

June 26, 2012

## Flash Report for the Fiscal Year Ended May 31, 2012 [under Japanese GAAP] (Non-consolidated)

Listed Stock Exchange: TSE 1st Section

**Company Name Oracle Corporation Japan** 

URL http://www.oracle.com/jp/corporate/investor-relations/index.html

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Representative personal Takao Endo, President & CEO

Contact & responsible personal Shigeru Nosaka, Executive Deputy President & CFO

Schedule for general shareholders meeting: August 24, 2012 Schedule for dividends payment: August 9, 2012

Schedule for annual security report: August 27, 2012

Preparation of supplementary materials on financial results: Yes

Holding of financial results conference: Yes (for analysts and institutional investors)

(Amount of less than ¥1 million are rounded down)

1. Financial results for this term (from June 1, 2011 to May 31, 2012)

(1) Operating result (% of change from previous year)

|          | Revenue       | Operating Income | Ordinary Income | Net Income    |  |  |
|----------|---------------|------------------|-----------------|---------------|--|--|
|          | Million Yen % | Million Yen %    | Million Yen %   | Million Yen % |  |  |
| May 2012 | 142,919 7.7   | 40,432 8.7       | 40,480 8.5      | 23,709 7.4    |  |  |
| May 2011 | 132,724 19.8  | 37,191 -4.3      | 37,316 -4.7     | 22,065 -3.5   |  |  |

|          | Net income per | share | Net income per share (diluted) |     | ROE  | ROA  | Operating Income Margin |
|----------|----------------|-------|--------------------------------|-----|------|------|-------------------------|
|          | Yen            | Sen   | Yen                            | Sen | %    | %    | %                       |
| May 2012 | 186            | 55    | -                              | -   | 32.7 | 33.1 | 28.3                    |
| May 2011 | 173            | 62    | 173                            | 62  | 25.9 | 28.8 | 28.0                    |

## (2) Financial Position

|          | Total Assets | Net assets  | Ratio of shareholders' equity | Net assets per share |
|----------|--------------|-------------|-------------------------------|----------------------|
|          | Million Yen  | Million Yen | %                             | Yen Sen              |
| May 2012 | 111,493      | 60,438      | 53.4                          | 468 20               |
| May 2011 | 132,982      | 86,176      | 64.2                          | 671 67               |

Shareholders' equity May 2012: 59,504 Million Yen May 2011: 85,364 million yen

## (3) Cash Flows

|          | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash Equivalents at the end of period |
|----------|--------------------------------------|--------------------------------------|--------------------------------------|--|
|          | Million Yen                          | Million Yen                          | Million Yen                          | Million Yen                                    |
| May 2012 | 33,364                               | 24,822                               | -49,527                              | 23,493   |
| May 2011 | 22,651                               | -9,587                               | -21,584                              | 14,834   |

## 2 Dividends

| 2. Dividends           |                     |                    |                    |     |                     |     |        |     |       |           |                     |                 |                               |
|------------------------|---------------------|--------------------|--------------------|-----|---------------------|-----|--------|-----|-------|-----------|---------------------|-----------------|-------------------------------|
|                        |                     | Dividend per share |                    |     |                     |     |        |     | Total | Dividends | Dividend            |                 |                               |
|                        | 1 <sup>st</sup> Qua |                    | 2 <sup>nd</sup> Qu | _   | 3 <sup>rd</sup> Qua |     | Fiscal |     | Total |           | amount of dividends | payout<br>ratio | Ratio to shareholders' equity |
|                        | Yen                 | Sen                | Yen                | Sen | Yen                 | Sen | Yen    | Sen | Yen   | Sen       | Million Yen         | %               | %                             |
| May 2011               | -                   |                    | 70                 | 00  | -                   |     | 390    | 00  | 460   | 00        | 58,462              | 264.9           | 68.7                          |
| May 2012               | -                   |                    | 0                  | 00  | -                   |     | 75     | 00  | 75    | 00        | 9,531               | 40.2            | 13.2                          |
| May 2013<br>(Forecast) | -                   |                    | 0                  | 00  | -                   |     | 87     | 00  | 87    | 00        |                     | 40.2            |                               |

(Note) 1. The capital surplus was used to fund part of the dividends paid for the fiscal year ended May 2011. Breakdown of Dividends for the year ended May 2011: a normal dividend of 93 yen and a special dividend of 297 yen per share, and year-end total dividend is 390 yen.

# 3. Forecast for the May 2013 term (from June 1, 2012 to May 31, 2013)

(% of change from previous year)

|             | Revenu      | e    | Operating In | come | Ordinary In | come | Net Incor   | ne   | Net incom | 1   |
|-------------|-------------|------|--------------|------|-------------|------|-------------|------|-----------|-----|
|             | Million Yen | %    | Million Yen  | %    | Million Yen | %    | Million Yen | %    | Yen       | Sen |
| Interin     | -           | -    | -            | -    | -           | -    | -           | -    | -         | -   |
| Entire term | 164,400     | 15.0 | 44,600       | 10.3 | 44,700      | 10.4 | 27,500      | 16.0 | 216       | 38  |

(Note) Since the Company is managing its performance on an annual basis, it has omitted a results forecast for the first half of the fiscal year.

# 4. Other information

- (1) Changes in accounting policies, procedures, presentation rules, etc
  - (i) Changes in accounting policies due to revision of accounting standards: Yes
  - (ii) Changes in accounting policies due to reasons other than (i): None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatements: None

## (2) The number of shares outstanding (common stock)

| (i) The number of shares outstanding (inclusive of treasury stock) | May 2012<br>May 2011 | 127,097,471 shares<br>127,097,471 shares |
|--|----------------------|--|
| (ii) The number of treasury stock                                  | May 2012<br>May 2011 | 5,085 shares<br>4,935 shares             |
| (iii) The number of average shares outstanding                     | May 2012<br>May 2011 | 127,092,405 shares<br>127,091,939 shares |

#### Caution1:

These financial statements are outside the scope of review procedures under the Financial Instruments and Exchange Act. As at the time of disclosure of these financial statements, review procedures for the financial statements under the Financial Instruments and Exchange Act have not been completed.

#### Caution2:

Above forecast is based on the information available at a time of issuance of this report, and the actual result may change by various reasons. Please refer to Business Outcomes for Forecasts, on page 5.

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#### 1. Business Outcomes

## (1) Business Outcomes

## (i) Conditions during the Period

During the fiscal year under review (hereinafter "this year"), the Company posted revenue of 142,919 million yen (up 7.7% year on year), operating income of 40,432 million yen (increasing 8.7%), ordinary income of 40,480 million yen (rising 8.5%), and net income of 23,709 million yen (up 7.4%). Each of these figures represents new record highs.

This year, there were some affection from a strong yen, the sovereign debt crisis in Europe and the flooding in Thailand. However, a signs of a recovery in corporate activities in Japan reflecting the restoration of supply chains damaged by the Great East Japan Earthquake, and IT investment has been recovered.

In this environment, the Company is pursuing two initiatives in the medium-term management plan announced on June 30 2011: "Growth Initiatives" for external growth and a "Foundation" strategy for developing the management base. The Company had strengthen the sales activities and the collaboration with its sales partners, aggressively deployed new products, had deepened relations with its customers and had pursued a range of initiatives to achieve further growth.

The Company held Oracle OpenWorld Tokyo 2012 and JavaOne Tokyo 2012 in April 2012 as opportunities to communicate Oracle's product strategies, technical information, and implementation examples directly to customers and expand its business.

## (ii) Results by Reported Segment

## [Software License]

Revenue in the Software License Segment was 42,452 million yen, up 9.8% from the corresponding period of the previous fiscal year.7

In this segment, the Company sells new licenses of software that is used in IT infrastructure at companies and other organizations. The segment consists of the Database & Middleware division, which sells new licenses of database management software and a range of middleware that enable reliable and scalable IT infrastructure, and the Applications division, which sells new licenses for ERP and other business applications.

Revenue in the Database & Middleware division was 37,551 million yen (rising 11.4 % year on year).

The Company won projects for database integration, shake-ups of business information infrastructure, disaster control, and the building of business continuity platforms. It focused on developing environments for cloud computing and proposing Engineered Systems, including Exadata. Database management software, the mainstay, software for Exadata and middleware products such as the application servers performed well through the end of the quarter.

In June 2011, the Company launched "Oracle Business Intelligence R11.1.1.5", In November, the Company started to provide "Oracle Database Firewall", in January 2012, "Oracle WebCenter", and February 2012, "Oracle WebLogic Server 12c".

Revenue in the Applications division stood at 4,900 million yen (down 1.2 % year on year), as customers were cautious about making investment, considering the economic environment and the timing of the compulsory application of the International Financial Reporting Standards (IFRS). On the other hand, some customers were making aggressive investments in IT in response to increased global activities by corporations.

The Company started a service of providing "JD Edwards EnterpriseOne", in cloud computing in collaboration with a partner in July 2011, in October 2011, a new version of the short-term introductory tool group, "Japan Starter Kit 2" for "Oracle Hyperion Financial Management", in January 2012 an expansion package of "PeopleSoft Human Capital Management 9.1", "PeopleSoft HCM 9.1 Features Pack 2", and, in February 2012, "Oracle Global Trade Management", the latest version of infrastructure software for "JD Edwards EnterpriseOne", "JD Edwards EnterpriseOne Tools 9.1" and a specialized smartphone application. In March 2012, the Company announced Oracle Fusion Applications, a new series of business applications. In May 2012, the Company launched Oracle Enterprise Performance Management System R11.1.2.2, the latest series of business management applications.

## [Updates & Product Support]

Revenue in the Updates & Product Support Segment was 64,986 million yen, increasing 4.9 % from the corresponding period of the previous fiscal year.

This segment updates software for customers using the Company's software licenses and provides technical support.

The performance of the segment was solid as the Company won new contracts from customers who bought new licenses, and also received renewal contracts from existing customers. The Company supported customers' IT environments, reducing maintenance and management costs. It also highlighted the services of "My Oracle Support" for enhancing corporate value and stepped up collaboration with its partners.

#### [Hardware Systems]

Revenue in the Hardware Systems Segment was 20,484 million yen, up 32.7 % from the corresponding period of the previous fiscal year.

This segment consists of the Hardware Systems Product division, which sells servers, storage products, and hardware for Engineered Systems, including Exadata, and provides operating systems and related software, and the Hardware Systems Support division, which provides technical support for hardware products, the maintenance and repair of hardware, and updated versions of software, including operating systems.

Revenue in the Hardware Systems Product division stood at 11,053 million yen (rising 243.5% year on year). As transferring the signer of distributor agreements, from former Sun Microsystems to the company had been completed in the previous fiscal year, sales of servers and storage products of the former Sun Microsystems grew, in addition to growth sales of Exadata. In October 2011, the Company launched the "SPARC T4 server" and "SPARC SuperCluster T4-4", in November 2012, "Oracle Database Appliance", in January 2012, "Pillar Axiom 600". In March 2012, the Company started providing "Netra SPARC T4 server", an entry-level model equipped with the SPARC T4 processor, and "Oracle Exalytics In-Memory Machine", a new product of Engineered Systems solely for fast analysis. In April 2012, the Company launched "Oracle Big Data Appliance", a new item of Engineered Systems that will extract maximum business value from big data, and in May 2012, "Sun x86", a new server series.

