



2001年5月期 決算補足資料

BUSINESS RESULT (FY 2001/5)

- 1 . 会社概要 CORPORATE SUMMARY
- 2 . 貸借対照表 BALANCE SHEETS
- 3 . 損益計算書 STATEMENTS OF INCOME
- 4 . セグメント情報 SEGMENT INFORMATION
- 5 . キャッシュフロー計算書 CASH FLOW STATEMENTS
- 6 . 2002年5月期 業績見通し ESTIMATION OF BUSINESS RESULT (FY 2002/5)

1. 会社概要 CORPORATE SUMMARY

商号 日本オラクル株式会社
 Company Name Oracle Corporation Japan

設立 1985年10月15日
 Established October 15, 1985

資本金 221億2,791万円 (2001年5月31日現在)
 Paid-In Capital ¥22,127,910,000 (as of May 31, 2001)

代表者 代表取締役社長 新宅正明
 President Masaaki Shintaku (SVP, Oracle Corporation)

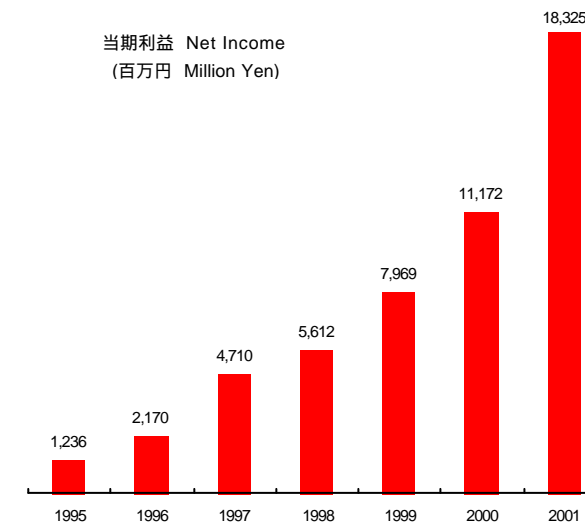
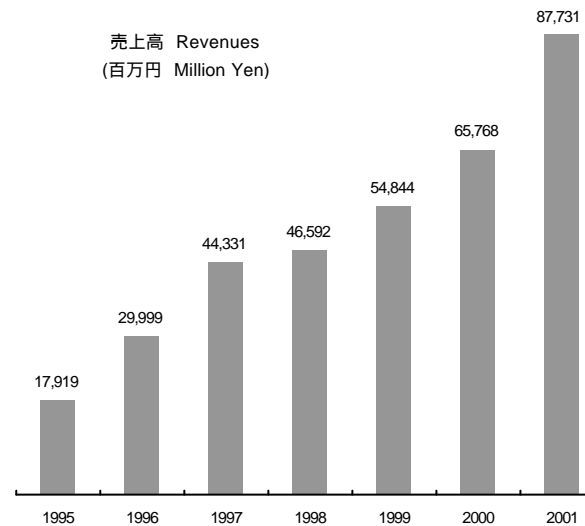
従業員数 1,551名 (2001年5月31日現在)
 Number of Employee 1,551(as of May 31, 2001)

事業内容 ソフトウェア製品の販売及び当該ソフトウェア製品の
 Scope of Business の利用を支援する各種サービスの提供
 Sale of software products and provision of various kinds of services supporting the use of such software products

所在地 東京都 千代田区 紀尾井町 4 - 1 ニューオータニガーデンコート
 Headoffice New Otani Garden Court 4-1, Kioi-cho, Chiyoda-ku, Tokyo

事業所 本社 Head Office, Tokyo
 Offices 北海道支社 Hokkaido Regional Office, Sapporo
 東北支社 Tohoku Regional Office, Sendai
 中部支社 Chubu Regional Office, Nagoya
 北陸支社 Hokuriku Regional Office, Kanazawa
 西日本支社 West Japan Regional Office, Osaka
 西部支社 Kyushu Regional Office, Fukuoka
 沖縄支社 Okinawa Regional Office, Naha
 用賀オフィス Yoga Office, Tokyo
 中野坂上オフィス Nakano-sakaue Office, Tokyo

