# 

Move the Algorithms; Not the Data!

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Advanced Analytics and Machine Learning
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www.twitter.com/CharlieDataMine

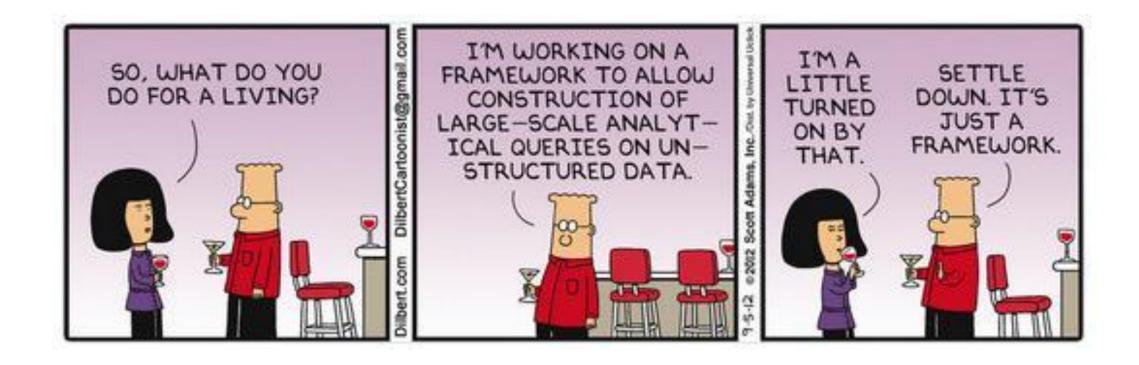




## Safe Harbor Statement

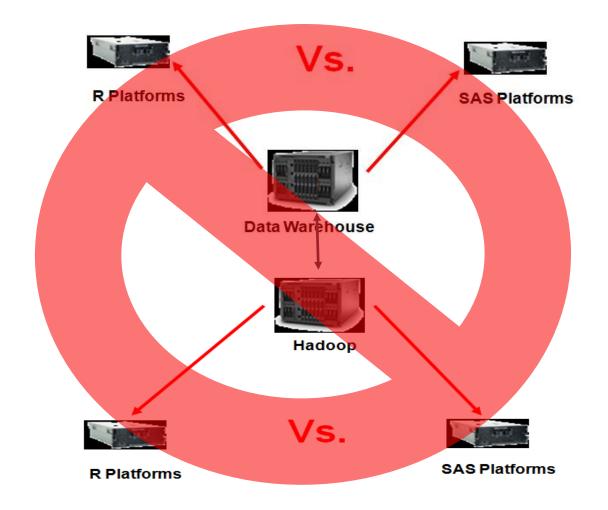
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# Dilbert on Big Data



## Machine Learning/Analytics + Data Warehouse + Hadoop

- Platform Sprawl
  - More Duplicated Data
  - More Data Movement Latency
  - More Security challenges
  - More Duplicated Storage
  - More Duplicated Backups
  - More Duplicated Systems
  - More Space and Power

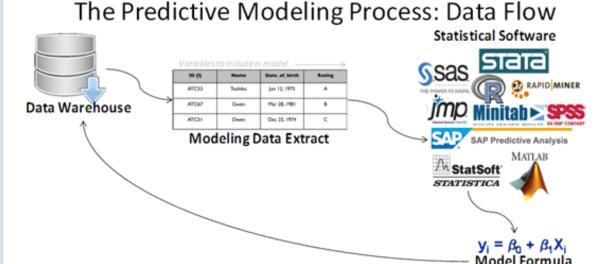




# Traditional vs. Oracle Machine Learning/Predictive Analtyics

• Traditional— "Move the data"

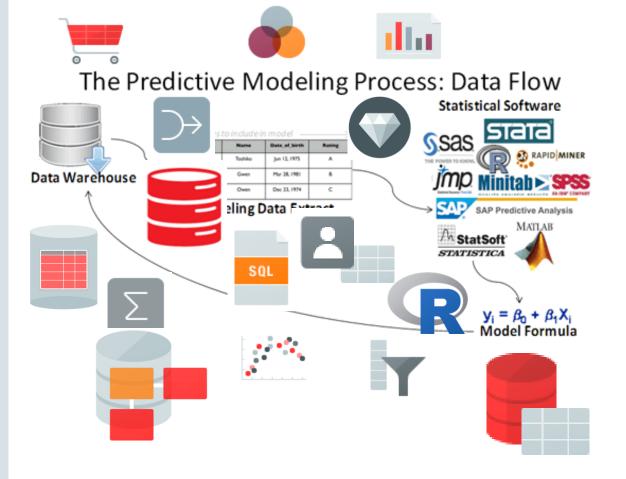
**ORACLE** — "Don't move the data!"





# Traditional vs. Oracle Machine Learning/Predictive Analtyics

• Traditional— "Move the data"



**ORACLE** — "Move the algorithms"



Simpler, Smarter Data Management+ Analytics / Machine Learning Architecture



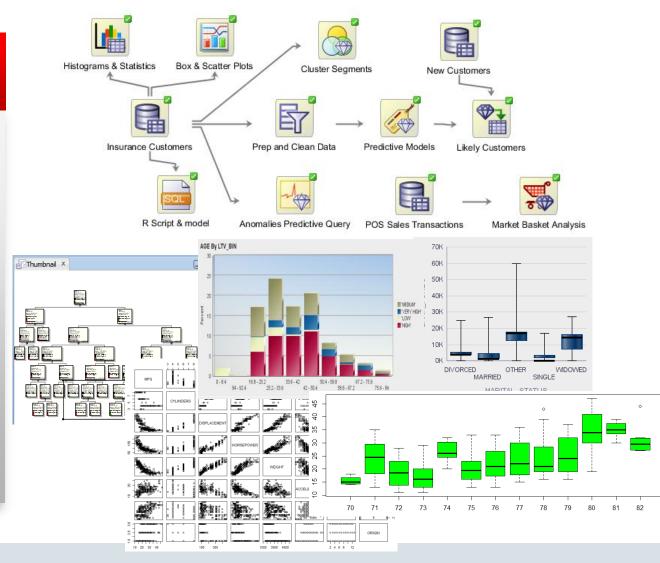
# Oracle's Machine Learning/Advanced Analytics



## Fastest Way to Deliver Scalable Enterprise-wide Predictive Analytics

## **Key Features**

- Parallel, scalable data mining algorithms and R integration
- In-Database + Hadoop—Don't move the data
- Data analysts, data scientists & developers
- Drag and drop workflow, R and SQL APIs
- Extends data management into powerful advanced/predictive analytics platform
- Enables enterprise predictive analytics deployment + applications



# Oracle's Machine Learning & Adv. Analytics Algorithms

#### Classification

- Naïve Bayes
- Logistic Regression (GLM)
- Decision Tree
- Random Forest
- Neural Network
- Support Vector Machine
- Explicit Semantic Analysis
- Gaussian Mixture Models

#### Clustering

- Hierarchical K-Means
- Hierarchical O-Cluster
- Expectation Maximization (EM)

#### Anomaly Detection

One-Class
 Support Vector Machine (SVM)

#### Regression





- Random Forest
- Linear Model
- Stepwise Linear regression
- LASSO

#### Association Rules

A priori

#### Attribute Importance

- Minimum Description Length
- Principal Component Analysis (PCA)
- Unsupervised Pair-wise KL Divergence

#### Predictive Queries



#### Statistical Functions

Basic statistics: median, stdev, t-test,
 F-test, Pearson's, Chi-sq, Anova, etc.

#### Algorithm Support for Text



- Algorithms support text type
- Tokenization and theme extraction
- Explicit Semantic Analysis (ESA) for document similarity

#### Feature Extraction

- Principal Component Analysis (PCA)
- Non-negative Matrix Factorization
- Singular Value Decomposition (SVD)

#### Time Series

- Single Exponential Smoothing
- Double Exponential Smoothing

#### Open Source ML Algorithms



- CRAN R Algorithm Packages through Embedded R Execution
- Spark MLlib algorithm integration



## Oracle's Machine Learning/Advanced Analytics Platforms Machine Learning Algorithms Embedded in the Data Management Platforms

"Information Producers"

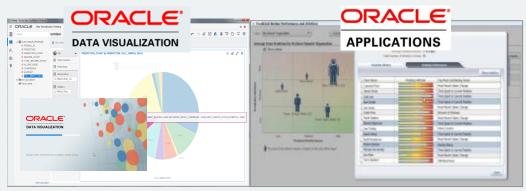
Data Scientists, R Users, Citizen Data Scientists



"Information Consumers"

BI Analysts, Managers

Functional Users (HCM, CRM)



**○RACLE** Data Management + Advanced Analytical Platform

**Big Data SQL** 

#### **Oracle BDA Hadoop**



Statistical Functions + R Integration for Scalable, Parallel, Distributed Execution

#### **Oracle Database EE**



Machine Learning Algorithms, Statistical Functions + R Integration

for Scalable, Parallel, Distributed, in-DB Execution















# Oracle's Machine Learning/Advanced Analytics Platforms Machine Learning Algorithms Embedded in the Data Management Platforms

"Information Producers"

Data Scientists, R Users, Citizen Data Scientists





New Zeppelin notebook based UI for data scientists collaborating and sharing ML analytical methodologies in Clouds

**○RACLE** Data Management <u>+</u> Advanced Analytical Platform

**Big Data SQL** 

#### **Oracle BDA Hadoop**



"Oracle ML" Big Data Edition

Machine Learning Algorithms,

Statistical Functions + R Integration for Scalable, Parallel, Distributed Execution

#### **Oracle Database EE**



"Oracle Machine Learning" Database Edition

Machine Learning Algorithms,

Statistical Functions + R Integration for Scalable, Parallel, Distributed, in-DB Execution











**Oracle Cloud** 



# Oracle Advanced Analytics 12.2

**Unofficial** 

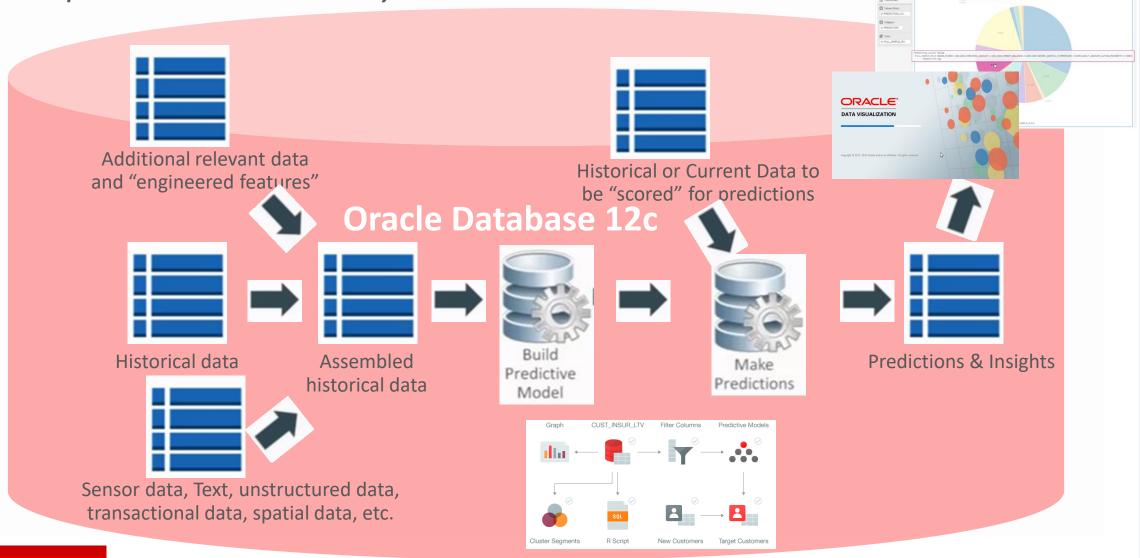


		T7-4 (Sparc & Solaris)	X5-4 (Intel and Linux)			
OAA 12.2 Algorithms	Rows (Ms)	Model Build Time (Se	cs / Degree of Parallelism)			
		✓ Wow! That's Fast!				
Attributes Importance	640	28s //512	<b>44s</b> / 72			
V. Maana Chustorina	C40	1610	2000			
K Means Clustering	640	161s / 256	268s / 144			
<b>Expectation Maximization</b>	159	455s / 512	588s / 144			
Naive Bayes Classification	320	17s / 256	23s / 72			
GLM Classification	640	154s / 5/12	363s / 144			
GLM Regression	640	55s / 512	93s / 144			
Support Vector Machine (IPM solver)	640	404s //512	1411s / 144			
Support Vector Machine (SGD solver)	640	84s / 256	188s / 72			



