

ORACLE®

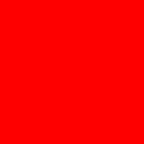


ORACLE
OPEN
WORLD

Your. Open. World.

Introduction to Oracle Business Intelligence Standard Edition One

Mike Donohue
Senior Manager, Product Management
Oracle Business Intelligence



The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Oracle BI Suite Standard Edition One

The Right Business Intelligence Foundation for the Emerging Enterprise

- BI and the Mid-size Business
- Complete BI System
- Based on Proven, Leading Components
- Easy to Use and Attractively Priced
- Ready to Grow with Your Business

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Business Intelligence is the #1 Priority

“...the most important technology in 2007 is business intelligence”

Business Intelligence Tops the Strategic Technology List

Since customer service and growth are important, it makes sense that the most important technology in 2007 is business intelligence. BI is a family of technologies that promises to offer better insight into customer behavior and market opportunities. Business process management technologies should do the same for internal processes. However, while BI gets good grades for meeting expectations, BPM suites and platforms often fall short (as our Customer Strategies Survey found). The other top technologies on the list are no surprise—they've been critically important for years, not only for pulling data together, but also for helping users make sense of it.

2.1 Which five technologies will make the most significant contribution to your company's business strategy in 2007?

N=215

		total	● below \$1 billion	● \$1 billion or more
1	Business intelligence/data mining	37%	35% 	39% 
2	Business process management	34	32 	36 
3	Web services/service-oriented architecture	32	22 	41 
4	Collaboration and workflow	31	30 	33 
5	Data and systems integration	27	25 	30 

Source: CIO Insight, “The Future of I.T.: What's on Tap for 2007 and Beyond,” January 16, 2007

Mid-size Business Pains

Practical consequence of an evolving IT infrastructure



- **Reports, Reports, Reports:** All Businesses need to create a wide range of documents. Many of these require specialized software and hardware.
- **Data Here, There, and Everywhere:** Multiple sources of data prevent a complete and consistent view of all information to assess overall business performance.
- **What has your data done for you lately:** Lots of data but lack insight that could help run the business more effectively.
- **Expensive, complicated software:** Most Business Intelligence offerings are expensive and difficult to install, configure, and use.

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Oracle's Enterprise Performance Management System

EPM Workspace

Performance Management Applications

BI Applications

Business Intelligence Foundation

Fusion Middleware



OLTP & ODS Systems



Data Warehouse Data Mart



OLAP



SAP, Oracle, Siebel, PeopleSoft, Custom



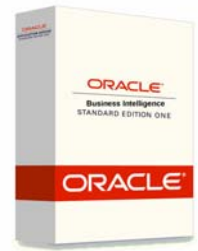
Excel XML



Business Process

Oracle BI Standard Edition One

Complete BI System



Range of BI Information Delivery Tools

Oracle BI Publisher
(Reporting / Publishing)



Oracle BI Interactive Dashboards



Oracle BI Answers
(Ad Hoc Analysis)



Unified BI Metadata and Shared Services

Oracle BI Server

- Simplified business view and unified BI metadata
- Calculation and integration engine
- Optimized data access

ETL and Data Mart for Data Consolidation

Data Sources



Main Database



Excel Files

Oracle Database



Oracle Warehouse Builder (ETL)

Data Sources



Other Systems

Oracle Data Mart Solution

Oracle Warehouse Builder + Oracle SE One Database

- **Oracle Standard Edition One Database**

- Mid-size / Departmental Ready Database
- Self Managing and configured for DW purposes
- Reporting DB / Data Marts / Data Warehouses up to around 500GB
- Full upgrade to DB Standard or Enterprise Edition



