

Specialized. Recognized by Oracle. Preferred by Customers.

### Oracle Solaris Ready

## Frequently Asked Questions

#### What is Oracle Solaris Ready?

Oracle Solaris Ready is part of the **Oracle Exastack Ready** program offered by the **Oracle PartnerNetwork (OPN)** to ISVs. It recognizes qualifying OPN members who are developing and supporting their software applications on the latest major releases of Oracle Solaris. It also provides these OPN members with corresponding branding, logos and related benefits that can be used to effectively differentiate and promote their respective applications.

#### Why has Oracle introduced Oracle Exastack Ready?

Oracle has introduced this program to recognize OPN members for their investment to develop applications that leverage new features and support the <u>latest major releases</u> (PDF) of Oracle products such as Oracle Solaris, and help enable ISVs run their solutions on the Oracle Exadata Database Machine and Oracle Exalogic Elastic Cloud.

# What Oracle products are part of Oracle Exastack Ready program?

Oracle Solaris, Oracle Linux, Oracle Database and Oracle WebLogic Server.

#### What are the key benefits of Oracle Solaris Ready?

Oracle Solaris Ready provides qualifying OPN members with:

- Competitive differentiation
- Preferred search listing in the OPN Solutions Catalog
- Opportunity to promote their Oracle Solaris Ready applications through partner-issued press releases and collateral.
- Brand awareness for applications with Oracle Solaris Ready logo
- Solution brief with the Oracle Solaris Ready logo
- Customer recognition that your application can run on Solaris 11 and support Oracle Exadata and Oracle Exalogic component products.
- 50 support service requests (SRs) to be used for applications and technology
- Oracle Solaris Ready status may be counted toward attaining Platinum or Diamond level OPN Specialized membership.
- Full list of benefits can be found here.

What are the main criteria for Oracle Solaris Ready?

- OPN membership at the Gold level or higher
- Membership in the OPN Oracle Solaris Knowledge Zone.
- Commercially available software applications that run on the latest major release of Oracle Solaris - see <u>Oracle Exastack</u> <u>Ready latest major release table</u> (PDF).
- Additional eligibility criteria are described at <u>Oracle Exastack Ready Eligibility Criteria</u>.

What is the process for achieving Oracle Solaris Ready status?

- Interested OPN members should join the OPN <u>Oracle Solaris</u> Knowledge Zone
- Review the eligibility criteria
- Complete the <u>Oracle Exastack Ready</u> online application form

View quick tutorial on how to apply.

Is there an Oracle Solaris Ready logo?

Yes. Once you are approved for the Oracle Solaris Ready status you can use the logo. Here is an example:



# What tools and resources are available to ISVs to support Oracle Solaris?

Please check the developer tab in the OPN Oracle Solaris Knowledge Zone for a full listing. The following are examples of resources that can be found there:

- Oracle Solaris 11 ISV adoption Guide
- Oracle Solaris 11 Express Developer VM
- Adoption technical assistance
- Oracle Solaris 11 Preflight Checker for Applications tool

Upcoming Oracle Exastack Labs will provide ISVs with access to Oracle Solaris systems for purposes of testing and tuning their applications on the latest major releases. In addition to physical lab environments, qualifying partners will also soon be able to utilize remotely accessible environments.

Oracle ISV partners will also be able to take advantage of <u>Boot Camps</u> designed specifically for software vendors interested in building and delivering their applications on Oracle Exastack, as well as embedding Oracle products and architecting their applications for SaaS deployments.

#### Where can I find Oracle Solaris 11 training?

A Guided Learning Path for the Oracle Solaris 11 ISV developer role can be found <u>here</u>.

Oracle University is offering What's New in Oracle Solaris 11 Self-Study Course and will be releasing more Oracle Solaris 11 course titles in the upcoming months so stay tuned by bookmarking: oracle.com/education/solaris11

How can we optimize our Oracle Solaris solutions for the Oracle Exadata and Exalogic systems?

The **Oracle Exastack Optimized** program will enable you to engage Oracle technical resources and access dedicated lab environments to test and tune software applications on Oracle Exadata Database Machine or Oracle Exalogic Elastic Cloud.

Guidelines for Oracle Exastack Optimized will be available in Fall 2011. Additional detail on Oracle Exastack Optimized can be found <a href="https://exastack.org/news/news/">here</a>.

# Our applications are not intended for the Oracle Exadata or Exalogic systems. Can we still become Oracle Solaris Ready?

Yes. If you meet the eligibility criteria you can apply and benefit from achieving the Oracle Solaris Ready status for your applications.

#### What are the main benefits to Oracle customers?

Oracle customers benefit from OPN member's software applications that take advantage of the latest features of Oracle Exastack component products, including Oracle Solaris, Database, Oracle WebLogic Server and Oracle Linux.

## How is Oracle Exastack Ready different than Specialization?

Oracle Specialization is the competency criteria for a skill set of individual employees within your company who have taken exams to achieve Oracle Product Specialization, such as Oracle Database Specialization.

Oracle Exastack Ready is specific to ISV because it recognizes a partner's application as supporting the latest major release of Oracle platform products. We know that most of an ISV's investment is not in implementing solutions, but developing on the Oracle platform and Oracle Exastack Ready is designed to recognize this investment.

## Is there a fee to participate in the Oracle Solaris Ready program?

There is no additional fee for qualifying OPN members to participate in the Oracle Solaris Ready program.

#### Where can I find more information?

Information on Oracle Exastack Ready, which includes Oracle Solaris Ready, can be found <a href="here">here</a>. Information on the overall Oracle Exastack Program can be found <a href="here">here</a>.

If you have questions please contact your local <u>Oracle Partner</u> <u>Business Center</u> or email <u>OracleExastack</u> <u>ww@oracle.com</u>.



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