# Machine Learning & Advanced Analytical Methodologies

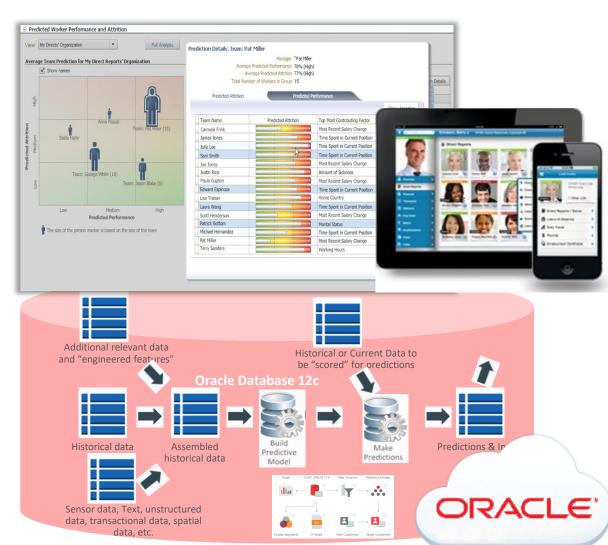
Data Preparation & Adv. Analytical Process Runs In-Database



# Example Predictive Appl: HCM Cloud—Workforce Predictions

Complete, Integrated, Embedded, Automated and Interactive "Predictive HCM" Solution

- Integrated data management + embedded predictive analytics
- Full 360 degree employee view
- Single source of HCM data data
- Interactive dashboards and "What if" analysis
- Customizable if desired to add input variables to predictive models
- Mobile + Oracle Cloud solutions



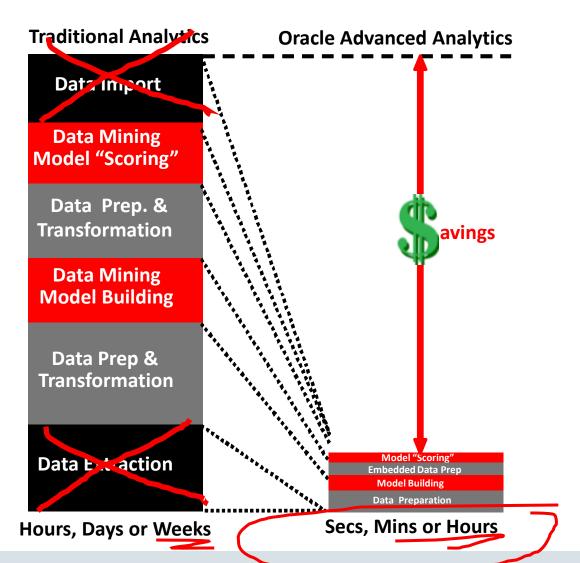
# Oracle's Machine Learning/Advanced Analytics



## Fastest Way to Deliver Scalable Enterprise-wide ML/Predictive Analytics

## **Major Benefits**

- Data remains in Database & Hadoop
  - Model building and scoring occur in-database
  - Use R packages with data-parallel invocations
- Leverage investment in Oracle IT
  - Eliminate data duplication
  - Eliminate separate analytical servers
- Deliver enterprise-wide applications
  - GUI for ML/Predictive Analytics & code gen
  - R interface leverages database as HPC engine





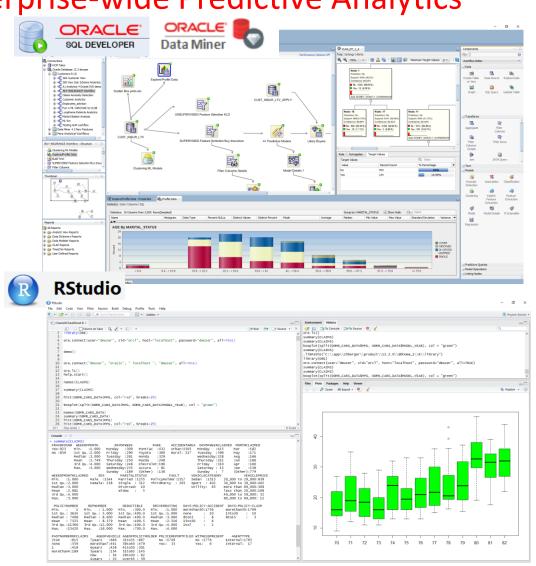
# Oracle's Machine Learning/Advanced Analytics



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# You Can Think of Oracle's Advanced Analytics Like This...

## **Traditional SQL**

- "Human-driven" queries
- Domain expertise
- Any "rules" must be defined and managed

#### **SQL Queries**

- SELECT
- DISTINCT
- AGGREGATE
- WHERE
- AND OR
- GROUP BY
- ORDER BY
- RANK

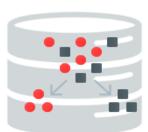


## Oracle Advanced Analytics - SQL & L

- Automated knowledge discovery, model building and deployment
- Domain expertise to assemble the "right" data to mine/analyze

### Analytical SQL "Verbs"

- PREDICT
- DETECT
- CLUSTER
- CLASSIFY
- REGRESS
- PROFILE
- IDENTIFY FACTORS
- ASSOCIATE

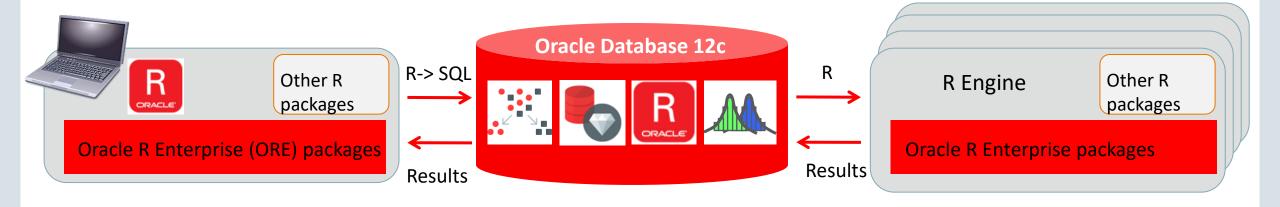






# Oracle Advanced Analytics How Oracle R Enterprise Compute Engines Work





- R-> SQL Transparency "Push-Down"
- R language for interaction with the database
- R-SQL Transparency Framework overloads R functions for scalable in-database execution
- Function overload for data selection, manipulation and transforms
- Interactive display of graphical results and flow control as in standard R
- Submit user-defined R functions for execution at database server under control of Oracle Database

- In-Database Adv Analytical SQL Functions
- 30+ Powerful data mining algorithms (regression, clustering, AR, DT, etc.\_
- Run Oracle Data Mining SQL data mining functioning (ORE.odmSVM, ORE.odmDT, etc.)
- Speak "R" but executes as proprietary indatabase SQL functions—machine learning algorithms and statistical functions
- Leverage database strengths: SQL parallelism, scale to large datasets, security
- Access big data in Database and Hadoop via SQL, R, and Big Data SQL

- Embedded R Package Callouts
- R Engine(s) spawned by Oracle DB for database-managed parallelism
- ore.groupApply high performance scoring
- Efficient data transfer to spawned R engines
- Emulate map-reduce style algorithms and applications
- Enables production deployment and automated execution of R scripts



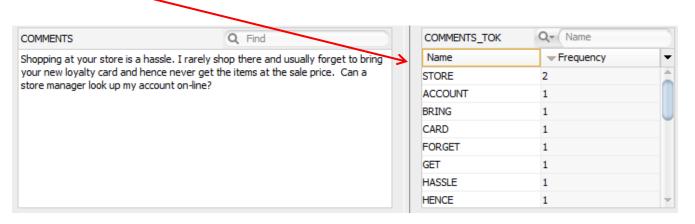
## Oracle Text PRACLE 12°

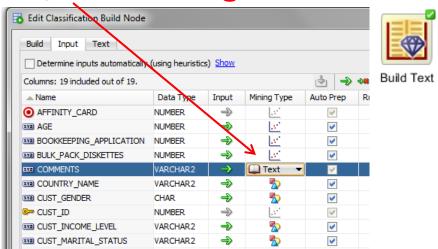


### Native Capability of every Oracle Database

- Oracle Text uses standard SQL to index, search, and analyze text and documents stored in the Oracle database, in files, and on the web.
- Oracle Text supports multiple languages and uses advanced relevanceranking technology to improve search quality.

 Oracle Advanced Analytics leverages Oracle Text to pre-process ("tokenize") unstructured data for the OAA SQL ML/data mining functions





## **Fisery**

## Risk Analytics in Electronic Payments



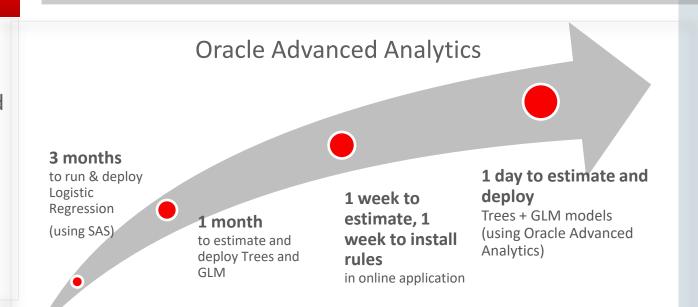
#### **Objectives**

 Prevent \$200M in losses every year using data to monitor, understand and anticipate fraud

#### Solution

- We installed OAA analytics for model development during 2014
- When choosing the tools for fraud management, speed is a critical factor
- OAA provided a fast and flexible solution for model building, visualization and integration with production processes

- "When choosing the tools for fraud management, speed is a critical factor. Oracle Advance Analytics provided a fast and flexible solution for model building, visualization and integration with production processes."
  - Miguel Barrera, Director of Risk Analytics, Fiserv Inc.
  - Julia Minkowski, Risk Analytics Manager, Fiserv Inc.

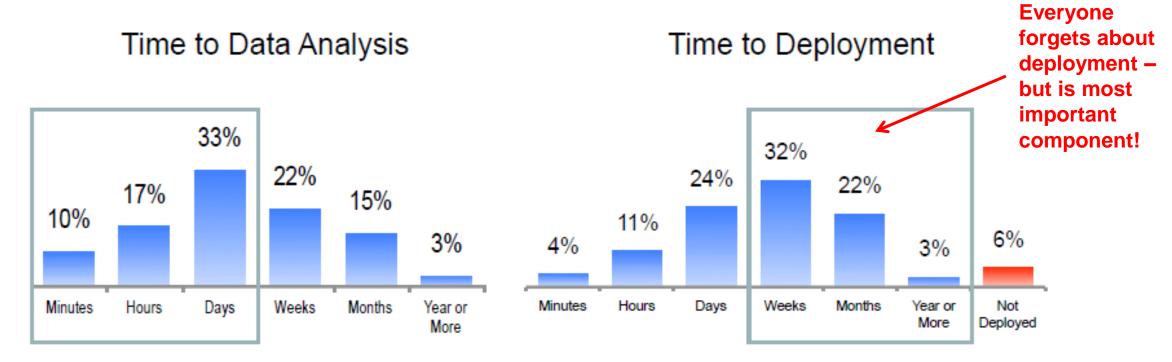




# Ease of Deployment

# Data Miner Survey 2016 by Rexer Analytics

While 6 out 10 data miners report the data is available for analysis within days of capture, the time to deploy the models takes substantially longer. For 60% of the respondents the deployment time will range between 3 weeks and 1 year.

















