%	2,937
	Education	2,100	+18.0%	1,780
	Consulting	10,400	+19.1%	8,732
Ser	vice Sub Total	16,800	+24.9%	13,451
	TOTAL	147,400	+33.0%	110,833

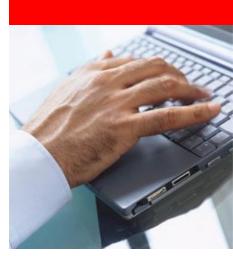
May 2011 Forecast – Operating Expense

	Main Items	May 2011 Forecast	YoY	May 2010 Result
Total Operating Expense		106,000	+47.3%	71,969
	Royalty	38,100	+5.5%	36,099
	Purchasing expenses	20,100	+2,657%	729
	Human Resources	30,700	+35.9%	22,596
	External Contractor & Outsourcing	6,100	+15.6%	5,277
	Advertising	1,900	+20.3%	1,579
	Facilities	4,200	+36.6%	3,074

*Operating Expense: Sum of COGS and SG&A

Agenda

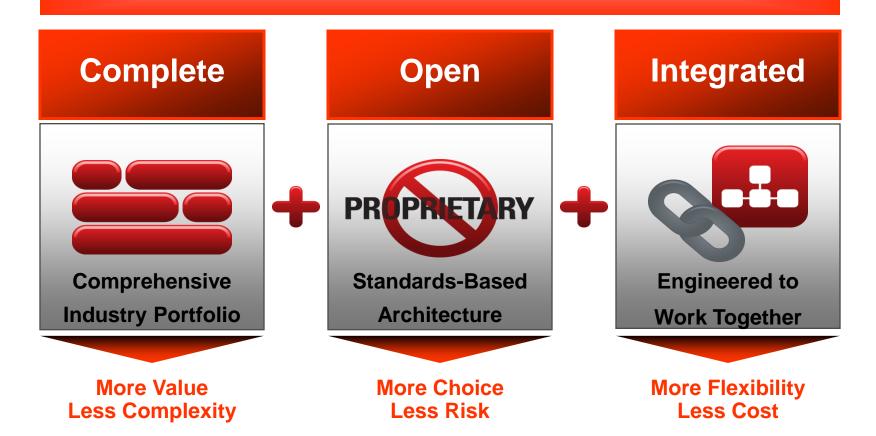
- May 2010 Result
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SOFTWARE. HARDWARE. COMPLETE.

Vision of Oracle Japan

Creating new IT value and contributing to customer success and the development of society



Complete, Open, Integrated Systems



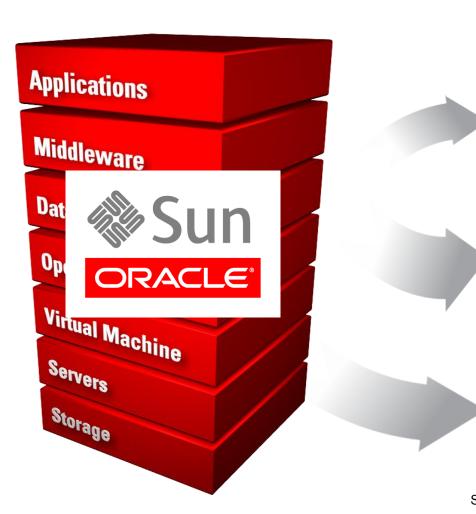


 Oracle has become full stack solution provider by integrating Sun, from disk to applications

SOFTWARE, HARDWARE, COMPLETE.

