



2022年5月期(FY22)第3四半期 業績補足資料

3rd Quarter, Fiscal Year ending May 2022 (FY22) Business Results
(Supplemental Information and Historical Facts)

2022/3/22

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日本オラクル株式会社

Oracle Corporation Japan (TSE 4716)

<http://www.oracle.com/jp/corporate/investor-relations/index.html>

(注意事項)

本資料に含まれている業績予想等、歴史的事実以外の事象については、本資料の発表日において入手可能な情報から判断された一定の前提に基づき日本オラクル株式会社が策定したものであり、実際の業績は様々な要因によって予想数値と異なる可能性があることをご承知おきください。

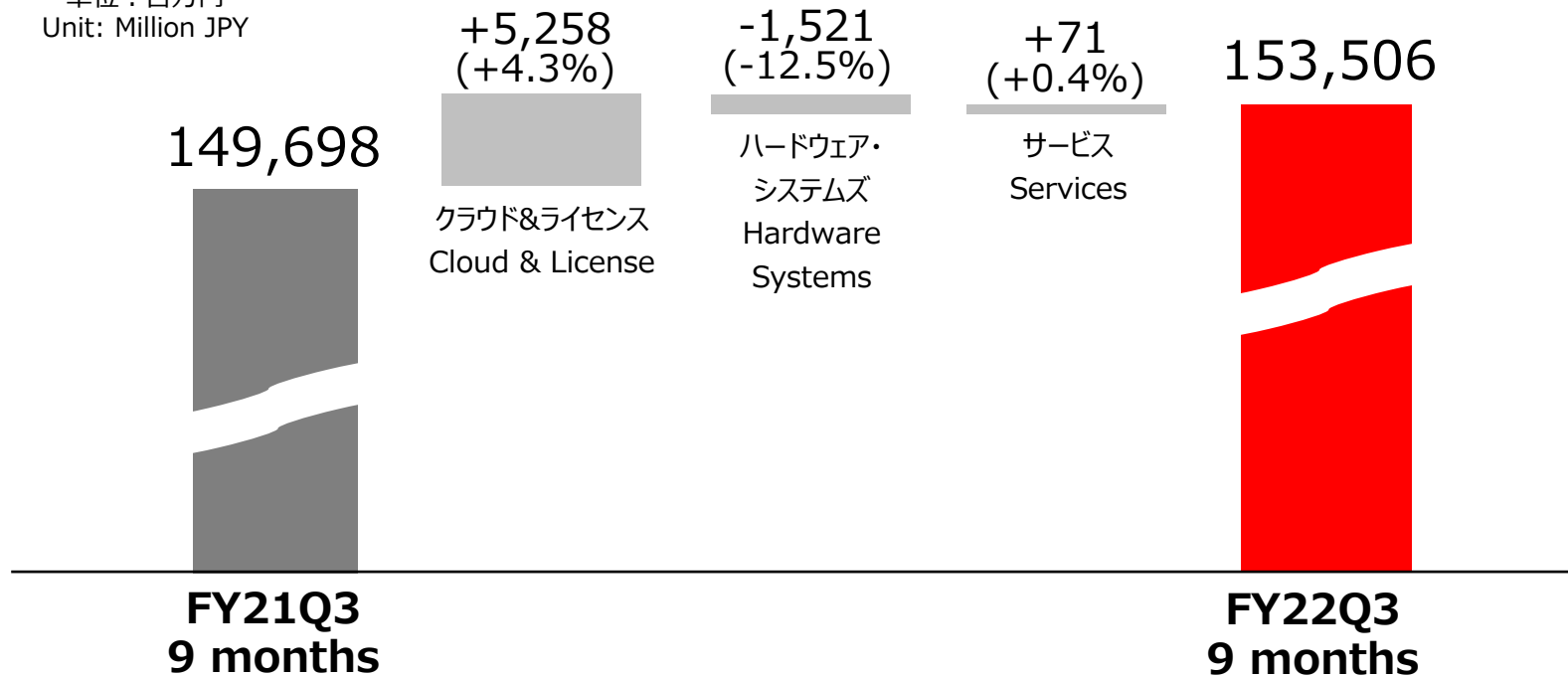
(Cautionary Statement)

Statements in this document with respect to Oracle Corporation Japan(OCJ)'s current plans, estimates, strategies and beliefs, and other statements that are not historical facts are forward-looking statements about the future performance of OCJ. These statements are based on OCJ's assumptions and beliefs in light of the information currently available to it. OCJ cautions you that a number of important risks and uncertainties could cause actual results to differ materially from those forward-looking statements.