- **Oracle Warehouse Builder (Core ETL)**

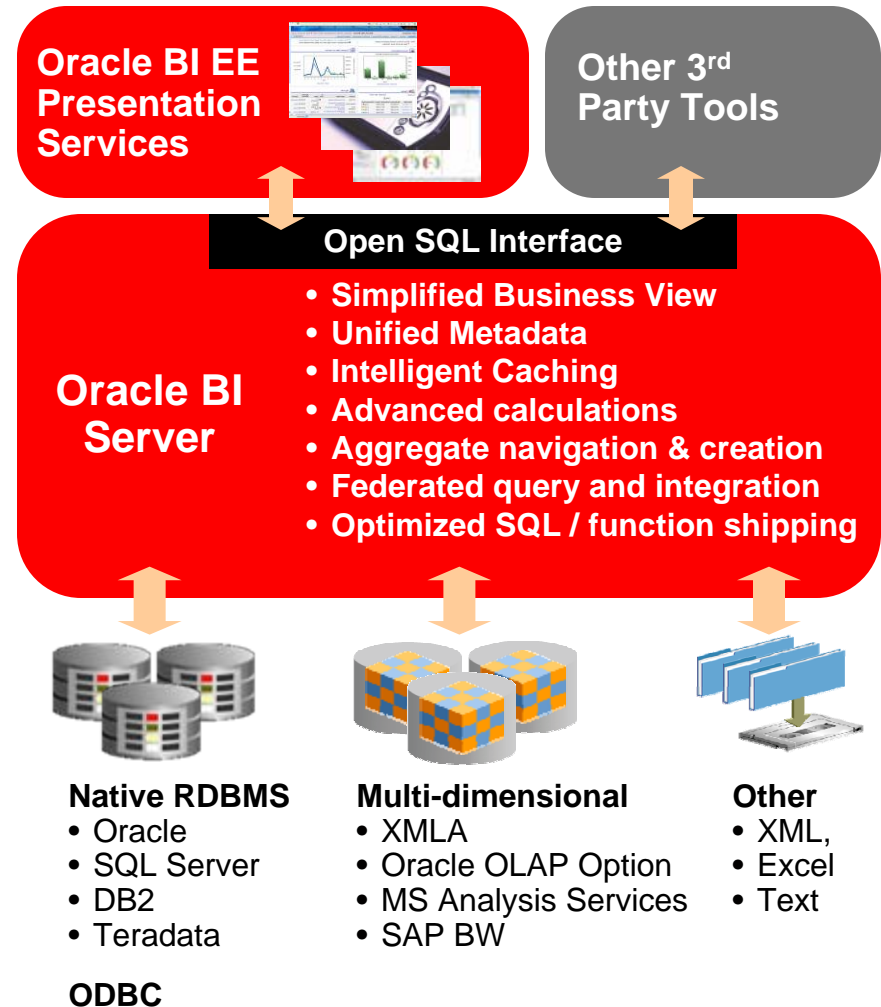
- Warehouse developer productivity tool
- Declarative visual ETL tool with 95% auto-code generation
- Automatically generates code to take advantage of Oracle DB DW features
- Covers the entire cycle from DW design & deployment to operational use
- Full upgrade to OWB options with DB Enterprise Edition



Oracle BI Server

Simplified, Powerful, Scalable Intelligence Server

- Simplified business model view
- Advanced calculation & integration engine
- Intelligent request generation and optimized, distributed data access
- Mission critical scalability and performance
- Foundation for all Oracle BI SE1 presentation services

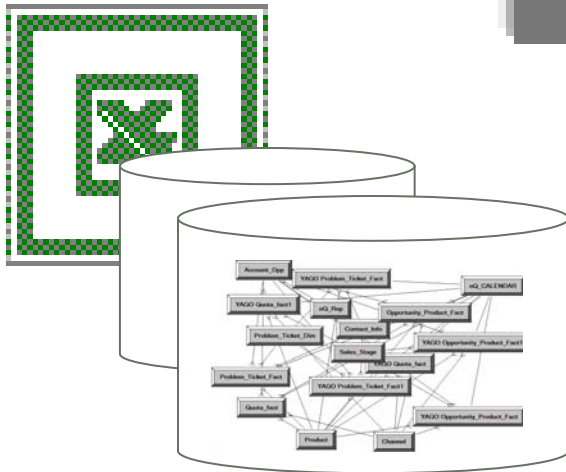


Oracle BI Server

3 Layer Common Enterprise Information Model

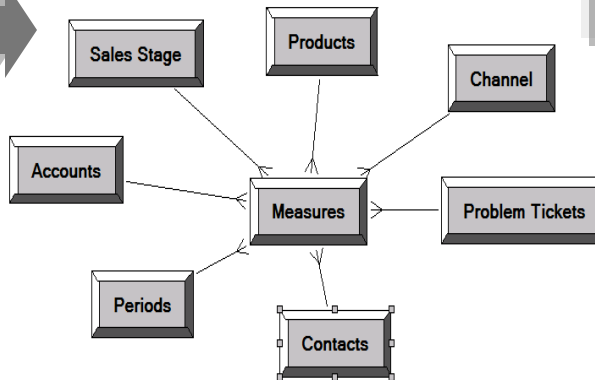
Physical Layer

Mapping to all data sources



Semantic Object Layer

Simplified logical business model across all sources



Presentation Layer

What end users see

The screenshot shows the Oracle BI Answers interface. The title bar reads 'ORACLE Answers'. Below it, the data source is identified as 'GEC_DW'. A tree view shows the following structure:

