

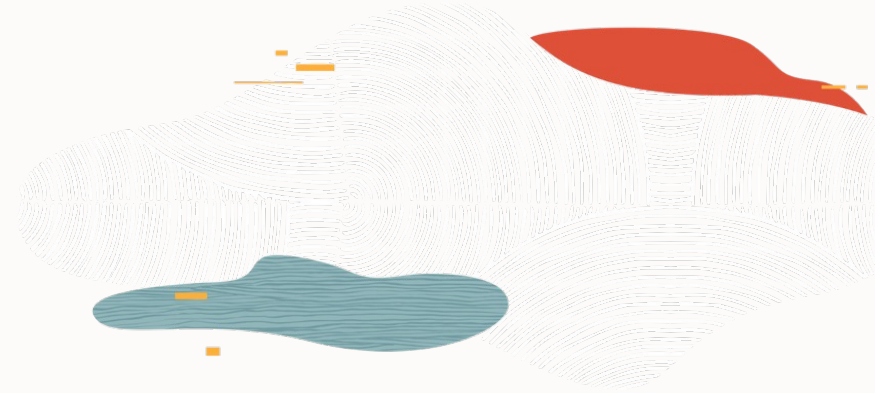


ORACLE



Oracle Modern Best Practice

Digital Business Processes for HCM





Safe harbor statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

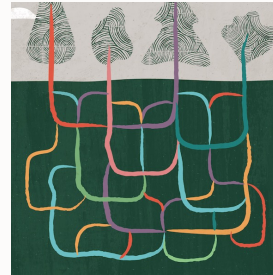
The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

What is Oracle Modern Best Practice?

www.oracle.com/modernbestpractice



Digital business processes that evolve with you



End-to-end across the organization



Radically superior results



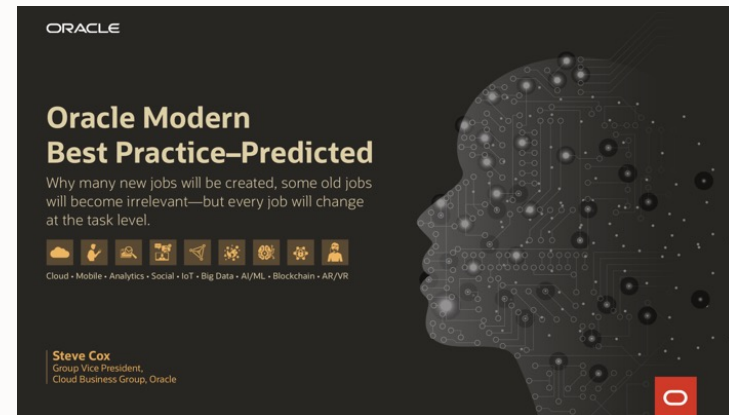
Leverages emerging technologies



Oracle Modern Best Practice books



The original book on Oracle Modern Best Practice is now in its 3rd edition and is available at <https://go.oracle.com/LP=88653>



A new book with our vision for processes in the future is available at <https://go.oracle.com/LP=88688>



Oracle Modern Best Practice

Designed for change – evolves with you

—
220+
Open, Standard, Free

Finance • Budget to Approval • Asset Acquisition to Retirement • Bank Transaction to Cash Position • Expense Report to Reimbursement • Supplier Invoice to Payment • Customer Invoice to Receipt • Customer Statement to Collection • Daily Close to Financial Forecast • Period Close to Financial Reports • Customer Contract to Revenue

Procurement • Supplier Registration to Supplier Performance • Insight to Smart Sourcing • Contract Creation to Spend Compliance • Requisition to Receipt • Supplier Return to Settlement

Project Management • Opportunity to Project Approval • Resource Analysis to Utilization • Project Methodology to Delivery • Task Detail to Plan Adjustment • Project Costs to Accounting • Billing to Revenue Recognition • Grant Award Funding to Closeout • Capital Project to Asset

Risk Management • Security Design to Separation of Duties • Business Process Risk to Continuous Assurance • Audit Scoping to Financial Reporting Compliance • Risk Identification to Organization Readiness

Marketing • Analytics to Insight • Insight to Campaign ROI • Campaign Execute to Lead • Event Execute to Lead • Disparate Sources to Unified Data • List Import to Prospect