## **UK National Health Service**

## **Combating Healthcare Fraud**



#### **Objectives**

- Use new insight to help identify cost savings and meet goals
- Identify and prevent healthcare fraud and benefit eligibility errors to save costs
- Leverage existing data to transform business and productivity
- "Oracle Advanced Analytics' data mining capabilities and Oracle Exalytics' performance really impressed us. The overall solution is very fast, and our investment very quickly provided value. We can now do so much more with our data, resulting in significant savings for the NHS as a whole"
- Nina Monckton, Head of Information Services,
   NHS Business Services Authority

#### Solution

- Identified up to GBP100 million (US\$156 million) potentially saved through benefit fraud and error reduction
- Used anomaly detection to uncover fraudulent activity where some dentists split a single course of treatment into multiple parts and presented claims for multiple treatments
- Analyzed billions of records at one time to measure longerterm patient journeys and to analyze drug prescribing patterns to improve patient care

Update: £300M <u>confirmed</u> fraud £400+M additional potential identified

Now moving to Cloud

Oracle Exadata Database Machine

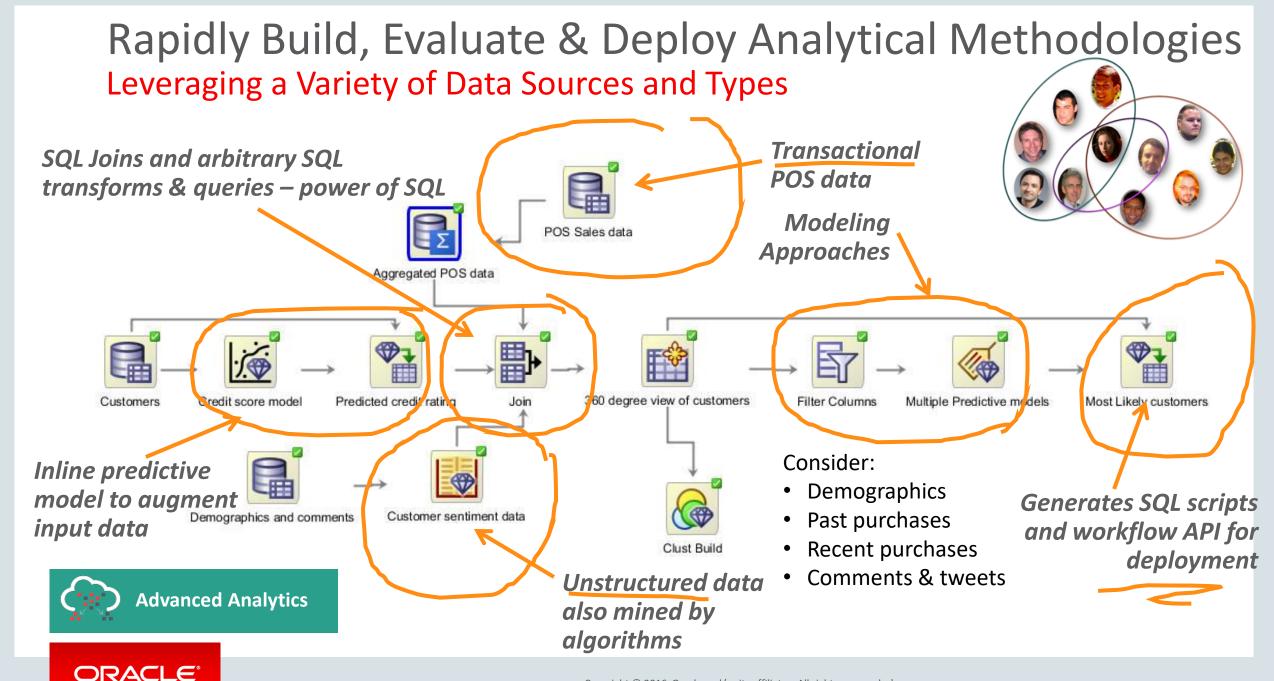
Oracle Advanced Analytics





Oracle Exalytics In-Memory
Machine
Oracle Endeca Information
Discovery
Oracle Business Intelligence EE





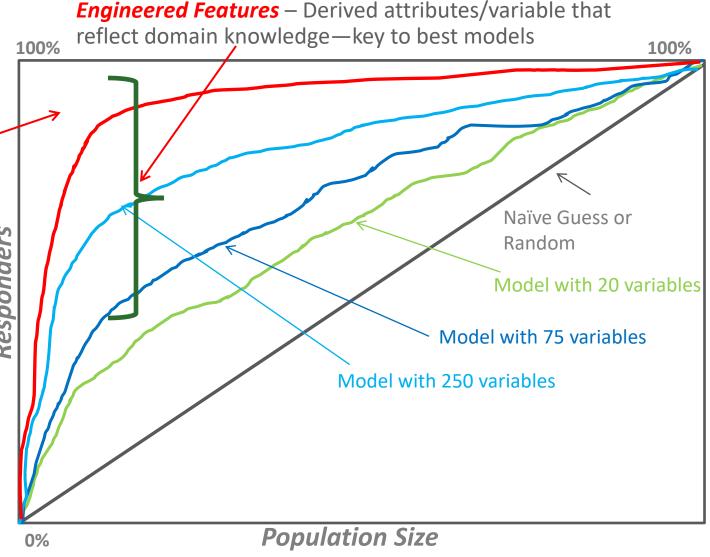
# More Data Variety—Better Predictive Models

 Increasing sources of relevant data can boost model accuracy





- Purchase POS transactional data
- "Unstructured data", text & comments
- Spatial location data
- Long term vs. recent historical behavior
- Web visits
- Sensor data
- etc.





# Big Data Analytics using w Graph

Oracle Advanced Analytics/Machine Learning with Enhanced Graph & Spatial Data Sources

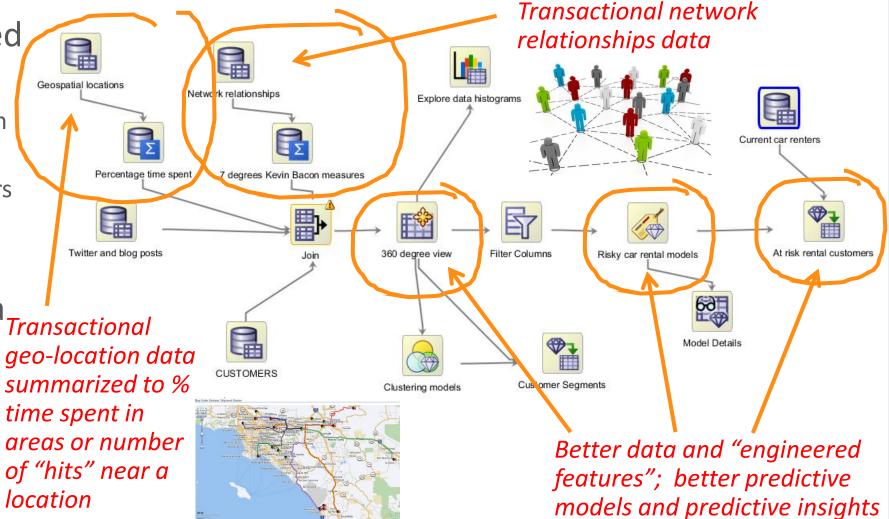
Add new engineered features

Percentage time spent in zones

Amount time/encounters with persons of interest

 Better predictions using available data Transactional

- At risk customers
- Government approval processes
- Medical claims
- IoT predictive analytics



# DX Marketing

## DX Marketing

## Cloud Based Predictive Analytics/Database Marketing

#### **Objectives**

- Cloud-based solution
- Increase revenue
- Reduce time-to-market

Solution

The company considered only two solution vendors --SAS and Oracle to host its consumer data. SAS offered to help build the IT infrastructure from scratch and helped develop a one-year plan. But when they looked at the number of personnel needed to manage the infrastructure including administrators, security specialists and analysts as well as Security & HIPPA compliance needed, Oracle's DBCS solution looked far more attractive. Hence, they decided to go with Oracle. Oracle's solution offered:

- Scalability
- Built in analytical tools including data mining.
- Built in HIPPA compliance and security features.
- Required fewer resources --only two analysts -Data Engineer and an expert in Predictive Analytics who now manage the entire eco system.

"Time to market has significantly improved from 4-6 weeks to less than a week with the result the company can bring new clients on board faster. This has helped boost revenues by 25% in the six months since using Oracle's DBCS.."

DX Marketing





DX Marketing Expands Customer Acquisition with Oracle Cloud – YouTube video



# Zagrebačka Bank (biggest bank in Croatia)



## Increases Cash Loans by 15% Within 18 Months of Deployment

#### **Objectives**

- Needed to speed up entire advanced analytics process;
   data prep was taking 3 days; model building 24 hours
- Faster time to "actionable analytics" for Credit Risk
   Modeling and Targeted Customer Campaigns

#### Solution

- Zaba migrated from SAS to the Oracle Advanced Analytics platform for statistical modeling and predictive analytics
- Increased prediction performance by leveraging the security, reliability, performance, and scalability of Oracle Database and Oracle Advanced Analytics for predictive analytics—running data preparation, transformation, model building, and model scoring within the database

"With Oracle Advanced Analytics we execute computations on thousands of attributes in parallel—impossible with open-source R. Analyzing in Oracle Database without moving data increases our agility. Oracle Advanced Analytics enables us to make quality decisions on time, increasing our cash loans business 15%."

Jadranka Novoselovic, Head of Bl Dev., Zagrebačka Bank

"We chose Oracle because our entire data modeling process runs on the same machine with the highest performance and level of integration. With Oracle Database we simply switched on the Oracle

Advanced Analytics option and needed no new tools,"

– Sinisa Behin, ICT coordinator
at BI Dev. Zagrebačka Bank





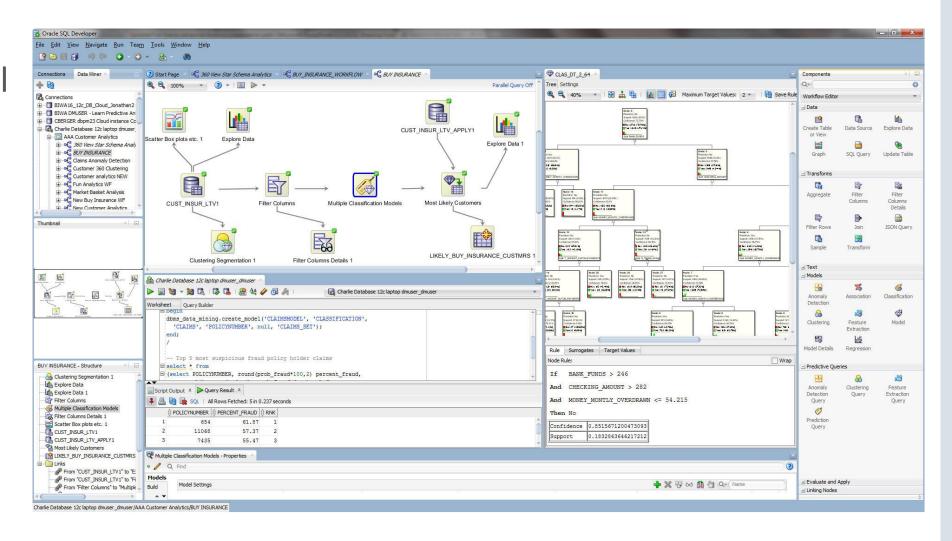
ZabaBank Oracle Customer Snapshot on OTN



## Oracle Data Miner GUI

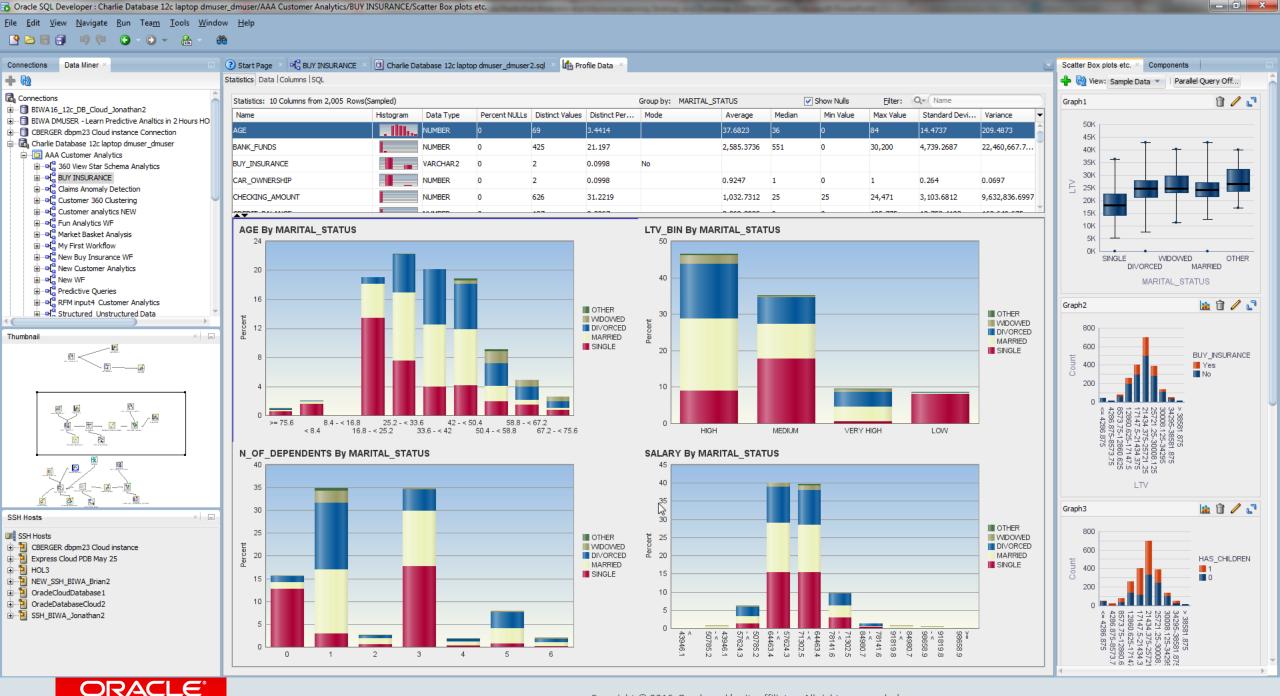
## Easy to Use for "Citizen Data Scientist"