1. 売上高対前年同期比 Revenue YoY

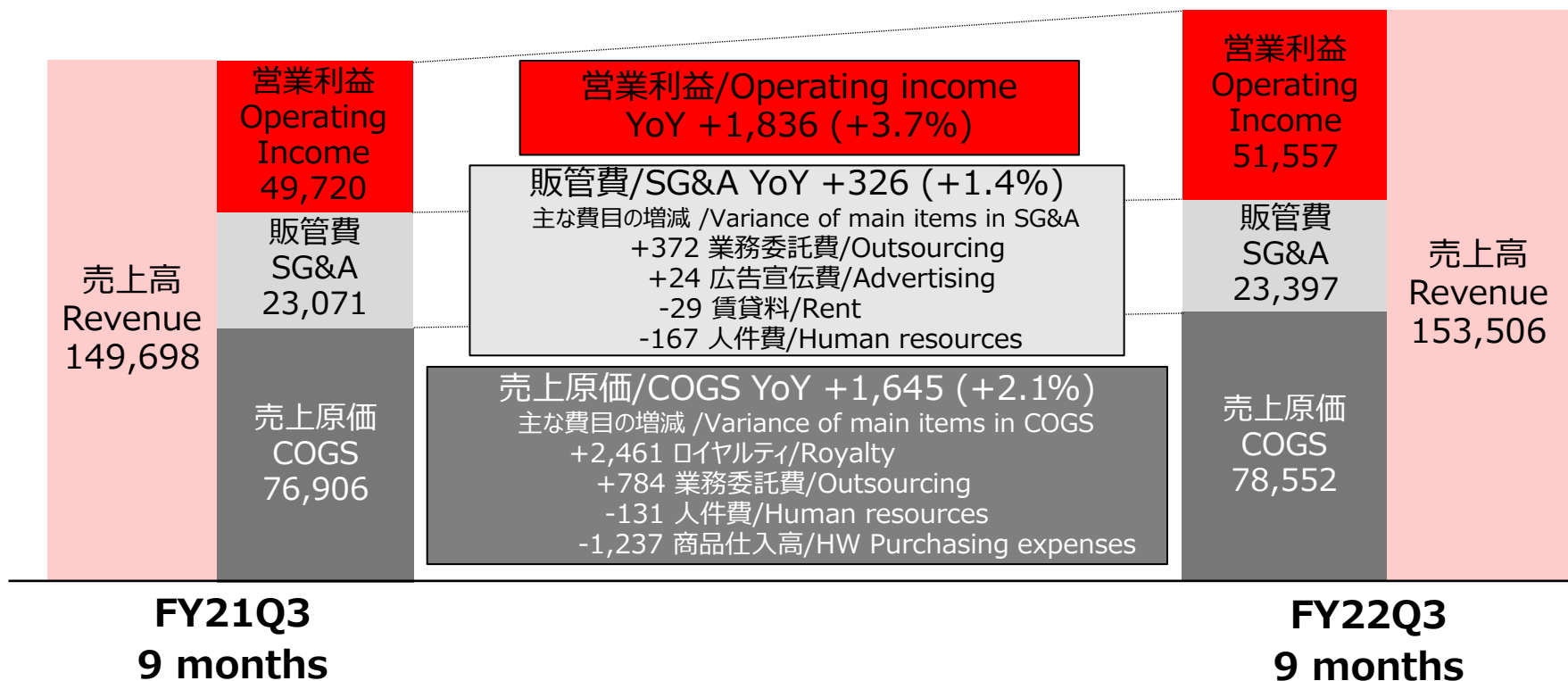
売上高 / Revenue +3,808 (+2.5%)

