# Quarterly Securities Report

(The Second Quarter of 36<sup>th</sup> Business Term)

Oracle Corporation Japan

(E05027)

# Quarterly Securities Report

- 1. The original text of the Practical Guidance is prepared in the Japanese language, and this translation is to be used solely as reference material to aid in the understanding of the Practical Guidance. For all purposes of interpreting and applying the Practical Guidance, users should consult the original Japanese texts available on the following website; <a href="https://www.oracle.com/a/ocom/docs/jp-investor-relations/fy21q2-greport.pdf">https://www.oracle.com/a/ocom/docs/jp-investor-relations/fy21q2-greport.pdf</a>
- 2. In addition to a review report that has been attached to the Quarterly Securities Report, this document also includes a confirmation document at the end of the report.

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# [Title Page]

[Submitted document] Quarterly Securities Report

[Text used as grounds for document] Article 24-4-7 (1) of the Financial Instruments and Exchange Act

[For submission to] Kanto Finance Bureau
[Date of submission] January 12, 2021

[Fiscal year] The Second Quarter of 36<sup>th</sup> Business Term

(from June 1, 2020 to November 30, 2020)

[Company name]ORACLE CORPORATION JAPAN[Company name in English]ORACLE CORPORATION JAPAN

[Name and title of representative] Hiroko Utsumi (Name on the family register : Hiroko Naka),

Representative Corporate Executive Officer & Managing Counsel

[Current location of head office] 2-5-8 Kita-Aoyama, Minato-ku, Tokyo

[Phone] 813(6834)6666

[Name of administrative contact] Yushi Murano, Director, Corporate Accounting

[Location of nearest contact] 2-5-8 Kita-Aoyama, Minato-ku, Tokyo

[Phone] 813(6834)6666

[Name of administrative contact] Yushi Murano, Director, Corporate Accounting

[Location subjected to inspection] Tokyo Stock Exchange, Inc.

(2-1 Kabuto-cho, Nihombashi, Chuo-ku, Tokyo)

# Part 1 [Information About the Company]

- I [Company Overview]
- 1. [Movements in Key Performance Indicators, etc.]

Status of submitting company

Term		35 <sup>th</sup> 2 <sup>nd</sup> Quarter	36 <sup>th</sup> 2 <sup>nd</sup> Quarter	35 <sup>th</sup>
Closing month/	year	From June 1, 2019 to November 30, 2019	From June 1, 2020 to November 30, 2020	From June 1, 2019 to May 31, 2020
Revenue	(million yen)	97,485	100,246	211,357
Ordinary income	(million yen)	30,046	33,022	68,857
Net income	(million yen)	20,790	22,874	47,686
Return on investment with application of equity method	(million yen)	_	_	_
Capital stock	(million yen)	24,807	24,975	24,884
Total numbers of shares outstanding	(thousand shares)	128,152	128,219	128,184
Net assets	(million yen)	164,316	195,825	191,362
Total assets	(million yen)	256,275	298,706	294,139
Net income per share	(yen)	162.47	178.55	372.52
Net income per share (diluted)	(yen)	162.32	178.41	372.19
Dividends per share	(yen)	_	_	149
Ratio of shareholders' equity	(%)	64.1	65.5	65.0
Cash flows from operating activities	(million yen)	15,306	32,691	42,309
Cash flows from investing activities	(million yen)	-30,424	-30,052	-30,584
Cash flows from financing activities	(million yen)	-17,222	-18,940	-17,097
Cash and cash equivalents at the end of period	(million yen)	33,120	43,734	60,091

Term		35 <sup>th</sup> 2 <sup>nd</sup> Quarter	36 <sup>th</sup> 2 <sup>nd</sup> Quarter
Closing month/year	•	From September 1, 2019 to November 30, 2019	From September 1, 2020 to November 30, 2020
Net income per share	(yen)	85.73	100.15

<sup>(</sup>Note)1. Our company does not compile consolidated financial statements; thus it does not mention movements in consolidated business benchmarks, etc.

- 2. Sales amounts do not include consumption tax, etc.
- 3. Return on investment in the event of the use of an equity method is not indicated as the company has no affiliated companies.
- 4. Posted as treasury stock included in shareholders' equity, the treasury shares which remain in the BIP trust and the ESOP trust are included in the treasury stock to be deducted in the calculation of the number of average shares outstanding during the term in order to calculate the net income per share and net income per share (diluted).

# 2. [Details of Business]

In the cumulative second quarter ended November 30, 2020, there were no significant changes in the contents of the businesses operated by the Company and the Group belongs to.

#### II (Status of Business)

#### 1. [Business Risks]

For the six-month period ended November 30, 2020, there is no significant change in business risks which were described on our Annual Securities Report for the year ended May 31, 2020.

## 2. [Management's Discussion and Analysis of Financial Position, Operating Results and Cash Flows]

The various quarterly financial sheets, etc. of our company have been compiled based on accounting standards which are generally recognized as fair and reasonable in our country. The compilation of these quarterly financial sheets, etc. require assets and debts as of the final day of the period and hypotheses and estimates within the accounting period which could impact revenue and costs. While an estimate may have been considered reasonable based on past situations and experiences, they may vary from actual results due to changes in hypotheses or criteria. Matters regarding the future stated in this document are based on the judgment of the Company as of the day of the submission of this quarterly report.

#### (1) Analysis of Financial Status

#### (i) Overview

During the second quarter under review (from Jun 1, 2020 to November 30, 2020, hereinafter "this quarter"), the Company posted 100,246 million yen (up 2.8 % year on year) in revenue, 33,067 million yen (rising 10.0 %) in operating income, 33,022 million yen (gaining 9.9 %) in ordinary income and 22,874 million yen (increasing 10.0 %) in net income.

The Japanese information services industry in which the Company operates enjoyed firm system renewal demand and solid Cloud and IT investment aimed at corporate growth and boosting competitiveness, including investing in mobile solutions, improving efficiency through the use of IoT and other digital data, soaring data volume because of remote working, and strengthening contact points with end users. On the other hand, in some industries which were affected by business performance negatively under COVID19 situation, we still see some slow-down regarding IT spending. In this business environment, the Company is expanding our Cloud business for realizing Customers' innovation, for their business transformation, and for supporting their firm growth.