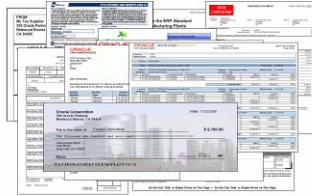
- Columns
 - Channels
 - Dimension_key
 - Channel_total
 - Channel_class
 - Channel_name
 - Products
 - Total_name
 - Product Category
 - Product Subcategory
 - Pack_size
 - Product Name
 - List_price
 - Promotions
 - Times
 - Sales
 - Amount Sold
 - Quantity Sold
 - Cost
 - Profit
 - Change Month Ago Dollars
 - Month To Date Dollars
 - Month Ago Dollars
 - Geography
 - City
 - Province
 - Iso
 - Country
 - Subregion
 - Region
 - Geography_total
- Filters
 - My Filters

At the bottom of the interface, there are links for 'Refresh Display' and 'Reload Server Metadata'.

Information Delivery Capabilities

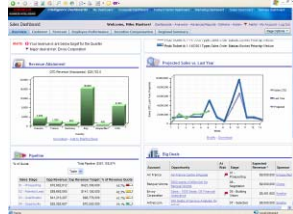
Reporting, Dashboards, and Ad Hoc Analysis

Oracle BI Publisher



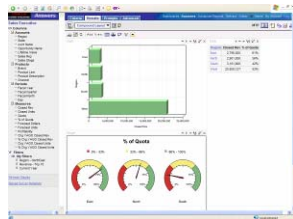
- Highly formatted **reporting and publishing**
- Report layout using familiar tools (e.g. Word, Adobe)
- Single product for all document needs – invoices, checks, financial statements, government forms, etc.

Oracle BI Interactive Dashboards



- Live, intuitive, **personalized dashboards**
- Powerful dashboard to dashboard navigation and dynamic analytics
- Simple yet powerful intelligence for anyone

Oracle BI Answers



- Powerful **ad-hoc analysis** via 100% Web UI
- Create & modify charts, pivots and dashboards
- True business user self sufficiency via intuitive, simplified business model

BI Publisher High-Fidelity Reporting

One Solution for All Document Needs

- ✓ Purchase Orders
- ✓ Labels / Bar Codes
- ✓ Collateral
- ✓ Government Forms
- ✓ eText
- ✓ Order Forms
- ✓ Invoices
- ✓ Operational Reports
- ✓ Correspondence
- ✓ Financial Statements
- ✓ Checks

ORACLE General Ledger Posted Journals
From 01-JAN-99 to 31-JAN-99

Vision Operations (USA) Report Date: 8/31/2004
Page 8 of 50

Currency: USD
Balance Type: Actual

Source: Intercompany

Batch: CENTRA: Operations Intercompany 342981: A 4854 Posted Date: 30-SEP-99

Journal: CENTRA: CT00000069 Intercompany Transfer USD Category: Intercompany Transfer
Effective Date: 31-JAN-99

Line	Account	Transaction Date	Description	Line Item	Debit	Credit	Unit
1	01-404-7695-0000-000	31-JAN-99	Journal Import Created	CT00000069	3,000.00		0.00
2	01-404-7753-0000-000	31-JAN-99	Journal Import Created	CT00000069		3,000.00	0.00
Journal Total					3,000.00	3,000.00	0.00

Journal: CENTRA: CT00000070 Intercompany Transfer USD Category: Intercompany Transfer
Effective Date: 31-JAN-99

Line	Account	Transaction Date	Description	Line Item	Debit	Credit	Unit
1.1	01-000-1410-0000-000	31-JAN-99	Journal Import Created	CT00000070		12,000.00	0.00
2	01-000-1813-0000-000	31-JAN-99	Journal Import Created	CT00000070		15,000.00	0.00
2.1	01-402-4163-0000-000	31-JAN-99	Journal Import Created	CT00000070	15,000.00		0.00
3.1	01-402-5110-0000-000	31-JAN-99	Journal Import Created	CT00000070	12,000.00		0.00
Journal Total					27,000.00	27,000.00	0.00

Journal: CENTRA: CT00000071 Intercompany Transfer USD Category: Intercompany Transfer
Effective Date: 31-JAN-99

Line	Account	Transaction Date	Description	Line Item	Debit	Credit	Unit
1	01-000-1410-0000-000	31-JAN-99	Journal Import Created	CT00000071		22,000.00	0.00
2	01-000-1814-0000-000	31-JAN-99	Journal Import Created	CT00000071	15,000.00		0.00
3	01-000-2980-0000-000	31-JAN-99	Journal Import Created	CT00000071	0.00		0.00
4	01-432-4444-0000-000	31-JAN-99	Journal Import Created	CT00000071		16,000.00	0.00
Journal Total					15,000.00	38,000.00	0.00