Revenue in the Hardware Systems Support division was 9,430 million yen (fell 22.8 % year on year). Support attachment to newly sold hardware systems products improved, however, attributable to an increase in EOSL (end of service life) products at the beginning of the fiscal year. In April 2012, the Company changed its support policy and introduced a new lifetime support policy in response to customer needs for using systems over the long term.

#### [Services]

Revenue in the Services Segment was 14,995 million yen, down 10.2 % from the corresponding period of the previous fiscal year.

This segment consists of Cloud Services\*, which provides high-value added services, including a preventive maintenance service and cloud services; Education Services, which provide training for engineers and users, and also encompasses a technology qualification business; and Consulting Services, which support the introduction of products of the Company.

Revenue in the Cloud Services division amounted to 4,073 million yen (up 6.1 % year on year). Advanced Customer Services, value-added services, performed well. In March 2012, the Company introduced "Oracle Exadata On Demand", which provides the people, processes and technology to manage "Oracle Exadata" remotely on behalf of the customer.

Revenue in the Education Services division stood at 1,562 million yen (decreasing 9.6 % year on year). The division performed well at the beginning of the term mainly thanks to training for new graduates, but was adversely affected by the downturn in business confidence. The Company launched the technology qualification test for "MySQL" in August 2011, and in February 2012, a training course for "Oracle Solaris 11" was introduced.

Revenue in the Consulting Services division was 9,359 million yen (failing 15.9 % year on year). Revenue from database and middleware consulting projects was solid, and showed signs of recovery for the applications consulting projects, but some consulting jobs for applications were cancelled in the wake of the earthquake. Consequently, overall revenue declined.

\* Cloud Services: The former "Advanced Support" has been renamed "Cloud Services".

<Revenue breakdown by business segments>

|     | nuc orcandown by business s | FY201       | 11    | FY2012      |       |          |  |
|-----|-----------------------------|-------------|-------|-------------|-------|----------|--|
|     | Item                        | Amount      | Comp. | Amount      | Comp. | Variance |  |
|     |                             | Million Yen | %     | Million Yen | %     | %        |  |
|     | Database & Middleware       | 33,706      | 25.4  | 37,551      | 26.3  | 11.4     |  |
|     | Applications                | 4,960       | 3.7   | 4,900       | 3.4   | -1.2     |  |
|     | Software License            | 38,666      | 29.1  | 42,452      | 29.7  | 9.8      |  |
|     | Updates & Product Support   | 61,924      | 46.7  | 64,986      | 45.5  | 4.9      |  |
| So  | ftware Related              | 100,591     | 75.8  | 107,439     | 75.2  | 6.8      |  |
|     | Hardware Systems Products   | 3,217       | 2.4   | 11,053      | 7.7   | 243.5    |  |
|     | Hardware Systems Support    | 12,219      | 9.2   | 9,430       | 6.6   | -22.8    |  |
| Ha  | rdware Systems              | 15,437      | 11.6  | 20,484      | 14.3  | 32.7     |  |
|     | Cloud Services              | 3,838       | 2.9   | 4,073       | 2.8   | 6.1      |  |
|     | Education services          | 1,728       | 1.3   | 1,562       | 1.1   | -9.6     |  |
|     | Consulting services         | 11,129      | 8.4   | 9,359       | 6.5   | -15.9    |  |
| Sei | rvices                      | 16,695      | 12.6  | 14,995      | 10.5  | -10.2    |  |
|     | Total                       | 132,724     | 100.0 | 142,919     | 100.0 | 7.7      |  |

<sup>\*</sup>Amount is rounded down. Composition ratio and year-to-year comparison (Variance) are rounded off.

## (iii) Forecast for the Next Fiscal year (Ending May 31, 2013)

Despite uncertainties, including the debt crisis in Europe, a strong yen, and limits on electric power supply, we expect that IT investments will gradually recover in the next term (ending May 31, 2013), reflecting investments in response to the globalization of corporate activities, speedier decision-making, and an increase in data traffic.

In responding rapidly to changes in the business environment surrounding its customers, the Company will seek to propose effective IT solutions that can contribute to business administration reform and will support customers' business activities and management innovations.

Based on the above, the Company has derived the following estimates for our business outcomes in the May 2013 term: revenue of 164,400 million yen (up 15.0 % from the previous term); operating income of 44,600 million yen (up 10.3 % from the previous term), ordinary income of 44,700 million yen (up 10.4 %); net income for the term of 27,500 million yen (up 16.0 %), and net income for the term per share of 216.38 yen.

#### **Cautious Statements for the forecast**

Forecasts and other statements in this document that are not historical facts are made by the Company based on the information available to it and assumptions that it considered reasonable at the time of publication of this document. The Company does not guarantee to achieve them. A number of factors could cause actual results to differ materially from forward-looking statements.

#### (2) Financial situation

The situations of the total assets, liabilities and net assets

The total assets of the Company at the end of the term stood at 111,493 million yen (down 21,489 million yen from the end of the previous term). Current assets was 68,375 million yen (falling 20,208 million yen) due to payment of year-end dividend.

Liabilities were 51,054 million yen (increasing 4,248 million yen). Net assets totaled 60,438 million yen (falling 25,737 million yen) due to payment of year-end dividend of 390 yen (a common dividend of 93 yen and a special dividend of 297 yen) per share on August 26, 2011. As a result, capital surplus 21,478 million yen and retained earnings 28,087 million yen decreased. The ratio of shareholders' equity was 53.4% (down 10.8 percentage points).

The cash flow situations for the term are as follows:

## (i) Cash flows from operating activates

Cash generated from operating activities was 33,364 million yen (increasing 10,712 million yen year on year). The inflow is attributable to the posting of income before income taxes of 40,512 million yen, an decrease in notes and accounts receivable-trade 2,787 million yen and an increase in advances received of 4,423 million yen. The outflows are attributable to the payment of 15,738 million yen in income taxes.

## (ii) Cash flows from investment activities

Cash generated from investment activities was 24,822 million yen (previous year 9,587 million yen used). The inflows primary includes repayment of a short-term loan (37,986 million yen) from Oracle America, INC., a subsidiary of Oracle Corporation (parent company of the Company). The outflows are attributable to net increase in time deposits of 13,000 million yen.

#### (iii) Cash flows from financial activities

Cash used for financial activities was 49,527 million yen (increasing 27,943 million yen year on year). The outflow was primarily appropriated to the payment of dividends.

In total, cash and equivalents increased 8,659 million yen from the end of the previous term, to 23,493 million yen.

The trends with cash flow indices for the Company are as follows:

|  | May 2010 | May 2011 | May 2012 |
|--|----------|----------|----------|
| Capital ratio (%)                        | 67.4     | 64.2     | 53.4     |
| Capital ratio based on market prices (%) | 429.8    | 339.3    | 325.8    |

(Notes) Capital ratio: Capital / Total assets

Capital ratio based on market prices: Market capitalization of the company / Total assets We calculate Market capitalization of the company based on number of outstanding shares (excluding own shares).

#### (3) Basic policies on income distribution

The Company recognizes that one of its most important business missions is to enhance corporate value and consistently distribute profits to shareholders.

The basic policy for the distribution of surplus is to provide a stable and continuous return to shareholders through dividends, while ensuring a management flexibility by keeping financial indicators such as shareholders' equity ratio and return on equity at a reasonable level, and comprehensively taking into account the balance between the cash required for the Company's business plan, business results, and cash flows.

Based on this policy, we aim to achieve a dividend payout ratio of approximately 40% for the foreseeable future. To minimize administrative costs related to dividends, we will pay only one dividend a year, as a year-end dividend.

With respect to the purchase of treasury stock, the reduction of reserves, and the appropriation of surpluses and other procedures, we will take action as appropriate, based on the financial situation of the Company.

For dividends for the fiscal year under review, we will pay a year-end dividend of 75 yen per share.

For the next fiscal year, we plan to pay a year-end dividend of 87 yen per share (up 12 yen from the preceding year) based on the fundamental policy described above.

#### (4) Business risks

The following are the main business risks the Company is aware of. The risks described herein about the future are based on our judgment as of the date of this publication.

## ①Relationships with Oracle Corporation

The Company's parent company is essentially Oracle Corporation of the United States and the Company is part of the group that is headed by Oracle Corporation. Therefore, our future business activities may be affected by Oracle Corporation's management strategies.

## (i) Dependence on Oracle Corporation's products and technologies

We supply the Japanese market with the products and services of Oracle Corporation, which makes us dependent on its products and technologies. Thus, any delay on the part of Oracle Corporation in launching new products or updated versions, delay of the integration of acquired companies of Oracle Corporation, or any material fault or defect found on its products, or any revision of policies on the products and services, in supplying the Japanese market will likely affect our business results and financial conditions.

#### (ii) Possibility of change in the rate and scope applicable to royalty

We have a distributorship agreement with Oracle International Corporation (a 100% subsidiary of Oracle Corporation), which is charged with the ownership and management of Oracle Corporation's intellectual property and we conclude a cross licensing agreements with Oracle Information Systems (a 100% subsidiary of Oracle Corporation). Under the agreements of products for supply to the Japanese market, we receive the products in consideration of which we pay to Oracle International Corporation, Oracle Information Systems about some of the products, a royalty equivalent to a certain percentage of our sales of the products. The percentage and the scope applicable to the royalty are determined between Oracle Corporation and all of its group companies that distribute Oracle products, including us, on the identical reasonable basis. If the percentage or applicable scope changes because of any change made to the contents of products or services supplied by Oracle Corporation, or of the transfer pricing taxation system, our business results and financial conditions may be affected.

With an agreement between tax authorities in Japan and the United States on transfer prices, Royalties payable to Oracle International Corporation had been increased since the beginning of the fiscal year ending May 2011.

### (iii) Relationships with Shared Service Center

For greater management efficiency we make use of the Shared Service Center that operates on integrated and standardized management of office work across the Oracle group worldwide. We have transferred to the Center operations relating to accounting. If the Center receives transactions in excess of its processing capacity or fails to provide appropriate service because of any unexpected event, it may affect our business performance and financial conditions.

### (iv) System failure due to natural disasters

The Company is promoting GSI (Global Single Instance) through the optimization of systems and the unification of operations across the Oracle group led principally by Oracle Corporation, and in keeping with such efforts we share with other member companies of the Oracle group various in-house systems such as the computer server for document storage, e-mail, purchase and procurement. If such shared systems fail due to an earthquake or any other natural disaster within or without Japan, it may cause our business activities to be troubled, and consequently adversely affecting our business results and future business activities. In anticipation of such events, we have built our own measures to cope with natural disasters, create restoration plan and implement data backup; and we regularly review the systems and are building "Business Continuity Management Program" for common use by all the member companies of the Oracle group worldwide including us.

## ②Dependence on certain limited sales items

Our sales are characterized by a high percentage and high contribution of "Software Licenses" segment including representative "Oracle Database" and related "Update & Product Support" segment. It means that the segments' sales trends are likely to affect our business performance and financial conditions.