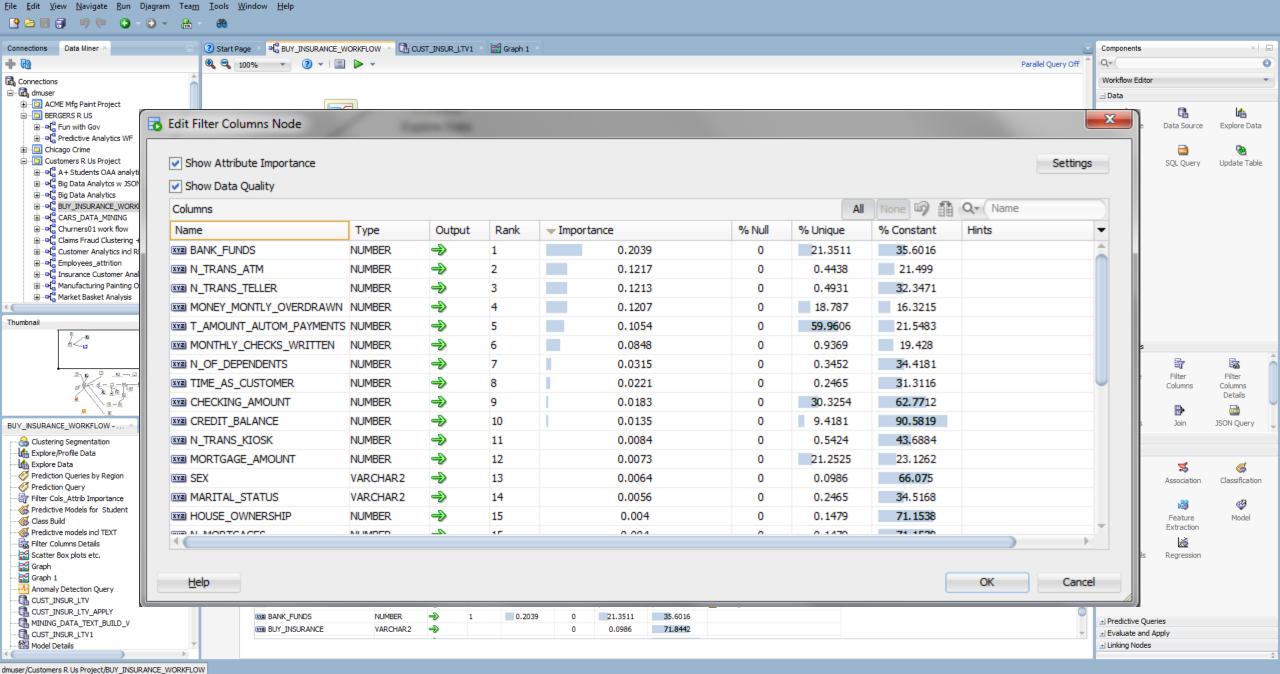
- Easy to use to define analytical methodologies that can be shared
- SQL Developer Extension
- Workflow API and generates
   SQL code for immediate deployment

