

ANCILLARY STREAMS LIMITED

UpStay Validated Integration with Oracle Hospitality OPERA 5.5



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upstay.tech

The Oracle logo consists of the word "ORACLE" in white, uppercase, sans-serif font, centered within a red rectangular background.

Validated Integration

Oracle Hospitality

Oracle Validated Integration provides customers with confidence that a partner's integration with an Oracle on-premises application is functionally sound and performs as designed. This can help customers reduce deployment risk, lower total cost of ownership, and improve the user experience related to the partner's integrated offering.

Optimize Inventory, Unlock Hidden Revenues.

UpStay unlocks untapped hotel revenues and enhances guest experiences by providing a data-driven, fully-automated, and personalized upselling solution that seamlessly connects to the hotels' systems.

Company Overview

A travel-tech software company, Ancillary Streams was founded to help hotels leverage the data points available to them through their myriad touchpoints with guests and convert that data into an opportunity to upsell additional products and services. The company's mission is to empower hotels to build stronger relationships with guests and to enhance brand value.

The company's flagship product, UpStay, helps hotels to hit the sweet spot of giving guests the best possible experience and offering them services that they're happy to spend extra on.

Integration Overview

UpStay integrates with Oracle Hospitality OPERA property management system (PMS) through the OPERA Xchange Interface (OXI) with Oracle Hospitality OPERA as a client. The two-way integration enables UpStay to process upcoming reservations, inventory data, and rates to offer guests upselling opportunities during their stay.

After a reservation has been made, UpStay reaches out to guests as their check-in date approaches. The software notifies guests of available upgrades shortly before arrival, allowing precedence for any other upselling efforts. UpStay uses inventory data to reallocate reservations through upselling, while generating more revenue and enhancing the guest experience. The program also uses rate data to dynamically adjust prices for upselling opportunities.

Integration Details

The integration enables the following:

- Triggers inventory from Oracle Hospitality OPERA PMS
- Triggers rates updates from Oracle Hospitality OPERA PMS
- Triggers reservations from Oracle Hospitality OPERA PMS

AVAILABILITY

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- Triggers guest profile from Oracle Hospitality OPERA PMS
- Posts reservation updates with add on packages into Oracle Hospitality OPERA PMS
- Posts package configuration into Oracle Hospitality OPERA PMS

Technical Details

Environment	
Partner Environment	Oracle Environment
<ul style="list-style-type: none"> • UpStay 	<ul style="list-style-type: none"> • Oracle Hospitality OPERA 5.5
Product ID	
Product ID (FKT)	Description and Name
<ul style="list-style-type: none"> • OPX_UPSTAY 	<ul style="list-style-type: none"> • Oracle OPERA Xchange Interface for UpStay by Ancillary Streams
Supported Protocol	
<ul style="list-style-type: none"> • HTTPS (s) 	

SUPPORT

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ORACLE
Validated Integration

Oracle Applications

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