#### ③Dependence on indirect sales

Our products are sold in collaboration with our partner companies, who are principally hardware manufacturers, system integrators, and independent software developers. Our customers, some big and some small, cover diverse, wide-ranging industries, sectors such as manufacturing, distribution, finances, communications, and service as well as governments and other public bodies, and educational institutions. To attentively and meticulously address the needs of such wide-ranging customers, we are making efforts to expand indirect sales through partner companies. As a result, indirect sales in software license account for a huge percent for the current period. It means then that maintaining stable relationships with partner companies will be significantly important to our future. For example, deterioration of such relationships, any strategic partnership entered into by any of our competitors with any of our partner companies, or aggravated financial conditions of our partner companies will likely affect our business performance and financial conditions.

#### 4 Project management

We may provide customers introducing our products with assistance relating to implementation programs, system design programs, or system operation. We can be providing for upgrading project management in terms of quality, development period and profitability. Under such circumstances, if the progress of any project deviates from the initial plan due to the customer's requirements for specification changes, or the occurrence of more operations than originally contemplated, it may give rise to additional costs or a penalty for a delayed delivery, and affect our business performance and financial conditions.

## **5**Cloud services and other segments

Our cloud services manage and operate our customers' information systems at the data centers either in our parental company, customers or their partners. Our services also provide the functions of applications at the parent companies' data centers to our customers through SaaS. The services are the management and operation of information systems and important information related to our customers' mission-critical operations. Failures of equipment, faults in response to disasters, negligence by the personnel engaging in management and operation, and other factors could lead to a shutdown of customer's information systems, leaks of important information, and result in a delay or opportunity loss in our customers' operations. In these cases, our operating results and financial standing may be affected by customers' claims for damages.

## ⑥ Possibility of more intense competition

The information service industry where we perform our business activities is characterized by so intense competition and so rapidly progressing technological innovation that our business performance and financial conditions may be affected by the trends of the industry and competitors. For instance, stronger downward price pressure as the result of fiercer price competition spurred by new market entrants, more advantageous and competitive products launched by competitors, or strategic partnerships entered into between competitors will likely affect our competitiveness and market share.

## 7 Securities holding risks

With respect to fund management, the Company ensures a very high level of safety and appropriate liquidity by investing in highly rated securities and depositing funds at highly rated financial institutions under the Company's fund management regulations (which conform to the global policy of Oracle Corporation).

The Company reduces the risk by having each company review of market price and financial condition regularly. In addition, we will not conduct derivative transactions.

However, if the financial institutions that manage financial instruments for the Company fail, if a default on bonds occurs, or if investment products incur a loss of principal, this could affect the operating results and financial position of the Company.

In relation to notes, accounts receivable-trade and accounts receivable-other, the Company has established a system for carrying out due date control and balance management and obtaining information on the credit standing of each debtor under the Company's credit management regulations (which conform to the global policy of Oracle Corporation). However, if the business conditions and financial position of debtors worsen, the Company could incur losses.

## Stock option plan

We have in place stock option plans aimed at bolstering the willingness or motivation of our directors and employees toward better business results. As of May 31, 2012, the total number of our shares covered by equity warrants reaches 2,050,700 equivalents to 1.6% of our total outstanding share. If all these stock options are exercised, they may dilute the value per share.

## 

As part of our own business strategy or of the parent company's global business strategy, we may merge or acquire any other company or business in the future. If such merger or acquisition takes place, we may have difficulty in effectively and efficiently consolidating the acquired company or business with our own business, in maintaining the existing relationships with the acquired company's important customers, suppliers or other related parties, or in maintaining the value of the acquired assets, which situation may lead to impairment losses. If any such event occurs, it may affect our business performance and financial conditions.

## **10** Information control

We hold large volumes of personal and confidential information relating to the execution of our business activities. We have established internal rules and educated all our employees about the sensitivity of such information, but there remains a risk that the information could be leaked in unexpected circumstances, in which case our credibility with the public could be damaged, and our operating results and financial situation could be affected by the obligation to pay unexpected expenses or compensation for losses.

## ①Legal controls

We are subject to various applicable laws and regulations in connection with our business activities. To comply with such laws and regulations we have established an appropriate internal system and provided necessary education to all employees. However, should any suit be filed or legal proceedings instituted against us, we may incur substantial expenses to defend ourselves against the suit or to pay for damages, in which case our business performance and financial conditions will likely be adversely affected.

## (5) Substantial doubts regarding the ability to remain as a going concern

There are no significant doubts regarding the ability of the Company to continue as a going concern.

## 2. Current Status of the Company Group

The Company's parent company is essentially Oracle Corporation of the United States and the Company is part of the group that is headed by Oracle Corporation. In various parts of the world the group sells software products including relational database management systems, middleware and business applications designed to help our customers manage and grow their business operations, and provides services to support use of these software products.

Moreover, Oracle International Corporation is a subsidiary company of Oracle Corporation. Oracle Corporation transfers intellectual property rights pertaining to the software and other products it owns to Oracle International Corporation and Oracle International Corporation holds and manages these intellectual property rights, concludes distribution agreements with Oracle Corporation's subsidiaries including the Company and authorizes license use. Oracle Information Systems has the rights to license and sell products acquired by Oracle Corporation in Japan. The Company concluded distribution agreements with Oracle Information Systems, and has been selling acquired products and providing services to support the use of these products.

## (Business relation diagram) User **Partner** Sales of Products **Provision of Services Oracle Corporation Japan** Conclusion of Provision of Payment of royalty distribution agreements Products Approval for use of intellectual property rights **Oracle Information Systems** (Subsidiary of Parent Company) Conclusion of Payment of distribution royalties agreements Conclusion of Payment of royalty distribution agreements **Oracle Corporation** Oracle International Corporation (Parent Company) (Subsidiary of Parent Company) Transfer of intellectual property rights

## 3. Business Policies

## (1) Our basic business policies

The Company practices a basic philosophy of creating new IT value and contributing to customer success and the development of society. The role of IT has been evolving from tools for operational efficiency and cost cutting, to business infrastructure that transforms corporate processes and business models. The way in which IT is used likewise continues to advance. The Company believes that its purpose is to help customers become more competitive and improve performance, and to offer society with greater convenience by creating roles and values of IT.

Moreover, we have promoted corporate activities designed to make the Company an "IT corporation that is the most highly trusted by our customers," under the following three basic business policies:

- ① The Company will offer products and services that can enhance the productivity of our customers and help develop the Japanese economy.
- ② The Company will strive for the overall development of the IT industry in Japan, together with our partners.
- ③ The Company will train IT engineers able to assume leading roles globally, through "Oracle Master" and other systems.

We understand that these efforts will enable the Company to continuously enhance its corporate value and to offer benefits to our shareholders and other stakeholders.

## (2) Targeted business indices

The Company aims to improve corporate value and return profits to shareholders by boosting revenue and operating income.

#### (3) Business strategies for the medium and long terms

To achieve its basic business policy of creating new IT value and contributing to customer success and the development of society, the Company will seek to harness the outcomes of Oracle Corporation's proactive product development and M&A strategies. The Company will also target growth strategies and develop its management foundations to build long-term partnerships with its customers.

To that end, the Company has developed its new three-year management plan, the Midterm Corporate Strategy "Grow Grow" which will cover the year ending May 2012 through the year ending May 2014. The Company will pursue two strategies: Growth Initiatives for external growth and a Foundation strategy for bolstering the management base.

Through Growth Initiatives, we will introduce a business model that focuses on developing market-leading solutions based on our databases, which hold a dominant share of the market, and extensive and competitive product lines encompassing hardware and applications and strengthening our market coverage and sales skills.

In the Foundation strategy, to execute the Growth Initiative, the Company will nurture diversified and professional talented personnel, and create a comprehensive management foundation fully utilize its global management resources.

Through these initiatives, the Company is aiming to record a compound annual growth rate (CAGR) of about 12% in revenue and a CAGR of about 10% in operating income from the fiscal year ended May 31, 2011 to the fiscal year ending May 31, 2014, the final year of the medium-term management plan.

For details of the medium-term management plan, please refer to the notice on the formulation of the medium-term management plan announced on June 30, 2011.

#### (4) Issues to address

The Company aims to address the following key issues:

Thanks to active M&A and product development by Oracle Corporation (our parent company), we have strengthened our product offerings and have built a system for offering solutions that integrate software and hardware to support the business activities of our customers. Based on this system, we aim to earn the long-term trust of our customers and achieve further growth by creating new IT value and contributing to customers' success and social development. To achieve this aim, we believe we need to take the following initiatives:

- ① We will enhance and expand our operating structure from our customers' perspective and will bolster the strength of our solutions, consisting of the comprehensive capability of our products and the special features of individual products, and thereby creating further demand.
- ② We will bolster collaborative systems, strengthen our relationships with customers, and create new businesses by sustaining stable relationships of trust with partner companies and sharing business strategies.
- 3 We will recruit and cultivate the best employees who can explain the value of total solutions, one of our strengths, to our partner companies and customers.
- (4) We aim to strengthen our system for offering solutions in software and hardware products, as well as related services, using an integrated and organized approach.

## (5) Other Important Affiliates

Not Applicable.

## 4. Financial Statements

## (1) Balance Sheet

(Unit: Million yen) Previous term end Current term end (as of May 31, 2011) (as of May 31, 2012) Assets Current assets 22,830 44,488 Cash and deposits Notes receivable-trade 15 22,093 19,291 Accounts receivable-trade 2,003 2,005 Short-term investment securities Merchandise 0 0 Prepaid expenses 146 157 1,986 2,216 Deferred tax assets Short-term loans receivable 37,986 410 Accounts receivable-other 1,280 Other 27 22 Allowance for doubtful accounts Total current assets 88,584 68,375 Noncurrent assets Property, plant and equipment Buildings 17,697 17.673 -3,458 Accumulated depreciation -2,582 Buildings, net 15,114 14,215 Tools, furniture and fixtures 3,883 3,848 Accumulated depreciation -2,438 -2,780Tools, furniture and fixtures, net 1,444 1,067 26,057 26,057 Total property, plant and equipment 42,615 41,340 Intangible assets Software 35 20 Other 0 0 Total intangible assets 35 20 Investments and other assets Investment securities 176 173 Deferred tax assets 250 330 1,295 Guarantee deposits 1,229 Bankruptcy and reorganization claim 0 0 34 32 Other Allowance for doubtful accounts -9 1,747 1,757 Total investments and other assetsi Total noncurrent assets 44.398 43.117 Total assets 132,982 111,493