As the COVID-19 virus (Coronavirus) was showing up in the end of last fiscal year, the Company recognizes that one of its most important business missions is to protect safety and health of its employees' and customers' and to continue its business stably. The Company has shifted promptly to remote working style and pressed ahead with efforts to ensure efficient risk management and to strengthen our sales capabilities continuously.

#### (ii) Results by Reported Segment

#### Go to Market Strategy

Our mission is to help people see data in new ways, discover insights, unlock endless possibilities. The Company is aiming for further business growth by supporting our customers' cloud migration of their core systems and active data utilization with deepen customer-trust, which is based on "Be a TRUSTED TECHNOLOGY ADVISOR". We have practiced DX (Digital Transformation) with our Cloud Journey to the Cloud by own technology which brought business success to ourselves. By accelerating to deploy and implement our technology to the customers, we support their Cloud Journey to Data-driven DX.

The Company has the comprehensive product portfolio which consists of platform, applications, hardware which can be deployed on cloud environment and on-premise environment. Especially our software license products have been widely adopted in the field of mission critical systems, which have demanded high security, availability and high performance for many years. The Oracle Cloud, which the Company has focused on as a pillar of its new business, has been developed based on the same system architecture and technologies as these software licenses, and the Company enjoys a strength in enabling coordination and bidirectional migration between on-premises systems built with the software licenses products and the Oracle Cloud.

The Company set a slogan "Customer Centric", in order to accelerate our focus points "Win ERP Cloud", "Focus on Big Deals" and "Growth Cloud Consumption". Furthermore the Company also aim to provide the value of "OCI (Oracle Cloud Infrastructure)" which is able to perform extremely at dramatically increased data volume and the most demanding workloads under robust security network. Hereby the Company is expanding to provide its Cloud services, which maximize the value of information by data-driven approaching and supporting services for customers to use Cloud. In the role of promoting strategy, the Company opened a new datacenter in Osaka region in February 2020, added on the

In terms of the structure of sales team, it deployed into Cloud and License, and we expand our cloud business by "Team Collaboration", add value sales with our support and consulting services.

(Glossary)

- Cloud service: Providing software and hardware resources which are used for IT system infrastructure at companies and other organizations as services under agreements for certain periods through the networks such as Internets.
- > On-premises: A form of IT system developed and operated as the company's possession.

#### [Cloud & License]

Revenue in the Cloud & license segment was 81,437 million yen, up 3.7% from the corresponding period of the previous fiscal year and Operating income was 32,829 million yen, gaining 8.6%. Revenue in the Cloud license & on-premise license was 20,521 million yen (increasing 0.4 % year on year), revenue in the Cloud services & license support was 60,915 million yen (increasing 4.9 % year on year).

This segment consists of the "Cloud license & on-premise license" that the Company sells software licenses for database management software, a range of middleware, and ERP and other business applications, etc., the "License support" that the Company provides software updates and technical support for customers using the Company's software licenses, and the "Cloud services" are services the Company provides the resources of software and hardware via the Internet.

We see solid demands from customers in variety of industry. The Company has developed its strength of products and services to its Customers. The Company continues to close a good mix of small and large deals indicating a steady business scenario. In terms of Partner business side, we are expanding our cooperative ties of alliance and creating new demands on SME market segment.

Concerning the Cloud services, including "Oracle Cloud Infrastructure (OCI)", there is a lot of demands from customers putting a weight on performance, security and cost effectiveness, furthermore one of the most important strategy "ERP upgrade" (from Onpremise to Cloud services) has been deployed to mainly its enterprise Customers. That has led to the usage of our Tokyo region data center opened in May this year is successfully increasing continuously across all of segment significantly with expansion its Gen-2 Cloud datacenter.

Also we have been keeping the high renewal rate of license support contracts and the attach rate for the Cloud license and onpremise license.

#### [Hardware systems]

Revenue in the Hardware systems segment was 8,142 million yen, down 3.2 % from the corresponding period of the previous fiscal year, Operating income was 346 million yen, decreasing 12.0%.

This segment consists of the Hardware systems product division which sells servers, storage, engineered systems and network devices, and provides operating systems and related software, and the Hardware systems support division which provides technical support for hardware products, maintenance and repair services and updated versions of related software including operating systems.

The Company released "Oracle Exadata Database Machine X8M" combines Intel® Optane™ DC persistent memory, and the inquiry for this machine is strong. Exadata X8M removes storage bottlenecks and dramatically increase performance for the most demanding workloads such as Online Transaction Processing (OLTP), analytics, IoT, fraud detection, and high frequency trading.

#### [Services]

Revenue in the Services segment was 10,666 million yen, gaining 0.8 % from the corresponding period of the previous fiscal year, Operating income was 2,226 million yen, up 28.6%. This segment consists of Consulting Services, which support the introduction of products of the Company; Advanced Customer Support Services, which provide a preventive maintenance service and a comprehensive operation management service for customers' IT environments; and Education services, which provide training for engineers and users, and also encompasses a technology qualification business.

In Services segment, the number of composite projects from Consulting Services taking advantage of the Company's comprehensive product and service portfolio has increased steadily. They include projects for platform transition from the onpremise environment to the IaaS and PaaS environment and those for linkage with SaaS solutions such as the ERP cloud.

<Revenue breakdown by business segments>

Item			2020 uarter		FY2021 2 <sup>nd</sup> Quarter		May	2020
		Amount	Comp.	Amount	Comp.	YoY	Amount	Comp.
		Million Yen	%	Million Yen	%	%	Million Yen	%
	Cloud license & on-premise license	20,446	21.0	20,521	20.5	0.4	54,972	26.0
	Cloud services & license support	58,053	59.6	60,915	60.8	4.9	117,601	55.6
	Cloud & License	78,500	80.5	81,437	81.2	3.7	172,573	81.7
	Hardware systems	8,407	8.6	8,142	8.1	-3.2	17,362	8.2
	Services		10.9	10,666	10.6	0.8	21,420	10.1
	Total	97,485	100.0	100,246	100.0	2.8	211,357	100.0

<sup>\*</sup>Amount is rounded down. Composition ratio and year-to-year comparison (% of change YoY) are rounded off.

