

PRIX LIMITED

PACE Validated Integration with Oracle Hospitality OPERA 5.5

pace

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ORACLE

Validated Integration

Oracle Hospitality

Oracle Validated Integration provides customers with confidence that a partner's integration with an Oracle on-premises application is functionally sound and performs as designed. This can help customers reduce deployment risk, lower total cost of ownership, and improve the user experience related to the partner's integrated offering.

Pace - Always the right price

Pace is a revolutionary revenue optimization system that continuously monitors and analyzes your bookings to offer price recommendations for every night and every room type to maximize your revenue.

Company Overview

95% of properties in the global hospitality industry make their pricing decisions manually, leaving 10 to 20% of their revenues to a combination of experience and chance. Pace solves this by giving the industry access to a revenue optimization solution that emphasises science, real-time pricing, and automation. The solution requires no training or configuration and is accessed through an intuitive interface. Pace customers have grown their revenues by up to 20% and save themselves days of manual work every week.

Revenue Science

Revenue management relies on a clear understanding of your inventory, bookings, and guests. Pace never compromises on the quality of this primary data and has industry-leading integrations to leading property management systems (PMS) to obtain high-quality, reliable data. Booking data patterns are critical when it comes to decision-making. Pace also evaluates secondary data sources but their value is often limited.

Continuous Pricing

Market demand and price sensitivity are different for every night and room-type. But it is also different for every day in the booking window. Pace has developed continuous pricing approach that simulates these conditions and finds the price with the highest revenue per available room (RevPAR). With full optimizations running every hour, you never have to worry about missing out on revenue opportunities.

Intelligent Automation

The average hotel receives a booking every few minutes, and with every booking your hotel's revenue manager collects more information about how to respond. But great revenue managers are hard to find, and even the best cannot make hundreds of pricing decisions manually on a daily basis. Pace provides a way to focus on revenue management strategy while all prices are being updated automatically.

AVAILABILITY

For additional support, please email
contact@paceup.com

Integration Overview

Pace's revenue optimization platform is directly integrated with Oracle Hospitality OPERA PMS, making it easy for hotels to review their property's performance and automatically set prices in the PMS through Pace.

Integration Details

The integration enables the following:

- Triggers reservations from Oracle Hospitality OPERA PMS
- Triggers allotment from Oracle Hospitality OPERA PMS
- Triggers inventory from Oracle Hospitality OPERA PMS
- Triggers stays from Oracle Hospitality OPERA PMS
- Triggers rates configuration from Oracle Hospitality OPERA PMS
- Posts rate Updates into Oracle Hospitality OPERA PMS

SUPPORT

Email: contact@paceup.com
 Tel: +44.(0).20.8242.4044

Technical Details

Environment	
Partner Environment	Oracle Environment
<ul style="list-style-type: none"> • PACE version 2.0 	<ul style="list-style-type: none"> • Oracle Hospitality OPERA 5.5
Product ID	
Product ID (FKT)	Description and Name
<ul style="list-style-type: none"> • OPX_PACE 	<ul style="list-style-type: none"> • Oracle OPERA Xchange Interface for PACE by PRIX LTD
Supported Protocol	
<ul style="list-style-type: none"> • HTTP(s) 	


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Oracle Applications

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