業績動向 Revenues and Net Income



2. 貸借対照表 BALANCE SHEETS (ASSETS)

(1 0 0 0 円 Thousands of Yen)

決算期 Period	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5
流動資産 Current assets	6,139,826	10,623,273	16,443,820	20,229,677	57,351,429	86,433,471	104,394,547
現金及び預金 Cash & Deposits	2,665,710	4,065,929	2,371,285	4,718,338	40,714,757	48,061,592	65,580,385
受取手形 Notes receivable, trade	-	-	-	22,939	29,870	13,807	15,868
売掛金 Accounts receivable, trade	2,787,005	4,983,896	10,083,669	9,695,065	9,984,296	13,394,505	14,635,327
有価証券 Marketable and other securities	-	-	-	-	-	18,020,165	17,019,994
たな卸資産 Inventories	68,922	337,116	356,865	236,161	213,457	145,517	83,530
短期貸付金 Short-term loans receivable	-	1,015,062	3,004,565	5,004,364	5,001,050	5,000,111	5,000,000
その他 Other current assets	663,987	305,353	745,542	779,667	1,488,995	1,945,080	2,294,787
貸倒引当金 Allowance for doubtful accounts	45,801	84,087	118,110	226,860	80,998	147,309	235,347
固定資産 Fixed assets	3,018,802	4,685,484	6,227,773	5,826,309	5,800,026	5,860,680	6,811,891
有形固定資産 Tangible fixed assets	1,144,143	1,765,007	2,393,769	2,424,734	2,388,735	1,975,890	1,724,376
建物付属設備 Leasehold improvement	275,333	426,167	526,818	485,860	475,136	503,515	505,569
車両運搬具 Vehicles	1,646	-	-	-	-	-	-
器具及び備品 Furniture and equipment	867,164	1,338,840	1,866,950	1,938,873	1,913,599	1,472,374	1,218,807
無形固定資産 Intangible fixed assets	9,715	16,727	25,960	26,533	26,443	82,994	76,864
投資その他の資産 Investments and other assets	1,864,943	2,903,749	3,808,043	3,375,042	3,384,847	3,801,795	5,010,649
資産合計 Total assets	9,158,628	15,308,758	22,671,594	26,055,986	63,151,456	92,294,151	111,206,438
設備投資額 Capital expenditure	1,843,690	2,228,275	2,255,085	1,163,324	859,543	1,308,225	1,148,298
減価償却費 Depreciation	307,719	473,993	671,734	830,477	829,353	1,408,099	962,056

2. 貸借対照表 BALANCE SHEETS (LIABILITIES AND STOCKHOLDERS' EQUITY)

(1 0 0 0 円 Thousands of Yen)