# (iii) Operating income

Operating income came to 33,067 million yen (up 10.0% year on year), due to the increase in sales in the Cloud & License segment (up 3.7% year on year), and the decrease in cost of sales in the Services segment, etc.

Cost of sales came to 51,381 million yen (up 1.1% from the same period a year earlier). Royalties in the Cloud & License segment rose meanwhile outsourcing expenses in the Services segment decreased.

Regarding selling, general and administrative expenses, advertising, and travel and transportation expenses decreased due to the effect of COVID-19 infection, meanwhile as the result of increasing personnel expenses, it came to 15,796 million yer (down 4.8% from the same period a year earlier).

# (IV) Non-operating profit and loss, ordinary income

As a result of appropriating non-operating profit and loss of 45 million yen (net), our ordinary income stood at 33,022 million yen (up 9.9% from the same period a year earlier).

# (V) Net income

As a result of posting 'extraordinary profits-gain on reversal of subscription rights to shares' (11 million yen) and income taxes (10,159 million yen), our current net income stood at 22,874 million yen (up 10.0% from the same period a year earlier).

#### (2) Analysis of financial position

Total assets at the end of the second quarter of the current fiscal year were 298,706 million yen (increase 4,567 million yen from the end of the previous fiscal year).

#### (Assets)

Current assets at the end of the term were 255,500 million yen (increasing 5,667 million yen). And noncurrent assets at the end of the term were 43,206 million yen (decreasing 1,099 million yen).

#### (Liabilities)

Total liabilities at the end of the term increased 105 million yen from the end of the previous fiscal year, to 102,881 million yen. This was primarily attributable to an increase in advances received (3,187 million yen) and a decrease in income taxes payable (1,058 million yen).

#### (Net assets)

Total net assets at the end of the term increased 4,462 million yen, to 195,825 million yen. This was primarily attributable to increases in both capital stock and capital surplus (90 million yen) due to the exercise of stock options, and as a result of the posting of net income (22,874 million yen) and the payment of dividends (19,097 million yen). Consequently, the ratio of shareholders' equity stood at 65.5% (an increase of 0.5 percentage points from the end of the previous fiscal year).

### (3) Analysis of cash flows

The cash inflow from operating activities is 32,691 million yen in the six months ended November 30, 2020. The cash outflow from investment activities is 30,052 million yen and the cash outflow from financial activities is 18,940 million yen in the six months ended November 30, 2020. In total, cash and equivalents decreased 16,357 million yen from the end of the previous term, to 43,734 million yen.

#### (Cash flows from operating activates)

Cash generated from operating activities was 32,691 million yen (increasing 17,384 million yen year on year). The inflow is attributable to the posting of income before income taxes of 33,033 million yen and a decrease in accounts receivable of 11,238 million yen. The outflows are attributable to the payment of 11,173 million yen in income taxes.

#### (Cash flows from investment activities)

Cash used for investment activities was 30,052 million yen (decrease of 371 million yen year on year). The outflows is attributable to payments into time deposits (30,000 million yen).

#### (Cash flows from financial activities)

Cash used for financial activities was 18,940 million yen (increasing 1,717 million yen year on year). The outflow was primarily appropriated to the payment of dividends.

#### (4) Business and Financial Tasks to be addressed

There was no significant change in the task to be addressed by the Company during the cumulative second quarter under review.

#### (5) Research and development activities

There was no significant change in the task to be addressed by the Company during the cumulative second quarter under review.

# (6) Analysis about capital resources and liquidity of funds

There were no material changes in the "information about capital resources and liquidity of funds" stated in the Annual Securities Report for the 35<sup>th</sup> business term filed on August 21, 2020.

### 3. [Important Agreements for Business, etc.]

For this second quarter (3 months), there is change in Important Agreements for Business, etc..

# Agency Agreement with Partners

Our company has signed sales agency agreements with sales agents (partners), our partners sell products from our company to end users, and we have granted them the right to offer technical support to end users (excluding cloud services). Main items are as indicated below:

Partner	Applicable products	Date of agreement	Period under agreement
	Software		
Fujitsu Limited	Hardware	September 15, 2020	Until September 14, 2023
	Cloud services		

# ■ 【Status of Submitting Company】

- 1. [Status of stocks, etc.]
  - (1) [Number of shares, etc.]
    - (i) [Number of shares]

Туре	Number of shares authorized to issue(stocks)
Common Stock	511,584,909
Total	511,584,909

# (ii) [Number of outstanding shares]

Туре	Number of outstanding shares as of the end of the second quarter (Shares) (November 30, 2020)	Number of outstanding shares on reporting date (shares) (Note) 1 (January 12, 2021)	Name of financial instruments exchange or name of registered authorized financial instruments firms association	Details
Common Stock	128,219,871	128,223,771	Tokyo Stock Exchange First Section	(Note) 2
Total	128,219,871	128,223,771	-	-

- (Note) 1 "Number of outstanding shares on reporting date" does not include the number of shares issued by the exercise of share warrants from January 1, 2021 to the date of submission of this Securities Report. 2 The Company's standard stock whose rights are not subject to any restrictions. Share unit is 100 shares.
  - (2) [Status of share warrants, etc.]
    - (i) 【Details of Stock Option System】
      Not applicable
    - (ii) **[**Status of other share warrants**]**Not applicable.
  - (3) [Status of exercising certificates of bonds with share warrants with exercise price revision clause, etc.]

    Not applicable.

(4) [Trends with number of outstanding shares, capital. etc.]

Date	Number of outstanding shares increase/decrease (shares)	Number of outstanding shares balance (shares)	Capital stock increase/decrease (million yen)	Capital stock balance (million yen)	Surplus Increase/decrease	Legal capital surplus balance (million yen)
From September 1, 2020 to November 30, 2020 (Note)	35,600	128,219,871	90	24,975	90	8,326

<sup>(</sup>Note) 1. Increase due to the exercise of share warrants.