Target Budget

Category	Target	Budget
1st Quarter	100	100
2nd Quarter	100	100
3rd Quarter	100	100
4th Quarter	100	100
Annual	100	100

Oracle Corporation
500 Oracle Parkway
Redwood Shores, CA 94404

Date: 11/22/2004

Pay to the order of Vision Corporation **\$ 2,100.00**

Two thousand one hundred and zero cents*****

Anonymous Bank
Aaa Street
New York, NY 10000

Memo *Laurence Ellison* MP

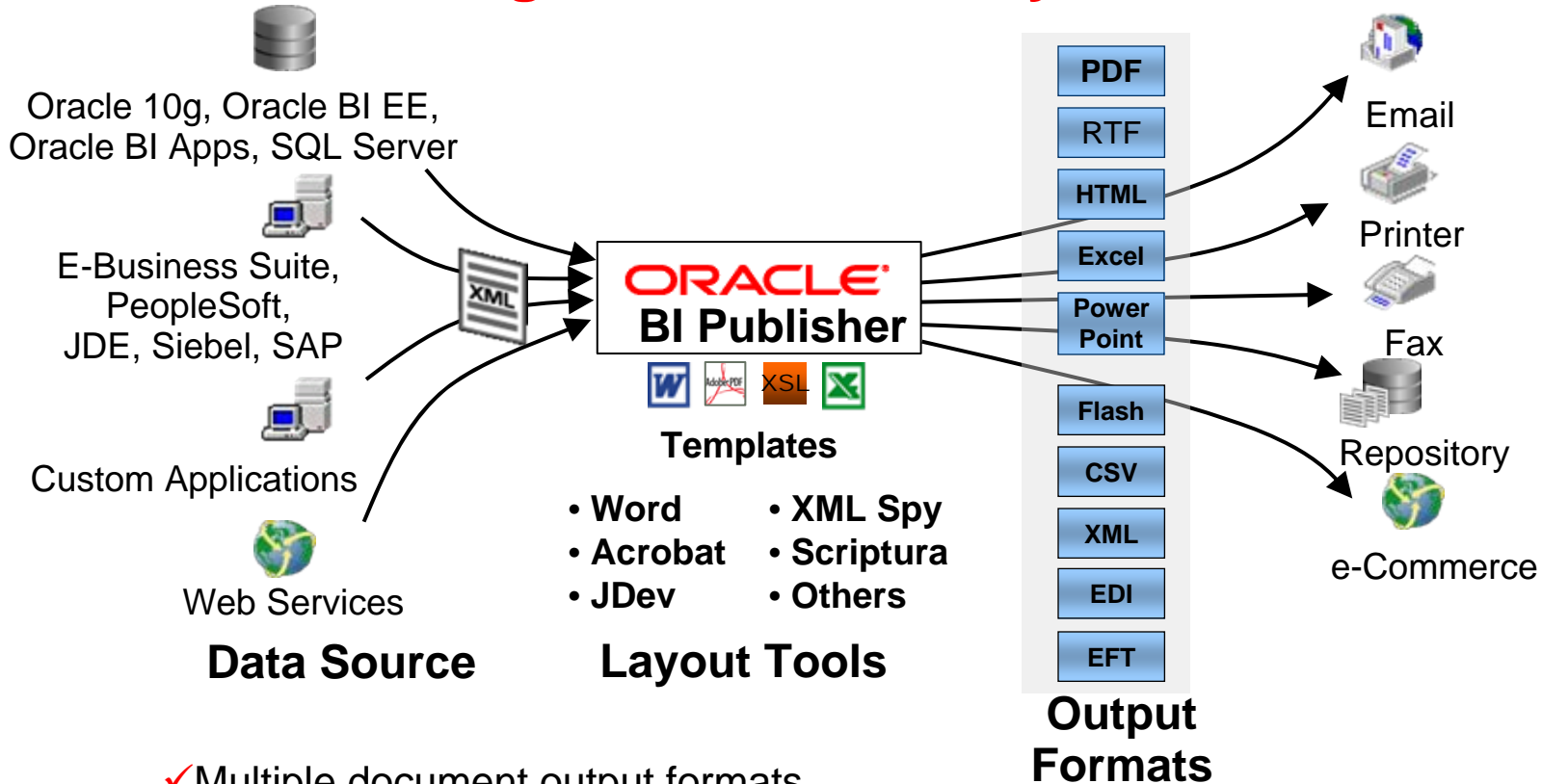
⑆ 1 23404321⑆ 3726 1789930⑆ 7676

TAPC-US331 03100 PLEASE PAY THIS AMOUNT \$325,409.68
00094474

TAPC HQ 132 Fairgrounds Road
I APC-US331 0000002573EUR094476
I APC-US332 00000004000EUR094477
Z 00000000019573094480