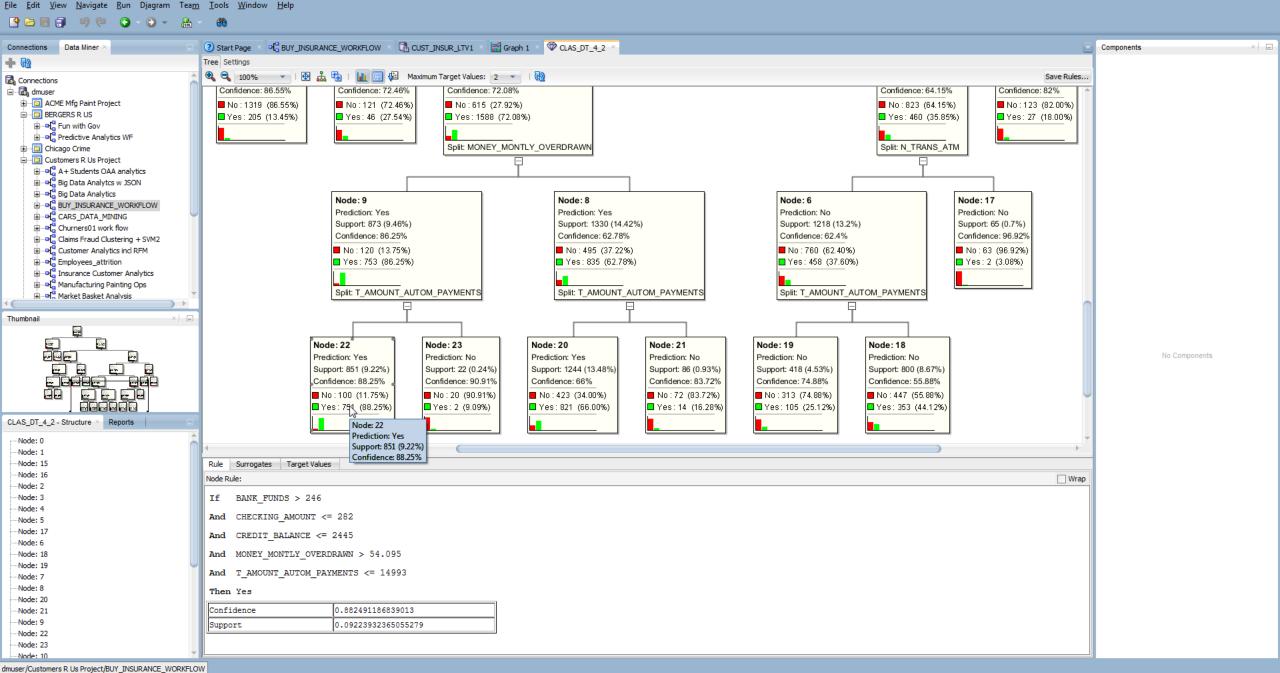


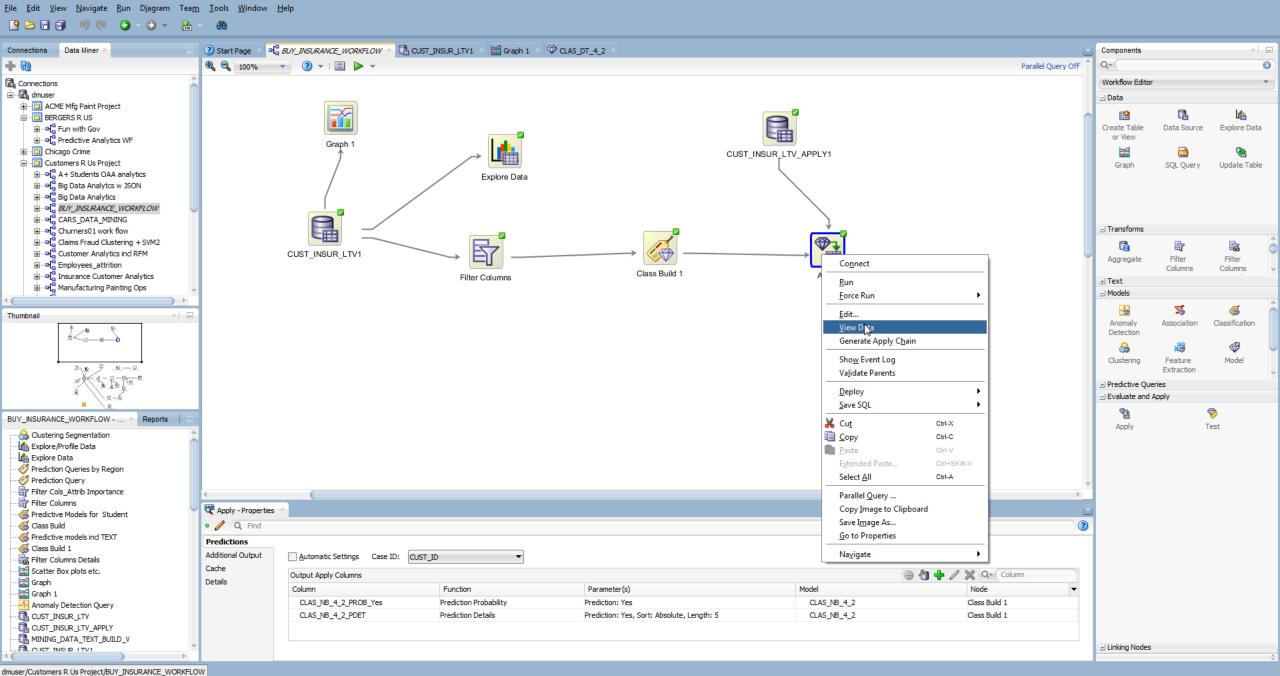
**Oracle Cloud** 

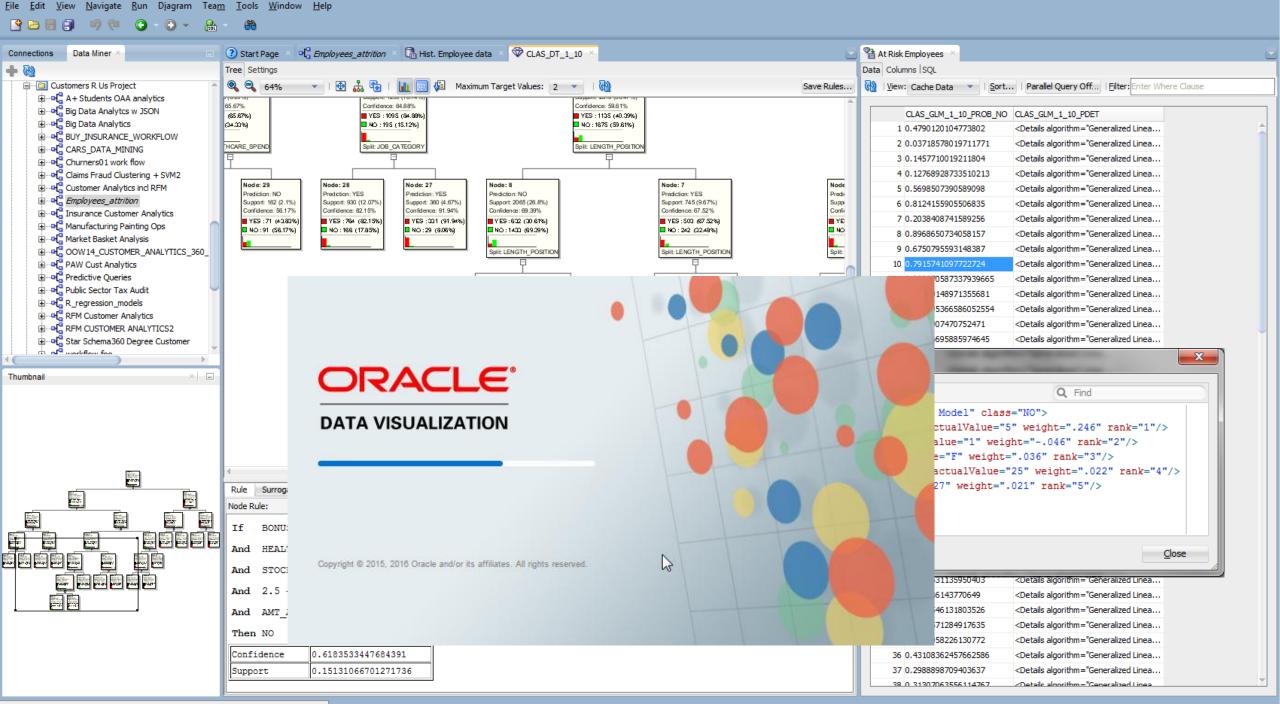


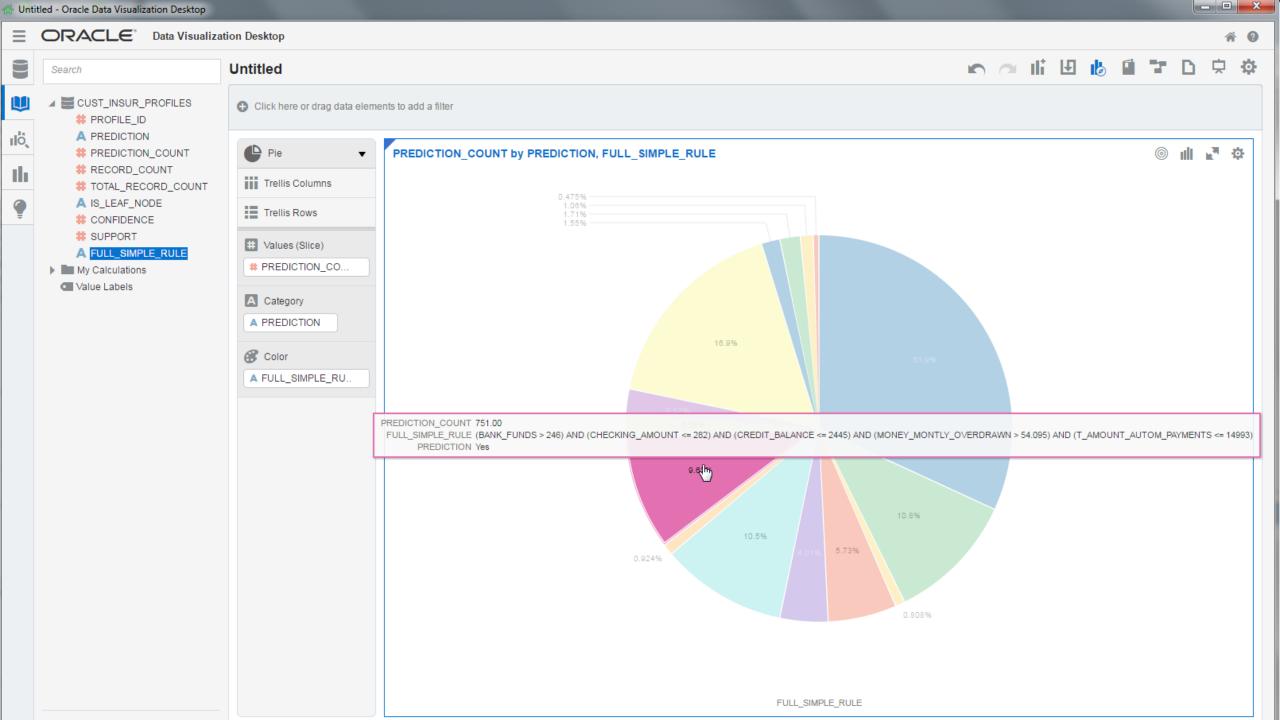










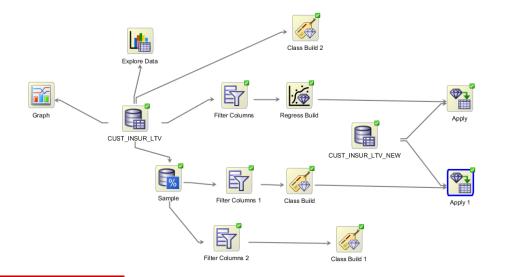


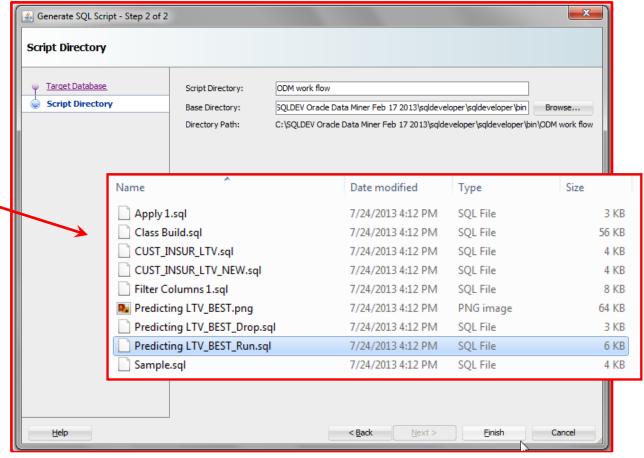
# Sharing, Automation and Deployment

Immediately Go to "Productionization" of Analytical Methodologies



- Share ODMr workflows
- Workflow API for 100% automation
  - Immediate deployment of data analyst's methodologies
- SQL Script Generation
  - Deploy methodology as SQL scripts





## Fraud Prediction Demo

## Automated In-DB Analytical Methodology

```
drop table CLAIMS SET;
exec dbms data mining.drop model('CLAIMSMODEL');
create table CLAIMS_SET (setting_name varchar2(30), setting_value varchar2(4000));
insert into CLAIMS_SET values ('ALGO_NAME', 'ALGO_SUPPORT_VECTOR_MACHINES');
insert into CLAIMS SET values ('PREP AUTO','ON');
commit:
begin
dbms data mining.create model('CLAIMSMODEL', 'CLASSIFICATION',
 'CLAIMS', 'POLICYNUMBER', null, 'CLAIMS_SET');
end:
-- Top 5 most suspicious fraud policy holder claims
select * from
(select POLICYNUMBER, round(prob_fraud*100,2) percent_fraud,
   rank() over (order by prob_fraud desc) rnk from
(select POLICYNUMBER, prediction_probability(CLAIMSMODEL, '0' using *) prob_fraud
from CLAIMS
where PASTNUMBEROFCLAIMS in ('2to4', 'morethan4')))
where rnk \le 5
order by percent_fraud desc;
```



Script Output × Query Result ×  SQL   All Rows Fetched: 5 in 0.064 seconds					
	♦ POLICYNUMBER	♦ PERCENT_FRAUD	<b>₿ RNK</b>		
1	654	61.87	1		
2	11068	57.37	2		
3	7435	55.47	3		
4	3599	55.4	4		
5	14877	55.37	5		

#### Automated Monthly "Application"! Just

add:

Create

View CLAIMS2\_30

As

Select \* from CLAIMS2

Where mydate > SYSDATE - 30

Time measure: set timing on;

## Oracle Advanced Analytics



## Real-Time Scoring, Predictions and Recommendations

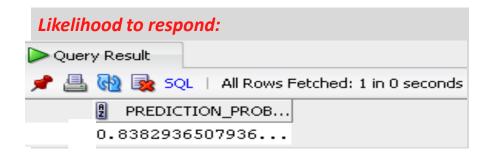
On-the-fly, single record apply with new data (e.g. from call center)

```
Select prediction_probability(CLAS_DT_1_5, 'Yes'

USING 7800 as bank funds, 125 as checking_amount, 20 as credit balance, 55 as age, 'Married' as marital_status, 250 as MONEY_MONTLY_OVERDRAWN, 1 as house_ownership)

from dual;
```