(Unit: Million yen)

| Current liabilities  |   |  | (Unit : Million yen) |
|--|---|--|----------------------|
| Current liabilities  |   |  |                      |
| Accounts payable-trade         8,203         9,470           Accounts payable-other         5,222         3,384           Income taxes payable         8,001         8,904           Accrued consumption taxes         1,379         963           Advances received         21,371         25,795           Deposits received         37         78           Provision for bonuses         2,144         1,825           Provision for directors' bonuses         36         21           Provision for product warranties         4         160           Other         298         358           Total current liabilities         46,715         50,963           Noncurrent liabilities         91         91           Other         91         91         91           Total noncurrent liabilities         91         91         91           Net assets         91         91         91           Net assets         22,301         22,301           Shareholders' equity         33,739         5,652           Capital stock         22,301         22,301           Capital surplus         33,739         5,652           Retained earnings         1,000         - <td>Liabilities</td> <td></td> <td></td>  | Liabilities   |  |                      |
| Accounts payable-other Income taxes payable Accrued consumption taxes Advances received Advances recei | Current liabilities                                   |  |                      |
| Income taxes payable   | Accounts payable-trade                                | 8,203  | 9,470                |
| Income taxes payable   | 1 · ·   |  | 3,384                |
| Accrued consumption taxes  |   | 8,016  |                      |
| Advances received 21,371 25,795 Deposits received 37 78 Provision for bonuses 2,144 1,825 Provision for directors' bonuses 36 21 Provision for product warranties 4 160 Other 298 358 Total current liabilities 46,715 50,963 Noncurrent liabilities 91 91 91 Total noncurrent liabilities 91 91 91 Total liabilities 37,534 33,739 5,652 Retained earnings 33,739 5,652 Total capital surplus 33,739 5,652 Total capital surplus 33,739 5,652 Total retained earnings 1,000 - Other retained earnings 2,365 31,595 Treasury stock 2,236 31,595 Treasury stock 2,236 31,595 Treasury stock 2,236 31,595 Total shareholders' equity 85,383 59,526 Valuation and translation adjustments Valuation difference on available-for-sale securities Total valuation and translation adjustments Valuation rights to shares 86,176 60,438 Total net assets 86,176 60,438  |   | 1,379  | 963                  |
| Deposits received   37   78  | Advances received                                     | 21,371   | 25,795               |
| Provision for directors' bonuses         36         21           Provision for product warranties         4         160           Other         298         358           Total current liabilities         46,715         50,963           Noncurrent liabilities         91         91           Other         91         91         91           Total noncurrent liabilities         91         91         91           Total liabilities         46,806         51,054           Net assets         5harcholders' equity         22,301         22,301           Capital stock         22,301         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Retained earnings         1,000         -           Retained earnings         29,365         31,595           Total retained earnings         29,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation   | Deposits received                                     | The state of the s | 78                   |
| Provision for product warranties   | Provision for bonuses                                 | 2,144  | 1,825                |
| Other         298         358           Total current liabilities         46,715         50,963           Noncurrent liabilities         91         91           Other         91         91           Total noncurrent liabilities         46,806         51,054           Net assets         51,054           Net assets         22,301         22,301           Capital stock         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Legal retained earnings         1,000         -           Other retained earnings         29,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934   | Provision for directors' bonuses                      | 36   | 21                   |
| Other         298         358           Total current liabilities         46,715         50,963           Noncurrent liabilities         91         91           Other         91         91           Total noncurrent liabilities         46,806         51,054           Net assets         51,054           Net assets         22,301         22,301           Capital stock         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Legal retained earnings         1,000         -           Other retained earnings         29,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934   | Provision for product warranties                      | 4  | 160                  |
| Noncurrent liabilities   |   | 298  | 358                  |
| Other         91         91           Total noncurrent liabilities         91         91           Total liabilities         46,806         51,054           Net assets         Shareholders' equity         22,301         22,301           Capital stock         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Retained earnings         1,000         -           Other retained earnings         28,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934           Total net assets         86,176         60,438  | Total current liabilities                             | 46,715   | 50,963               |
| Total noncurrent liabilities         91         91           Total liabilities         46,806         51,054           Net assets         Shareholders' equity         22,301         22,301           Capital stock         22,301         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Retained earnings         1,000         -           Other retained earnings         28,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934           Total net assets         86,176         60,438   | Noncurrent liabilities                                | ·  | ·                    |
| Total liabilities         46,806         51,054           Net assets         Shareholders' equity         22,301         22,301           Capital stock         22,301         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Cother retained earnings         1,000         -           Other retained earnings         29,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934           Total net assets         86,176         60,438   | Other   | 91   | 91                   |
| Net assets         Shareholders' equity           Capital stock         22,301         22,301           Capital surplus         33,739         5,652           Total capital surplus         33,739         5,652           Retained earnings         1,000         -           Cother retained earnings         1,000         -           Retained earnings brought forward         28,365         31,595           Total retained earnings         29,365         31,595           Treasury stock         -22         -23           Total shareholders' equity         85,383         59,526           Valuation and translation adjustments         -19         -22           Valuation difference on available-for-sale securities         -19         -22           Total valuation and translation adjustments         -19         -22           Subscription rights to shares         812         934           Total net assets         86,176         60,438  | Total noncurrent liabilities                          | 91   | 91                   |
| Shareholders' equity       22,301       22,301         Capital stock       22,301       22,301         Capital surplus       33,739       5,652         Total capital surplus       33,739       5,652         Retained earnings       1,000       -         Cother retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation difference on available-for-sale securities       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Total liabilities                                     | 46,806   | 51,054               |
| Capital stock       22,301       22,301         Capital surplus       33,739       5,652         Total capital surplus       33,739       5,652         Retained earnings       1,000       -         Legal retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Net assets  |  |                      |
| Capital surplus       33,739       5,652         Total capital surplus       33,739       5,652         Retained earnings       1,000       -         Legal retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation difference on available-for-sale securities       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Shareholders' equity                                  |  |                      |
| Legal capital surplus       33,739       5,652         Total capital surplus       33,739       5,652         Retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Capital stock   | 22,301   | 22,301               |
| Total capital surplus       33,739       5,652         Retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438  | Capital surplus                                       | ·  | ·                    |
| Retained earnings       1,000       -         Other retained earnings       28,365       31,595         Retained earnings brought forward       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation difference on available-for-sale securities       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Legal capital surplus                                 | 33,739   | 5,652                |
| Legal retained earnings       1,000       -         Other retained earnings       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation difference on available-for-sale securities       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Total capital surplus                                 | 33,739   | 5,652                |
| Other retained earnings Retained earnings brought forward 28,365 Total retained earnings 29,365 Treasury stock 29,365 Total shareholders' equity 85,383 Total shareholders' equity Valuation and translation adjustments Valuation difference on available-for-sale securities Total valuation and translation adjustments Subscription rights to shares Total net assets 86,176  812  86,176  | Retained earnings                                     |  |                      |
| Retained earnings brought forward       28,365       31,595         Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Legal retained earnings                               | 1,000  | -                    |
| Total retained earnings       29,365       31,595         Treasury stock       -22       -23         Total shareholders' equity       85,383       59,526         Valuation and translation adjustments       -19       -22         Valuation difference on available-for-sale securities       -19       -22         Total valuation and translation adjustments       -19       -22         Subscription rights to shares       812       934         Total net assets       86,176       60,438   | Other retained earnings                               |  |                      |
| Treasury stock Total shareholders' equity 85,383 59,526  Valuation and translation adjustments Valuation difference on available-for-sale securities Total valuation and translation adjustments Subscription rights to shares Total net assets  -22 -23 59,526  -19 -22 -22 -23 -23 -24 -25 -25 -26 -27 -27 -28 -29 -29 -20 -29 -20 -20 -20 -20 -20 -20 -20 -20 -20 -20   | Retained earnings brought forward                     | 28,365   | 31,595               |
| Total shareholders' equity  Valuation and translation adjustments  Valuation difference on available-for-sale securities  Total valuation and translation adjustments  Subscription rights to shares  Total net assets  85,383  59,526  -19  -22  5934  60,438   | Total retained earnings                               | 29,365   | 31,595               |
| Valuation and translation adjustments Valuation difference on available-for-sale securities Total valuation and translation adjustments -19 -22 Subscription rights to shares 812 934 Total net assets 86,176 60,438   | Treasury stock  | -22  | -23                  |
| Valuation difference on available-for-sale securities-19-22Total valuation and translation adjustments-19-22Subscription rights to shares812934Total net assets86,17660,438  | Total shareholders' equity                            | 85,383   | 59,526               |
| Total valuation and translation adjustments  Subscription rights to shares  Total net assets  -19 -22  934  60,438   | Valuation and translation adjustments                 |  |                      |
| Subscription rights to shares         812         934           Total net assets         86,176         60,438   | Valuation difference on available-for-sale securities | -19  | -22                  |
| Total net assets 86,176 60,438   | Total valuation and translation adjustments           | -19  | -22                  |
| ,  | Subscription rights to shares                         | 812  | 934                  |
| Total liabilities and net assets 132,982 111,493   | Total net assets                                      | 86,176   | 60,438               |
|  | Total liabilities and net assets                      | 132,982  | 111,493              |

# (2) Statement of Income

(Unit: Million yen)

| -   |                    | (Onit . Million yen |
|---|--------------------|---------------------|
|   | Previous Term      | Current Term        |
|   | (From June 1, 2010 | (From June 1, 2011  |
|   | to May 31, 2011)   | to May 31, 2012)    |
| Net sales   | 132,724            | 142,919             |
| Cost of sales                                     | 67,167             | 71,523              |
| Gross profit                                      | 65,556             | 71,395              |
| Selling, general and administrative expenses      | 28,365             | 30,963              |
| Operating income                                  | 37,191             | 40,432              |
| Non-operating income                              |                    |                     |
| Interest income                                   | 97                 | 42                  |
| Interest on securities                            | 2                  | 2                   |
| Dividends income of insurance                     | 29                 | 25                  |
| Other   | 34                 | 32                  |
| Total non-operating income                        | 163                | 102                 |
| Non-operating expenses                            |                    |                     |
| Foreign exchange losses                           | 37                 | 43                  |
| Other   | 0                  | 10                  |
| Total non-operating expenses                      | 37                 | 54                  |
| Ordinary income                                   | 37,316             | 40,480              |
| Extraordinary income                              |                    |                     |
| Gain on reversal of subscription rights to shares | 57                 | 44                  |
| Gain on sales of investment securities            | 70                 | 6                   |
| Total extraordinary income                        | 127                | 51                  |
| Extraordinary loss                                |                    |                     |
| Business structure improvement expenses **        | 108                | 19                  |
| Loss on adjustment for changes of accounting      |                    |                     |
| standard for asset                                | 24                 | _                   |
| retirement obligations                            |                    |                     |
| Total extraordinary loss                          | 132                | 19                  |
| Income before income taxes                        | 37,311             | 40,512              |
| Income taxes-current                              | 15,812             | 16,654              |
| Income taxes-deferred                             | -566               | 148                 |
| Income taxes                                      | 15,245             | 16,803              |
| Net income  | 22,065             | 23,709              |