決算期 Period	1 9 9 5 / 5	1 9 9 6 / 5	1 9 9 7 / 5	1 9 9 8 / 5	1 9 9 9 / 5	2 0 0 0 / 5	2 0 0 1 / 5
流動負債 Current liabilities	6,576,388	10,187,690	14,910,250	14,356,052	17,417,675	22,328,024	32,359,567
買掛金 Account payable, trade	1,562,228	2,754,463	3,307,702	2,518,667	4,239,439	4,829,816	6,510,283
未払金 Account payable, other	1,034,167	1,537,043	4,015,897	1,707,182	1,758,202	2,959,804	3,802,677
未払法人税等 Accrued corporation taxes	966,329	1,851,415	2,971,818	4,107,399	4,765,313	5,571,640	10,094,268
未払事業税等 Accrued enterprise taxes	278,676	525,824	856,541	1,176,898	-	-	-
未払消費税等 Accrued consumption taxes	191,176	301,558	519,712	743,132	798,662	1,375,255	1,627,476
未払費用 Accrued expenses	757,340	894,764	1,087,695	1,435,196	1,779,306	1,965,733	2,479,385
前受収益 Unearned revenue	819,921	1,382,243	1,036,444	1,506,057	2,663,966	3,793,400	5,753,391
その他 Others	966,548	940,377	1,114,436	1,161,515	1,412,783	1,832,373	2,092,084
固定負債 Long-term liabilities	108,482	244,906	290,799	152,272	511,577	460,829	309,796
退職給与引当金 Reserve for employees' retirement allowance	52,571	37,900	23,229	8,558	-	-	-
役員退職慰労引当金 Reserve for directors' retirement reward	30,377	39,731	51,695	64,197	75,048	87,333	-
長期前受収益 Long-term Unearned revenue	25,534	167,275	215,875	79,517	436,529	373,496	309,796
負債合計 Total liabilities	6,684,870	10,432,596	15,201,049	14,508,324	17,929,252	22,788,854	32,669,363
資本金 Common stock	215,000	341,500	356,500	3,422,250	12,164,660	22,127,910	22,127,910
資本準備金 Additional paid-in capital	29,620	152,710	152,710	1,954,790	23,602,880	33,565,880	33,565,880
利益準備金 Legal reserve	15,019	16,759	85,375	85,375	616,899	1,298,500	2,231,223
その他の剰余金 Retained earnings	2,214,118	4,365,192	6,875,959	6,085,247	8,837,764	12,513,006	20,578,455
当期未処分利益 Unappropriated retained earnings	2,214,118	4,365,192	6,875,959	6,085,247	8,837,764	12,486,751	20,433,962
その他有価証券評価差額金 Profit or loss on valuation of other marketable secu	-	-	-	-	-	-	33,605
資本合計 Total shareholders' equity	2,473,757	4,876,161	7,470,544	11,547,662	45,222,204	69,505,297	78,537,074
負債・資産合計 Total liabilities and shareholders' equity	9,158,628	15,308,758	22,671,594	26,055,986	63,151,456	92,294,151	111,206,438

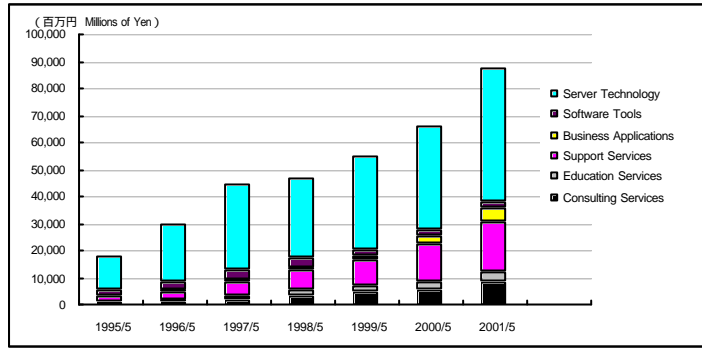
3. 損益計算書 STATEMENTS OF INCOME

(1 0 0 0 円 Thousands of Yen)