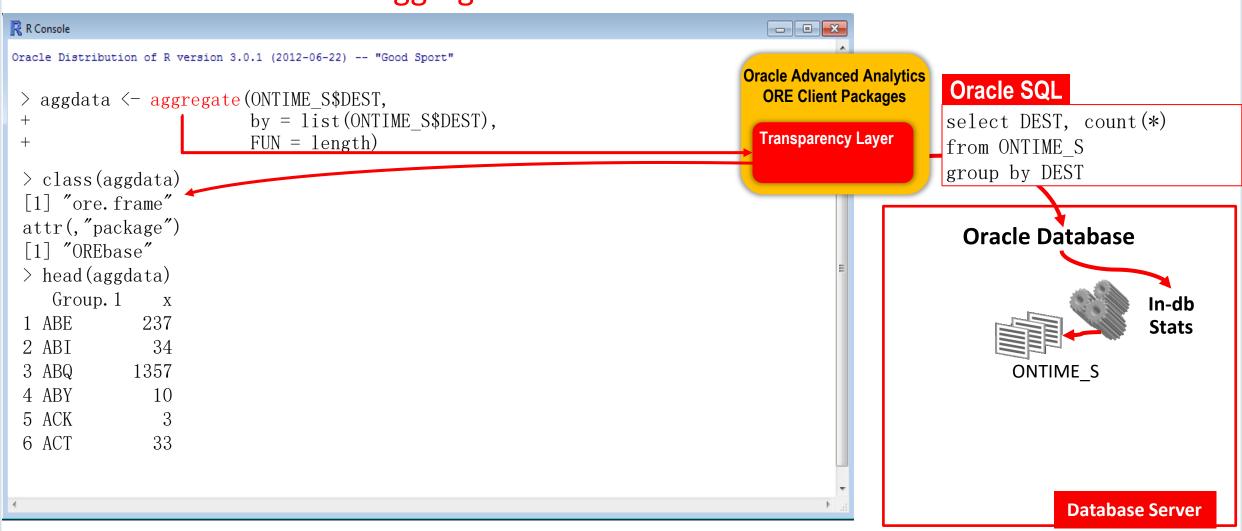




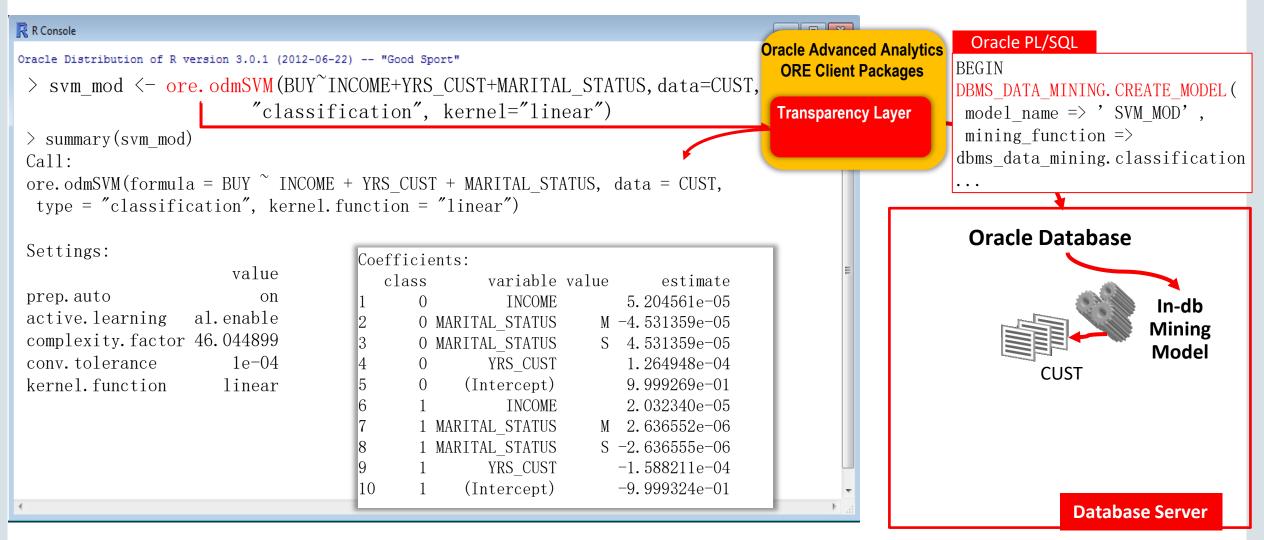






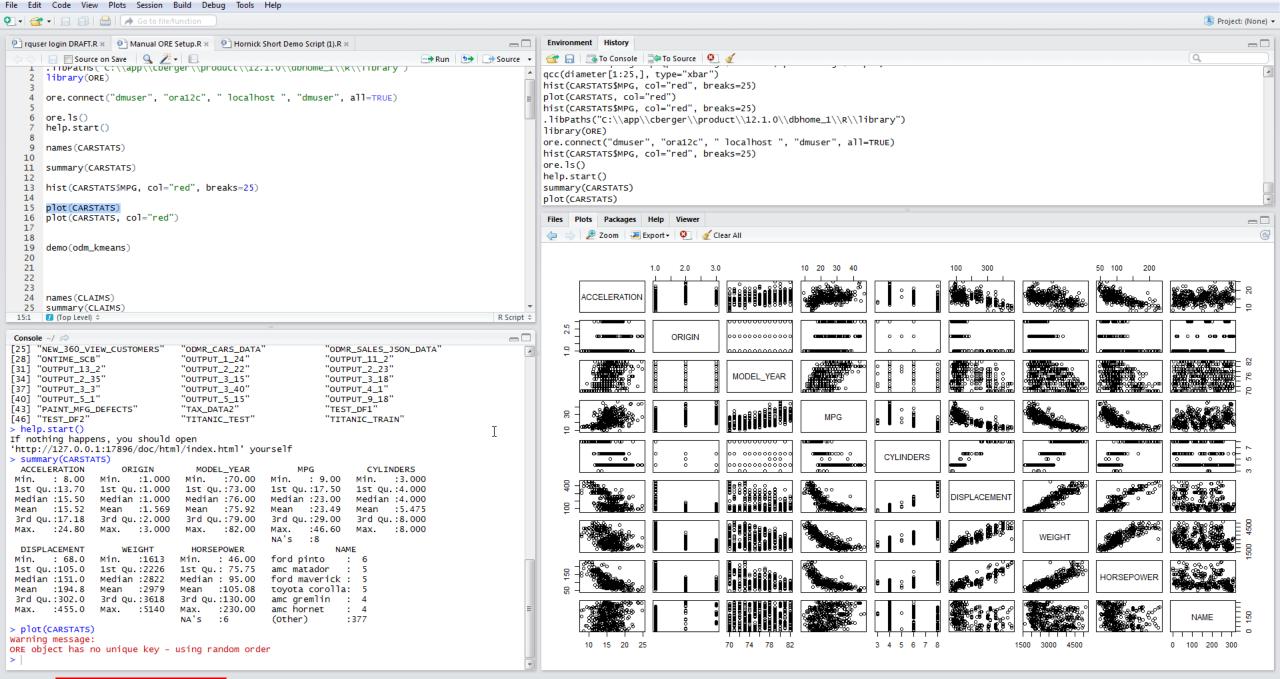


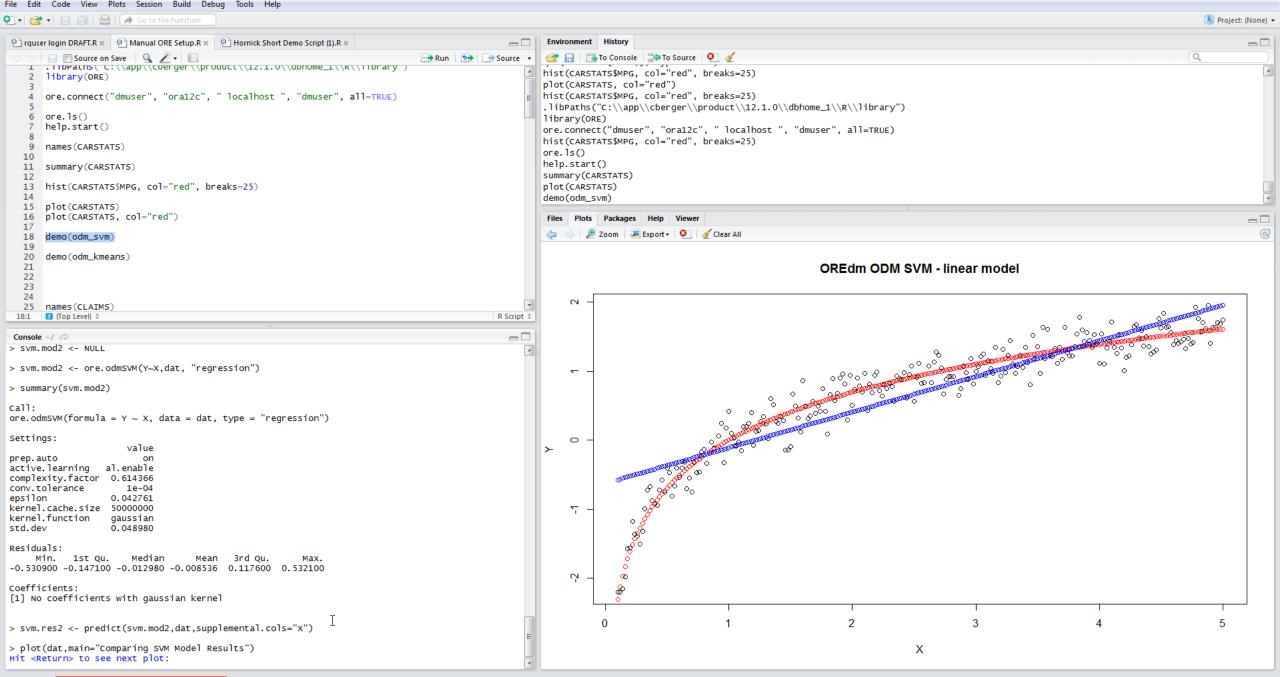
## R: Transparency via function overloading Invoke in-database Data Mining model (Support Vector Machine)



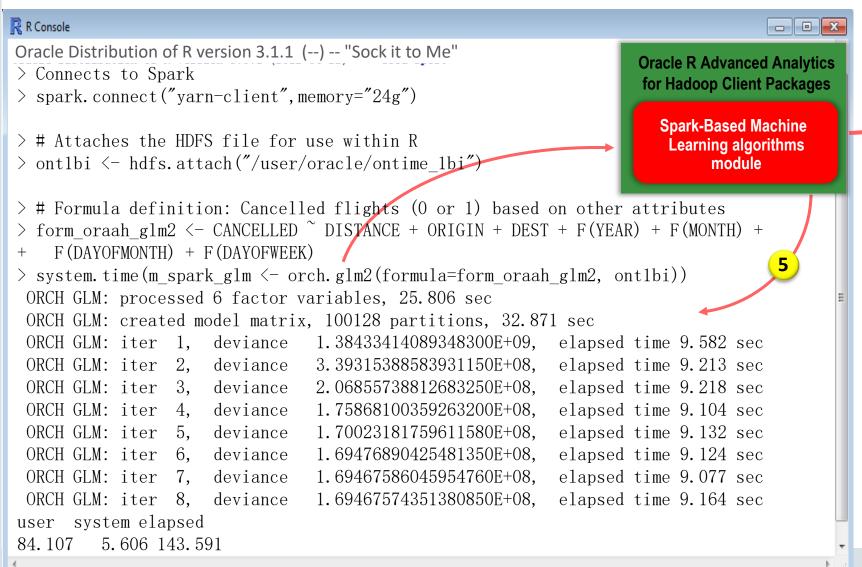


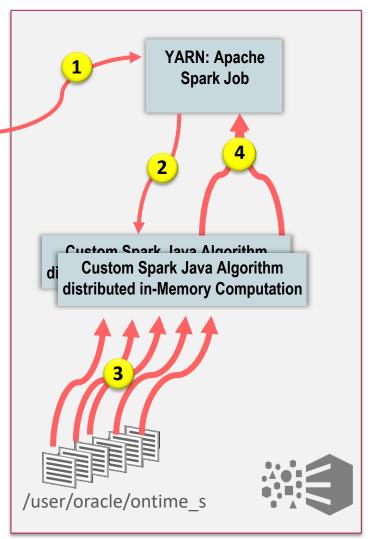
File Edit Code View Plots Session Build Debug Tools Help





## ORAAH: Machine Learning in Spark against HDFS data Invoke ORAAH custom parallel distributed GLM Model using Spark Caching







#### **New Oracle Database Features**



#### Significant Performance Improvements for all Algorithms

- New parallel model build / apply redesigned infrastructure to enable faster new algorithm introduction
- Scale to larger data volumes found in big data and cloud use cases

#### Unsupervised Feature Selection

Uunsupervised algorithm for pair-wise correlations (Kullback-Leibler Divergence (KLD))
 for numeric & categorical attributes to find highest "information containing" attributes

Name	Type	Output	Rank	- Importance	
MI HOUSE_OWNERSHIP	NUMBER	-	1		0.3331
N_MORTGAGES	NUMBER	-	2		0.3330
MORTGAGE_AMOUNT	NUMBER	-	3		0.3301
TIME_AS_CUSTOMER	NUMBER	-	4		0.2918
XXIII LTV	NUMBER	-	5		0.2900
XXII LTV_BIN	VARCHAR2	-	6		0.2880
N_OF_DEPENDENTS	NUMBER	-	7	4	0.2870
MARITAL_STATUS	VARCHAR2	-	8		0.2684
N_TRANS_WEB_BANK	NUMBER	-	9		0.2454
M N_TRANS_ATM	NUMBER	-	10		0.2394
STATE	VARCHAR2	-	11		0.2335
MONEY_MONTLY_OVERDRAWN	NUMBER	-	12		0.2293
REGION	VARCHAR2	-	13		0.2286
SEX SEX	VARCHAR2	-	14		0.2057
MANK_FUNDS	NUMBER.	-	15		0.1790
M N_TRANS_TELLER	NUMBER	-	16		0.1475
T_AMOUNT_AUTOM_PAYMENTS	NUMBER	-	17		0.1216
CAR_OWNERSHIP	NUMBER	-	18	1000	0.1157
BUY_INSURANCE	VARCHAR2	-	19		0.1039
HAS CHILDREN	NUMBER	-	20		0.0976

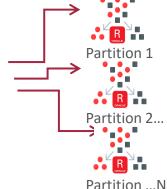
#### Association Rules Enhancements

 Adds calculation of values associated with AR rules such as sales amount to indicate the value of co-occurring items in baskets

Can filter input items prior to market basket analysis

#### Partitioned Models

 Instead of building, naming and referencing 10s or 1000s of models, partitioned models organize and represent multiple models as partitions in a single model entity



#### **New Oracle Database Features**



#### Explicit Semantic Analysis (ESA) algorithm

- Useful technique for extracting meaningful, interpretable features; better than LDA
- English Wikipedia is Text corpus default to equate tokens with human identifiable features and concepts
- ESA improves text processing, classification, document similarity and topic identification
- Compare documents that may not even mention same topics e.g. al-Qa ida or Osama bin Laden:

#### Document 1

- 'Senior members of the Saudi royal family paid at least \$560 million to Osama bin Laden terror group and the Taliban for an agreement his forces would not attack targets in Saudi Arabia, according to court documents. The papers, filed in a \$US3000 billion (\$5500 billion) lawsuit in the US, allege the deal was made after two secret meetings between Saudi royals and leaders of al-Qa ida, including bin Laden. The money enabled al-Qa ida to fund training camps in Afghanistan later attended by the September 11 hijackers. The disclosures will increase tensions between the US and Saudi Arabia.'

#### Document 2

'The Saudi Interior Ministry on Sunday confirmed it is holding a 21-year-old Saudi man the FBI is seeking for alleged links to the Sept.
 11 hijackers. Authorities are interrogating Saud Abdulaziz Saud al-Rasheed "and if it is proven that he was connected to terrorism, he will be referred to the sharia (Islamic) court," the official Saudi Press Agency quoted an unidentified ministry official as saying.'

ESA Similarity Score = 0.62



#### **New Oracle Database Features**



- Explicit Semantic Analysis (ESA) algorithm
- "The more things change... Yes, I'm inclined to agree, especially with regards to the historical relationship between stock prices and bond yields. The two have generally traded together, rising during periods of economic growth and falling during periods of contraction. Consider the period from 1998 through 2010, during which the U.S. economy experienced two expansions as well as two recessions: Then central banks came to the rescue. Fed Chairman Ben Bernanke led from Washington with the help of the bank's current \$3.6T balance sheet. He's accompanied by Mario Draghi at the European Central Bank and an equally forthright Shinzo Abe in Japan. Their coordinated monetary expansion has provided all the sugar needed for an equities moonshot, while they vowed to hold global borrowing costs at record lows"
- Top topics (concepts, people, organizations, events) discovered by ESA using Wikipedia as model source data
  - Recession, Ben Bernanke, Lost Decade Japan, Mario Draghi, Quantitative easing, Long Depression, Great Recession, Federal Open Market Committee, Bank of Canada, Monetary policy, Japanese asset price bubble, Money supply, Great Depression, Central bank, Federal Reserve System
- If instead of using the entire Wikipedia, we limit ourselves to the source dataset comprised of concepts only, this result would translate to:
  - Recession, Quantitative easing, Monetary policy, Money supply, Central bank, Federal Reserve System



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#### ESA vs. LDA (Latent Dirichlet Allocation); ESA is more interpretable than LDA

## Topics discovered by <u>LDA</u> are *latent*, meaning difficult to interpret

- Topics are defined by their keywords, i.e., they have no names, no abstract descriptions
- To give meaning to topics, keywords can be extracted by LDA
- Definitions solely based on keywords are fuzzy, and keywords for different topics usually overlap
- Extracted keywords can be just generic words
- Set of automatically extracted keywords for a topic does not map to a convenient English topic name

#### Biggest LDA problem; set of topics is fluid

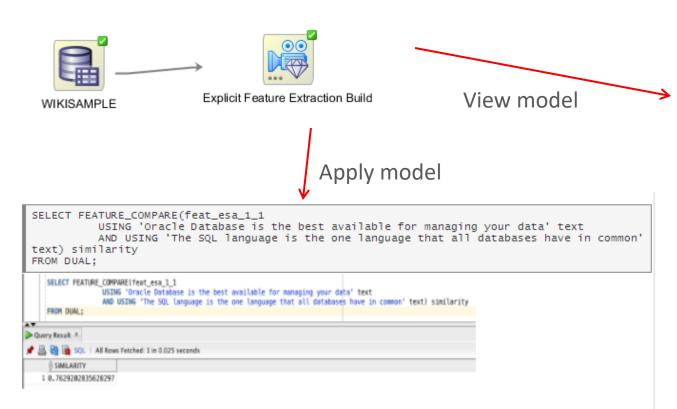
- Topic set changes with any changes to the training data
- Modification of training data changes topic boundaries
- Training data is almost never static

## ESA discovers topics from a given set of topics in a knowledge base

- Topics are defined by humans → topics are well understood.
- Topic set of interest can be selected and augmented if necessary → full control of the selection of topics
- Set of topics can be geared toward a specific task, .e.g., knowledge base for topic modeling of online messages possibly related to terrorist activities, which is different than one for topic modeling of technical reports from academia
- Can combine multiple knowledge bases, each with its own topic set, which may or may not overlap
- Topic overlapping does not affect ESA's capability to detect relevant topics

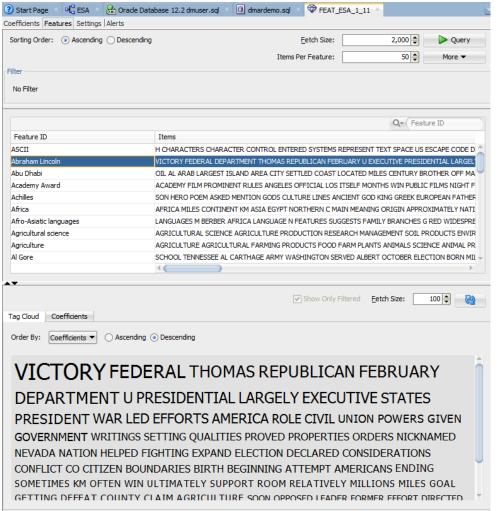
## Oracle Advanced Analytics 12.2 New Oracle Database Features

Explicit Semantic Analysis (ESA) algorithm



The result we get is 0.7629.