BI Publisher

Author, Manage & Deliver to any destination

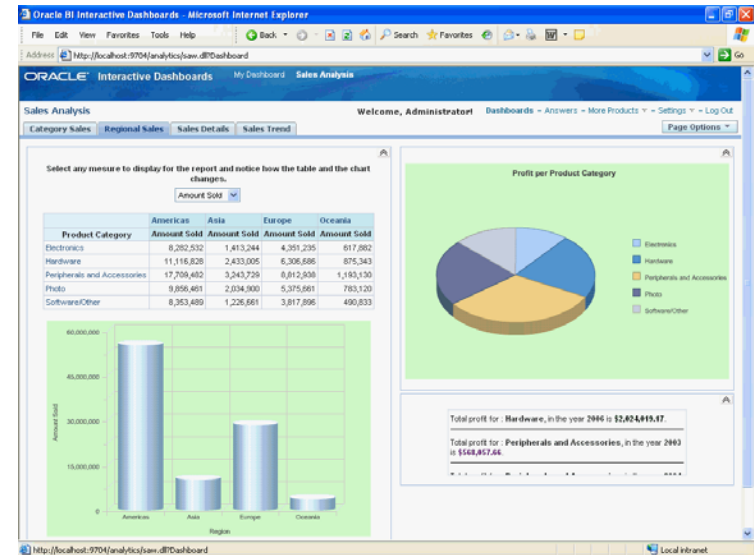


- ✓ Multiple document output formats
- ✓ Report layouts developed and maintained using familiar desktop applications.
- ✓ Reduced costs and complexity by eliminating custom or third party solutions

BI Interactive Dashboards

The Most Usable Intelligence Interface

- Fully interactive, with unrivaled ease of use characteristics
- Personalised to the most detailed level
- “Traditional BI” historical Key Performance Indicators etc, *plus* live, real-time data access



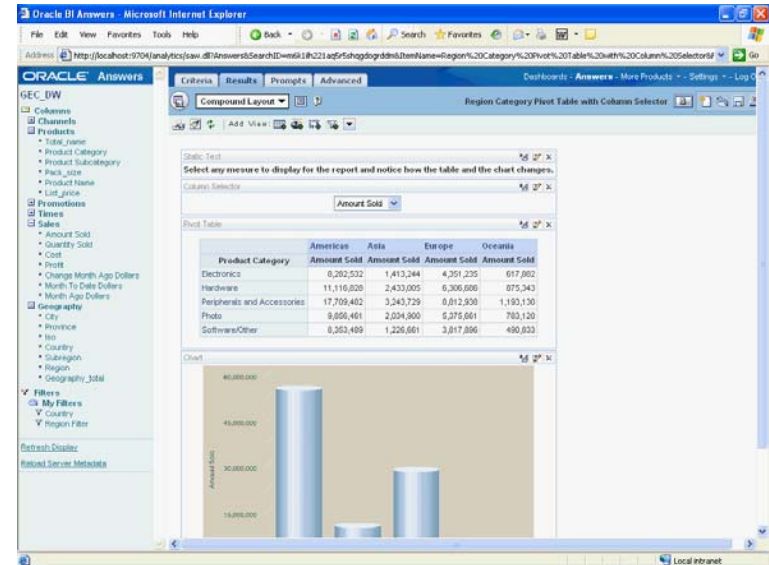
- **Live**
- **Real-time**
- **Fully Interactive**

Personalized, actionable intelligence for the broadest audiences

BI Answers

Self-service Insight Tool

- Full ad hoc analysis, pivot tables, and report creation
- Drag and drop report and dashboard authoring
- Users shielded from complexity and structure of underlying data structures
 - Ensures highest ease of use
 - Lowering the workload on IT support
- Easily save reports back into Intelligence Dashboards



Ad Hoc Analysis

Providing true self-service access to information - users can get real-time answers to business questions