決算期 Period	1 9 9 5 / 5	1 9 9 6 / 5	1 9 9 7 / 5	1 9 9 8 / 5	1 9 9 9 / 5	2 0 0 0 / 5	2 0 0 1 / 5
売上高 Revenues	17,919,462	29,999,103	44,331,544	46,592,829	54,844,465	65,768,082	87,731,786
ソフトウェアの売上高 Revenues of software	15,224,071	25,199,379	36,217,056	33,852,154	38,551,851	43,713,905	57,181,910
サービスの売上高 Revenues of services	2,695,390	4,799,724	8,114,488	12,740,675	16,292,614	22,054,177	30,549,876
売上原価 Cost of sales	7,216,772	12,051,596	18,004,433	19,255,634	23,004,351	26,993,180	34,603,985
ソフトウェアの売上原価 Cost of sales of software	5,476,353	8,798,812	12,783,319	11,962,388	13,669,529	15,715,946	20,240,817
サービスの売上原価 Cost of sales of services	1,740,418	3,252,783	5,221,113	7,293,246	9,334,822	11,277,233	14,363,168
売上総利益 Gross profit on sales	10,702,690	17,947,507	26,327,111	27,337,195	31,840,114	38,774,902	53,127,801
販管費 Selling, general and administrative expenses	8,106,040	13,336,115	17,456,594	16,880,292	17,025,724	18,817,269	21,243,962
営業利益 Operating income	2,596,650	4,611,391	8,870,516	10,456,902	14,814,389	19,957,632	31,883,838
営業外収益 Non-operating income	14,511	28,951	70,617	588,976	872,927	241,532	312,454
受取利息 Interest income	9,286	20,844	48,882	30,066	130,698	187,611	258,380
消費税簡易課税差額収入 Relief from consumption taxes under special credit rule	-	-	-	515,675	694,965	-	-
その他 Other income	5,224	8,107	21,735	43,233	47,263	53,921	54,074
営業外費用 Non-operating expenses	5,765	12,405	4,362	63,183	118,195	91,455	71,422
支払利息及び割引料 Interest expenses and discount charges	3,020	672	3,829	36,539	460	2	-
新株発行費 Stock issuance cost	100	388	126	23,214	85,304	82,254	25,828
その他 Other expenses	2,644	11,344	406	3,429	32,431	9,197	45,593
経常利益 Ordinary income	2,605,395	4,627,937	8,936,771	10,982,696	15,569,120	20,107,710	32,124,870
特別利益 Extraordinary income	-	-	-	-	145,533	-	87,333
貸倒引当金戻入額 Reversal of allowance for doubtful accounts	-	-	-	-	145,533	-	-
役員退職慰労引当金戻入 Reversal of directors' retirement reward	-	-	-	-	-	-	87,333
特別損失 Extraordinary loss	166,250	15,917	91,228	67,881	74,711	495,498	502,339
固定資産除売却損 Loss on sales and disposals of fixed assets	6,741	15,917	32,250	67,881	74,711	442,607	29,851
その他 Other expenses	159,508	-	58,978	-	-	52,890	472,487
税引前純利益 Income before income taxes	2,439,145	4,612,020	8,845,543	10,914,814	15,639,943	19,612,212	31,709,864
法人税及び住民税 Corporation and inhabitants taxes	1,202,168	2,441,806	3,906,227	5,302,222	-	-	-
法人税、住民税及び事業税 Income taxes-current	-	-	-	-	7,869,219	8,781,685	14,261,717
法人税等調整額 Income taxes-deferred	-	-	-	-	198,499	342,322	877,254
過年度法人税及び住民税 Prior-year corporation and inhabitants taxes	-	-	228,653	-	-	-	-
純利益 Net income	1,236,977	2,170,214	4,710,662	5,612,591	7,969,222	11,172,849	18,325,401
従業員給与 Salaries for employees	2,749,903	3,764,220	4,946,694	5,874,589	6,378,258	6,642,834	7,417,034
期末従業員数(人) Number of employees	489	662	969	1,128	1,269	1,417	1,551
賃借料 Facilities rental	994,125	1,305,232	1,873,654	2,412,806	2,142,241	2,059,722	2,410,060
広告宣伝費 Marketing communications costs	952,365	2,980,620	3,011,515	1,151,850	1,976,749	2,390,713	3,168,359

4. セグメント情報 (SEGMENT INFORMATION)