Sales • Social Prospect to Lead • Lead to Opportunity • Opportunity to Quote • Quote to Order • Order to Close Opportunity • Opportunity to Forecast • Sales Play to Key Account Opportunity • Schedule Change to Sales Call • Vendor Lead to Channel Opportunity • Channel Lead to Vendor Opportunity

Sales Performance Management • Sales Strategy to Execution • Coaching Plan to Performance • Incentive Plan to Payment

Service • Customer Contract to Resolution • Social Listing to Resolution • Service Request to Dispatch • Knowledge Gap to Solution • Sensor Alert to Preventive Maintenance • Customer Sentiment to Preventive Maintenance

Commerce • B2C: Multi-Channel to Omni-channel Experience • B2C: Awareness to Interaction • B2C: Interest to Purchase • B2B: Multi-Channel to Omni-channel Experience • B2B: Product Search to Cart • B2B: Cart to Agreement

Logistics • Shipment to Dispatch • Inbound Shipment to Receipt • Freight Invoice to Approval • Lane Forecast to Carrier Contract

Order Management • Multi-channel Order to Promise • Fulfillment Orchestration to Invoice • Order to Drop Shipment

Manufacturing • Forecast to Plan • Production Order to Cost Update • Contract Manufacturing Request to Delivery

Innovation • Social Monitoring to Idea Capture • Idea Capture to Business Case • Requirement Definition to Optimization • Concept Formation to Design • Product Proposal to Go-to-Market Candidate • Portfolio Review to Selection

HR & Talent • Recruit to Onboard • Benefits to Payroll • Time Collection to Payroll • Payroll to Payment • Goal Setting to Performance Improvement • Career Planning to Development • Talent Review to Succession • Absence Planning to Productivity Improvement • Incident Report to Workplace Safety • Employee Insight to Workforce Wellness • Employee Separation to Workforce Analysis

Industry: Retail • Public Entity • Higher Education • Insurance • Banking • Healthcare • Utilities

Modern Best Practice for HR and Talent Management



HR and Payroll

- Employee insight to work-life alignment
- Benefits to payroll
- Payroll to payment
- Employee separation to workforce analysis



Talent Management

- Recruit to onboard
- Career planning to development
- Goal setting to performance
- Talent review to succession



Workforce Management

- Absence planning to continuity
- Time collection to payroll
- Incident report to workplace safety

