PRIX LIMITED

PACE Validated Integration with Oracle Hospitality OPERA 5.5

pace

23 Sadler House Rosebery Avenue London, EC1R 4TS United Kingdom Tel: +44.(0).20.8242.4044 paceup.com



Validated Integration

Oracle Hospitality

Oracle Validated Integration provides customers with confidence that a partner's integration with an Oracle onpremises application is functionally sound and performs as designed. This can help customers reduce deployment risk, lower total cost of ownership, and improve the user experience related to the partner's integrated offering.

Always sell at the right price with Pace

Pace is a revolutionary revenue management system that continuously monitors and analyzes your bookings to offer price recommendations for every night and every room type to maximize your revenue.

Company Overview

The vast majority (95 percent) of properties in the global hospitality industry make their pricing decisions manually, leaving 10 to 20 percent of their revenues to a combination of experience and chance. Pace solves this by giving the industry access to a revenue management solution that emphasizes science, is based in real-time, and is automated.

- Scientific. Revenue managers trade in probabilities. Pace uses a scientific approach
 to evaluate the probabilities of different outcomes and proposes optimal actions. This
 gives you confidence you're always on the right track.
- Real-time. Traditionally revenue management has relied on historical data. Through
 proprietary technologies Pace is capable of adjusting its forecasts and models of the
 future based on bookings as they happen, allowing you to respond faster.
- Automated. Annually, even midsize hotels need to change millions of prices
 accurately and quickly. Revenue strategy will always require human guidance, but the
 only way to keep up with pricing frequency is automation.

The solution requires no training or configuration and is accessed through an intuitive interface. Pace customers have grown their revenues by as much as 5 to 10 percent and save themselves days of manual work every week.

Integration Overview

Pace provides a yield management platform that directly integrates with Oracle Hospitality OPERA property management system (PMS), making it easy for users to review their property's performance. In addition, hotel operators can automatically set prices in Oracle Hospitality OPERA through Pace.

Integration Details

The integration enables the following:

- Triggers reservations from Oracle Hospitality OPERA PMS
- Triggers inventory from Oracle Hospitality OPERA PMS
- Triggers stays from Oracle Hospitality OPERA PMS
- Triggers rates configuration from Oracle Hospitality OPERA PMS
- Posts rate updates into Oracle Hospitality OPERA PMS

AVAILABILITY

For sales and availability, contact Email: contact@paceup.com

SUPPORT

For support, contact
Tel: +44.(0).20.8242.4044
Email: contact@paceup.com

The XML messages used are:

- Reservation
- Profile
- Room type availability (RTAV)
- Rate
- Stay
- Result

Technical Details

Environment	
Partner Environment	Oracle Environment
PACE version 1.0	Oracle Hospitality OPERA 5.5
Product ID	
Product ID (FKT)	Description and Name
• OPX_PACE	Oracle OPERA Xchange Interface for PACE by PRIX LTD
Supported Protocol	
• HTTP(s)	