#### **New Oracle Database Features**



#### Extensibility for R Models

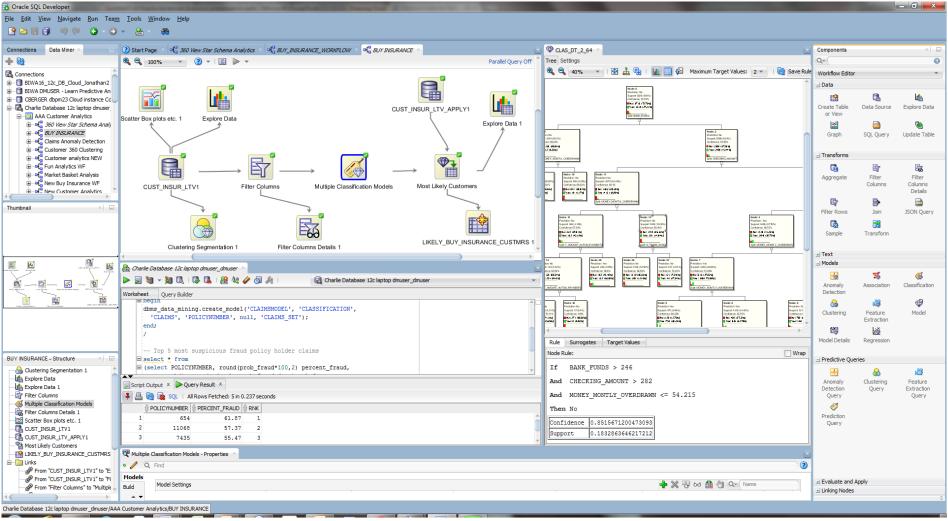
- Register R models as in-database models for build, apply, settings, and viewing
- Supports data with "nested" attributes, handling text and aggregated transactional data for open source
   R packages
- Extends ease of advanced analytics development from R to Oracle Database
- Enables R users to roll out new analytics and more rapidly take advantage of existing R packages

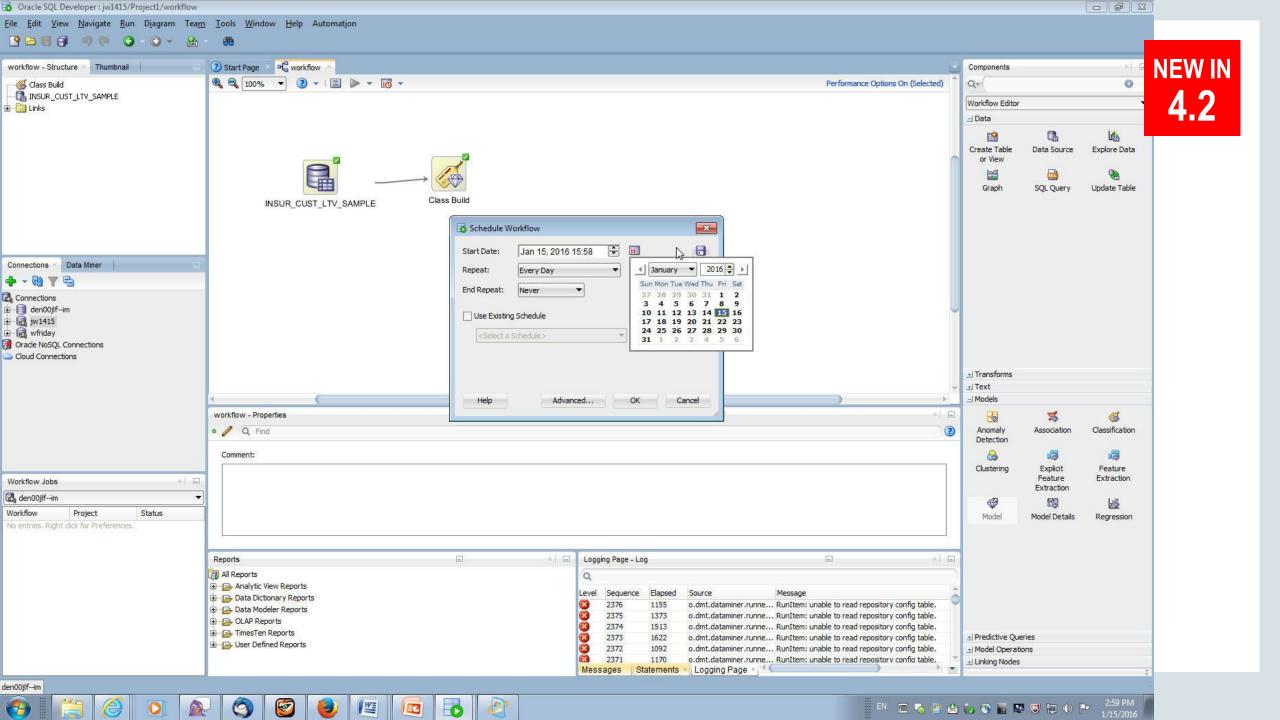
### Oracle Data Miner 4.2

#### **New Features for OAA**

 Add/Expose all 12.2 features in Oracle Data Miner UI







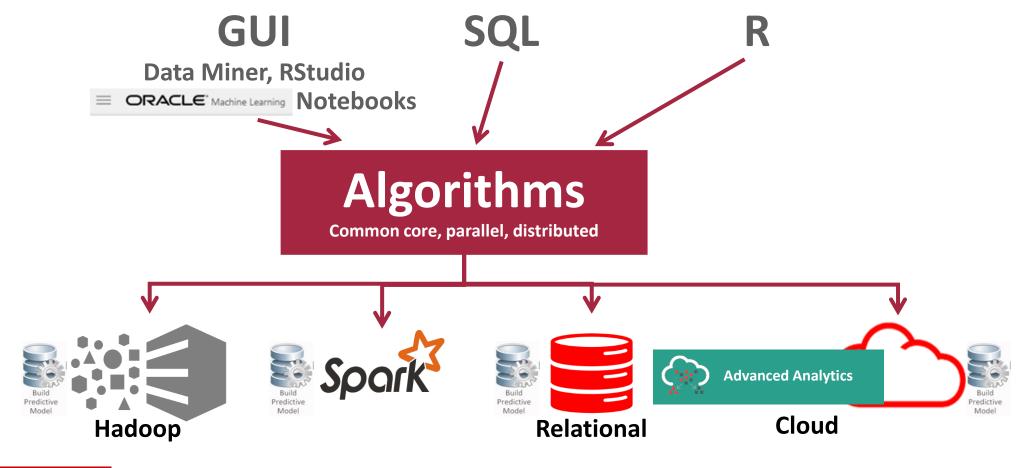
## Oracle R Advanced Analytics for Hadoop New Features in ORAAH 2.7



- Updated ORAAH GLM and LM algorithms which are much faster, stable and light on memory than comparable GLM and LM methods from Spark Mllib
- Both methods also bring a new summary feature that makes them comparable to solutions from open-source R glm and lm, but capable of handling Big Data at enterprise scale
- The Neural Networks algorithm has been enhanced to support the full formula processing and a full build and scoring in Spark
- The new Gaussian Mixture Models is an addition to the set of algorithms supported in Spark Mllib
- ORAAH's Spark-based LM with full formula support and summary orch.lm2()
- ORAAH's Spark-based GLM with full formula support and summary orch.glm2()

### Oracle Advanced Analytics Strategy & Road Map

• One server side product, with a single analytic library, supporting multiple data platforms, analytical engines, UIs and deployment strategies





### What is a "notebook"



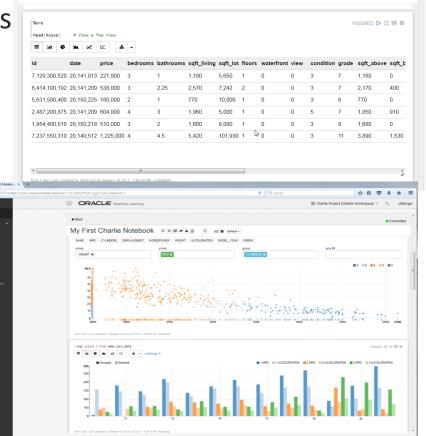
### Oracle Machine Learning

Multi-Language, Multi-Server Engine Oracle Machine Learning for Clouds



#### **Key Features**

- Collaborative ML environment for data scientists
  - Shared Zeppelin notebooks, templates, and permissions
- Language—SQL ML algorithms API (ODM)
- DWCS server—Oracle Database
- Supports deployment of ML analytics solutions
  - Enables publishing libraries, templates, use cases
- Road map
  - Multi-Language support
    - R language
  - Multi-Server Engines
    - − R, ORE, ORAAH, Spark



■ ORACLE\* Machine Learning

Variable Selection using Attr... ▷ ※ ■ ♂ ★ □ default →



## Enabling "Predictive" Enterprise Applications Oracle Applications Using Oracle Advanced Analytics—Partial List

#### Oracle HCM Cloud

 Employee turnover and performance prediction and "What if?" analysis



#### Oracle Sales Cloud

 Prediction of sales opportunities, what to sell, amount, timing, etc.

#### Oracle Industry Data Models

- Communications Data Model churn prediction, segmentation, profiling, etc.
- Retail Data Model loyalty and market basket analysis
- Airline Data Model analysis frequent flyers, loyalty, etc.
- Utilities Data Model customer churn, cross-sell, loyalty, etc.









#### Oracle Retail GBU Cloud Services

- Market Basket Analysis Insights
- Customer Insights & Clustering



#### Oracle Customer Support

Predictive Incident Monitoring (PIM)

#### Oracle Spend Classification

 Real-time and batch flagging of noncompliance and anomalies in expense submissions



#### Oracle FinServ Analytic Applications

 Customer Insight, Enterprise Risk Management, Enterprise Performance, Financial Crime and Compliance

#### Oracle Adaptive Access Manager

Real-time security and fraud analytics



## HCM Predictive Workforce Predictive Analytics Applications

## **Human Capital Management Powered by OAA**

- Oracle Advanced Analytics factoryinstalled predictive analytics
- Employees likely to leave and predicted performance
- Top reasons, expected behavior
- Real-time "What if?" analysis

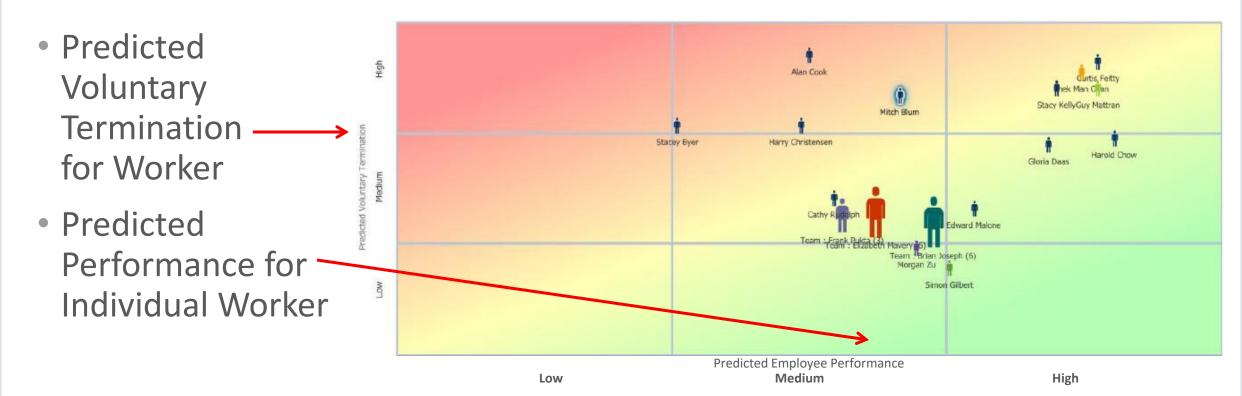


Link to Oracle HCM on O.com
HCM Predictive Workforce demo

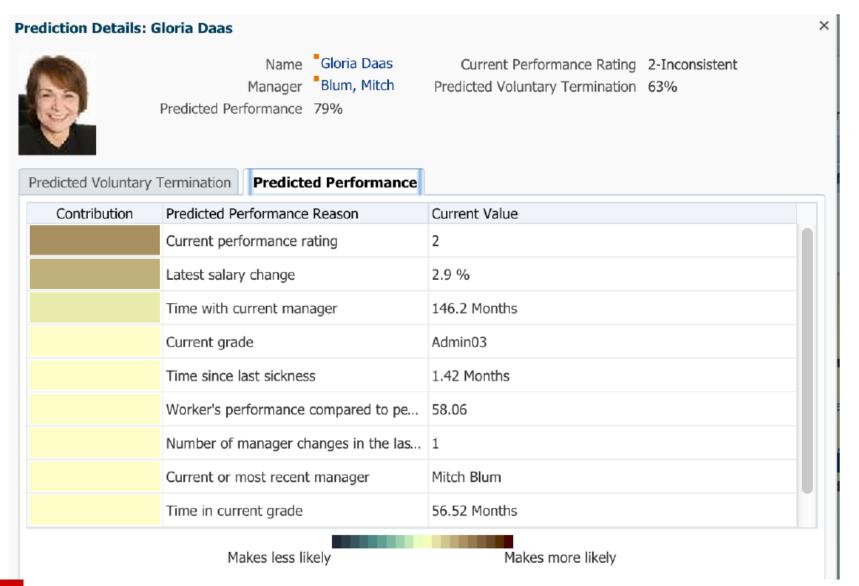


### Performance and Voluntary Termination Predictions

Let's Walk Through Again But Go More Slowly...