ORACLE

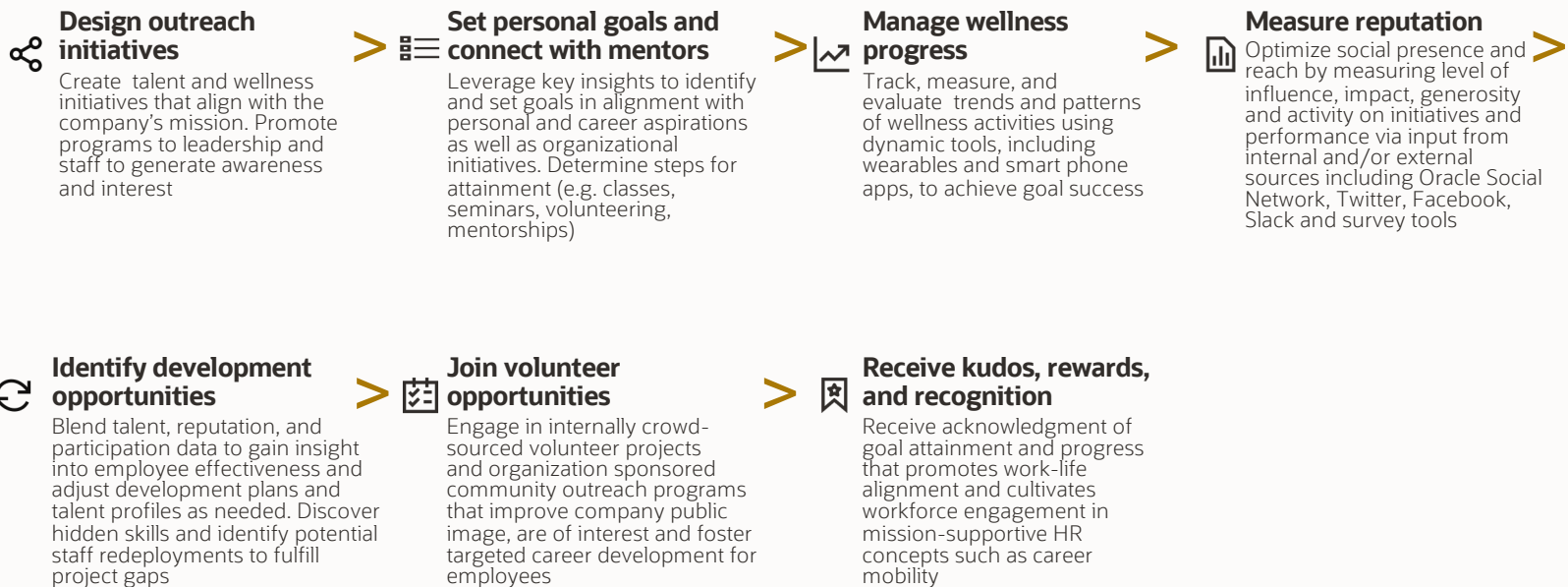


Modern Best Practice for HR and Payroll

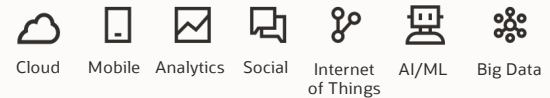


Oracle Modern Best Practice

Employee Insight to Work-Life Alignment





Product Mix: HCM Cloud
 Popular KPIs: Percentage of Vacation Days Used, Employee Satisfaction Index



Oracle Modern Best Practice


Benefits to Payroll

 **Define benefits programs**
Define plans and eligibility and assess likely cost. Reuse plan elements across organization as needed

>  **Process enrollment**
Schedule annual/periodic enrollments for employee population(s). Process life events and on-demand requests

>  **Administer employee benefits**
Prepare plans and manage employee self-service enrollments



 **Notify providers**
Submit employee benefit enrollment information to 3rd party benefit providers

>  **Automate post to payroll**
Automate processing to payroll for the designated pay run

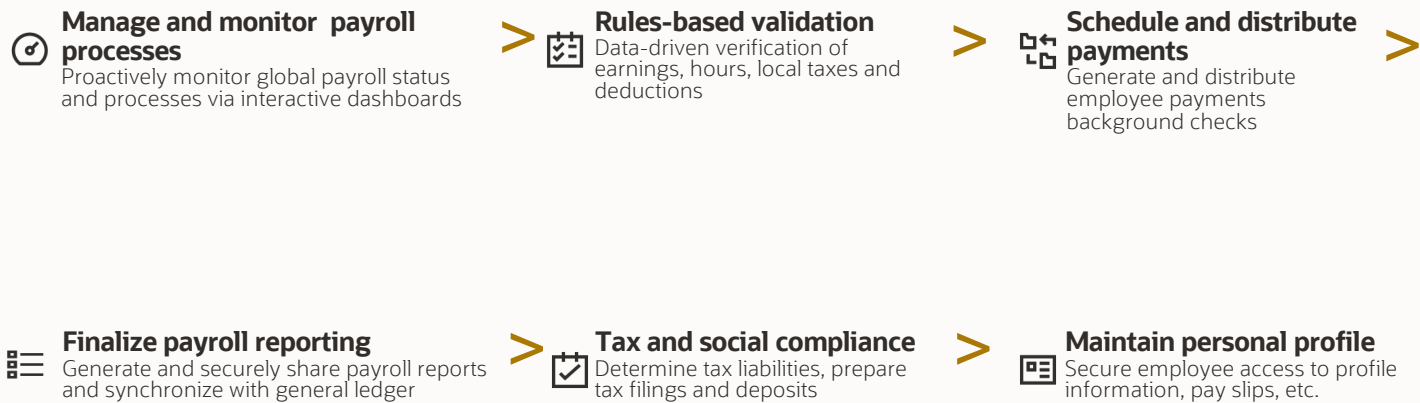
Product Mix: HCM Cloud
Popular KPIs, Salary Competitiveness Ratio, Cost/Employee,
HR-to-FTE Ratio

