Software Asset Management Service Expertise

Declare Your Interest

To be a verified Oracle Software Asset Management Partner, you need to attain "Software Asset Management Service" Expertise by meeting a certain set of qualifiers within a specific regional market as shown in the Expertise Catalog. Companies with multiple entities in the same regional market are allowed to pool their resources across that regional market to meet the required qualifiers for this Expertise.

If you are interested in participating in the Oracle Software Asset Management program, please complete the information below and click "Submit" to email it to GLAS-Partner-Global_WW@oracle.com. You will then be contacted with next steps. Alternatively, you can save the form to your desktop and send it as an email attachment.

Partner Company Information

Legal Company Name * :

Oracle Company ID * :
(If not known enter "unknown")

Street Address * :

City * :

State * :

Country * :

Postal Code * :

Company Website * :

Headquarter Location * :

Total # of Employees * :

Partner Contact Information

Contact Name * :

Contact Phone # * :

Contact Email * :

Business Relationship with Oracle

OPN member since :

Commercial Relationship * :

Cloud Managed Service Provider

Independent Software Vendor (ISV)

System Integrator (SI)

VAR – Value Added Reseller

VAD – Value Added Distributor

None

Other (please describe below)

SAM Specific Company Information

**Regional Markets where SAM
services are being offered * :**

Press CTRL to select multiple regions

Additional Regional Markets you want to expand SAM Services into * :

Press CTRL to select multiple regions

 # Employees currently providing Oracle SAM service * :

Oracle product lines you provide SAM services for * :

Database

Middleware

E-Business Suite

JD Edwards

Other (please describe below)

Other software vendors included in your SAM service * :

(Enter "none" if not applicable to your company)

Please list Software Asset Management Tools you commonly use to provide SAM services * :

(Enter "none" if not applicable to your company)

Please list Software Asset Management Tool Vendors your company may be accredited by * :

(Enter "none" if not applicable to your company)

Please list Software Asset Management Tool Vendors your company may be partnered with * :

(Enter "none" if not applicable to your company)

Please list any other Software Asset Management Tools your staff may specialize in * :

(Enter "none" if not applicable to your company)

Company Vision * :

Company Mission Statement * :

Current Fiscal Year objectives focused on Software Asset Management * :

Why does your company want to be part of the Oracle SAM Program? * :

What is your proposed strategy to market your Software Asset Management services with Oracle customers in connection with the program? * :

Have you worked with Oracle Global Licensing & Advisory Services? If Yes, please describe * :

Yes

No

Disclosure: The information collected in this form is solely to gain an understanding of your company and your interest to participate in the Oracle Software Asset Management program.

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