# (3) Statement of changes in shareholders' equity

| ( | Unit | ٠ | Million | ven) |
|---|------|---|---------|------|
|   |      |   |         |      |

|  |                      | Cint . Willion yen)  |
|--|----------------------|----------------------|
|  | Previous term end    | Current term end     |
|  | (as of May 31, 2011) | (as of May 31, 2012) |
| Shareholders' equity   |                      |                      |
| Capital stock  |                      |                      |
| Balance at the beginning of current period                       | 22,292               | 22,301               |
| Changes of items during the period                               |                      |                      |
| Issuance of new shares-exercise of subscription rights to shares | 9                    | _                    |
| Total changes of items during the period                         | 9                    | _                    |
| Balance at the end of current period                             | 22,301               | 22,301               |
| Capital surplus  | Í                    | ,                    |
| Legal capital surplus  |                      |                      |
| Balance at the beginning of current period                       | 33,730               | 33,739               |
| Changes of items during the period                               | 33,730               | 55,757               |
| Issuance of new shares-exercise of subscription rights to shares | 9                    | _                    |
| Dividends from surplus-other capital surplus                     | _                    | 20.007               |
|  |                      | -28,087              |
| Total changes of items during the period                         | 9                    | -28,087              |
| Balances at end of current period                                | 33,739               | 5,652                |
| Total capital surplus  |                      |                      |
| Balance at the beginning of current period                       | 33,730               | 33,739               |
| Changes of items during the period                               |                      |                      |
| Issuance of new shares-exercise of subscription rights to shares | 9                    | _                    |
| Dividends from surplus-other capital surplus                     | _                    | -28,087              |
| Total changes of items during the period                         | 9                    | -28,087              |
| Balances at end of current period                                | 33,739               | 5,652                |
| Retained earnings  |                      |                      |
| Legal retained earnings  |                      |                      |
| Balance at the beginning of current period                       | 1,000                | 1,000                |
| Changes of items during the period                               |                      |                      |
| Reversal of legal retained earnings                              | _                    | -1,000               |
| Total changes of items during the period                         | _                    | -1,000               |
| Balances at end of current period                                | 1,000                | _                    |
| Other retained earnings  |                      |                      |
| Retained earnings brought forward                                |                      |                      |
| Balance at the beginning of current period                       | 27,904               | 28,365               |
| Changes of items during the period                               |                      |                      |
| Dividends from surplus   | -21,605              | -21,478              |
| Net income   | 22,065               | 23,709               |
| Reversal of legal retained earnings                              | _                    | 1,000                |
| Disposal of treasury stock                                       | -0                   | -0                   |
| Total changes of items during the period                         | 460                  | 3,230                |
| Balances at end of current period                                | 28,365               | 31,595               |

(Unit: Million yen)

|  |                      | Unit: Million yen)   |
|--|----------------------|----------------------|
|  | Previous term end    | Current term end     |
|  | (as of May 31, 2011) | (as of May 31, 2012) |
| Total retained earnings  |                      |                      |
| Balance at the beginning of current period                       | 28,904               | 29,365               |
| Changes of items during the period                               |                      |                      |
| Dividends from surplus   | -21,605              | -21,478              |
| Net income   | 22,065               | 23,709               |
| Disposal of treasury stock                                       | -0                   | -0                   |
| Total changes of items during the period                         | 460                  | 2,230                |
| Balances at end of current period                                | 29,365               | 31,595               |
| Treasury stock   | 23,500               | 31,000               |
| Balance at the beginning of current period                       | -21                  | -22                  |
| Changes of items during the period                               | 21                   | 22                   |
| Purchase of treasury stock                                       | -2                   | -0                   |
| Disposal of treasury stock                                       | 0                    | 0                    |
| Total changes of items during the period                         | -1                   | -0                   |
| Balances at end of current period                                | -22                  | -23                  |
| Total shareholders' equity                                       |                      |                      |
| Balance at the beginning of current period                       | 84,906               | 85,383               |
| Changes of items during the period                               |                      |                      |
| Issuance of new shares-exercise of subscription rights to shares | 18                   | _                    |
| Dividends from surplus-other capital surplus                     | _                    | -28,087              |
| Dividends from surplus   | -21,605              | -21,478              |
| Net income   | 22,065               | 23,709               |
| Purchase of treasury stock                                       | -2                   | -0                   |
| Disposal of treasury stock                                       | 0                    | 0                    |
| Total changes of items during the period                         | 477                  | -25,857              |
| Balances at end of current period                                | 85,383               | 59,526               |
| Valuation and translation adjustments                            |                      |                      |
| Valuation difference on available-for-sale securities            |                      |                      |
| Balance at the beginning of current period                       | 1                    | -19                  |
| Changes of items during the period                               |                      |                      |
| Net changes of items other than shareholders' equity             | -20                  | -3                   |
| Total changes of items during the period                         | -20                  | -3                   |
| Balances at end of current period                                | -19                  | -22                  |
| Total valuation and translation adjustments                      |                      |                      |
| Balance at the beginning of current period                       | 1                    | -19                  |
| Changes of items during the period                               | 20                   |                      |
| Net changes of items other than shareholders' equity             | -20                  | -3                   |
| Total changes of items during the period                         | -20                  | -3                   |
| Balances at end of current period                                | -19                  | -22                  |

(Unit: Million yen)

|  | Previous term end    | Current term end     |
|--|----------------------|----------------------|
|  | (as of May 31, 2011) | (as of May 31, 2012) |
| Subscription rights to shares                                    |                      |                      |
| Balance at the beginning of current period                       | 665                  | 812                  |
| Changes of items during the period                               |                      |                      |
| Net changes of items other than shareholders' equity             | 147                  | 122                  |
| Total changes of items during the period                         | 147                  | 122                  |
| Balances at end of current period                                | 812                  | 934                  |
| Net assets   |                      |                      |
| Balance at the beginning of current period                       | 85,573               | 86,176               |
| Changes of items during the period                               |                      |                      |
| Issuance of new shares-exercise of subscription rights to shares | 18                   | _                    |
| Dividends from surplus-other capital surplus                     | _                    | -28,087              |
| Dividends from surplus   | -21,605              | -21,478              |
| Net income   | 22,065               | 23,709               |
| Purchase of treasury stock                                       | -2                   | -0                   |
| Disposal of treasury stock                                       | 0                    | 0                    |
| Net changes of items other than shareholders' equity             | 126                  | 119                  |
| Total changes of items during the period                         | 603                  | -25,737              |
| Balances at end of current period                                | 86,176               | 60,438               |