Expansion of addressable market

Japan IT Market JPY 11.21 trillion



4.97 trillion

2.62 trillion

4.17 trillion

IT Service Market

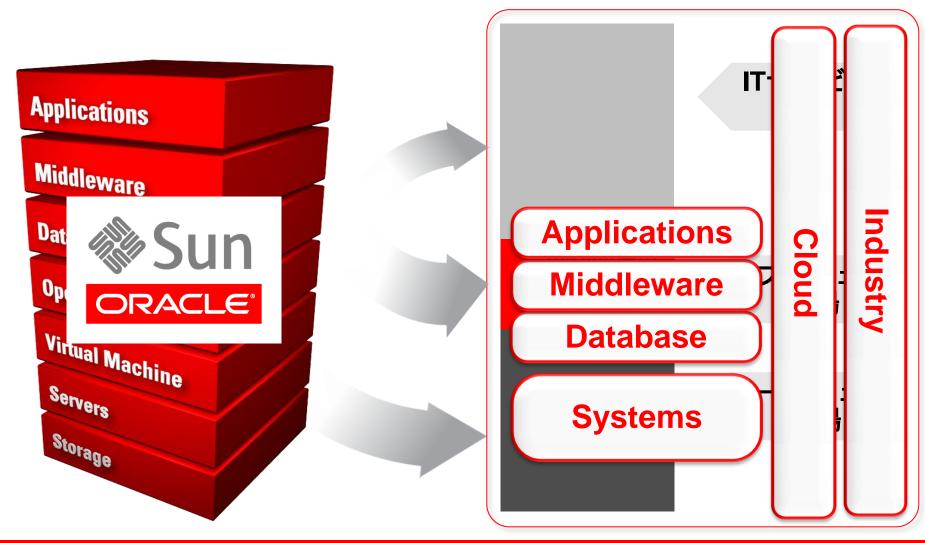
Software Market

Hardware Market

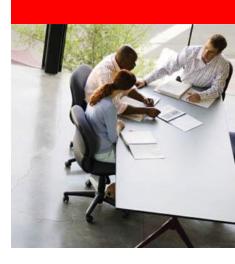
Source: IDC Japan Press Release April 2010 "Japan IT Market Prediction"

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Strategy to cover the addressable market



Database



Database - focus area

Oracle Infrastructure

- Promoting upgrade from old version and cultivation of the management of unstructured data through ASM
- Clustering, Grind environment management
- Solid infrastructure by Oracle Enterprise Linux & Oracle VM

High-value added/Emerging products

- Exadata & Data model
- Data Integration, Golden Gate & Enterprise Manager

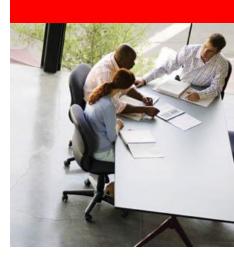
Database on Windows

Keeps position of No.1 Database on Windows

*ASM: Automatic Storage Management *Oracle VM: Oracle's server virtualization software



Middleware Applications



Middleware & Application - Strategy

IFRS&Management Excellence

- EPM/BI, Management Excellence
- Global Single Instance and process standardization through ERP

Apps

MW

ERP & CRM

 Proposal for mission critical system restructuring and enhancing sales force

Apps

Enterprise 2.0

Proposal for productivity improvement for knowledge workers



SOA/BPM (Business Process Management)

• Provide flexible IT infrastructure to meet the change of business



IdM (Identity Management), Security

Provide integrated security infrastructure



*EPM/BI: Enterprise Performance Management/Business Intelligence

MW: Middleware products / Apps: Applications products



Systems

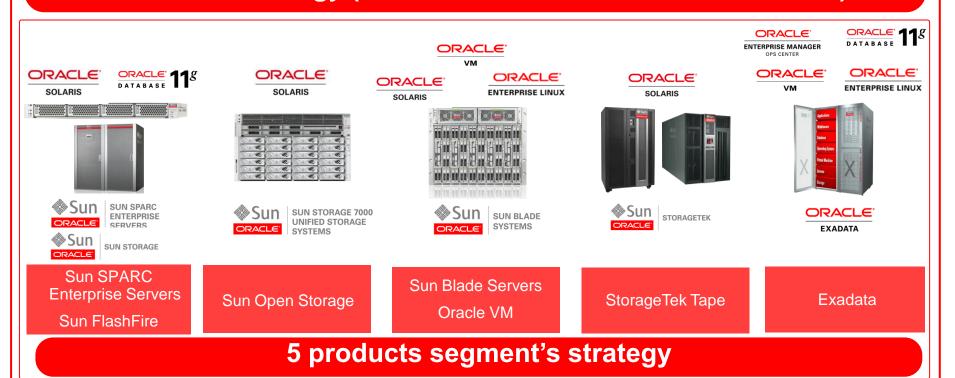


Systems Strategy

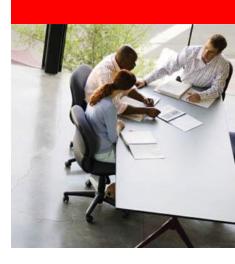
- Full stack solution by Oracle + Sun
- Vertical strategy(by customer, by industry) + horizontal strategy