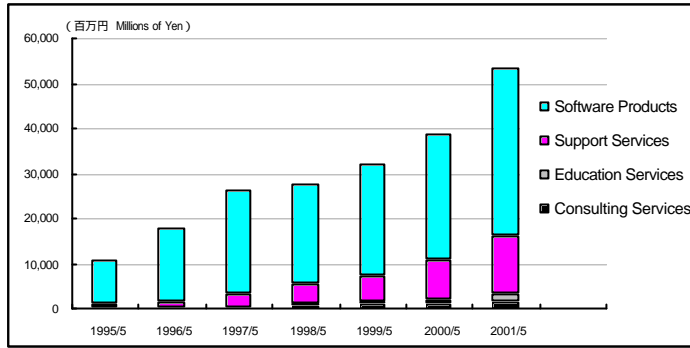
(1) 売上高 Revenues



(百万円 Millions of Yen)

	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5
コンサルティングサービス; Consulting Services	455	863	1,397	3,071	4,171	5,459	7,879
エデュケーションサービス; Education Services	553	987	1,586	2,065	2,343	2,910	3,735
サポートサービス; Support Services	1,686	2,948	5,130	7,603	9,777	13,683	18,934
ビジネスアプリケーション; Business Application	0	223	448	958	1,612	2,986	5,038
ソフトウェアツール; Software Tools	2,512	3,077	4,309	3,240	2,462	2,221	2,055
サーバ・テクノロジー; Server Technology	12,711	21,897	31,458	29,652	34,476	38,505	50,087
合計 Total	17,919	29,999	44,331	46,592	54,844	65,768	87,731

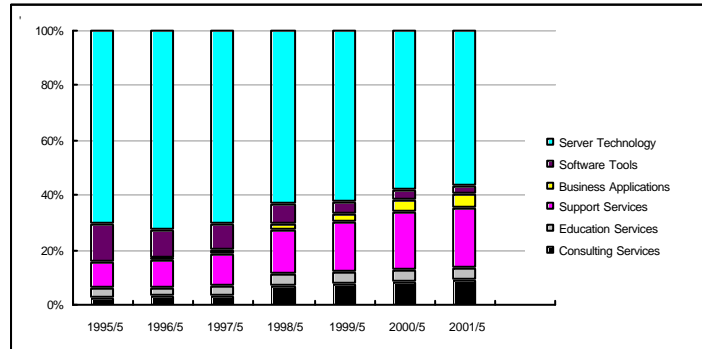
(3) 売上総利益 Gross Profit by Product



(百万円 Millions of Yen)

	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5
コンサルティングサービス; Consulting Services	127	125	106	502	837	1,059	1,241
エデュケーションサービス; Education Services	59	65	106	553	316	933	1,671
サポートサービス; Support Services	768	1,355	2,680	4,391	5,803	8,784	13,274
ソフトウェア製品外; Software Products	9,747	16,400	23,433	21,889	24,882	27,997	36,941
合計 Total	10,702	17,947	26,327	27,337	31,840	38,774	53,127

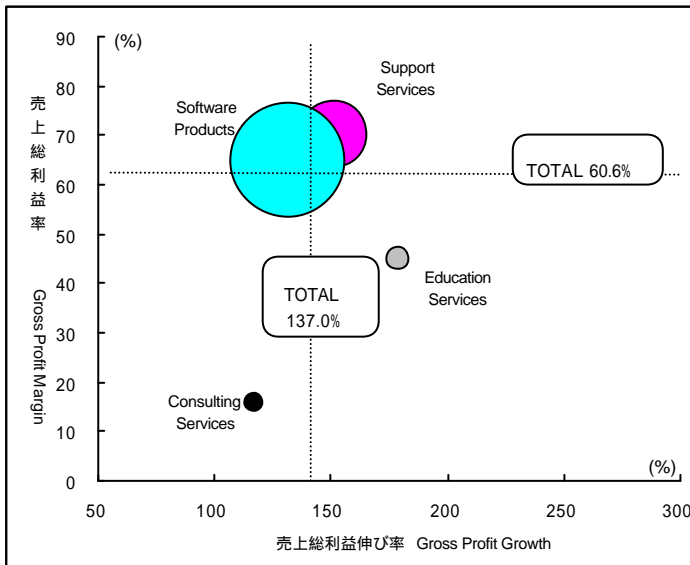
(2) 売上構成比 Revenues by Product



(%)