# (4)Statement of Cash Flows

| Net cash provided by (used in) operating activities Income before income taxes Depreciation and amortization Share-based compensation expenses Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for product warranties Interest and dividends income Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in investment securities Instruction of product warranties Instruction of the state | (Unit : Million yen) |  |  |  |
|--|----------------------|--|--|--|
| Net cash provided by (used in) operating activities Income before income taxes Depreciation and amortization Share-based compensation expenses Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for bonuses Increase (decrease) in provision for bonuses Increase (decrease) in provision for product warranties Increase (decrease) in provision for product warranties Interest and dividends income Loss (gain) on sales of investment securities Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in inventories Decrease (increase) in othes and accounts payable-trade Decrease (increase) in othes and accounts payable-trade Increase (decrease) in octors and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in accounts experient Increase (decrease) in accounts payable-other Increase (decrease) in accounts experient Increase (decrease) in accounts payable-other Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Other, net Subtotal Increase (decrease) in other current liabilities Increase (decrease) in other current liabi |                      |  |  |  |
| Income before income taxes  Depreciation and amortization  Share-based compensation expenses Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for product warranties Increase (decrease) in rotes and accounts receivable-trade Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in wentories Decrease (increase) in accounts receivable-other Decrease (increase) in accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in other current liabilities Increase  | 31, 2012)            |  |  |  |
| Depreciation and amortization  Share-based compensation expenses  Increase (decrease) in provision for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for product warranties Increase (decrease) in rowestment securities Loss (gain) on sales of investment securities Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in investment securities Decrease (increase) in inventories Decrease (increase) in inventories Decrease (increase) in inventories Decrease (increase) in other current assets Increase (decrease) in other current assets Increase (decrease) in accounts payable-other Decrease (increase) in accounts payable-other Increase (decrease) in advances received Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Interest and dividends income received Interest and dividends income received Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Interest and dividends income received Interest and divid |                      |  |  |  |
| Share-based compensation expenses Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for bonuses Increase (decrease) in provision for product warranties Increase (again) on sales of investment securities Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in accounts receivable-other Decrease (increase) in inventories Decrease (increase) in other current assets Increase (decrease) in accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in acounts consumption taxes Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Increase (decrease) in decrease decrease in the current liabilities Increase (decr | 40,512               |  |  |  |
| Increase (decrease) in allowance for doubtful accounts Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for product warranties Interest and dividends income Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in accounts receivable-other Decrease (increase) in accounts receivable-other Decrease (increase) in accounts payable-other Decrease (increase) in accounts payable-other Increase (decrease) in acco | 1,488                |  |  |  |
| Increase (decrease) in provision for bonuses Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for directors' bonuses Interest and dividends income Loss (gain) on sales of investment securities Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in other current assets Decrease (increase) in other current assets Increase (decrease) in other current assets Increase (decrease) in accounts payable-other Increase (decrease) in acrued consumption taxes Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Income taxes paid Net cash provided by (used in) operating activities Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Collection of loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from isuance of common stock Purchase of treasury stock  Purchase of treasury stock  Is purchase of treasury stock  Is purchase of treasury stock   | 166                  |  |  |  |
| Increase (decrease) in provision for directors' bonuses Increase (decrease) in provision for product warranties Interest and dividends income Loss (gain) on sales of investment securities Loss (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in other current assets Increase (increase) in other current assets Increase (decrease) in other current assets Increase (decrease) in accounts payable-other Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Income taxes paid Net cash provided by (used in) operating activities Purchase of property, plant and equipment Purchase of property, plant and equipment Purchase of intangible assets Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments into time deposits Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Proceeds from isuance of common stock Purchase of treasury stock  18 Purchase of treasury stock  18 Purchase of treasury stock  18 Purchase of treasury stock   | -0                   |  |  |  |
| Increase (decrease) in provision for product warranties Interest and dividends income Loss (gain) on sales of investment securities Costa (gain) on sales and retirement of noncurrent assets Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in other current assets Decrease (increase) in other current assets Increase (decrease) in accounts payable-other Decrease (decrease) in accounts payable-other Decrease (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in advances received Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Increase (decrease) in other current liabilities Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Interest and dividends income received Increase (decrease) in other current liabilities Int | -318                 |  |  |  |
| Interest and dividends income  Loss (gain) on sales of investment securities  Loss (gain) on sales of investment securities  Loss (gain) on sales and retirement of noncurrent assets  Decrease (increase) in notes and accounts receivable-trade  Decrease (increase) in other current assets  Increase (decrease) in notes and accounts payable-trade  Increase (decrease) in accounts payable-other  Increase (decrease) in accounts payable-other  Increase (decrease) in accounts payable-other  Increase (decrease) in account payable-other  Increase (decrease) in acvented consumption taxes  Increase (decrease) in other current liabilities  Increase (decrease) in other current liabilities  Other, net  Subtotal  Interest and dividends income received  Interest and dividends income received  Increase (decrease) in other current liabilities  Increase (decrease) in other current liabilities  Other, net  Subtotal  Interest and dividends income received  Inte | -14                  |  |  |  |
| Loss (gain) on sales of investment securities  Loss (gain) on sales and retirement of noncurrent assets  Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories  Decrease (increase) in inventories  Decrease (increase) in inventories  Decrease (increase) in cocounts receivable-other Decrease (increase) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in other current liabilities Increase (decrease) i | 156                  |  |  |  |
| Loss (gain) on sales and retirement of noncurrent assets  Decrease (increase) in notes and accounts receivable-trade  Decrease (increase) in inventories  Decrease (increase) in accounts receivable-other  Decrease (increase) in other current assets  Lorrease (decrease) in other current assets  Increase (decrease) in accounts payable-other  Increase (decrease) in advances received  Increase (decrease) in other current liabilities  Other, net  Subtotal  Interest and dividends income received  Income taxes paid  Net cash provided by (used in) operating activities  Purchase of property, plant and equipment  Proceeds from sales of property, plant and equipment  Proceeds from sales of property, plant and equipment  Proceeds from sales of investment securities  Payments of short-term loans receivable  Collection of loans receivable  Payments into time deposits  Proceeds from withdrawal of time deposits  Proceeds from collection of guarantee deposits  Proceeds from collection of guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from collection of guarantee deposits  Proceeds from collection of guarantee deposits  Proceeds from issuance of common stock  Purchase of treasury stock  18  Purchase of treasury stock  | -52                  |  |  |  |
| Decrease (increase) in notes and accounts receivable-trade Decrease (increase) in inventories Decrease (increase) in accounts receivable-other Decrease (increase) in other current assets A Increase (decrease) in other current assets A Increase (decrease) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in other current liabilities Increase (decrease) in accounts payable-trade Increase (decrease) in Inspanal payable-trade Increase (decrease) in Inspanal payable-trade Increase (decrease) in Inspanal payable-trade Increase (decr | -6                   |  |  |  |
| Decrease (increase) in inventories  Decrease (increase) in accounts receivable-other  Decrease (increase) in other current assets  Increase (decrease) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in advances received Increase (decrease) in other current liabilities Increase (decrease) in accounts payable-trade  | 9                    |  |  |  |
| Decrease (increase) in accounts receivable-other Decrease (increase) in other current assets Increase (decrease) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in accrued consumption taxes Increase (decrease) in advances received Increase (decrease) in other current liabilities Increase (decrease) in accounts payable-trade Isla Increase (decrease) in accounts payable-trade Isla Isla Increase (decrease) in accounts payable-trade Isla Isla Isla Isla Isla Isla Isla Isla  | 2,787                |  |  |  |
| Decrease (increase) in other current assets Increase (decrease) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net  Subtotal Interest and dividends income received Increase and dividends income and                       | -0                   |  |  |  |
| Increase (decrease) in notes and accounts payable-trade Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in accounts payable-other Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net  Subtotal Interest and dividends income received Income taxes paid Net cash provided by (used in) operating activities Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock  18 Purchase of treasury stock   | 870                  |  |  |  |
| Increase (decrease) in accounts payable-other Increase (decrease) in accrued consumption taxes Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net Subtotal Interest and dividends income received Income taxes paid Income taxes paid Income taxes paid Incease of property, plant and equipment Proceeds from sales of property, plant and equipment Proceeds from sales of investment securities Purchase of intangible assets Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from issuance of common stock Purchase of treasury stock  18 Purchase of treasury stock  18 Purchase of treasury stock   | -8                   |  |  |  |
| Increase (decrease) in accrued consumption taxes Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net  Subtotal Interest and dividends income received Income taxes paid Income taxe | 1,266                |  |  |  |
| Increase (decrease) in advances received Increase (decrease) in other current liabilities Other, net  Subtotal Interest and dividends income received Income taxes paid Income | -1,883               |  |  |  |
| Increase (decrease) in other current liabilities Other, net  Subtotal  Subtotal  Interest and dividends income received Income taxes paid Income taxes paid  Net cash provided by (used in) operating activities  Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Purchase of intangible assets Income taxes paid  Net cash provided by (used in) investing activities  Purchase of property, plant and equipment Income taxes paid I | -415                 |  |  |  |
| Other, net  Subtotal  Interest and dividends income received  Income taxes paid  Income taxes paid  Net cash provided by (used in) operating activities  Purchase of property, plant and equipment  Proceeds from sales of property, plant and equipment  Purchase of intangible assets  Proceeds from sales of investment securities  Payments of short-term loans receivable  Payments into time deposits  Proceeds from withdrawal of time deposits  Proceeds from collection of guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  21  38,864  138  138  122,651  Net cash provided by (used in) investing activities  Proceeds from soluction of poperating activities  Proceeds from issuance of common stock  Purchase of treasury stock  21  38,864  138  138  138  140  150,551  166  170  170  170  170  170  170  17  | 4,423                |  |  |  |
| Subtotal  Interest and dividends income received Income taxes paid Income taxes paid Net cash provided by (used in) operating activities  Net cash provided by (used in) investing activities Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock  38,864  138  138  148  159  1666  170  170  170  170  170  170  17   | 73                   |  |  |  |
| Interest and dividends income received Income taxes paid Net cash provided by (used in) operating activities  Net cash provided by (used in) investing activities  Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock  138  -16,351  -2666  -27  -666  -666  -7  -7  -7  -7  -7  -7  -   | -5                   |  |  |  |
| Income taxes paid  Net cash provided by (used in) operating activities  Purchase of property, plant and equipment  Proceeds from sales of property, plant and equipment  Purchase of intangible assets  Proceeds from sales of investment securities  Payments of short-term loans receivable  Collection of loans receivable  Payments into time deposits  Proceeds from withdrawal of time deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  -10  -666  -66  Proceeds from sales of property, plant and equipment  12  -170  -27,986  -37,986  -37,986  -37,986  -37,986  -300  | 49,048               |  |  |  |
| Net cash provided by (used in) operating activities  Net cash provided by (used in) investing activities  Purchase of property, plant and equipment  Proceeds from sales of property, plant and equipment  Purchase of intangible assets  Proceeds from sales of investment securities  Payments of short-term loans receivable  Collection of loans receivable  Payments into time deposits  Proceeds from withdrawal of time deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  22,651  22,651  22,651  22,651  22,651  22,651  2666  Proceeds from sales of property, plant and equipment  12  Payment  170  Payments of investment securities  170  -37,986  -37,986  -50,000  Proceeds from withdrawal of time deposits  79,000  Payments for guarantee deposits  184  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  18  Purchase of treasury stock  | 54                   |  |  |  |
| Net cash provided by (used in) investing activities Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Proceeds from collection of guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock Purchase of treasury stock  -666  12  -666  17  -666  17  -666  17  -666  17  -666  17  -666  -7  -7  -8  -9  -9  -9  -9  -9  -9  -9  -9  -9  | -15,738              |  |  |  |
| Purchase of property, plant and equipment Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Payments for guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Proceeds from issuance of common stock Proceeds from issuance of treasury stock  -666  Proceeds from sales of property, plant and equipment 12  13  14  15  170  170  180  181  181  181  181  181  | 33,364               |  |  |  |
| Proceeds from sales of property, plant and equipment Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Payments for guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock  12  -1  -1  -1  -1  -1  -1  -1  -2  -37,986  -3000  -50,000  -50,000  -30 |                      |  |  |  |
| Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Payments for guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock P-170 Payments securities Proceeds from collection of guarantee deposits P-37,986 P-37,980 P-38,980 P-3 | -249                 |  |  |  |
| Purchase of intangible assets Proceeds from sales of investment securities Payments of short-term loans receivable Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Payments for guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock P-170 Payments securities Proceeds from collection of guarantee deposits P-37,986 P-37,980 P-38,980 P-3 | 47                   |  |  |  |
| Proceeds from sales of investment securities  Payments of short-term loans receivable  Collection of loans receivable  Payments into time deposits  Proceeds from withdrawal of time deposits  Payments for guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  170  -37,986  -50,000  -50,000  79,000  184  -9,587   | _                    |  |  |  |
| Collection of loans receivable Payments into time deposits Proceeds from withdrawal of time deposits Payments for guarantee deposits Proceeds from collection of guarantee deposits Net cash provided by (used in) investing activities Proceeds from issuance of common stock Purchase of treasury stock  -50,000  79,000  184  -300  184  -9,587   | 7                    |  |  |  |
| Payments into time deposits  Proceeds from withdrawal of time deposits  Payments for guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  -50,000  79,000  184  -300  184  -9,587  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  18  -2   | _                    |  |  |  |
| Proceeds from withdrawal of time deposits  Payments for guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  79,000  184  -9,587  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  18  Purchase of treasury stock  | 37,986               |  |  |  |
| Payments for guarantee deposits  Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  Purchase of treasury stock  -300  184  -9,587  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  18  -2  | -29,000              |  |  |  |
| Proceeds from collection of guarantee deposits  Net cash provided by (used in) investing activities  Proceeds from issuance of common stock  Purchase of treasury stock  184  -9,587  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  18  -2  | 16,000               |  |  |  |
| Net cash provided by (used in) investing activities  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  Purchase of treasury stock  18  -2   | -4                   |  |  |  |
| Net cash provided by (used in) investing activities  Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  Purchase of treasury stock  18  -2   | 34                   |  |  |  |
| Net cash provided by (used in) financing activities  Proceeds from issuance of common stock  Purchase of treasury stock  18  -2  | 24,822               |  |  |  |
| Proceeds from issuance of common stock Purchase of treasury stock 18 -2  | ,                    |  |  |  |
| Purchase of treasury stock -2  | _                    |  |  |  |
|  | -0                   |  |  |  |
| Proceeds from sales of treasury stock 0  | 0                    |  |  |  |
| Cash dividends paid -21,600  | -49,526              |  |  |  |
| Net cash provided by (used in) financing activities -21,584  | -49,527              |  |  |  |
| Net Increase/(Decrease) in cash and cash equivalents  -8,520   | 8,659                |  |  |  |
| Cash and cash equivalents at beginning of period 23,354  | 14,834               |  |  |  |
| Cash and cash equivalents at end of period   | 23,493               |  |  |  |

# (5) [Notes to going concern] Not applicable

## (6)[Significant Accounting Policies]

Disclosure of Significant Accounting Policies is omitted, other than Application of "Accounting Standard for Earnings Per Share", there are no significant changes from the latest annual report submitted on August 26, 2011

## (7) [Changes in the accounting method]

Effective from the current fiscal year, the Company adopted new accounting standards,

"Accounting Standard for Earnings Per Share" (Accounting Standards Board of Japan [ASBJ] statement No.2, published June 30, 2010) and "Guidance on Accounting Standard for Earnings Per Share" (ASBJ Guidance No.4, June 30, 2010). As a result, in calculating diluted earnings per share for stock options for which the right to exercise options is vested after a specified service period, the fair value of service expected to be provided to the Company in the future is added to the proceeds assumed to be received when options are exercised.

These accounting standards apply to the previous year's figure retrospectively, thus the figure shown on Per Share Data is adjusted. However this change had only minor impact to it.

## (8) [Additional information]

1 .Adoption of "Accounting Standard for Accounting Changes and Error Corrections"

Effective from the current fiscal year, the Company has been adopted the "Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Statement No.24, December 4, 2009) and the "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No.24, December 4, 2009).