Oracle BI Suite Standard Edition One

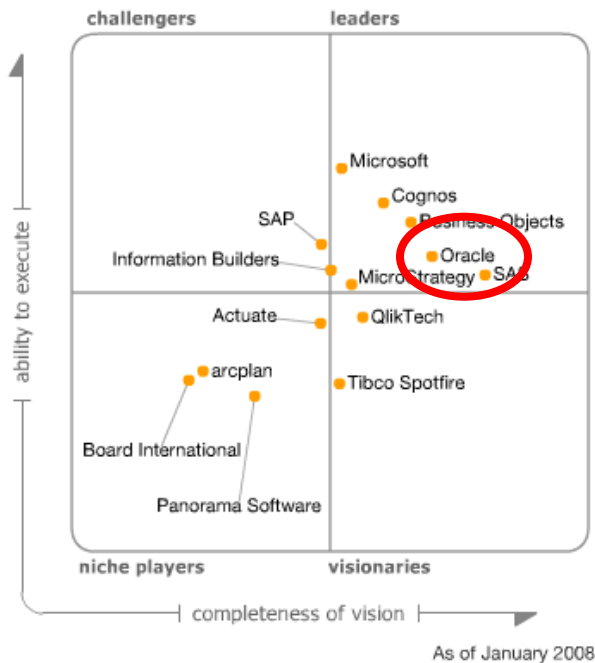
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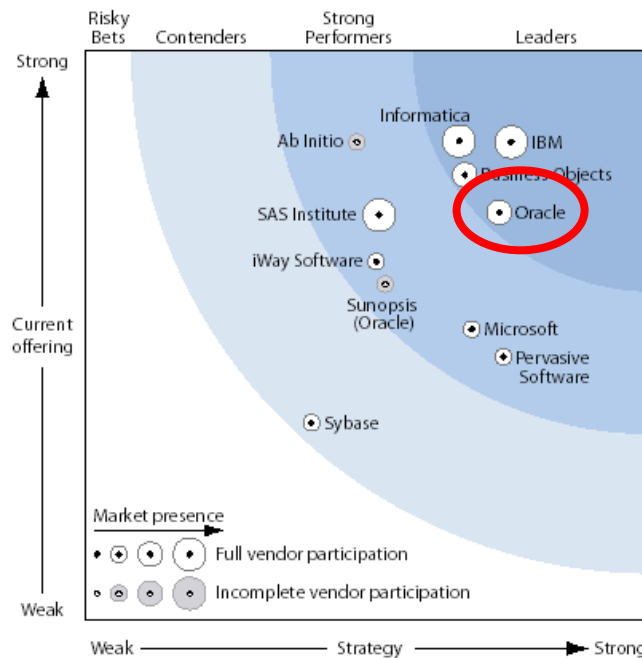
Based on Proven, Leading Components

Leader in BI, ETL, and Data Warehousing

BI Platforms Magic Quadrant, Q1 08



Enterprise ETL Forrester Wave, Q2 07



Data Warehousing Magic Quadrant, Q3 07



Magic Quadrant Disclaimer: The Magic Quadrant is copyrighted by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Proven with Industry Leaders