単位：百万円
Unit: Million JPY



2. 営業利益対前年同期比 Operating Income YoY

単位：百万円
Unit: Million JPY



3.直近業績要約 Summary of Recent Operating Results

(百万円 Millions of Yen)

	2022/5					2021/5					2020/5	2019/5	2018/5	2017/5
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Total	Total	Total	Total
売上高 / Total Revenue	50,388	51,696	51,421		153,506	47,629	52,617	49,452	58,825	208,523	211,357	202,389	185,481	173,190
売上原価 / Cost of Goods and Sales	25,776	26,608	26,166		78,552	24,792	26,588	25,525	29,858	106,764	109,110	106,735	96,673	88,504
売上総利益 / Gross Profit	24,611	25,088	25,255		74,954	22,836	26,028	23,927	28,966	101,758	102,246	95,653	88,808	84,685
販管費 / SG&A	7,665	7,954	7,777		23,397	8,299	7,497	7,274	7,783	30,854	33,380	33,316	32,798	32,160
営業利益 / Operating Income	16,945	17,133	17,477		51,557	14,536	18,531	16,652	21,183	70,904	68,865	62,337	56,009	52,524
営業利益率 / Operating Income Margin	33.6%	33.1%	34.0%		33.6%	30.5%	35.2%	33.7%	36.0%	34.0%	32.6%	30.8%	30.2%	30.3%
経常利益 / Ordinary Income	16,981	17,195	17,472		51,649	14,500	18,521	16,680	21,201	70,904	68,857	62,284	56,082	52,672
四半期(当期)純利益 / Net Income	11,767	11,917	12,107		35,793	10,040	12,833	11,550	14,750	49,175	47,686	43,360	38,751	36,360
総資産 / Total Assets	187,874	194,366	192,131		-	286,321	298,706	294,766	333,999	-	294,139	269,518	236,509	198,731
流動資産 / Current Assets	35,294	42,219	40,252		-	242,564	255,500	41,982	81,038	-	249,832	93,005	192,290	155,298
固定資産 / Non-current Assets	152,580	152,147	151,878		-	43,756	43,206	252,784	252,960	-	44,306	176,512	44,218	43,433
負債 / Liabilities	103,034	96,562	82,210		-	103,925	102,881	89,584	113,999	-	102,776	109,230	105,083	92,948
純資産 / Net Assets	84,840	97,804	109,921		-	182,396	195,825	205,182	219,999	-	191,362	160,288	131,425	105,783
設備投資額 / Capital expenditure*	-	-	-		-	-	-	-	-	105	716	3,094	1,590	2,408
減価償却費 / Depreciation	-	-	-		-	-	-	-	-	2,049	2,308	2,002	1,795	1,383
期末配当 (円) / Year-end Dividends (Yen)	-	-	-		-	-	-	-	-	1,146	149	136	121	114
配当性向 (%) / Dividend Payout Ratio (%)	-	-	-		-	-	-	-	-	298.5	40.0	40.1	39.9	40.0
従業員数 / Number of Employees	2,385	2,387	2,370		-	2,470	2,415	2,399	2,407	-	2,504	2,622	2,497	2,422

* 設備投資額には差入保証金を含みます / Capital expenditure includes lease deposits.

* FY21配当金内訳は、普通配当154円、特別配当992円、合計1,146円です。 / Breakdown of Dividends for May 2021; a normal dividend of 154 yen, a special dividend of 992 yen and total dividend is 1,146 yen.