#### 2. Effect of change of income tax rate

According to the promulgation of —"The Law to Revise the Income Tax, etc., in Order to Construct a Tax System Addressing Changes in the Socio-Economic Structure" (Act No. 114 of 2011) and —"Special Measures to Secure the Financial Resources to Implement the Restoration from the Great East Japan Earthquake" (Act No.117 of 2011) on December 2, 2011, the effective tax rate which the company used for calculation of deferred tax assets and deferred tax liabilities has been changed for the current fiscal year end.

The quantitative impact for this change are immaterial, the company has omitted the effect of this change.

## (9) Notes

## (Related to the balance sheet)

Disclosure of notes related to the balance sheet is omitted because the necessity of disclosing such information in this year-end flash report is regarded to be not high.

(Related to the statement of income)

| Previous term (From June 1, 2010 to May 31, 2011)  | Current term<br>(From June 1, 2011 to May 31, 2012) |
|--|---|
| * Business structure improvement expenses consist mainly of special retirement benefits. | * Same as the left.                                 |

## (Related to the statement of changes in shareholders' equity)

Previous term (from June1, 2010 to May 31, 2011)

1. Type and number of issued shares and treasury stock

|                 | Number of shares  | Number of shares  | Number of shares  | Number of shares  |
|-----------------|-------------------|-------------------|-------------------|-------------------|
|                 | as of             | increased in the  | decreased in the  | as of             |
|                 | May 31,2010       | current term      | current term      | May 31,2011       |
|                 | (Thousand shares) | (Thousand shares) | (Thousand shares) | (Thousand shares) |
| Issued shares   |                   |                   |                   |                   |
| Common stock    | 127,092           | 4                 | _                 | 127,097           |
| (Note)          |                   |                   |                   |                   |
| Treasury stocks |                   |                   |                   |                   |
| Common stock    | 4                 | 0                 | 0                 | 4                 |
|                 |                   |                   |                   |                   |

(Note) Increase of 4 thousand outstanding shares was due to exercise of share warrants.

2. Stock acquisition right

| Item               | Breakdown<br>of stock                            | Type of shares converted by   | Number of right (shares  | Number of shares converted by stock acquisition ight (shares) |          |                               |                  |  |
|--------------------|--|-------------------------------|--------------------------|---|----------|-------------------------------|------------------|--|
|                    | acquisition<br>right                             | stock<br>acquisition<br>right | Balance of previous term | Increase  | Decrease | Balance<br>of current<br>term | (million<br>yen) |  |
| Submission company | Stock<br>acquisition<br>right as stock<br>option | _                             | _                        | -   | _        | _                             | 812              |  |
| Total              |  | _                             | _                        |   | _        | _                             | 812              |  |

## 3. Dividend

(1) Amount of paid dividends

| Resolution  | Type of share   | Total amount of dividends (Million yen) | Dividend per<br>share<br>(Yen) | Reference date       | Effective date      | Resource of dividend |
|---|-----------------|---|--------------------------------|----------------------|---------------------|----------------------|
| Board of director held<br>on July 23, 2010        | Common stock    | 12,708                                  | 100                            | May 31, 2010         | August 12,<br>2010  | Earned surplus       |
| Board of director held<br>on December 22,<br>2010 | Common<br>stock | 8,896                                   | 70                             | November 30,<br>2010 | February 7,<br>2011 | Capital surplus      |

(2) Dividend that effective date is in the next term though its reference date was in current term

| Type of share | Total amount of dividend (Million yen) | Resource of dividend | Dividend per<br>share<br>(Yen) | Reference date | Effective date  |
|---------------|--|----------------------|--------------------------------|----------------|-----------------|
| Common et al. | 21,478                                 | Earned surplus       | 169                            | May 31, 2011   | August 26, 2011 |
| Common stock  | 28,087                                 | Capital surplus      | 221                            | May 31, 2011   | August 26, 2011 |
| Total         | 49,566                                 |                      | 390                            |                |                 |

Current term (from June1, 2011 to May 31, 2012)

1. Type and number of issued shares and treasury stock

|                 | 1. Type with itemicer of issued shares with treasury seem |                   |                   |                   |  |  |  |
|-----------------|---|-------------------|-------------------|-------------------|--|--|--|
|                 | Number of shares  | Number of shares  | Number of shares  | Number of shares  |  |  |  |
|                 | as of   | increased in the  | decreased in the  | as of             |  |  |  |
|                 | May 31,2011   | current term      | current term      | May 31,2012       |  |  |  |
|                 | (Thousand shares)   | (Thousand shares) | (Thousand shares) | (Thousand shares) |  |  |  |
| Issued shares   |   |                   |                   |                   |  |  |  |
| Common stock    | 127,097   | _                 | _                 | 127,097           |  |  |  |
| (Note)          |   |                   |                   |                   |  |  |  |
| Treasury stocks |   |                   |                   |                   |  |  |  |
| Common stock    | 4   | 0                 | 0                 | 5                 |  |  |  |
|                 |   |                   |                   |                   |  |  |  |

2. Stock acquisition right

|                    | uisition right                                   | T 0.1          | 37 1 0        | 1   | . 11 . 1 |            | Term-end |
|--------------------|--|----------------|---------------|---|----------|------------|----------|
| Item               | Breakdown  | Type of shares | Number of     | lumber of shares converted by stock acquisition |          |            |          |
|                    | of stock   | converted by   | right (shares | ight (shares)                                   |          |            |          |
|                    | acquisition                                      | stock          | Balance of    | Increase  | Decrease | Balance    | (million |
|                    | right  | acquisition    | previous      |   |          | of current | yen)     |
|                    |  | right          | term          |   |          | term       |          |
| Submission company | Stock<br>acquisition<br>right as stock<br>option |                | ı             | I   | _        | _          | 934      |
| Total              |  |                |               | _   | _        | _          | 934      |

## 3. Dividend

(1) Amount of paid dividends

| Resolution             | Type of share | Total amount of dividend (Million yen) | Dividend<br>per share<br>(Yen) | Reference date  | Effective date     | Resource of dividend |
|------------------------|---------------|--|--------------------------------|-----------------|--------------------|----------------------|
| Board of director held | Common        | 21,478                                 | 169                            | May 31,<br>2011 | August 26,<br>2011 | Earned surplus       |
| on July 21,<br>2011    | stock         | 28,087                                 | 221                            | May 31,<br>2011 | August 26,<br>2011 | Capital surplus      |
|                        | Total         | 49,566                                 | 390                            |                 |                    |                      |

## (2) Dividend that effective date is in the next term though its reference date was in current term

The company will submit the following proposal at the board of directors meeting to be held on July 20, 2012.

| Type of share | Total amount of dividend (Million yen) | Resource of dividend | Dividend per<br>share<br>(Yen) | Reference date | Effective date |
|---------------|--|----------------------|--------------------------------|----------------|----------------|
| Common stock  | 9,531                                  | Earned surplus       | 75                             | May 31, 2012   | August 9, 2012 |

(Related to the statement of cash flows)

| Included to the statement of cash hows) |                       |                                   |                        |  |  |  |
|---|-----------------------|-----------------------------------|------------------------|--|--|--|
| Previous te                             | rm                    | Current term                      |                        |  |  |  |
| (From June 1, 2010 to                   | May 31, 2011)         | (From June 1, 2011 to M           | ay 31, 2012)           |  |  |  |
| *Relationship between the term          |                       | *Relationship between the term er |                        |  |  |  |
| cash equivalents and the amount         | of items indicated in | and cash equivalents and the amou | ant of items indicated |  |  |  |
| the balance sheet                       |                       | in the balance sheet              |                        |  |  |  |
|   | (As of May 31, 2011)  | `                                 | As of May 31, 2012)    |  |  |  |
| Balance of cash and deposits            | 22,830 million yen    | Balance of cash and deposits      | 44,488 million yen     |  |  |  |
| Balance of marketable securities        | 2,003 million yen     | Balance of marketable securities  | 2,005 million yen      |  |  |  |
| Time deposits                           | -10,000 million yen   | Time deposits                     | -23,000 million yen    |  |  |  |
| Cash and cash equivalents               | 14,834 million yen    | Cash and cash equivalents         | 23,493 million yen     |  |  |  |
| 1                                       |                       | i e                               |                        |  |  |  |

# Derivative transactions

| Previous term<br>(From June 1, 2010 to May 31, 2011)                  | Current term (From June 1, 2011 to May 31, 2012) |
|---|--|
| Not applicable, since we do not engage in the trading of derivatives. | Same as the left                                 |

#### **Segment Information**

#### 1. Overview of Reportable Segments

The reportable segments of the Company are segments for which separate financial statements are available and which the supreme decision-making body examines regularly to determine the distribution of management resources and to evaluate performance. Based on organizational structures and the characteristics of products and services, the Company has classified business segments into four reportable segments: Software License, Updates & Product Support, Hardware Systems, and Services.

The Software License Segment sells variety of licenses of database management software, middleware, and application software that are used in corporate activities.

The Updates & Product Support Segment provides software license update rights and technical support.

The Hardware Systems Segment sells hardware including servers and storage products, and provides technical support for hardware products and the maintenance and repair of hardware.

The Services Segment offers consulting services, cloud services, and education services.

# 2. Accounting methods used to calculate segment income (loss), segment assets and other items for reportable segments

Accounts for reportable segments are for the most part calculated in line with Significant Accounting Policies described in the latest annual report submitted on August 26, 2011. Segment income (loss) for reportable segments is based on operating income (loss).

## 3. Segment income (loss), segment assets and other items for reportable segments

Previous term (from June1, 2010 to May 31, 2011)

(Unit: Million Yen)

|                                    |                     | Reporta |        | Amount on      |         |                        |                                    |  |
|------------------------------------|---------------------|---------|--------|----------------|---------|------------------------|------------------------------------|--|
|                                    | Software<br>License | Product |        | Services Total |         | Adjustment<br>(Note) 1 | Statement of<br>Income<br>(Note) 2 |  |
| Sales                              |                     |         |        |                |         |                        |                                    |  |
| External customers                 | 38,666              | 61,924  | 15,437 | 16,695         | 132,724 | _                      | 132,724                            |  |
| Intersegment net sales or transfer | _                   | _       | _      | _              | _       | _                      | _                                  |  |
| Total                              | 38,666              | 61,924  | 15,437 | 16,695         | 132,724 | _                      | 132,724                            |  |
| Operating income (loss)            | 5,823               | 32,595  | 1,057  | 2,930          | 42,406  | -5,215                 | 37,191                             |  |
| Other item                         |                     |         |        |                |         |                        |                                    |  |
| Depreciation (Note)3               | 665                 | 183     | 85     | 346            | 1,280   | 218                    | 1,498                              |  |

- (Notes): 1.A segment profit adjustment of minus 5,215 million yen is a Company-wide expense, which primarily relates to administrative departments that do not belong to any reported segment.
  - 2. Segment profits are adjusted in comparison with operating income in the statement of income.
  - 3.Depreciation in Adjustment primarily relates to administrative departments that do not belong to any reportable segment.
  - 4.Based on the decision of management, the supreme decision-making body does not allocate segment information on assets to reportable segments. Consequently, the Company does not disclose that information.