    
Cloud Mobile Analytics Social Big Data



Oracle Modern Best Practice

Payroll to Payment

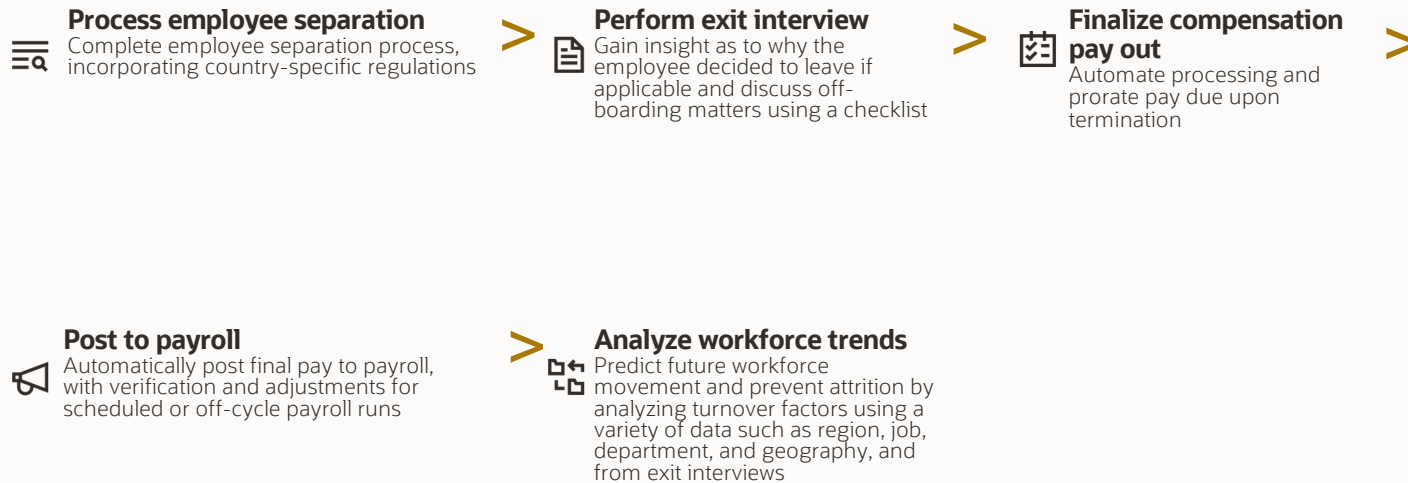


Product Mix: HCM Cloud
Popular KPIs: Cycle Time To Process Payroll, Ratio of Salary Competitiveness, % of Cost of Workforce

Cloud Mobile Analytics Social Big Data



Employee Separation to Workforce Analysis



Product Mix: HCM Cloud
Popular KPIs: Average Tenure, Retirement Rate, Attrition Rate, Diversity Rate, Number of Contractors, Voluntary Termination Rate,