	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5
コンサルティングサービス; Consulting Services	2.5	2.9	3.2	6.6	7.6	8.3	9.0
エデュケーションサービス; Education Services	3.1	3.3	3.6	4.4	4.3	4.4	4.2
サポートサービス; Support Services	9.4	9.8	11.6	16.3	17.8	20.8	21.6
ビジネスアプリケーション; Business Application	0.0	0.7	1.0	2.1	2.9	4.5	5.7
ソフトウェアツール; Software Tools	14.0	10.3	9.7	7.0	4.5	3.4	2.4
サーバ・テクノロジー; Server Technology	70.9	73.0	71.0	63.6	62.9	58.6	57.1
合計 Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0

(4) 成長性と収益性による事業構成 Business Portfolio



5. キャッシュフロー計算書 CASH FLOW STATEMENTS

(百万円 Millions of Yen)

	2000/5	2001/5
営業活動によるキャッシュ・フロー Cash flows from operating activities		
1 税引前当期純利益 Income before income taxes	19,612	31,709
2 減価償却費 Depreciation and amortization	1,408	962
3 貸倒引当金の増加額 Increase in allowance for doubtful accounts	66	88
4 ゴルフ会員権の評価損 Loss on valuation of golf-club membership	52	-
5 受取利息及び配当金 Interest and dividends received	187	258
6 新株発行費 Stock issuance cost	82	25
7 投資有価証券売却損 Loss on sale of marketable securities	-	57
8 投資有価証券評価損 Loss on valuation of investments in securities	-	264
9 関係会社株式評価損 Loss on valuation of investments in stocks of affiliated companies	-	106
10 有形固定資産除却損 Loss on disposal of tangible fixed assets	48	29
11 売上債権の増加額 Increase in trade receivables	3,394	1,242
12 たな卸資産の減少額 Decrease in inventory	67	61
13 未収入金の増減額 Increase or decrease in accounts receivable	286	339
14 その他流動資産の増加額 Increase in other current assets	37	84
15 仕入債務の増加額 Increase in trade payables	590	1,680
16 前受収益の増加額 Increase in unearned revenue	1,066	1,896
17 未払消費税の増加額 Increase in accrued consumption taxes	576	252
18 未払金の増加額 Increase in account payable	941	610
19 その他流動負債の増加額 Increase in other current liabilities	606	773
20 その他 Others	48	238
小計 Sub total	21,165	37,034
21 利息及び配当の受取額 Interest and dividends received	188	268
22 法人税等の支払額 Income taxes paid	7,975	9,739
営業活動によるキャッシュ・フロー Net cash provided by operating activities	13,378	27,564
投資活動によるキャッシュ・フロー Cash flows from investing activities		
1 有価証券の取得による支出 Purchases of marketable securities	8,500	300
2 有価証券の償還による収入 Proceeds from marketable securities redeemed	500	-
3 関係会社株式の取得による支出 Purchases of investments in stocks of affiliated companies	-	229
4 投資有価証券の取得による支出 Purchases of investments in securities	152	762
5 有形固定資産の取得による支出 Purchases of tangible fixed assets	769	541
6 無形固定資産の取得による支出 Purchases of intangible fixed assets	12	20
7 貸付による支出 Payments for loans	5,018	5,000
8 貸付金の回収による収入 Proceeds from loans repaid	5,024	5,004
9 保証金の差入による支出 Payments for guarantee given	281	414
10 保証金の返還による収入 Proceeds from guarantee released	93	112
投資活動によるキャッシュ・フロー Cash flows from investing activities	9,114	2,151
財務活動によるキャッシュ・フロー Cash flows from financing activities		
1 株式の発行による収入 Common stock issued	19,843	-
2 自己株式の取得による支出 Purchases of treasury stock	473	622
3 自己株式の売却による収入 Proceeds from sale of treasury stock	464	591
4 配当の支払額 Dividends paid	6,731	9,127
5 その他財務活動による支出 Payments for other financing activities	-	25
財務活動によるキャッシュ・フロー Net cash flows from financing activities	13,103	9,184
現金及び現金同等物に係る換算差額 Effect of exchange rate changes on cash and cash equivalent	0	-
現金及び現金同等物の増加額 Net increase in cash and cash equivalents	17,367	16,228
現金及び現金同等物の期首残高 Cash and cash equivalents at beginning of year	40,714	58,081
現金及び現金同等物の期末残高 Cash and cash equivalents at end of year	58,081	74,310