<sup>2.</sup> The Company's capital stock and legal capital surplus increased by 9 million yen respectively and 3,900 shares increased due to the exercise of share warrants (from December 1, 2020 to December 31, 2020).

# (5) [Status of major shareholders]

As of November 30, 2020

		AS OI NOV	ember 30, 2020
Name	Address	Number of shares held (1000 shares)	Percentage of shares held versus total number of outstanding shares (excluding treasury stocks)
ORACLE JAPAN HOLDING, INC. (Standing proxy SMBC NIKKO SECURITIES INC.)	500 Oracle Parkway, Redwood Shores, California, U.S.A (1-2-1 Etchujima, Koto-ku, Tokyo)	94,967	74.1
The Master Trust Bank of Japan, Ltd. (Trust account)	2-11-3 Hamamatsu-cho, Minato-ku, Tokyo	3,015	2.4
Custody Bank of Japan, Ltd. (Trust account)	1-8-12 Harumi, Chuo-ku, Tokyo	1,910	1.5
STATE STREET BANK AND TRUST COMPANY 505001 (Standing proxy Mizuho Bank, Ltd., Settlement Sales Department)	P.O.BOX351 BOSTON MASSACHUSETTS 02101 U.S.A. (2-15-1 Konan, Minato-ku, Tokyo)	1,435	1.1
SSBTC CLIENT OMNIBUS ACCOUNT (Standing Proxy The Hongkong and Shanghai Banking Corporation Limited Tokyo Branch)	ONE LINCOLN STREET, BOSTON MA USA 02111 (3-11-1 Nihombashi, Chuo-ku, Tokyo)	1,053	0.8
THE CHASE MANHATTAN BANK 385036 (Standing proxy Mizuho Bank, Ltd., Settlement Sales Department)	360 N.CRESCENT DRIVE BEVERLY HILLS, CA 90210 U.S.A. (2-15-1 Konan, Minato-ku, Tokyo)	844	0.7
Custody Bank of Japan, Ltd. (Trust account5)	1-8-12 Harumi, Chuo-ku, Tokyo	825	0.6
STATE STREET BANK WEST CLIENT - TREATY 505234 (Standing proxy Mizuho Bank, Ltd., Settlement Sales Department)	1776 HERITAGE DRIVE, NORTH QUINCY, MA 02171, U.S.A. (2-15-1 Konan, Minato-ku, Tokyo)	755	0.6
Custody Bank of Japan, Ltd. (Trust account7)	1-8-12 Harumi, Chuo-ku, Tokyo	689	0.5
NORTHERN TRUST CO.(AVFC) RE FIDELITY FUNDS (Standing Proxy The Hongkong and Shanghai Banking Corporation Limited Tokyo Branch)	50 BANK STREET CANARY WHARF LONDON E14 5NT,UK (3-11-1 Nihombashi, Chuo-ku, Tokyo)	683	0.5
Total	-	106,180	82.8

(Note) Of the total, shares under trust services are as follows;

The Master Trust Bank of Japan, Ltd. 2,914 (1,000 shares) Custody Bank of Japan, Ltd. 3,376 (1,000 shares)

# (6) [Status of voting rights]

# (i) [Number of outstanding shares]

As of November 30, 2020

Item	No. of shares(shares)	No. of voting rights (Units)	Details
Nonvoting stock	-	-	-
Stock with restricted voting right (Treasury stock, etc.)	-	-	-
Stock with restricted voting right (Others)	1	-	-
Stocks with full voting rights (Treasury stock, etc.)	(Own shares) Common stock 12,100	-	-
Stocks with full voting rights (Others)	Common stock 127,960,400	1,279,604	-
Share less than one unit	Common stock 247,371	-	-
Number of outstanding shares	128,219,871	-	-
Voting rights of shareholders	-	1,279,604	-

<sup>(</sup>Note) "Stocks with full voting rights (Others)" include 2,000 stocks in the name of Japan Securities Depository Center (20 stocks with voting rights), 3,300 company stocks held by the BIP Trust and 20,800 stocks held by the ESOP Trust.

# (ii) [Treasury stock, etc.]

As of November 30, 2020

Name of owner	Addresses of owner	No. of shares held in own name(shares)	No. of shares held in another name (shares)	No. of shares held (shares)	Percentage of shares held versus total number of outstanding shares (%)
(Own shares) Oracle Corporation Japan	2-5-8 Kita-Aoyama, Minato-ku, Tokyo	12,100	-	12,100	0.0
Total	-	12,100	-	12,100	0.0

(Note) The trust properties of the Board Incentive Plan (BIP) Trust and the Employee Stock Ownership Plan (ESOP) Trust, which are the 3,300 stocks and 20,800 stocks held respectively by The Master Trust Bank of Japan (2-11-3, Hamamatsu-cho, Minato-ku, Tokyo) are not included in the above treasury stock, etc.

# 2 [Status of Directors]

Changes of Directors for the six months under review after the end of previous fiscal year.

(1) Change of Directors Not Applicable.

# (2) Retired Corporate Executive Officer

Name	Previous assignment	Resigned date
Tadahiro Kaneko	Representative Corporate Executive Officer, Chief Legal Officer	September 30, 2020
Kenneth Johansen	Corporate Executive Officer	November 30, 2020

(3) Newly appointed Corporate Executive Officer

Name	Position Position	Date of Birth		Profile	Shares owned	The date of Appointment	
		Oct. 2003	Admitted to the bar (Daini Tokyo Bar Association)				
			Oct. 2003	Joined Ushijima & Partners			
			Sep. 2004	Joined CMIC Co., Ltd. (Currently, CMIC Holdings Co.,Ltd.)			
Hiroko Utsumi	Hiroko Utsumi Representative Corporate	November 7, 1976	November 7,	Sep. 2014	Joined Oracle Corporation Japan Legal Council		
(Name on the family Officer & Managing				Officer & 1976	Mar. 2019	Oracle Corporation Japan Legal Office Managing Council	100
Hiroko Naka)	Counsel		Jun. 2019	Oracle Corporation Japan Legal Office Managing Council, Fellow			
			Oct. 2020	Oracle Corporation Japan Representative Corporate Executive Officer & Managing Counsel (Current position)			

(Note) Term of office shall continue until the conclusion of the annual shareholders meeting for the last business year which ends within one year from the time of election.