ORACLE

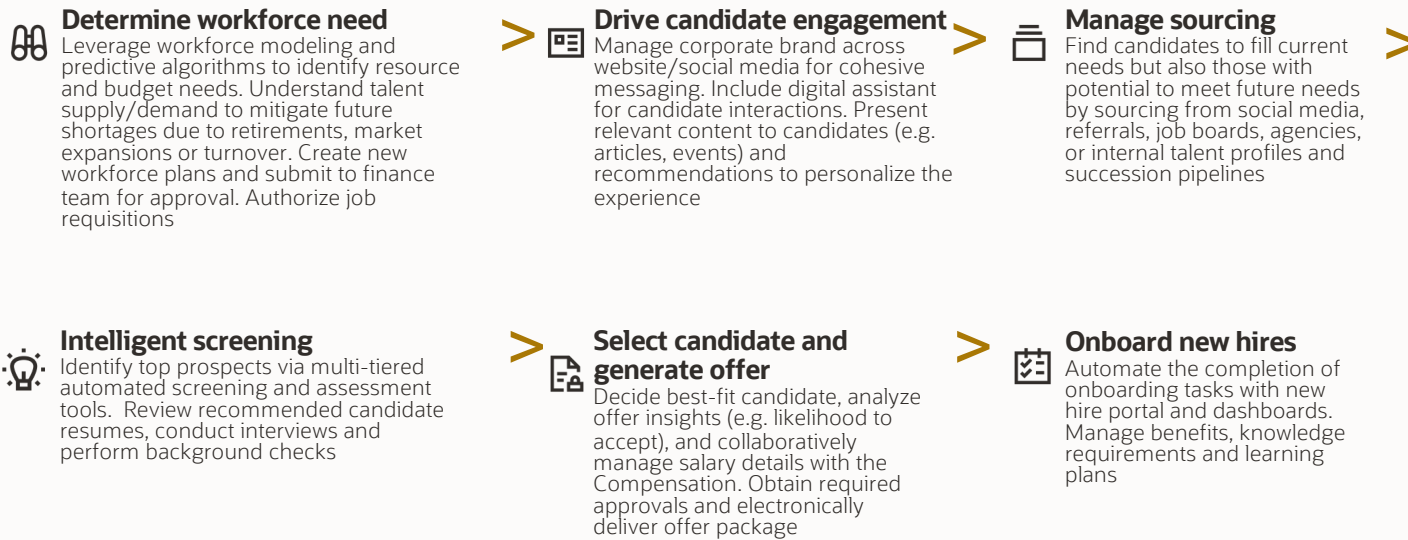


Modern Best Practice for Talent Management

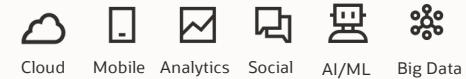


Oracle Modern Best Practice

Recruit to Onboard



Product Mix: HCM Cloud, EPM Cloud
Popular KPIs: Time to Hire, # of Conversions of Channel X,
Rate of Acceptance, % Employees Trained, Retirement Rate



Career Planning to Development

Establish career preferences
Review/identify aspirational roles that are of interest to the employee, which are suggested by managers, HR, or the HR system via comparison of attributes to job requirements

Define talent profile
Match skills, competencies, and content types such as degrees, licenses, board memberships and certifications. Identify gaps for desired role and recommended learning paths

Define career goals
Create personalized goals-incorporating automated recommendations for blended learning programs, automated suggestions, and on-the-job training

Social learning
Use secure social tools engagement to foster enterprise-wide collaboration, engagement via internal competitions and real-time knowledge transfer

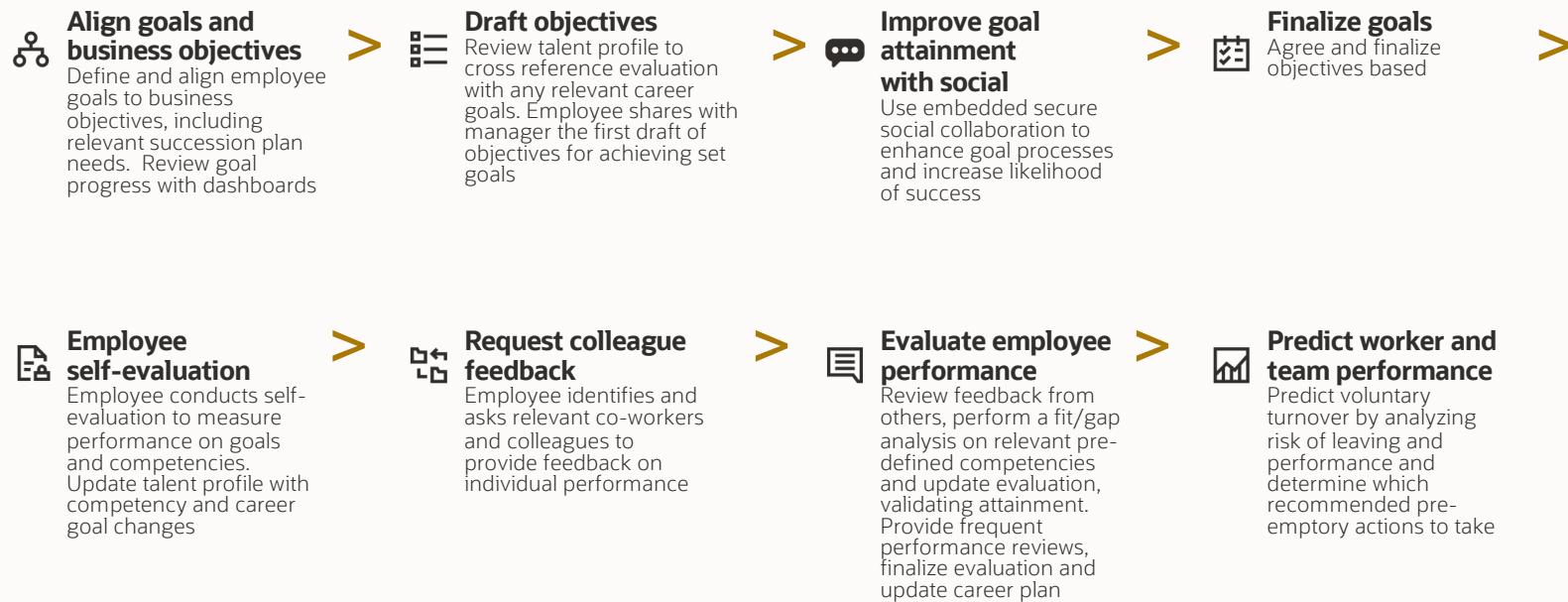
Recognize career planning
Leverage career planning in talent reviews and personal career progression. Monitor and update regularly to incorporate new skills and experiences such as professional designations and committee participation