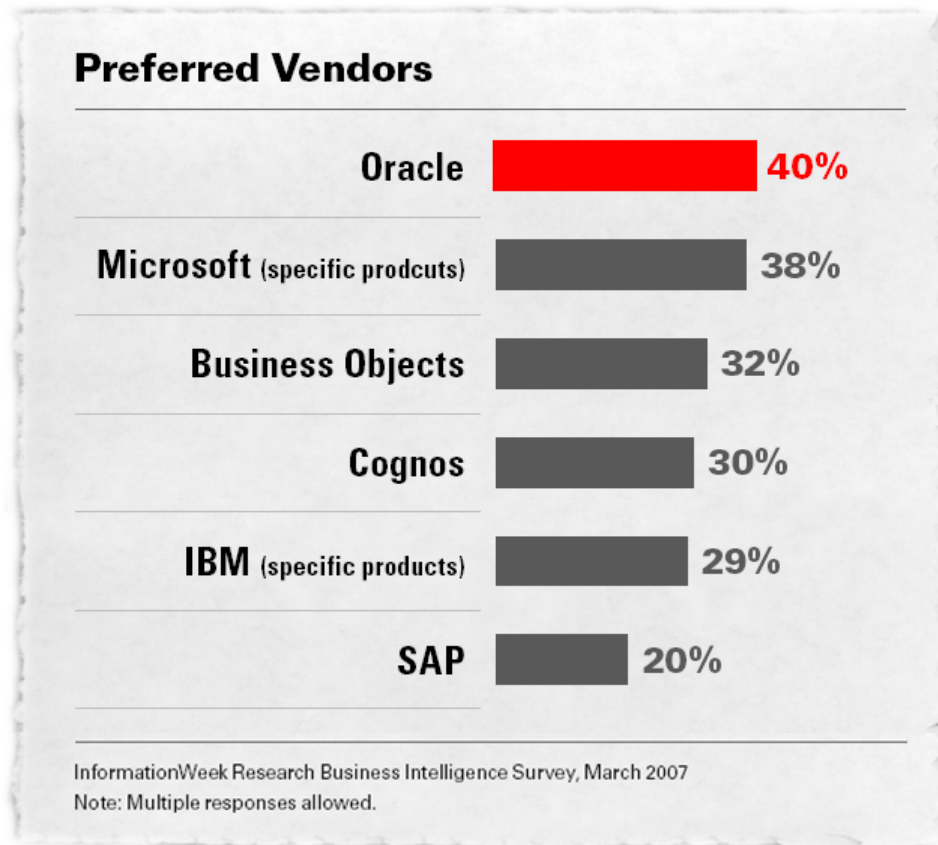
Select Oracle BI EE Customers



Aerospace & Defense	5 of the top 6
Commercial Banks	4 of the top 5
Pharmaceutical	8 of the top 9
Computer Office Equip	6 of the top 9
Diversified Financials	3 of the top 4
Railroad	3 of the top 4
Medical Products & Equip	3 of the top 6
Telecommunications	5 of the top 6
Securities	3 of the top 6
Network & Comms Equip	2 of the top 4
Life & Health Insurance	3 of the top 5

Now the #1 Preferred BI Vendor

InformationWeek Survey of IT Professionals



Source: InformationWeek

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- **Easy to Use and Attractively Priced**
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Oracle BI Suite Standard Edition One

Easy to Use

- Install and fully configure in less than an hour
- Comprehensive, Modular Tutorial
- Targeted Documentation Library
- Use SQL and common Desktop Tools to build reports
- Intuitive Dashboards
- Point and click, Ad-hoc analysis

Oracle BI Standard Edition One

Enterprise-Quality BI for an affordable price

Shared Technology

EE

**Oracle BI
Enterprise Edition Plus**

- BI Server
- BI Answers (Ad Hoc)
- BI Interactive Dashboards
- BI Publisher
- BI Delivers (Alerts)
- BI Disconnected Analytics
- BI Microsoft Office Add-In
- BI Financial Reporting
- BI Interactive Reporting
- BI Web Analysis
- BI SQR Production Reporting
- \$2,000 per user (Min 50)
- \$295,000 per processor

SE1

**Oracle BI
Standard Edition One**

- BI Server
- BI Answers (Ad Hoc)
- BI Interactive Dashboards
- BI Publisher
- Oracle Database SE One
- Oracle Warehouse Builder
- \$1,200 per user (Min 5)
- Max 50 users and 2 CPUs
- BI components limited to included Oracle database + one other database + unlimited flat files

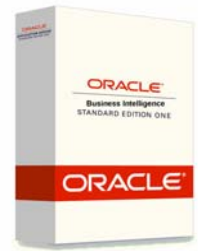
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Oracle BI Standard Edition One

Complete BI System



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(Reporting / Publishing)



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(Ad Hoc Analysis)



Unified BI Metadata and Shared Services

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- Optimized data access

ETL and Data Mart for Data Consolidation

Data Sources



Main Database



Excel Files

Oracle Database



Oracle Warehouse Builder (ETL)

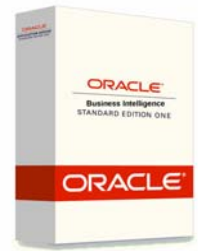
Data Sources



Other Systems

Flexible Implementation Options

Start small, but allow for growth



Example of how deployment can evolve over time:

- 1) Weekly inventory reporting

Oracle BI Publisher
(Reporting / Publishing)



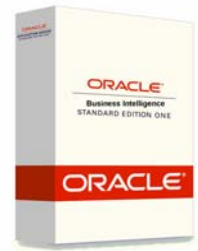
Data Sources



Main Database

Flexible Implementation Options

Start small, but allow for growth



Example of how deployment can evolve over time:

- 1) Weekly inventory reporting
- 2) Actual vs. targets analysis

Oracle BI Publisher (Reporting / Publishing)



Data Sources



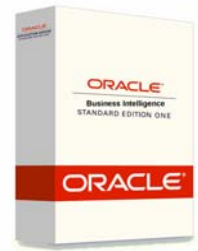
Main Database



Excel Files

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Oracle BI Publisher (Reporting / Publishing)



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Data Sources



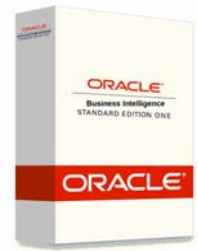
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Flexible Implementation Options

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Example of how deployment can evolve over time:

- 1) Weekly inventory reporting
- 2) Actual vs. targets analysis
- 3) Dashboards for management

Oracle BI Publisher (Reporting / Publishing)