For the cumulative second quarter ended November 30, 2020, there is no significant change in Information about Directors. There is change from December 1<sup>st</sup>, 2020 to the date of submission of this Securities Report.

Name	Position	Date of Birth		Profile	Shares owned	The date of Appointment
			1987 April	Joined Fujitsu Limited.		
			1995 May	Joined Oracle Corporation Japan, Business Partner Division		
			2000 August	Operating Officer, Partner Business, E-Business		
			2006 June	Senior Operating Officer, Vice President of Software License, Technology product, Marketing		
			2011 June	Executive Operating Officer, Vice President of Database Business		
		2014 December	Deputy President Operating Officer, Vice President of Database Business			
Toshimitsu Misawa	Corporate Executive Officer, President	April 27, 1964	2015 December	Deputy President, Corporate Executive Officer, Vice President, Cloud Technology Business	-	December 1, 2020
			2016 March	Resigned Oracle Corporation Japan		
			2016 July	Joined IBM Japan, Ltd. Director, Senior Executive Officer, Vice President Of IBM Cloud Japan		
			2020 April	IBM Japan, Ltd. Director, Senior Executive Officer, Vice President of Business Development & Technical Expert		
			2020 October	Joined Oracle Corporation, Senior Vice President (Current position)		
			2020 December	Oracle Corporation Japan, Corporate Executive Officer, President (Current position)		

(Note) Term of office shall continue until the conclusion of the annual shareholders meeting for the last business year which ends within one year from the time of election.

(4) Number of each gender of Directors and Ratio of Female after personnel changes Male directors 8 and Female director 2 (Female directors make up 20.0%)

# IV [Financial Status]

# 1 Method of preparing Quarterly Financial Statements

The quarterly financial statements of the Company are prepared in accordance with the "Ordinance on the Terminology, Forms, and Preparation Methods of Quarterly Financial Statements" (Cabinet Office Ordinance No. 63 of 2007).

# 2 Audit Certification

The quarterly financial statements for the second quarter of the fiscal year ending November 30, 2020 (from September 1, 2020 to November 30, 2020) and six months ended November, 2020 (from June 1, 2020 to November 30, 2020) were reviewed by Ernst & Young ShinNihon LLC, in accordance with Article 193-2, paragraph 1 of the Financial Instruments and Exchange Act.

# 3 Consolidated financial statements

The Company does not prepare consolidated financial statements as we have no subsidiaries.

# 1 Quarterly Financial Statements (1) Quarterly Balance Sheet

(Unit : Million yen)

		(Unit : Million yen)
Description	Previous term end (as of May 31, 2020)	Current term end (as of November 30, 2020)
Assets		
Current assets		
Cash and deposits	60,091	73,734
Accounts receivable-trade	26,539	15,301
Short-term loans receivable from subsidiaries and	· ·	
associates	160,000	160,000
Other	3,214	6,524
Allowance for doubtful accounts	-13	-59
Total current assets	249,832	255,500
Noncurrent assets	_ 15,662	200,000
Property, plant and equipment		
Buildings, net	10,367	9,927
Land	26,057	26,057
Other, net	2,471	1,840
Total property, plant and equipment	38,895	37,825
Intangible assets	1	1
Investments and other assets	_	-
Other	5,409	5,380
Allowance for doubtful accounts	-0	=
Total investments and other assets	5,409	5,380
Total noncurrent assets	44,306	43,206
Total assets	294,139	298,706
Liabilities	2, 1,10,	2, 0,1, 00
Current liabilities		
Accounts payable-trade	10,501	12,127
Accounts payable-other	4,242	4,211
Income taxes payable	11,875	10,817
Advances received	67,730	70,918
Provision for bonuses	2,341	1,527
Other Provision	425	152
Other	5,651	3,126
Total current liabilities	102,768	102,880
Noncurrent liabilities	, , , , ,	, , , , , , , , , , , , , , , , , , , ,
Other	7	0
Total noncurrent liabilities	7	0
Total liabilities	102,776	102,881
Net assets	,	,
Shareholders' equity		
Capital stock	24,884	24,975
Capital surplus	8,235	8,326
Retained earnings	158,846	162,622
Treasury stock	-759	-228
Total shareholders' equity	191,206	195,695
Subscription rights to shares	156	129
Total net assets	191,362	195,825
Total liabilities and net assets	294,139	298,706

# (2) Quarterly Statement of Income Cumulative second quarter

(Unit : Million yen)

Description	Previous term (From Jun 1, 2019 to November 30, 2019)	Current term (From Jun 1, 2020 to November 30, 2020)
Net sales	97,485	100,246
Cost of sales	50,842	51,381
Gross Profit	46,642	48,864
Selling, general and administrative expenses	<b>※</b> 16,589	<b>※</b> 15,796
Operating income	30,052	33,067
Non-operating income		
Interest income	13	17
Others	29	12
Total Non-Operating Income	43	30
Non-Operating expenses		
Foreign exchange losses	47	71
Others	1	4
Total Non-Operating expenses	49	75
Ordinary Income	30,046	33,022
Extraordinary Income		
Gain on reversal of subscription rights to shares	12	11
Total Extraordinary Income	12	11
Income before income taxes	30,058	33,033
Income taxes	9,268	10,159
Net Income	20,790	22,874

# (3) Quarterly Statement of Cash flows

(Unit : Million yen)