Product Mix: HCM Cloud
Popular KPIs: % Employees Trained, Pre/Post Training %

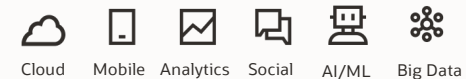
Cloud Mobile Analytics Social AI/ML Big Data



Goal Setting to Performance




Product Mix: HCM Cloud
Popular KPIs: Rate of Internal Job Hires, % of Workforce Below Performance Standards





Oracle Modern Best Practice

Talent Review to Succession


 **Review talent**
Assess talent capabilities through insight intelligence-driven, collaborative, and interactive online discussion based on the talent profile, recruiting activities, goal/performance factors, career plans and other sources

>  **Rank and assess talent**
Evaluate/calibrate talent using advanced visualization (e.g. interactive 9-Box) and analytics to assess factors such as growth potential, risk/ impact of loss, and performance.







>  **Review current and future talent needs**
Based on corporate approved workforce plans identifying short and long-term talent needs (e.g. retirements, market expansions or high turnover ratios) create talent pools (e.g. to track emerging leaders or budding artificial intelligence experts) or succession plans to track potential gap/fit candidates.

 **Organize talent**
Strategically place employees into talent pools and succession slates based on ranking/ assessment data , engagement indicators, and reputation metrics.

>  **Analyze talent pools**
Discover recommended development needs of talent pool members and automated learning paths to address skill gaps. Track progress of implemented talent development plans.

>  **Assess succession plans**
Analyze succession plans for individuals and the organization to track bench strength and succession slate readiness

Product Mix: HCM Cloud
Popular KPIs: Internal Promotions vs. External Hires, Average Age of Retirement, Turnover Rate For Highest Performers

 Cloud  Mobile  Analytics  Social  AI/ML  Big Data



ORACLE



Modern Best Practice for Workforce Management



Absence Planning to Continuity

Define absence and leave plans
Ensure compliance to regulations and corporate policies using insight-driven definitions of absence and leave plans, types and categories



Create absence rules and controls
Configure different absence and entitlement criteria, eligibility rules, and accrual definitions



Enable employee self-service
Optimize employee absence entry through self-service dialogs and enter absence types, accessible across any mobile device



Track absence balances
Calculate balances during the year to provide accurate information on leave balances for both employees and management



Monitor absence trends and analysis
Analyze absence trends to provide organizational continuity guidance

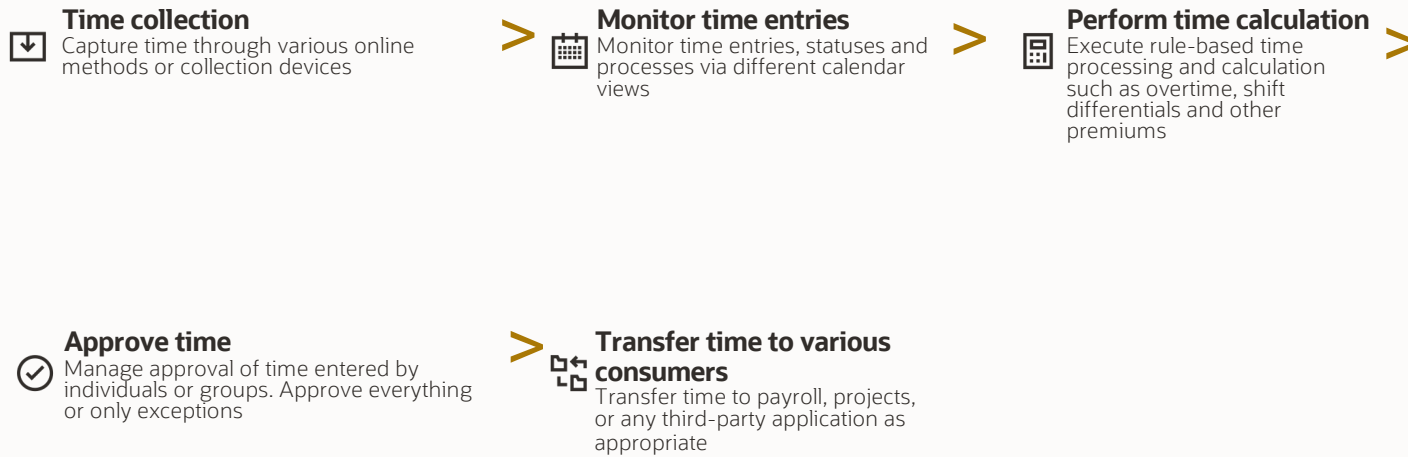
Product Mix: HCM Cloud
Popular KPIs: Rate of Absenteeism,