業績予想 / FY22 Forecast

(%)

	Low	High
売上高 / Revenue	1.0	4.0
1株当たり当期純利益 (円) / EPS (Yen)	385.00	395.00

* 予想実効税率 estimation of effective tax rate = 30.8%

4.セグメント別データおよび営業経費 / Segmental Info and Opex

売上高 / Revenue

(百万円 Millions of Yen, %=YoY)

	2022/5					2021/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
クラウド&オンプレミスライセンス Cloud & On Premise License	7,964 -2.1%	10,061 -18.8%	9,864 4.1%		27,889 -7.0%	8,137 -13.2%	12,384 11.8%	9,478 -21.7%	17,173 -23.4%	47,173 -14.2%
クラウドサービス&ライセンスサポート Cloud Services & License Supports	33,620 10.8%	32,581 6.5%	32,847 6.8%		99,049 8.0%	30,330 4.4%	30,584 5.5%	30,764 3.8%	31,371 4.9%	123,052 4.6%
クラウド&ライセンス Cloud & License	41,584 8.1%	42,642 -0.8%	42,711 6.1%		126,938 4.3%	38,467 0.1%	42,969 7.2%	40,242 -3.6%	48,545 -7.2%	170,225 -1.4%
ハードウェア・システムズ Hardware Systems	3,537 -11.7%	3,563 -13.9%	3,521 -12.0%		10,622 -12.5%	4,003 1.4%	4,138 -7.1%	4,000 -4.2%	4,940 3.3%	17,083 -1.6%
サービス Service	5,266 2.1%	5,490 -0.3%	5,189 -0.4%		15,945 0.4%	5,157 0.6%	5,508 1.0%	5,208 -4.8%	5,339 -0.6%	21,214 -1.0%
合計 Total Revenue	50,388 5.8%	51,696 -1.7%	51,421 4.0%		153,506 2.5%	47,629 0.3%	52,617 5.3%	49,452 -3.8%	58,825 -5.8%	208,523 -1.3%

営業利益 / Operating Income

	2022/5					2021/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
クラウド&ライセンス Cloud & License	16,901 13.4%	16,828 -6.1%	17,435 6.8%		51,165 4.1%	14,899 1.9%	17,929 14.9%	16,319 0.2%	20,962 -8.5%	70,110 1.0%
ハードウェア・システムズ Hardware Systems	158 4.7%	158 -18.5%	155 12.0%		472 -2.5%	151 -19.4%	194 -5.3%	139 -41.1%	214 66.2%	699 -7.8%
サービス Services	1,057 29.9%	1,399 -0.9%	1,027 -5.4%		3,483 5.2%	814 13.9%	1,411 38.9%	1,085 21.8%	1,282 70.9%	4,594 36.2%
共通経費（全社費用） Adjustment	-1,170 -11.9%	-1,253 24.7%	-1,140 27.9%		-3,564 10.5%	-1,328 3.7%	-1,004 -1.5%	-891 -21.1%	-1,275 0.8%	-4,500 -4.2%
営業利益 Operating income	16,945 16.6%	17,133 -7.5%	17,477 5.0%		51,557 3.7%	14,536 2.0%	18,531 17.3%	16,652 2.2%	21,183 -5.9%	70,904 3.0%

営業経費主要科目（売上原価+販売費及び一般管理費） / Operating Expenses (Sum of COGS and SG&A)

	2022/5					2021/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
ロイヤルティ (Royalty)	17,359	17,884	18,163		53,408	15,998	17,939	17,008	20,345	71,291
ハードウェア・システムズ仕入原価 (HW Systems Purchasing Expenses)	2,930	2,930	2,895		8,757	3,228	3,426	3,340	4,235	14,230
人件費 (Human Resources)	7,768	7,647	7,734		23,151	8,161	7,512	7,776	7,974	31,424
業務委託費 (Outsourcing)	3,503	4,160	3,276		10,940	3,682	3,143	2,958	3,373	13,157
広告宣伝費 (Advertising)	100	171	127		399	132	178	63	103	477
ファシリティ関連 (Facility) *	847	782	854		2,484	969	897	858	786	3,511
その他 (Others)	931	984	891		2,808	919	988	794	823	3,525
合計/Total	33,442	34,563	33,944		101,949	33,092	34,085	32,799	37,641	137,619

* ファシリティには賃借料、減価償却費、消耗品費、水道光熱費が含まれる / Facility includes rent, depreciation & amortization, supplies expenses and utilities.