	1	(Unit : Million yen)
	Previous term	Current term
	(From Jun 1, 2019 to	(From Jun 1, 2020 to
	November 30, 2019)	November 30, 2020)
Net cash provided by (used in) operating activities		
Income before income taxes	30,058	33,033
Depreciation and amortization	1,167	1,076
Share-based compensation expenses	10	9
Increase (decrease) in allowance for doubtful accounts	-34	46
Increase (decrease) in provision for bonuses	-1,354	-814
Increase (decrease) in other provision	-251	-273
Foreign exchange losses (gains)	44	55
Interest and dividends income	-41	-29
Loss (gain) on sales and retirement of noncurrent assets	1	0
Decrease (increase) in notes and accounts receivable-trade	5,420	11,238
Decrease (increase) in other current assets	4,527	-3,292
Increase (decrease) in notes and accounts payable-trade	-3,928	1,626
Increase (decrease) in accounts payable-other	-1,847	-35
Increase (decrease) in advances received	-8,561	3,187
Increase (decrease) in other current liabilities	-250	-2,569
Other, net	638	591
Subtotal	25,598	43,853
Interest and dividends income received	27	11
Income taxes paid	-10,319	-11,173
Net cash provided by (used in) operating activities	15,306	32,691
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	-441	-53
Proceeds from sales of property, plant and equipment	32	46
Payments of loans receivable from subsidiaries and associates	-30,000	_
Payments into time deposits		-30,000
Payments of guarantee deposits	-19	-0
Proceeds from refund of guarantee deposits	2	0
Payments for asset retirement obligations	_	-46
Net cash provided by (used in) investing activities	-30,424	-30,052
Net cash provided by (used in) financing activities		,
Proceeds from issuance of shares	220	156
Purchase of treasury stocks	-3	-3
Proceeds from sales of treasury stocks	0	_
Cash dividends paid	-17,439	-19,093
Net cash provided by (used in) financing activities	-17,222	-18,940
Effect of exchange rate change on cash and cash equivalents	-44	-55
Net Increase/(Decrease) in cash and cash equivalents	-32,384	-16,357
Cash and cash equivalents at beginning of period	65,505	60,091
Cash and cash equivalents at end of period	<b>※</b> 33,120	<b>※</b> 43,734

# Notes to Quarterly Financial Statements

(Notes to Going Concern): Not Applicable

# (Special accounting for preparing quarterly financial statements)

# (Tax expense calculation)

Tax expenses on profit before income taxes for the six months under review are calculated by multiplying profit before income taxes for the six months under review by the reasonably estimated effective tax rate for the fiscal year including the second quarter under review after applying tax effect accounting. Income taxes-deferred are included in income taxes.

# (Additional Information)

The Company makes accounting estimates (evaluation of recoverability of deferred tax assets, consideration of impairment accounting for fixed assets, etc.) based on the assumption that the business impact will continue to a certain extent within 2020. However, given that the timing of convergence is still uncertain, so we have changed our assumption that the impact on our business will continue to a certain extent throughout the current fiscal year.

Based on the assumption, the Company makes accounting estimates (evaluation of recoverability of deferred tax assets, consideration of impairment accounting for fixed assets, etc.), and the impact of this change on our business performance and financial position is immaterial at this time.

# (Balance Sheet related): Not Applicable

# (Statement of Income related)

X Selling, general and administrative expenses account includes the following major items and amounts.

		Previous	Current
		2 <sup>nd</sup> Quarter	2 <sup>nd</sup> Quarter
		From June 1, 2019 to	From June 1, 2020 to
		November 30, 2019	November 30, 2020
Salaries and bonuses	(million yen)	8,057	7,542
Provision for bonuses	(million yen)	461	625

# (Quarterly statement of cash flows)

\* Reconciliation of balance of "cash and cash equivalents at the end of period" and the amounts of items stated in the balance sheet is as follows.

	Previous term end	Current term end
	(From June 1, 2019	(From June 1, 2020
	to November 30, 2019)	to November 30, 2020)
	(million yen)	(million yen)
Cash and deposits	33,120	73,734
Time deposits of over 3 months	_	-30,000
Cash and cash equivalents	33,120	43,734

#### (Related to the statement of changes in shareholders' equity)

Previous term (from June 1, 2019 to November 30, 2019)

1 Amount of paid dividends

Resolution	Type of share	Total amount of dividend (Million yen)	Dividend per share (Yen)	Reference date	Effective date	Source of dividends
Board of director held on July 22, 2019	Common stock	17,419	136	May 31, 2019	August 5, 2019	Retained earning

(Note) Total amount of dividend which was resolved at the board of directors meeting which was held on July 22, 2019 includes the 23 million yen dividend for the Company's stock held by the trusts (Board Incentive Plan Trust (2 million yen) and Employee Stock Ownership Plan Trust (20 million yen))

- 2 Dividends which the cutoff date was in the six months ended November 30, 2019 and the effective date of which is after the end of the second quarter of the fiscal year ended May 31, 2020.

  Not Applicable
- 3 Significant changes in the amount of shareholders' equity Not Applicable

Current term (from June 1, 2020 to November 30, 2020)

1 Amount of paid dividends

Resolution	Type of share	Total amount of dividend (Million yen)	Dividend per share (Yen)	Reference date	Effective date	Source of dividends
Board of director held on July 22, 2020	Common stock	19,097	149	May 31, 2020	August 5, 2020	Retained earning

- (Note) Total amount of dividend which was resolved at the board of directors meeting which was held on July 22, 2020 includes the 15 million yen dividend for the Company's stock held by the trusts (Board Incentive Plan Trust (1 million yen) and Employee Stock Ownership Plan Trust (13 million yen))
- 2 Dividends which the cutoff date was in the six months ended November 30, 2020 and the effective date of which is after the end of the second quarter of the fiscal year ended May 31, 2021.

  Not Applicable
- 3 Significant changes in the amount of shareholders' equity Not Applicable

(Equity in earnings (loss) of affiliated companies)

Not Applicable

# (Segment Information)

# I. Previous quarter under review (from June 1, 2019 to November 30, 2019)

Segment sales and operating income (loss)

(Unit: Million Yen)

		Reportable oper	rating segments			Amount on Statement of Income (Note) 2
	Cloud and license	Hardware Systems	Services	Total	Adjustment (Note) 1	
Sales						
External customers	78,500	8,407	10,577	97,485	_	97,485
Intersegment net sales or transfer	_	l	l	l	l	l
Total	78,500	8,407	10,577	97,485		97,485
Operating income (loss)	30,229	393	1,731	32,354	-2,301	30,052

<sup>(</sup>Notes): 1. Segment profit adjustment of minus 2,301 million yen is a Company-wide expense, which primarily relates to administration departments that do not belong to any reported segment.