Horizontal strategy (common theme across the customers)



Cloud



Oracle's position to "Cloud"

Oracle is "Cloud Provider"

 SaaS by Oracle CRM On Demand, laaS/PaaS by Oracle On Demand

Oracle is "Enabler of Public Cloud"

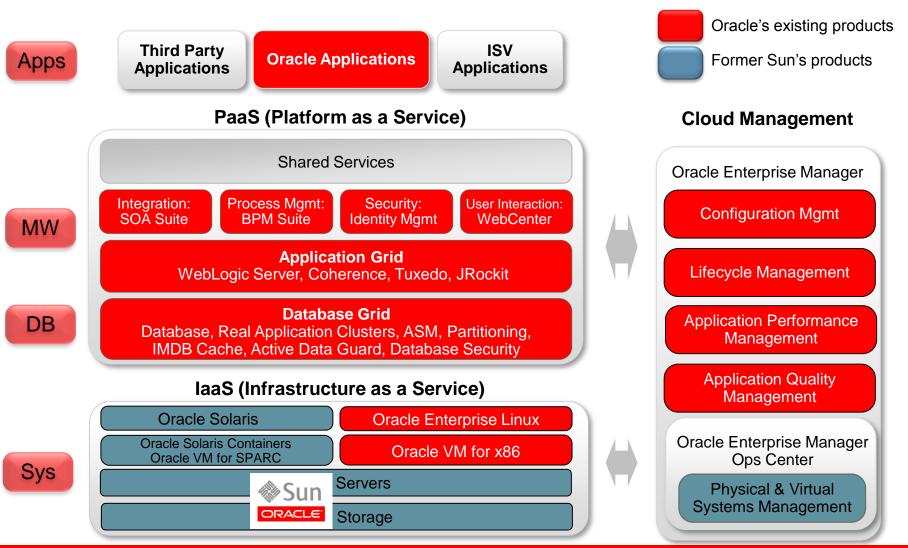
Provides necessary products to the Public Cloud providers

Oracle offers products for "Private Cloud"

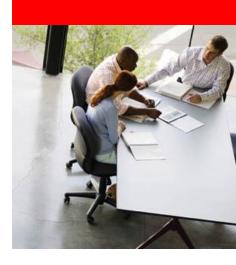
 Provides necessary products to the customers own and manage the Private Cloud

*Saas: Software as a service / laas: Infrastructure as a service / Paas: Platform as a service

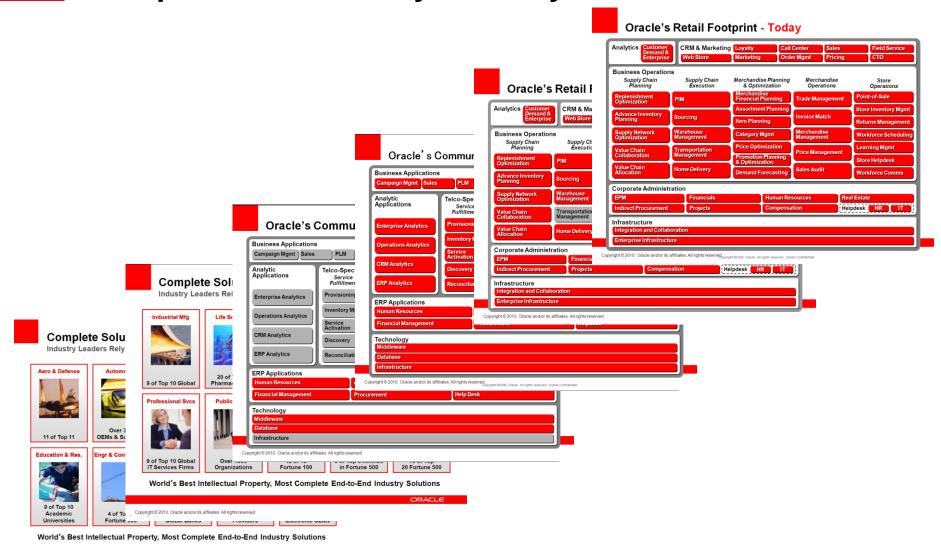
"Full Stack" Oracle Cloud Platform & Cloud Management



Industry Strategy



Complete Solutions by Industry



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