5.貸借対照表要約 Summary of Balance Sheet

(百万円 Millions of Yen)

資産の部 Assets						負債・資本の部 Liabilities and Net Assets										
決算期	Period	2018/5	2019/5	2020/05	2021/05	2022/02	決算期	Period	2018/5	2019/5	2020/05	2021/5	2022/02			
流動資産						192,290	93,005	249,832	81,038	40,252	流動負債					
Current assets											Current liabilities					
現金及び預金	Cash and deposits	169,326	65,505	60,091	53,964	23,213	買掛金	Account payable	13,087	15,910	10,501	9,379	8,218			
受取手形	Notes receivable	-	-	-	-	-	未払金	Accrued amount payable	5,521	5,313	4,242	3,743	2,947			
売掛金	Accounts receivable	19,871	20,283	26,539	18,799	13,110	未払法人税等	Accrued income taxes	10,991	10,969	11,875	13,982	5,279			
前渡金	Advance payments to suppliers	-	-	-	3,399	*	未払消費税等	Accrued consumption tax	*	*	*	*	*			
前払費用	Prepaid expenses	203	208	95	109	*	契約負債	Contract liabilities	69,862	70,772	67,730	80,206	61,603			
未収入金	Accounts receivable-other	*	*	*	*	*	その他	Others	5,612	6,256	8,418	6,686	4,161			
関係会社短期貸付金	Long-term loans receivable from subsidiaries and associates	-	-	160,000	-	-	固定負債	Fixed liabilities	7	7	7	0	0			
その他	Others	2,901	7,020	3,118	4,784	3,949	Noncurrent liabilities	その他	7	7	7	0	0			
貸倒引当金	Allowance for doubtful accounts	(12)	(12)	(13)	(20)	(20)	負債合計	Total liabilities	105,083	109,230	102,776	113,999	82,210			
固定資産 / Fixed assets		44,218	176,512	44,306	252,960	151,878	資本金	Capital stock	24,480	24,679	24,884	25,033	25,060			
有形固定資産 / Property and equipment		39,863	40,889	38,895	36,894	35,819	資本剰余金	Capital surplus	7,831	8,030	8,235	8,384	8,411			
土地	Land	26,057	26,057	26,057	26,057	26,057	利益剰余金	Retained earnings	99,450	128,580	158,846	188,924	77,767			
建物及び建物付属設備	Buildings and accessory equipment	10,619	11,088	10,367	9,487	8,847	自己株式	Treasury stock	(599)	(1,211)	(759)	(2,461)	(1,430)			
建設仮勘定	Construction in progress	15	-	-	-	-	株主資本合計	Total shareholders' equity	131,162	160,078	191,206	219,881	109,808			
器具及び備品	Tools, furniture and fixtures	3,171	3,743	2,471	1,349	914	その他有価証券評価差額金	Unrealized gain on other securities, net of taxes	-	-	-	-	-			
無形固定資産 / Intangible fixed assets		4	2	1	0	0	新株予約権	Stock acquisition right	262	209	156	118	112			
投資その他の資産	Investments and other assets	4,350	135,620	5,409	216,065	116,058	純資産合計	Total net assets	131,425	160,288	191,362	219,999	109,921			
関係会社長期貸付金	Long-term loans receivable from subsidiaries and associates	-	130,000	-	210,000	110,000	負債・純資産合計	Total liabilities and net assets	236,509	269,518	294,139	333,999	192,131			
その他	Others	4,350	5,620	5,409	6,065	6,058										
資産合計	Total assets	236,509	269,518	294,139	333,999	192,131										