# II. Current quarter under review (from June 1, 2020 to November 30, 2020)

Segment sales and operating income (loss)

(Unit: Million Yen)

		Reportable ope	rating segments			Amount on Statement of
	Cloud and license	Hardware Systems	Services	Total	Adjustment (Note) 1	Income (Note) 2
Sales						
External customers	81,437	8,142	10,666	100,246	_	100,246
Intersegment net sales or transfer	_	_	l	_	_	_
Total	81,437	8,142	10,666	100,246	_	100,246
Operating income (loss)	32,829	346	2,226	35,401	-2,333	33,067

<sup>(</sup>Notes): 1. Segment profit adjustment of minus 2,333 million yen is a Company-wide expense, which primarily relates to administration departments that do not belong to any reported segment.

<sup>2.</sup> Segment profits are adjusted in comparison with operating income in the statement of income.

<sup>2.</sup> Segment profits are adjusted in comparison with operating income in the statement of income.

# (Per Share Data)

The basis of calculation for net income per share and net income per share (diluted) is as shown below:

	Previous term end (From June 1, 2019 to November 30, 2019)	Current term end (From June 1, 2020 to November 30, 2020)
(1) Net income per share (yen)	162.47	178.55
(Basis for calculation)		
Net income (millions of yen)	20,790	22,874
Amounts not attributable to owners of common stock (millions of yen)	-	-
Net income attributable to common stock (millions of yen)	20,790	22,874
Average number of shares during the term (thousand shares)	127,967	128,110
(2) Net income per share (diluted)	162.32	178.41
(Basis for calculation)		
Adjustment to net income (millions of yen)	-	_
Increase in common stock (thousand shares)	118	97
(Subscription right (thousand shares))	(118)	(97)
Details of shares not included in calculation of diluted net income per share due to non-dilative effect	-	

(Note) Posted as treasury stock included in shareholders' equity, the treasury shares which remain in the BIP trust and the ESOP trust are included in the treasury stock to be deducted in the calculation of the number of average shares outstanding during the term in order to calculate the net income per share and net income per share (diluted). The average number of treasury shares during the term deducted in the calculation of net income per share and net income per share (diluted) were, specifically, 17,311 treasury shares owned by the BIP trust and 136,739 treasury shares owned by the ESOP trust for last year, 8,786 treasury shares owned by the BIP trust and 72,624 treasury shares owned by the ESOP trust for this year.

# (Significant subsequent events)

1. Extension of BIP Trust period

On December 25, 2020, the Company extended the Directors' and Executive Officers' Compensation BIP (Board Incentive Plan) Trust (hereinafter the "BIP Trust") period.

# (1) Reason for extending trust period

The Company has introduced the BIP Trust since December 2014, and decided to extend the trust period by 2 years in order to continue the BIP Trust (which was scheduled to be expired by the end of February 2021) because the Company will continuously provide the Company's shares to the directors and executive officers as compensation

### (2) Outline of the Trust

(i) Type of trust	Monetary trust other than an individually operated
	designated money trust (third-party benefit trust)
(ii) Purpose of trust	Provide Directors and Executive Officers covered
	by the Plan with incentives
(iii) Trustor	The Company
(iv) Trustee	Mitsubishi UFJ Trust and Banking Corporation
	(Joint trustee: The Master Trust Bank of Japan,
	Ltd.)
(v) Beneficiary	Directors and Executive Officers who meet
	beneficiary requirements
(vi) Date of trust period extension agreement	December 25, 2020
(vii) Trust Period:	From March 1, 2021 to the end of February, 2023

(Note)When extending the Plan, an agreement regarding the extension has been concluded between the Company, the trustees, and the trust administrator.

# 2. Extension of ESOP Trust period and additional contribution to the ESOP Trust

On December 25, 2020, the Company decided to extended the Employees' Compensation ESOP (Employee Stock Ownership Plan) Trust (hereinafter the "ESOP Trust") period and entrusted additional money to the ESOP Trust.

# (1) Reason for extending trust period and making additional contribution

The Company has introduced the ESOP Trust since December 2014, and decided to extend the trust period by 2 years in order to continue the ESOP Trust (which was scheduled to be expired by the end of February 2021) and to make an additional contribution of money to secure funds in the Trust for acquisition of the Corporation's shares because the Company will continuously provide the Company's shares to the employees as compensation.

#### (2) Outline of the Trust

Outline of the Trust	
(i) Type of trust	Monetary trust other than an individually operated
	designated money trust (third-party benefit trust)
(ii) Purpose of trust	Provide Employees covered by the Plan with
	incentives
(iii) Trustor	The Company
(iv) Trustee	Mitsubishi UFJ Trust and Banking Corporation
	(Joint trustee: The Master Trust Bank of Japan,
	Ltd.)
(v) Beneficiary	Employees who meet beneficiary requirements
(vi) Date of trust period extension agreement	December 25, 2020
(vii) Trust Period:	From March 1, 2021 to the end of February, 2023
(viii) Total amount of additional trust	1,960,720,000 yen
(ix) Number of shares to be acquired	166,200 shares
(x) Stock acquisition period	From December 28, 2020 to January 8, 2021
(xi) Stock acquisition method	Acquire on stock market

(Note)When extending the Plan, an agreement regarding the extension has been concluded between the Company, the trustees, and the trust administrator.

After executing the letter of intent, additional contribution has been made.

2. [Others]
Not applicable

Part 2 【Information on Guarantor Companies, etc. for Submitting Company】
Not applicable

## **Translation**

Following is an English translation of the Independent Auditor's Review Report filed under the Financial Instruments and Exchange Act of Japan. This report is presented merely as supplemental information.