Oracle BI Interactive Dashboards



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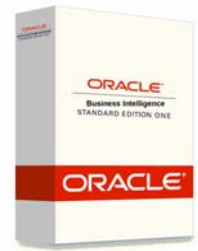
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Excel Files

Flexible Implementation Options

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Example of how deployment can evolve over time:

- 1) Weekly inventory reporting
- 2) Actual vs. targets analysis
- 3) Dashboards for management
- 4) Ad-hoc analysis for Inventory Mgr

Oracle BI Publisher (Reporting / Publishing)



Oracle BI Interactive Dashboards



Oracle BI Answers (Ad Hoc Analysis)



Oracle BI Server

- Simplified business view and unified BI metadata
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- Optimized data access

Data Sources



Main Database



Excel Files

Flexible Implementation Options

Start small, but allow for growth



Example of how deployment can evolve over time:

1) Weekly inventory reporting

Oracle BI Publisher (Reporting / Publishing)



2) Actual vs. targets analysis

Oracle BI Interactive Dashboards



3) Dashboards for management

Oracle BI Answers (Ad Hoc Analysis)



4) Ad-hoc analysis for Inventory Mgr

Oracle BI Server

- Simplified business view and unified BI metadata
- Calculation and integration engine
- Optimized data access

5) Include Sales, Support and other systems

Data Sources



Main Database



Excel Files

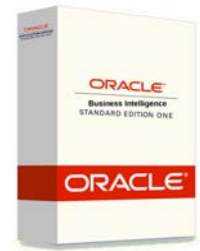
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Oracle Warehouse Builder (ETL)

Data Sources

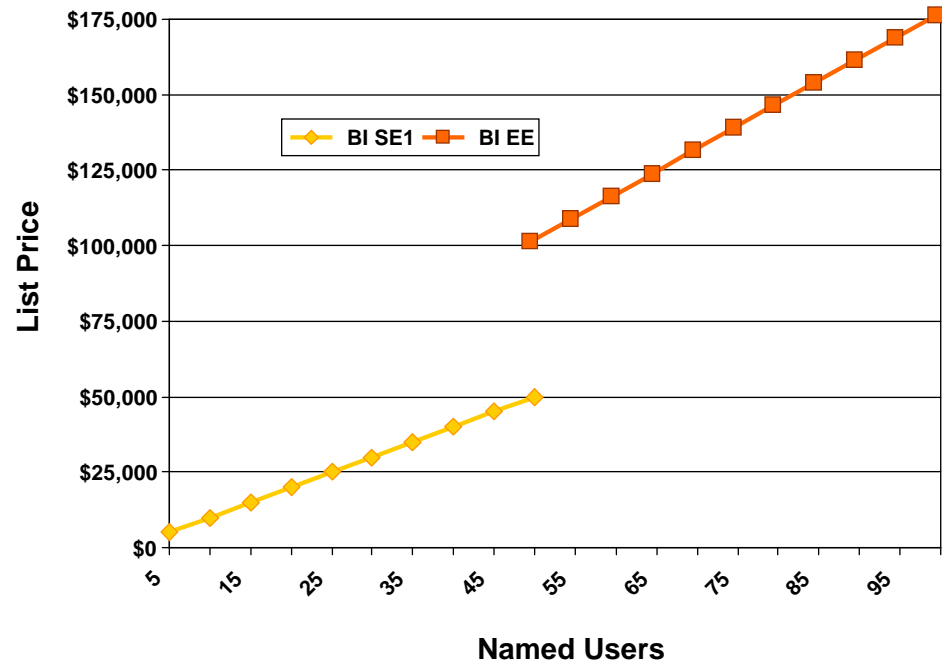


Other Systems

Seamless Upgrade to Oracle BI EE Plus

No Re-implementation. Simple License Upgrade.

- No need to migrate, update, or transform metadata, reports or dashboards
- Incremental cost of \$40,000 to go from 50 users of BI SE1 to 50 users of BI EE (*)



(*) – Oracle Database license is separate

Seamless Upgrade to Oracle BI EE Plus

Why You May Want to Upgrade

- To add BI functionality available within EE Plus

**Oracle BI
Delivers**



Proactive detection & alerts

**Oracle BI
Disconnected
Analytics**



Full Analytics for Mobile Users

**Oracle BI
Office Plug-in**



*Leverage BI Information in
Excel & PowerPoint*

- To expand beyond 50 users, single 2 CPU server
- BI components direct access to multiple data sources

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ORACLE IS THE INFORMATION COMPANY

For More Information

<http://search.oracle.com>

Business Intelligence Standard Edition One



or

<http://www.oracle.com/appserver/business-intelligence/standard-edition-one.html>

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