Cloud Mobile Analytics Social



Oracle Modern Best Practice

Time Collection to Payroll

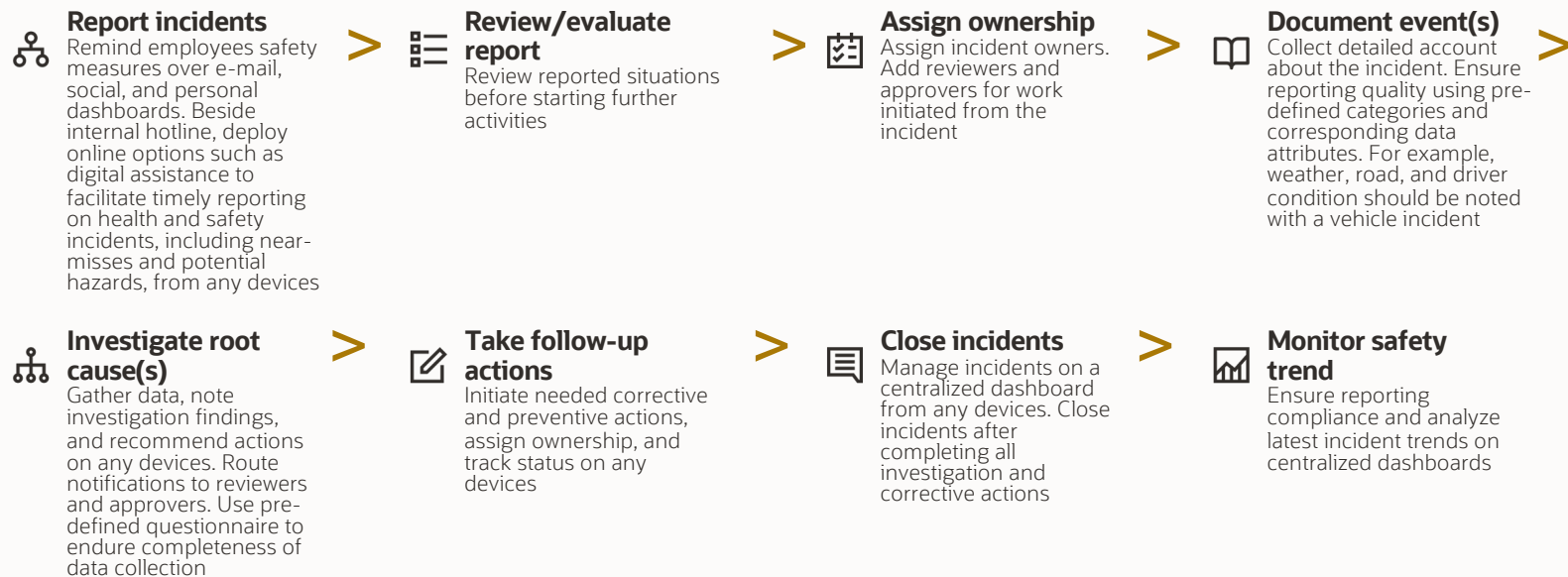


Product Mix: HCM Cloud
Popular KPIs: Cycle Time To Resolve Payroll Errors, Rate of Absenteeism, Rate of Approvals, % of Vacation Days Used

Cloud Mobile Analytics Social Big Data



Incident Report to Workplace Safety



Product Mix: Cloud HCM (Human Resources, Workforce Management)
Popular KPIs: no. of reported incidents, lost time injury incident rate, avg. time to resolution of issues





ORACLE