(1) 決算実績・見通しハイライト

決算期 Period	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5	2002/5(E)	(百万円 Millions of Yen)	
									2000/11	2001/11(E)
売上高 Revenues	17,919	29,999	44,331	46,592	54,844	65,768	87,731	108,000	39,655	47,238
売上総利益 Gross profit on sales	10,702	17,947	26,327	27,337	31,840	38,774	53,127	66,345	23,832	28,256
営業利益 Operating income	2,596	4,611	8,870	10,456	14,814	19,957	31,883	41,462	13,637	16,440
経常利益 Ordinary income	2,605	4,627	8,936	10,982	15,569	20,107	32,124	41,566	13,725	16,486
純利益 Net income	1,236	2,170	4,710	5,612	7,969	11,172	18,325	23,893	7,791	9,471
設備投資額 Capital expenditure	1,843	2,228	2,255	1,163	859	1,308	1,148	824	790	-
減価償却費 Depreciation	307	473	671	830	829	1,408	962	889	491	-

(2) セグメント情報 (SEGMENT INFORMATION)

売上高

決算期 Period	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5	2002/5(E)	(百万円 Millions of Yen)	
									2000/11	2001/11(E)
コンサルティングサービス Consulting Services	455	863	1,397	3,071	4,171	5,459	7,879	9,216	3,635	4,150
エデュケーションサービス Education Services	553	987	1,586	2,065	2,343	2,910	3,735	4,560	1,813	2,000
サポートサービス Support Services	1,686	2,948	5,130	7,603	9,777	13,683	18,934	25,712	7,864	10,536
ビジネスアプリケーション Business Applications	0	223	448	958	1,612	2,986	5,038	7,550	1,841	2,400
ソフトウェアツール Software Tools	2,512	3,077	4,309	3,240	2,462	2,221	2,055	1,980	1,057	911
サーバーテクノロジー Server Technology	12,711	21,897	31,458	29,652	34,476	38,505	50,087	58,982	23,442	27,241
合計 Total	17,919	29,999	44,331	46,592	54,844	65,768	87,731	108,000	39,655	47,238

営業利益

決算期 Period	1995/5	1996/5	1997/5	1998/5	1999/5	2000/5	2001/5	2002/5(E)	(百万円 Millions of Yen)	
									2000/11	2001/11(E)
コンサルティングサービス Consulting Services	-	-	-	-	-	1,059	1,241	2,083	676	577
エデュケーションサービス Education Services	-	-	-	-	-	680	1,289	1,932	644	670
サポートサービス Support Services	-	-	-	-	-	8,469	12,702	17,310	5,040	6,819
ソフトウェアプロダクト Software Products	-	-	-	-	-	18,906	25,448	30,562	11,833	13,157
マーケティング Marketing	-	-	-	-	-	5,465	4,922	5,869	2,501	2,492
管理部門 Administration	-	-	-	-	-	3,693	3,875	4,556	2,055	2,292
合計 Total	2,596	4,611	8,870	10,456	14,814	19,957	31,883	41,462	13,637	16,440