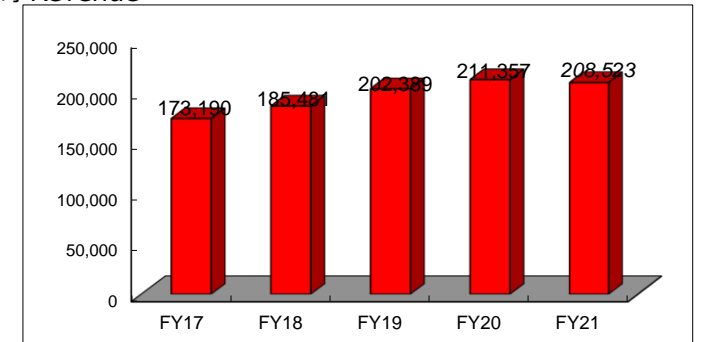
* 第1～第3四半期末における「*」の科目の残高は「その他」に含まれております / Balance of * in Q1,Q2 and Q3 are included in others.

* 2021年5月期まで、契約負債は前受金として開示しております。 / Until FY21, Contract liabilities are disclosed as Advances by customers.

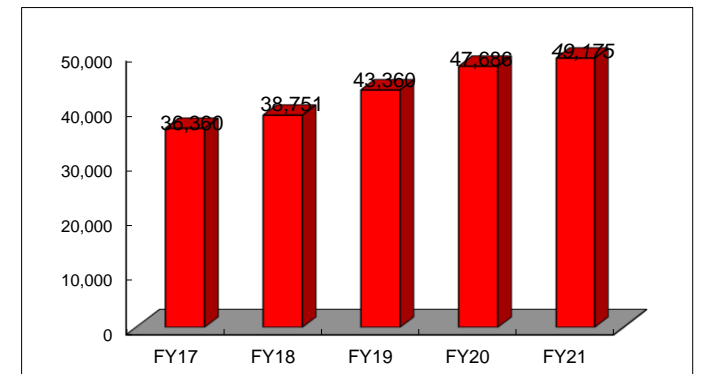
6.会社概要 Corporate Overview

- 商号
Company Name 日本オラクル株式会社
Oracle Corporation Japan
- 設立
Established 1985年10月15日
October 15, 1985
- 資本金
Paid-In Capital 25,060百万円 (million yen)
- 代表執行役
Representative Executive Officer 内海 寛子
Hiroko Utsumi
- 従業員数
Number of Employees 2,370名
- 事業内容
Scope of Business 企業の事業活動の基盤となるソフトウェア・ハードウェア、クラウドサービス
ならびにそれらの利用を支援する各種サービスの提供
Sales of software & hardware products, Cloud services and
provision of various kinds of services supporting the use
of such products for businesses
- 本社所在地
Head office 東京都港区北青山2-5-8 オラクル青山センター
Oracle Aoyama Center 2-5-8, Kita-Aoyama, Minato-ku, Tokyo

●業績推移 Revenues and Net Income (百万円 Millions of Yen) 売上高 Revenue



当期純利益 Net Income



2022年2月28日現在 / as of February 28, 2022

「クローズドコミュニケーションピリオド」に関して

当社は、決算発表準備中に株価に影響を与える情報が漏れることを防ぐため、当社の決算発表前後一定期間を「クローズドコミュニケーションピリオド」として、個別取材やミーティングへの対応や出席、業績見通し等に関してのお問い合わせへの対応を控えさせていただいております。ただし、公表済の業績予想から大きな乖離が見込まれる場合においては、期間中であっても適宜情報開示を行います。

クローズドコミュニケーションピリオドは各四半期末月(2,5,8,11月)15日から、当該四半期の業績発表日までです。

Notice about "Closed Communication Period"

In order to prevent the information leaks which affect stock prices during the preparation of announcements of the financial results, Oracle Corporation Japan has set a fixed period before and after announcement as a "Closed Communication Period" and shall refrain from coverage regarding financial results during the period. However, in the event of a large deviation from previously announced predictive statements, even during the period, the Company will disclose information as it considers appropriate. **Closed Communication Period begins the 15th day of the last month of each quarter (Feb., May, Aug. and Nov.) and ends once the Company announces its quarterly earnings.**