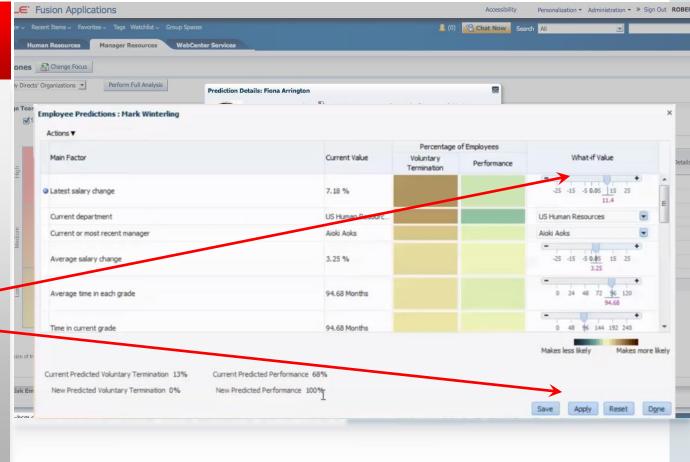
### Predicted Performance for Individual Worker



## HCM Predictive Workforce Predictive Analytics Applications

## **Fusion Human Capital Management Powered by OAA**

- Oracle Advanced Analytics factoryinstalled predictive analytics
- Employees likely to leave and predicted performance
- Top reasons, expected behavior
- Real-time "What if?" analysis



Link to Oracle HCM on O.com

**HCM Predictive Workforce demo** 



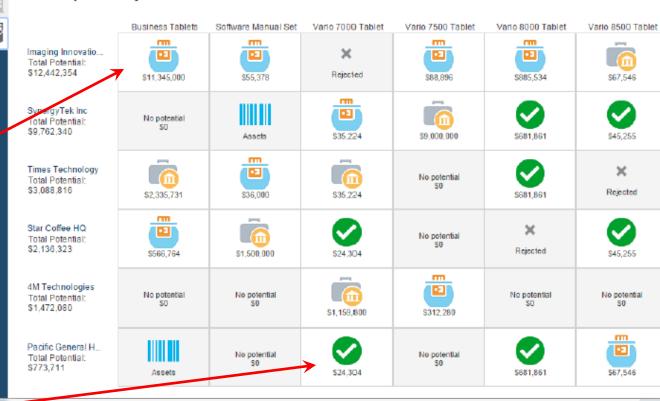
### Oracle Sales Cloud Sales Predictor

#### **Predictive Analytics Applications**

## **CRM Sales Predictions Powered by OAA**

- Sales Predictor helps sales reps answer critical sales questions:
  - Which products should be offered to a customer?
  - Who are the customers buying products?
  - What are the reasons a product is being bought?
- Sales Predictor offers product recommendations that have a higher likelihood of being converted to a win.

#### White Space Analysis



Link to Oracle CRM SPE on O.com

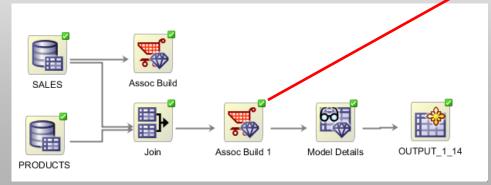


## Oracle Retail Market Basket Insights Cloud Service Market Basket Analysis



#### **Pre-Built Market Basket Analysis**

- Gain actionable insight into your shoppers' behavior.
- Pre-built market-basket analysis identifies product affinities

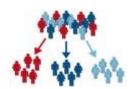




Link to Oracle Retail MBA on O.com

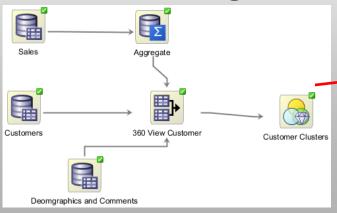


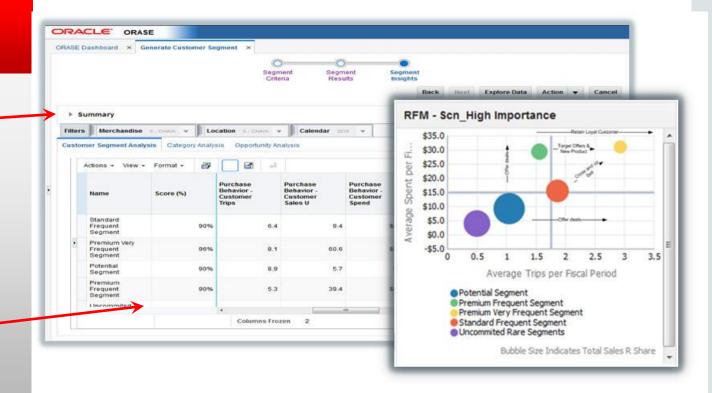
## Oracle Retail Customer Insights Cloud Service Customer Segmentation/Clustering Analysis



## **Pre-Built Customer Clustering Models**

- Gain actionable insight into your customer's behavior.
- Pre-built clustering models identify hidden customer segments





Link to Oracle Retail CI Cloud on O.com

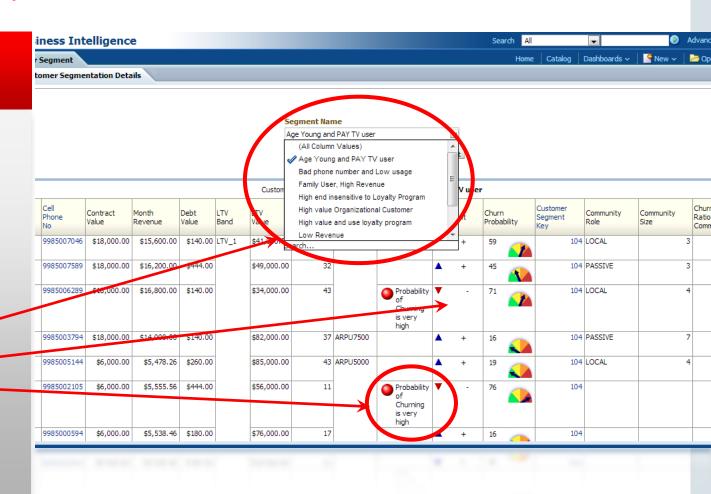


### Oracle Communications Industry Data Model

#### **Example Predictive Analytics Application**

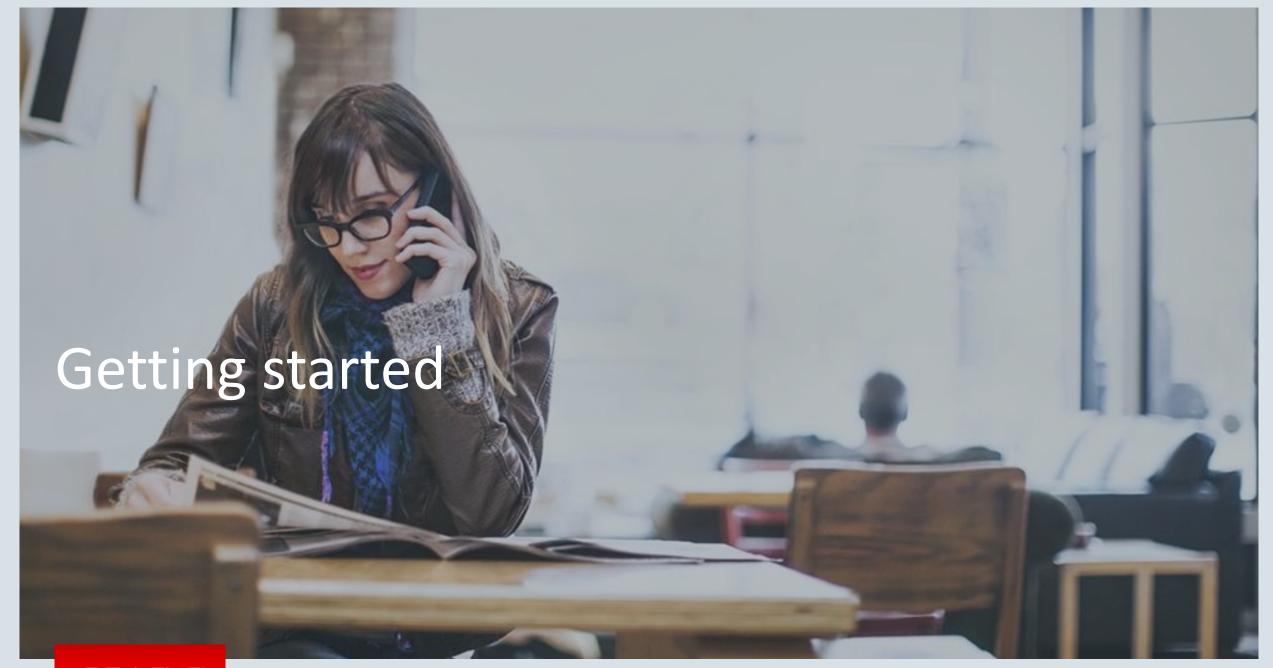
#### **Pre-Built Predictive Models**

- Fastest Way to Deliver Scalable
   Enterprise-wide Predictive Analytics
- OAA's clustering and predictions available in-DB for OBIEE
- Automatic Customer Segmentation, Churn Predictions, and Sentiment Analysis



Link to OCDM on OTN





### Getting started: Oracle's AA/ML Links and Resources

ORACLE Oracle Advanced Analytics Overview Information

- Oracle's Machine Learning and Advanced Analytics 12.2c and Oracle Data Miner 4.2 New Features presentation
- Oracle Advanced Analytics Public <u>Customer References</u>
- Big Data Analytics with Oracle Advanced Analytics: Making Big Data and Analytics Simple white paper on OTN
- Oracle INTERNAL ONLY OAA Product Management Wiki and Beehive Workspace
- YouTube recorded Oracle Advanced Analytics Presentations and Demos, White Papers
- Oracle's Machine Learning & Advanced Analytics 12.2 & Oracle Data Miner 4.2 New Features YouTube video
- <u>Library of YouTube Movies</u> on Oracle Advanced Analytics, Data Mining, Machine Learning (7+ "live" Demos e.g. Oracle Data Miner 4.0 New Features, Retail, Fraud, Loyalty, Overview, etc.)
- Overview YouTube video of Oracle's Advanced Analytics and Machine Learning

#### **ORACLE**UNIVERSITY Getting Started/Training/Tutorials

- Link to OAA/Oracle Data Miner Workflow GUI Online (free) Tutorial Series on OTN
- Link to <u>OAA/Oracle R Enterprise</u> (free) <u>Tutorial Series</u> on OTN
- Link to Try the Oracle Cloud Now!
- Link to Getting Started w/ ODM blog entry
- Link to New OAA/Oracle Data Mining 2-Day Instructor Led Oracle University course.
- Oracle Data Mining Sample Code Examples

#### **ORACLE** Help Center Additional Resources, Documentation & OTN Discussion Forums

- Oracle Advanced Analytics Option on OTN page
- OAA/Oracle Data Mining on OTN page, ODM Documentation & ODM Blog
- OAA/Oracle R Enterprise page on OTN page, ORE Documentation & ORE Blog
- Oracle SQL based Basic Statistical functions on OTN
- Oracle R Advanced Analytics for Hadoop (ORAAH) on OTN

#### BIWA SIG User Community www.biwasummit.org

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