## Current term (from June1, 2011 to May 31, 2012)

(Unit: Million Yen)

|                                    | Reportable operating segments |                                 |                     |          |               |        |                                    |
|------------------------------------|-------------------------------|---------------------------------|---------------------|----------|---------------|--------|------------------------------------|
|                                    | Software<br>License           | Updates &<br>Product<br>Support | Hardware<br>Systems | Services | ervices Total |        | Statement of<br>Income<br>(Note) 2 |
| Sales                              |                               |                                 |                     |          |               |        |                                    |
| External customers                 | 42,452                        | 64,986                          | 20,484              | 14,995   | 142,919       | _      | 142,919                            |
| Intersegment net sales or transfer | _                             | _                               | _                   | _        | _             | _      | _                                  |
| Total                              | 42,452                        | 64,986                          | 20,484              | 14,995   | 142,919       | _      | 142,919                            |
| Operating income (loss)            | 7,106                         | 34,410                          | 1,061               | 2,623    | 45,201        | -4,769 | 40,432                             |
| Other item                         |                               |                                 |                     |          |               |        |                                    |
| Depreciation (Note)3               | 676                           | 182                             | 103                 | 294      | 1,257         | 230    | 1,488                              |

<sup>(</sup>Notes): 1.A segment profit adjustment of minus 4,769 million yen is a Company-wide expense, which primarily relates to administrative departments that do not belong to any reported segment.

- 2. Segment profits are adjusted in comparison with operating income in the statement of income.
- 3.Depreciation in Adjustment primarily relates to administrative departments that do not belong to any reportable segment.
- 4.Based on the decision of management, the supreme decision-making body does not allocate segment information on assets to reportable segments. Consequently, the Company does not disclose that information.

Loss / Gain on equity method

| 2000 / Gairl Gri Gquity Motifica    |                                     |
|-------------------------------------|-------------------------------------|
| Previous term                       | Current term                        |
| (From June 1, 2010 to May 31, 2011) | (From June 1, 2011 to May 31, 2012) |
| Not applicable                      | Same as the left                    |

### Transactions with related parties

Previous term (from June 1, 2010 to May 31, 2011)

| Attributes                         | Corporate name  | Address               | Capital or investment                              | Scope of<br>business or<br>occupation                              | Ratio of<br>voting and<br>other rights<br>in possession<br>(or being<br>possessed) | Relationship                          | Description of transactions     | Transaction<br>amount<br>(Million yen) | Item                       | Term-end<br>balance<br>(million yen) |
|------------------------------------|---|-----------------------|--|--|--|---------------------------------------|---------------------------------|--|----------------------------|--------------------------------------|
|                                    |   |                       |  | Development and sale of  |  | Settlement of funds for               | Fund<br>lending<br>(Note) 1     | 37,986                                 | Short-term loan receivable | 37,986                               |
| Subsidiary<br>of parent<br>company | Oracle America, Inc.  California, U.S.A.  US\$ 0 products and hardware, and | None                  | transactions<br>among Oracle<br>Group<br>companies | Settlement of<br>funds for<br>transactions<br>among                | 18,724   | Accounts payable                      | 3,699                           |  |                            |                                      |
|                                    |   |                       |  | provision of<br>associated<br>services                             |  | and making a<br>short-term<br>loan    | Oracle Group companies (Note) 2 | 18,396                                 | Accounts payable-other     | 3,537                                |
| Subsidiary<br>of parent<br>company | Oracle<br>International<br>Corporation<br>(Note) 2                          | California,<br>U.S.A. | None   | Holding and<br>management<br>of intellectual<br>property<br>rights | None   | Conclusion of sales agency agreements | Payment of royalties (Note) 3   | 32,687                                 | Accounts payable           | 4,106                                |

(Notes) Terms and conditions of transactions and decision of terms and conditions of transactions

- 1: The interest rate on loans is determined rationally after the market interest rate is taken into account. Interest income (3million) yen has been booked in this fiscal year.
- 2: The settlement of funds for transactions among Group companies of Oracle Corporation (not including transactions with Oracle International Corporation) is processed through the account of Oracle America, Inc. The above transaction amounts in accounts payable are settlements, the majority of which are the payments of royalties (8,340 million yen in FY11) to Oracle Information Systems Japan K.K. (a subsidiary of the parent company) and the purchases of products (10,151 million yen in FY11) relating to the Hardware Systems segment, which was set up in the fiscal year under review. In addition, royalties and prices for products purchased are agreed between Oracle Corporation and Group companies, including our Company, using reasonable standards that are identical.
- 3: Royalties are set at certain ratios of sales of Oracle products, with the ratios agreed between Oracle Corporation and Group companies that handle Oracle products, including our Company, using reasonable standards that are identical.

## 2. Notes to the Parent Company or Important Affiliates

Information on the parent company

The Company has four parent companies, namely Oracle Corporation, Oracle Systems Corporation, Oracle Global Holdings, Inc., and Oracle Japan Holding, Inc.

Oracle Corporation, which is the effective parent company of the Company, is a company listed on a foreign stock exchange (NASDAQ). Oracle Systems Corporation is a subsidiary of Oracle Corporation and the parent company of Oracle Global Holdings, Inc. Oracle Japan Holding, Inc., the direct parent company of the Company, is a subsidiary of Oracle Global Holdings, Inc. Oracle Corporation has continued to disclose financial statements covering the above four companies and the Company.

Current term (from June 1, 2011 to May 31, 2012)

| Attributes                         | Corporate name                                     | Address               | Capital or investment | Scope of<br>business or<br>occupation                              | Ratio of<br>voting and<br>other rights<br>in possession<br>(or being<br>possessed) | Relationship                          | Description of transactions   | Transaction<br>amount<br>(Million yen) | Item                          | Term-end<br>balance<br>(million yen) |
|------------------------------------|--|-----------------------|-----------------------|--|--|---------------------------------------|---|--|-------------------------------|--------------------------------------|
| C. L.: Ji                          | Oracle   |                       |                       | Development<br>and sale of<br>software                             |  | Settlement of funds for transactions  | Collection of short-term loan receivable (Note) 1   | 37,986                                 | Short-term loan<br>receivable | _                                    |
| Subsidiary<br>of parent<br>company | America, Inc.                                      | California,<br>U.S.A. | US\$ 0<br>thousand    | products and<br>hardware, and<br>provision of<br>associated        | products and hardware, and provision of amon Group comp                            |                                       | among Oracle Group companies and making a short-term loan Oracle Group companies (Note) 2 | 21,158                                 | Accounts payable              | 5,918                                |
|                                    |  |                       |                       | services   |  | 18,932                                |   | Accounts payable-other                 | 1,590                         |                                      |
| Subsidiary<br>of parent<br>company | Oracle<br>International<br>Corporation<br>(Note) 2 | California,<br>U.S.A. | None                  | Holding and<br>management<br>of intellectual<br>property<br>rights | None   | Conclusion of sales agency agreements | Payment of royalties (Note) 3   | 34,290                                 | Accounts payable              | 3,450                                |

(Notes) Terms and conditions of transactions and decision of terms and conditions of transactions

- 1: The interest rate on loans is determined rationally after the market interest rate is taken into account. Cumulative interest income 17 million yen (FY12 booking is 14 million yen) has been booked in this fiscal year.
- 2: The settlement of funds for transactions among Group companies of Oracle Corporation (not including transactions with Oracle International Corporation) is processed through the account of Oracle America, Inc. The above transaction amounts in accounts payable are settlements, the majority of which are the payments of royalties (9,650 million yen in FY12) to Oracle Information Systems Japan G.K. (a subsidiary of the parent company) and the purchases of products (12,461 million yen in FY12) relating to the Hardware Systems segment. In addition, royalties and prices for products purchased are agreed between Oracle Corporation and Group companies, including our Company, using reasonable standards that are identical.
- 3: Royalties are set at certain ratios of sales of Oracle products, with the ratios agreed between Oracle Corporation and Group companies that handle Oracle products, including our Company, using reasonable standards that are identical.

#### 2. Notes to the Parent Company or Important Affiliates

Information on the parent company

The Company has four parent companies, namely Oracle Corporation, Oracle Systems Corporation, Oracle Global Holdings, Inc., and Oracle Japan Holding, Inc.

Oracle Corporation, which is the effective parent company of the Company, is a company listed on a foreign stock exchange (NASDAQ). Oracle Systems Corporation is a subsidiary of Oracle Corporation and the parent company of Oracle Global Holdings, Inc. Oracle Japan Holding, Inc., the direct parent company of the Company, is a subsidiary of Oracle Global Holdings, Inc. Oracle Corporation has continued to disclose financial statements covering the above four companies and the Company.

#### Per Share Data

(Unit: Yen)

|                                | Previous term                 | Current term              |  |  |
|--------------------------------|-------------------------------|---------------------------|--|--|
| Items                          | (From June 1, 2010 to May 31, | (From June 1, 2011 to May |  |  |
|                                | 2011)                         | 31, 2012)                 |  |  |
| Net assets per share           | 671.67                        | 468.20                    |  |  |
| Net income per share           | 173.62                        | 186.55                    |  |  |
| Net income per share (diluted) | 173.62                        |                           |  |  |

- (Notes)1. Net income per share (diluted) for this current fiscal year is not presented because there are no dilutive effect stocks.
  - 2. The basis of calculation for net income per share and net income per share (diluted) is as shown below.

|  | Previous term<br>(From June 1, 2010 to May 31, 2011)                                    | Current term<br>(From June 1, 2011 to May<br>31, 2012) |
|--|---|--|
| Net income per share   |   |  |
| Net income (millions of yen)   | 22,065  | 23,709   |
| Amounts not attributable to owners of common stock (millions of yen)                                     | _   | _  |
| Net income attributable to common stock (millions of yen)  | 22,065  | 23,709   |
| Average number of shares during the term (shares)  | 127,091,939   | 127,092,405  |
| Net income per share (diluted)   |   |  |
| Adjustment to net income (millions of yen)   | _   | _  |
| Increase in common stock (shares)  | 3,219   | _  |
| Details of shares not included in calculation of diluted net income per share due to non-dilative effect | Equity warrants (Type: 11 Numbers: 17,276) Subscription right (Type: 1Numbers: 172,500) |  |

### (Changes in accounting policies)

Accounting Standard for Earnings Per Share" (Accounting Standards Board of Japan [ASBJ] statement No.2, published June 30, 2010) and "Guidance on Accounting Standard for Earnings Per Share" (ASBJ Guidance No.4, June 30, 2010). As a result, in calculating diluted earnings per share for stock options for which the right to exercise options is vested after a specified service period, the fair value of service expected to be provided to the Company in the future is added to the proceeds assumed to be received when options are exercised.

If the company wouldn't adopt this change, net income per share (diluted) for previous year would be 173.61 yen.

(Notes to subsequent events)

Not Applicable

## (Omission of Disclosures)

Disclosure of notes on lease transaction, financial instruments, securities, retirement benefit plans, stock options, asset retirement obligations and tax effect accounting was omitted, as the Company does not see a major necessity for their disclosure.

#### 5. Others

Changes of Corporate Officers

- (1) Change of Representative Officers: Not applicable
- (2) Change of Corporate Officers: Not applicable