# Independent Auditor's Review report

January 12, 2021

Oracle Corporation Japan The board of Directors

Ernst & Young ShinNihon LLC

Tokyo Office

Designated and Engagement Partner Hisafumi Nomoto, Certified Public Accountant

Designated and Engagement Partner Atsuko Tanabe, Certified Public Accountant

#### <Auditor's conclusion>

Pursuant to the provisions of Article 193-2, Paragraph 1 of the Financial Instruments and Exchange Act, we have conducted a quarterly review of the quarterly financial statements of Oracle Corporation Japan listed in the "Status of Accounting" for the second quarter of 36<sup>th</sup> term commencing on June 1, 2020, and ending on May 31, 2021 (from June 1, 2020 to November 30, 2020) and the cumulative second quarter (from June 1, 2020 to November 30, 2020), which comprise the balance sheet, income statement, cash flows and notes.

In our quarterly review, no matter has come to our attention that causes us to believe that the above quarterly financial statements do not fairly present, in any material respect, the financial condition of Oracle Corporation Japan as of November 30, 2020 and the results of its operations and the status cash flows in the cumulative second quarter ended November 30, 2020 in accordance with the standards for preparation of quarterly financial statements generally accepted in Japan.

# <Basis for the auditor's conclusion>

We conducted a quarterly review in accordance with the quarterly review standards generally accepted in Japan. Our responsibility under the quarterly review standards is described in "Responsibilities of Auditor in Quarterly Review of Quarterly Financial Statements". We are independent of the company and fulfill our other ethical responsibilities as an auditor in accordance with the provisions of professional ethics in Japan. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

< Responsibilities of management and audit committee for the quarterly financial statements>

Management is responsible for the preparation and fair presentation of the quarterly financial statements in accordance with the accounting standards generally accepted in Japan. This responsibility includes development and operation of such internal control as management determines necessary to enable the preparation and fair presentation of the quarterly financial statements that is free from material misstatement, whether due to fraud or error.

In preparing the quarterly financial statements, the management evaluates whether it is appropriate to prepare the quarterly financial statements based on the premise of a going concern, and uses the criteria for preparing the quarterly financial statements generally accepted in Japan. If it is necessary to disclose matters concerning a going concern based on this, it is responsible for disclosing such matters.

The responsibility of the audit committee is to monitor the execution of duties by the executive officers and the directors in the development and operation of the financial reporting process.

<Responsibilities of Auditor in Quarterly Review of Quarterly Financial Statements>
The auditor's responsibility is to express conclusions on the quarterly financial statements from an independent standpoint in the quarterly review report, based on the quarterly review conducted by the auditor.

The auditor will make professional judgments throughout the quarterly review process in accordance with the quarterly review standards generally accepted in Japan, and will carry out the following with professional skepticism.

- Conduct questions, analytical procedures and other quarterly review procedures mainly for management, persons responsible for financial and accounting matters, etc. The quarterly review procedure is a more limited procedure than the audit of financial statements for the fiscal year conducted in accordance with auditing standards generally accepted in Japan.
- If we determine that there is material uncertainty regarding an event or situation that raises material doubts regarding the going concern assumption, we conclude whether there are no items to believe that it is not properly presented based on the evidence obtained in the quarterly financial statements in accordance with the standards for preparing quarterly financial statements that are generally accepted in Japan. In addition, if significant uncertainties regarding the going concern assumption are found, the quarterly financial statement notes may be noted in the quarterly review report. Or, if the notes in the quarterly financial statements regarding material uncertainties are not appropriate, it is required to express limited or negative conclusions in the quarterly financial statements. The auditor's conclusions are based on evidence obtained by the quarterly review report date, but future events and circumstances may prevent the company from surviving as a going concern.
- Evaluate whether there are no items to believe that the presentation and notes of the quarterly financial statements do not comply with the standards for preparing quarterly financial statements that are generally accepted in Japan. Also, evaluate whether there are no items to believe that the presentation, composition, content of the quarterly financial statements, including relevant notes, and the quarterly financial statements do not properly represent the underlying transactions or accounting events.

The auditor reports to the audit committee on the scope and timing of the planned quarterly review and important findings in the quarterly review.

The auditor reports to the audit committee on compliance with Japan's professional ethics regulations regarding independence, matters that are reasonably considered to affect the independence of the auditor, and the content of safeguards, if any, taken in order to eliminate or reduce the obstacles.

#### <Interests>

There exists no special interests between the Company and this audit corporation or its engagement partners which is required to be stated pursuant to the provisions of the Certified Public Accountants Act.

- \* 1. The above is a digital version of the original of the audit report, and the original is kept separately by the company.
- 2. XBRL data is unaudited.
- 3. The original review report is in Japanese. This English translation is for readers' convenience and reading this translation is not a substitute for reading the original audit report in Japanese.

[Title page]

[Submitted document] Confirmation document

Text used as grounds for Article 24-4-8 paragraph1 of the Financial Instruments and Exchange

document] Act

[For submission to] Kanto Finance Bureau

[Date of submission] January 12, 2021

[Company name]ORACLE CORPORATION JAPAN[Company name in English]ORACLE CORPORATION JAPAN

[Name and title of representative] Hiroko Utsumi (Name on the family register : Hiroko Naka),

Representative Corporate Executive Officer & Managing Counsel

[Name of Chief Financial Officer] Krishna Sivaraman, Executive Officer, Chief Financial Officer

[Current location of head office] 2-5-8 Kita-Aoyama, Minato-ku, Tokyo

[Location subjected to inspection] Tokyo Stock Exchange, Inc.

(2-1 Kabuto-cho, Nihombashi, Chuo-ku, Tokyo)

- 1 [Regarding the adequacy of the Securities Report]
  - Hiroko Utsumi, Representative Corporate Executive Officer & Managing Counsel and Krishna Sivaraman, Executive Officer, CFO of the company, confirmed the adequacy of the 36<sup>th</sup> 2<sup>nd</sup> Quarterly Securities Report based on Financial Instruments and Exchange Act (for the period from September 1, 2020 to November 30, 2020)
- 2 [Special mention]

Upon confirmation, there are no items needing of special mention.