

Oracle PartnerNetwork Remarketer

Start selling Oracle products today with no fees and no upfront commitment.

Demand for Oracle technology is increasing. Organizations of all sizes are looking for high-performance, cost-efficient solutions to run their businesses. There's never been a better time to include Oracle products as part of a total IT solution for your customers.

The Oracle Remarketer Program provides you with access to the portfolio of Oracle 1-Click products, as well as a limited selection of Oracle hardware products, offering you a unique ability to immediately open new markets and create new sales opportunities.

Oracle Remarketers can resell select products through regionally located Oracle Remarketer authorized Value-Added Distributors (VADs) with no membership fees and no commitment to Oracle.

As a Remarketer you can

- » Access the portfolio of Oracle 1-Click software products, including midsize company focused versions of Oracle Database, MySQL, and more
- » Resell the Oracle Database Appliance, which takes advantage of the world's most popular database—Oracle Database—in a single, easy-to-deploy-and-manage system
- » Grow your business opportunities with the most affordable and expandable solutions on the market
- » Increase profitability in your business transactions by using a streamlined channel-only ordering process
- » Access business support through an Oracle Remarketer-Authorized VAD for enrollment, training, support, and sales enablement



“The Oracle Remarketer Program is a great way for our channel of solution providers to leverage new sales opportunities and open up new markets. We recommend that anyone not already selling Oracle today consider the opportunity that Remarketer offers.”

STACY NETHERCOAT
SVP Advanced Solutions
TD SYNEX

Grow Your Business Opportunities

Sustain your business by adding new revenue streams that let you provide a total IT solution to your customers. You can differentiate yourself from the competition by adding your own value to Oracle hardware and software products and deliver unique solutions for specific customers, industry segments, or niche markets—all while selling the highest quality, most reliable products available.

With the Oracle Remarketer Program, you can use some of Oracle's most popular hardware and software products—attractively priced for the smaller deployments typical in midsize companies—to develop, sell, and implement tightly coupled solutions in a broad variety of scenarios.

Find Out More about Becoming a Remarketer

Remarketer is available to you with no fees and no upfront commitments to Oracle. To find out more about Remarketer, including all the information on the Program, the products available to Remarketers to resell, and to search the list of Oracle Authorized VADs by country go to:

[Oracle Remarketer](#) | [Oracle PartnerNetwork](#)

What Oracle Products Can You Resell as an Oracle Remarketer?

The Oracle Remarketer Program allows you to resell Oracle 1-Click products, including database, middleware, and a range of other products specific to hardware and support offerings. For the full list of 1-Click products currently available for resale by Remarketers go to:

[Oracle 1-Click Products Portfolio](#)

FACT:

Without contracts or fees, Remarketers can resell the Oracle 1-Click portfolio of products for midsize companies, including the world-class Oracle Database Standard Edition.

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